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50,000
Velocity Points



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Economy return
flights



40x
Apple AirPods



40x
Lounge
Memberships



40x
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Terms and conditions apply. Promotion ends 11 June 2019. ACT Permit Number: TP19/03244. NSW Permit Number: LTPS/19/34312 and SA Permit Number: T19/678.

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Win big with Virgin

VIRGIN Australia's massive travel agent giveaway continues, with the top 35 retail agents, top 35 corporate consultants and 10 regional agents with the highest weekly number of ticketed passengers taking home big prizes - see the **cover page** for details.

IATA mandates PNR consent

TRAVEL agents will be required to ask for consent to enter passenger contact information including mobile number and/or email, when making flight bookings, under a new rule issued by IATA this week.

The change, effective 01 Jun 2019, is part of IATA Resolution 830d, and requires consultants to "actively ask each passenger whether they wish to have their contact details provided to airlines participating in the itinerary".

The rule, which has switched from being a "recommendation" to now a mandatory requirement, is being implemented to comply with privacy requirements.

IATA says contact information must be obtained in line with data protection regulations, and if passengers decline the agent must record the refusal in the PNR "to limit any statutory liability," according to the ruling. "In such a case the agent must actively advise the pax that they

may not receive information from the airline relating to flight cancellation or schedule changes," the resolution states.

Contact details provided under the original 2013 Resolution 830d are to only be used for operational notifications, with airlines restricted from using them for sales & marketing purposes.

It's understood several carriers have issued updates in recent days confirming formats for SSR GDS entries for the relevant pax info.

See the resolution at iata.org.

Albatross incentive

TRAVEL consultants who book clients on any 2019/20 Albatross Tours European Christmas, New Year or Winter Wonderland tour can win a spot for themselves and a companion on the company's Paris, Lyon and the French Alps trip - for details see **page 10**.

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Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover wrap for **Virgin Australia**, a special update from **Rocky Mountaineer**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- APT
- AFTA

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Discover the gems that are Canada's Maritime Provinces in the May issue of *travelBulletin*.

CLICK to read
travelBulletin



Connect with ATG

APT Travel Group (ATG) has further enhanced its new ATG Connect trade website, with a live chat service now available to complement the revolutionised online reservation system.

The atgconnect.com.au site features all of the group's brands including APT, TravelMarvel and Botanica World Discoveries - more details on **page 12**.

Rocky special update

ROCKY Mountaineer has today outlined the latest news and updates from the company, including that 80% of its guests pair the train journey with an Alaska cruise.

The company has also detailed a range of new self-drive packages and urged agents to get on board its "Unforgettable 4" promotion for 2020 season bookings with up to four free items on offer.

For more details, see **page eight** of today's *Travel Daily*.

VA adjusts long-haul luggage

VIRGIN Australia has announced reductions to the Premium Economy luggage allowances on its long-haul flights from Australia to the USA, with the adjustments bringing it into line with those offered by its alliance partner Delta Air Lines.

The changes do not apply to Virgin Australia International services to Hong Kong, which do not feature Premium Economy.

Effective for tickets issued from 11 Jun 2019 onwards, passengers who purchase Premium Economy fares on the USA routes will be entitled to 2 x 23kg bags, rather than the current 2 x 32kg bag allowance.

Changes are also being made to the allowance for different status tiers in the Velocity Frequent Flyer program, which currently allows Silver, Gold and Platinum members flying in Premium Economy class on Los Angeles services to check in 3 x 32kg bags.

This is being reduced to 3 x 23kg bags for Velocity Silver, Gold and Platinum members.

Allowances for Business class passengers will continue unchanged at 2 x 32kg for those without Velocity status, or 3 x 32kg for Silver, Gold and Platinum members of the scheme.

Economy passengers are entitled to 2 x 23kg bags, with an additional 23kg bag for Silver, Gold and Platinum flyers.

All Premium Economy bookings made and ticketed prior to 11 Jun 2019 will have the original baggage allowance applied.

NTIA tickets on sale

AFTA has highlighted the huge array of sponsors for the upcoming National Travel Industry Awards, with Gala Dinner Tickets for the ICC Sydney event on Sat 20 Jul 2019 now available - see **page 13**.

MEA board boost

MEETINGS and Events Australia (MEA) has expanded its board, appointing Beverley Williamson from the Melbourne Convention Bureau; Suzana Bishop of Federation Square; and Paula Nolan from the Commonwealth Bank as Directors.

They join existing Board members Anne Jamieson of Saxton Speakers Bureau (Chair), Kate Smith of WaldronSmith Management (Vice Chair), Michael Firman of Harry the Hirer (Treasurer) and Alana Hay from Milestone Creative Australia.

"The new Board members add a depth of knowledge and experience that support our strategic intent, at a time when MEA is carving out a strong, sustainable future," Jamieson said.

The expansion of the MEA Board to seven Directors was facilitated by a change to the organisation's Constitution which was ratified at the Nov 2018 MEA Annual General Meeting.

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THL restructures US operations

NZ-LISTED Tourism Holdings Limited (THL) has announced a sweeping review of its US campervan rental business, with “decisive changes” as it responds to weak market conditions.

THL CEO Grant Webster said the performance for FY2019 was unacceptable, adding that the company “should be able to deliver regardless of what the broader market conditions are doing, given our relatively small size compared to the total size of the market”.

Brands operated by THL in the USA include Road Bear and El Monte RV, with Webster noting a slump in the American vehicle sales market of 40% in wholesale and 10% in retail by volume.

An anticipated seasonal uplift in vehicle sales had not materialised, with margin pressure due to heavy discounting from retailers, manufacturers and rental firms.

The restructure has seen El Monte RV Vice President, Gordon Hewston, appointed to a newly created role as General Manager US RV Operations, reporting directly to CEO Webster.

Road Bear GM Hannes Roskopf will be leaving the business, while former Road Bear owner Daniel Schneider, who has been acting as a consultant, will have expanded responsibilities as Executive Director US Operations.

Several existing locations in the USA will be exited or franchised, while Webster also highlighted opportunities to reduce labour costs in certain support areas as a result of systems improvements to integrate the USA with THL’s NZ and Australian businesses.



COLOANE LUNGS OF MACAO

Often referred to as the Lungs of Macao, the island of Coloane is popular for its walking trails, picnic and barbecue areas and a scattering of beachfront restaurants serving Portuguese fare, Miramar included.

Particularly popular on Coloane is the fishing village with its quaint squares, tiny historic temples and small stilted stores, some selling dried seafood.

Many visitors flock to the village to sample piping hot Macanese egg tarts from the tiny Lord Stow’s Bakery, while others choose to dine outdoors on a square fronting an attractive 1928-built Chapel of St Francis Xavier.



QF youth lounges

QANTAS is offering free access to its International Business Lounges for travellers aged 18-35, in an “invitation-only” promotion which launched this week.

Travellers can register and book an Economy seat on any international Qantas-operated flight with a QF flight number by 31 Aug 2019, with the offer valid for travel from 01 Jun 2019 through until 29 Feb 2020.

Bookings must be made at least seven days prior to travel and the passenger must include their QFF number in the booking.

The offer also includes an opportunity to sign up for the Qantas Frequent Flyer Program at no charge - for info, [CLICK HERE](#).

C360 shore speaker

ROBERT Morgenstern, Senior Vice President of Port Operations and Shore Excursions for Holland America Line, P&O Australia, Princess Cruises and Seabourn, has been announced as another international speaker to present at the upcoming Cruise360 conference in Sydney.

Morgenstern is responsible for 10,000 unique shore excursions offered on 45 cruise ships worldwide, plus operations at over 600 ports in 135 countries.

Tickets for C360 are now on sale with exclusive early booking rates for CLIA members - [CLICK HERE](#).



Window Seat

YOU’VE heard of trade in illegal wildlife - but perhaps not on the scale of a Canadian man who attempted to bring almost 5,000 live leeches into the country.

Last week Ippolit Bodounov from Niagara Falls, Ontario pleaded guilty to violating Canada’s WAPPRIITA - also known as the *Wild Animal and Plant Protection and Regulation of International and Interprovincial Trade Act*.

Bodounov was arrested last Oct after the Canada Border Services Agency discovered the slimy beasts (**pictured**) writhing in his carry-on baggage.

Using DNA sequencing of the creatures’ gut contents, scientists and officials identified the leeches as *Hirudo verbana*, which, despite being revolting blood-suckers, are subject to regulation because “over-harvesting of medicinal leeches from the wild is a major threat to the species”.

Bodounov was fined \$15,000 and was required to forfeit his leech collection.



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- Action BSP Ticketing Authorities and ADM enquiries
- Act as a point of escalation for fare, GDS troubleshooting and customer relations enquiries

For more information and to apply please click here. Applications close 10 June.

Travelport app

TRAVEL commerce platform Travelport has announced that more than 50 agency customers from around the world have signed up to its Trip Assist white-label mobile app, including Australia's Maxim's Travel.

The app has been designed to strengthen traveller engagement, with rich functionality for Apple and Android devices, offering smart itinerary management, day-of-travel assistance and providing solutions that can allow travellers get in contact with their agent through Facebook Messenger and other platforms.

As a white-label product, agencies can brand the app which Maxim's Travel Managing Director Chris Goddard said helped to reinforce the company's value to customers, as they see Maxim's every time they open the app.

"I think that's a win on all accounts," Goddard said.

D Canada rebrand

DESTINATION Canada is looking to win the battle for travellers' affection with its new branding and tagline, "For Glowing Hearts", alongside a fresh heart-shaped logo.

Having previously positioned the country as a destination that would inspire visitors to "Keep Exploring", the national tourism marketing agency has repositioned Canada to create a strong emotional connection with travellers, Destination Canada Chairman Ben Cowan-Dewar said.

"Travellers today want more than an experience - they want to be transformed; they want to be moved," he said.

"The brand evolution is driven by the belief that travel should change you and Canada will leave a lasting mark on your heart. It is how we share our passion with the world."

The new brand will be rolled out at events in the coming months.



GRAND Pacific Tours recently hosted its annual North Island Famil in New Zealand with 23 travel agents from Australia, New Zealand, England and Scotland.

The group visited the North Island's must-do attractions, taking in Auckland's key sites, before heading to the unspoiled Bay of Islands.

The agents then visited Cape Reinga on New Zealand's north western tip, before travelling southeast to Rotorua, where they hosts by FOC at Te Puia centre of Maori culture and geothermal wonders.

Famed as the location of *Lord*

of the Rings, no trip to New Zealand's North Island would be complete without a stop off at Matamata, located in the shadow of the Kaimai Range Mountains, which transformed into the Middle Earth village of Hobbiton for the *Lord of the Rings* and *The Hobbit* films.

The agents experienced the magic of Hobbiton and walked through the site of the fictional Shire, before relaxing at the Shire's Rest Cafe, where they enjoyed views of the countryside.

The 23 agents are **pictured** on the Grand Pacific Tours North Island famil at Hobbiton.

oneworld American Airlines

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JNTO reassures

THE Japan National Tourism Organization has declared a stabbing which took place in Kawasaki yesterday as “deplorable & a terrible tragedy”. “We would like to take this opportunity to remind potential visitors to Japan that the actions of one do not represent the country as a whole,” JNTO told **TD**. “Overall Japan has one of the lowest numbers of violent crimes worldwide, however as usual JNTO recommends travellers to stay alert and be aware of any Smartraveller warnings,” a representative said.

Longreach funds

THE Qld Govt will deliver two major infrastructure projects to kickstart the tourism industry in the rural town of Longreach. The projects include restoration of the Super Constellation pax aircraft and an interactive light and sound experience.

Soccer in the sky

AUSTRALIANS flying during Thu’s UEFA Europa League Final and Sun’s Champions League Final won’t miss out if they’re flying with Emirates.

The airline will screen both games live through its in-flight Sport 24 channel.

All Boeing 777s and select Airbus A380s are equipped with the functionality, which will also show the NBA Finals and French Open over the next month.

New California pass

LEISURE Pass Group has released a new California-wide product, offering access to a choice of 14 attractions across the US state.

The Go California Explorer Pass includes Knott’s Berry Farm near Anaheim, SeaWorld San Diego, a two-day Legoland California “Park Hopper”, Universal Studios Hollywood, Warner Bros Studio Tour and a Big Bus tour of LA.

French skifields on show



THIS week representatives of some of France’s most inviting ski resorts are in Australia, participating in the various ski and snow expos and meeting with key industry partners.

An event yesterday in Sydney saw them extol the fabulous slopes of Val Thorens and Val d’Isere, which are increasingly popular with Aussie skiers and snowboarders.

Nathalie Grosse from Val Thorens highlighted the wide variety of activities on offer, including a new 1600m-long zip line and the 45 minute “Cosmojet” downhill sled ride.

Ongoing investment at Val Thorens includes a new sports centre in the village, as well as a convention centre.

Val d’Isere also offers a host of additional options, including a “pedestrian pass” allowing non-skiers to experience chairlift views, while 60% of its slopes are above the treeline, making for a huge variety of terrain.

Both resorts are looking forward to having the eyes of the world on them during the upcoming Tour de France cycle race in late Jul, which includes the French Alps as part of the itinerary.

Pictured above at the event in Sydney yesterday are Nathalie Grosse, Sales Manager Val Thorens Tours; Pierre De Montvallier, Oxygene Ski School; Benjamin Dubais, ESF Ski School Val d’Isere; and Astrid Mahfi-Zatovic, Marketing Manager, Val d’Isere Tourist Office.

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Sofitel campaign

SOFITEL Hotels & Resorts has this week launched a new global campaign, "Live the French Way".

The push celebrates the brand's French roots, and is designed to reinforce Sofitel's commitment to French style.

The campaign will introduce a new program and guest experiences throughout the year, and was co-created with Parisian agency BETC ETOILE ROUGE.

"The goal of Live the French Way is to reinforce Sofitel's position in the luxury segment and leverage its inherent strengths, while also differentiating the brand from its competitors," said Chief Marketing Officer Steven Taylor.

Singita's new safari

SINGITA has released a limited-edition trip for the 2019-20 season which it is promoting as the first safari to combine the best of Africa and polar wildlife.

The 11-night Adventure to the South takes guests from Kruger National Park in South Africa down to Antarctica.

The journey is made up of four nights in Kruger, two nights in the One&Only Hotel in Cape Town, followed by a trip on the White Desert private jet down to Antarctica for five nights in Whichaway Camp.

The trips begin in Nov 2019, with a number of different options on sale from \$32,000pp.

Shadow Play now open



ACCOR has officially opened the doors to its new Melbourne hotel, Shadow Play by Peppers.

Melbourne Lord Mayor Sally Capp was joined by Accor Apartments & Leases Senior Vice President Operations Mark Hodge to cut the ribbon on the hotel, which is located in the city's Southbank neighbourhood.

The 46-storey development features a selection of one- and two-bedroom apartments, and is punctuated by avant-garde design elements throughout.

The hotel also features a heated pool, gymnasium, sauna and steam room, guest lounge, library with adjoining patio and Edwin Wine Bar & Cellar.

There's also an enclosed garden space on the 46th floor, complete with a freestanding fireplace and



bayside vistas.

The development is positioned within walking distance to the Eureka Skydeck, Melbourne Arts Centre, the National Gallery of Victoria, Crown Casino and the Melbourne Convention & Exhibition Centre.

Pictured top are: Accor Apartments & Leases Senior Vice President Operations, Mark Hodge; Lord Mayor of Melbourne, Sally Capp; and BPM Corp property developer Jonathan Hallinan.

Inset is a one-bedroom apartment and **below** is the pool.



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Applications close on 03 June, 2019. For more information and online application visit emiratesgroupcareers.com using job reference 190000LA for Sydney and 190000LC for Perth.

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Viking will be the world's largest small ship cruise company in 2019.

Please send a short cover letter and resume to: jobsau@vikingcruises.com

Applications close **Friday 31 May 2019**. Only successful applicants will be contacted. No agencies!

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Marriott International has unveiled the transformation of its **Sheraton Grand Tbilisi Metechi Palace** following a full-scale renovation. Set in the heart of the Georgian capital, the hotel's 220 rooms and suites feature a contemporary design and soft-pastel interiors highlighted by the work of a local photographer.



The Cafe Opera at the **InterContinental Sydney** has re-opened, with its crowning jewel the Land to Sea Buffet area revamped under the helm of Executive Chief Jeremy Clark. Patrons will be treated to fresh seafood, premium meats, artisanal antipasto and luxurious deserts, now available for lunch and dinner from Wed through to Sun.



The heritage **Orchard Hotel**, Singapore, has completed a multimillion-dollar renovation, revamping the lobby, two dining establishments, MICE facilities and 260 guest rooms. The 40-year-old property emerged from its makeover last week, and aims to offer guests a "360° experience", also featuring hardware upgrades such as autonomous room service and chef associate robots.

APT Kimberley flts

APT has welcomed the announcement of direct flights from Melbourne to Kununurra thrice weekly, from 18 May 2020 to 31 Aug 2020 (*TD* 27 May).

The luxury travel operator has committed to the pre-purchase of a substantial number of the available seats and said the flights would "perfectly support APT's Kimberley Coast Cruising program in 2020".

A&K Greek Isles

ABERCROMBIE & Kent has released dates and pricing for its third expeditionary cruise around the Greek Isles, featuring visits to Crete, Santorini, Rhodes and Mykonos, Symi, Delos and Syros.

The voyage also includes shore excursions catering to lovers of art, nature and architecture. "Sailing the Greek Isles" departs 23 Sep 2020 and costs from \$15,210pp twin share.

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Ab Fab Thunder MGM deal



AUSTRALIA continues to make headlines in Las Vegas, with locally produced male revue Thunder from Down Under signing a 10-year extension with MGM Resorts.

The group's *Ultimate Girls Night Outback* performance at the Excalibur Hotel will reach new heights with a \$6 million renovation of its current showroom which is being rebranded as "Thunderland".

The venue's capacity will be

expanded, while a new "Thunder Lounge" will offer exclusive pre-and post-show programming.

Nightly 9pm shows will be complemented by new 11pm additions on Thu and Sun during peak periods, while the Thunder from Down Under team will expand along with "smouldering new costumes and dance routines," show creator Billy Cross promised.

Thunder from Down Under has been performing in Las Vegas since 1993 as the "go-to destination for bachelorette parties, milestone events, or just a fun girls' night out".

New VA board role

VIRGIN Australia Holdings Limited this morning announced the resignation of Sam Mostyn as an Independent Non-Executive Director, with her role being replaced by the appointment of Judith Swales.

Mostyn has been a Virgin Australia Director for more than eight years (*TD* 01 Sep 2010), with Chairman Elizabeth Bryan acknowledging her "outstanding contribution" and wishing Mostyn well in her future endeavours.

Swales has been a Non-Executive Director of Dulux Group for eight years, and has also held senior executive roles with Fonterra, Heinz, Goodyear Dunlop Tyres and Angus & Robertson/WH Smith.

Antimicrobial trays

THE trays used at airport security screening lanes are among the dirtiest things you'll ever encounter on your travels, with a US firm planning to roll out new antimicrobial versions to address the problem.

A 2016 study at Helsinki Airport found the security trays there carried more germs than other areas of the airport, including stair railings, passport counters and even toilet seats.

The new SecureTray has been developed by SecurityPoint Media in partnership with Microban International.

Corporate Consultant - TAG Sydney

TAG is an award-winning global, independent travel and event management company with five specialist business units – Corporate, Touring, Events, Private Travel & Film and Media. A rare opportunity has arisen to join TAG's dynamic Redfern (Sydney) office as a Corporate Travel Consultant. We're looking for someone who has experience managing the travel needs of a portfolio of Corporate clients and is a dab hand with a GDS (ideally Galileo). Some experience using Tramada would also be highly regarded. Do you thrive off providing personalised and high-quality business travel advice and services, and are you ready to join and shape a growing team as they shake up the industry in an exciting time?

Then please send through your CV to Lucinda.kay@tag-group.com or contact 02 8823 0627 for more information.



Content produced
in collaboration with
Rocky Mountaineer

ROCKY Mountaineer has revealed a staggering 80% of its guests from Australia pair the iconic train journey with an Alaska cruise.

Amber Wilson, Regional Director of Sales, Australia and New Zealand for Rocky Mountaineer put the high number of travellers combining cruise and rail down to the spectacular scenery that both journeys can offer.

“The snow-capped mountain peaks of the Canadian Rockies and the glacier fjords in Alaska complement each other to create an epic experience in what is one of the most rugged and beautiful regions of the world.

“For many people, visiting Western Canada is a trip of a lifetime and combining Rocky Mountaineer with an Alaska cruise is the ultimate once-in-a-

Road, rail & sail with Rocky

ROCKY Mountaineer has introduced a range of new self-drive packages which, when combined with an Alaska cruise, offer clients the unique opportunity to explore Western Canada by sea, rail and road.

For the 2019 season, the company has launched three new packages that incorporate two days travelling on the train between Vancouver and Banff and three days of car hire in the Canadian Rockies.

These packages allow clients to

lifetime experience,” Wilson said.

Rocky Mountaineer is a luxury train with glass-domed carriages that travels across four rail routes through Western Canada, between Seattle and Vancouver to Jasper, Banff and Lake Louise in the Canadian Rockies.

For more info, [CLICK HERE](#).

enjoy the breathtaking scenery, storytelling and commentary, and world class cuisine on the train and then offer the independence to explore quintessential mountain towns like Canmore, Kananaskis and Sunshine Village in the Rockies at their own pace.

Rocky Mountaineer is encouraging agents to consider pairing an Alaska cruise with a self-drive package for clients interested in exploring Western Canada in both luxury and on their own.



Book now for free perks

RAIL operator Rocky Mountaineer is offering its largest promotion of the year for 2020 season bookings, with up to four free items on offer.

The Unforgettable 4 offer provides travellers with up to four items for free, valued at up to \$1,000 per couple.

The perks are available on packages of eight days or more.

The four free items include two hotel nights, a transfer and a dinner.

Agents should book their clients soon to make the most of this offer, which is available until 31 Aug.



Complete TRACKS to become a Rocky Mountaineer Specialist today!

[REGISTER NOW](#)



Peppers gets behind pop-up art



ACCOR Hotels & Resorts' team at Peppers Beach Club in Port Douglas, Queensland, had a blast last weekend celebrating the Port Douglas Carnivale, with a giant pop-up art installation set up on the property's doorstep.

Designed by Goldberg Aberline Studio, the pop-up installation moved around Port Douglas during the event, and acted as a backdrop for many photos from passers-by.

As part of the property's contribution to the events such

as the Port Douglas Carnivale, Peppers Beach Club provided accommodation to the Goldberg Aberline team for the weekend.

This year's Carnivale celebrated the 25th anniversary of the annual event, drawing record crowds of over 20,000 across the three days.

Pictured are: Matthew Aberline, Goldberg Aberline Studios; Christopher Northam, General Manager Peppers Beach Club and Maurice Goldberg, Goldberg Aberline Studios.



WIN A TRIP TO THAILAND

This month Centara and *Travel Daily* are teaming up to offer readers the chance to win a seven-night stay for two in a Deluxe Room at Thailand's Centara Grand Beach Resort & Villas Hua Hin with daily breakfast.

Centara Grand Beach Resort & Villas Hua Hin is one of Thailand's most famous hotels – originally built as the King's guesthouse in the 1920's it has been lovingly restored and extended over the years to a luxurious five-star resort. It is a short walk to the famous markets of Hua Hin with fabulous seafood, shopping and entertainment.

To be in the running, correctly answer each of the weekly questions across the month and have the most creative answer to the final question. Send your responses to centara@traveldaily.com.au

Q4: Suggest in 25 words or less why Hua Hin would make an ideal holiday destination?

CENTARA GRAND
BEACH RESORT & VILLAS
HUA HIN

Terms and conditions

Eurowings' move

EUROWINGS is reminding agents that its move to Terminal 1 at Munich Int'l Airport on 01 Jun is approaching (**TD** 18 Feb).

Previously housed at Terminal 2, the move aims to boost efficiency for the airline's passengers and means Eurowings facilities will all be in one connected area, and closer to parking.

Canopy by Hilton

HILTON has signed a management agreement with Growthpoint Properties to open the first Canopy by Hilton hotel in Africa, to be located in Cape Town's Longkloof precinct.

The new 150-room property will be nearby the city's historical epicenter, the Company's Garden, and is expected to open in 2021.



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2) MAKE A BOOKING on any Albatross 2019-20 European Christmas, New Year and Winter Wonderland tour between 10 May - 31 July 2019

*For full terms and conditions please visit albatrosstours.com.au/agent-christmas-competition-terms-and-conditions



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Documentation/Tour Operations Manager

Sydney, to \$60k + Super, Ref: 33828PE1

You will be responsible for handling supplier communications & confirmations for specific tours, through to finalising documentation including detailed tour notes and itinerary. Some communication with travellers and booking of pre-and post-travel arrangements is involved. On occasion there will be the opportunity to accompany a group assisting the tour leader as a tour manager, This is a niche tour provider and a love of the arts, history, music, drama, theatre would be of high advantage.

For more information please call Paul on 02 9119 8744 or click [APPLY](#) now.

Business Development | Ski Specialist

Sydney, \$60-\$65k + Bonuses, Ref: 1557AJ1

Take advantage of this exciting opportunity to join a market leading company specialising in Ski, providing fully tailored ski travel packages for both direct travellers and Travel Agents. You will be the face of the company in NSW, responsible for driving business, identifying potential clients and outlining the fantastic service on offer. With such a great product/service offering behind you, you can expect to enjoy high conversion levels coupled with an uncapped incentive structure.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Ski Specialist Wanted | Non Face to Face

Brisbane, Competitive Salary, Ref: 1842AW6

If you are an experienced travel consultant but prefer to work behind the scenes - then this wholesale role is for you! Dedicated to providing outstanding service and the best deals available, you will be working as part of the largest wholesale ski brand in travel. This role gives you the chance to expand your knowledge, gain further experience and fast track your career! Earn BIG \$\$\$ and travel to ski destinations across the world! Visited min. 2 ski fields/resorts? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant Melbourne West

Melbourne, Competitive Salary Ref: 3889MT3

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in Melbourne and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A HIGH BASE SALARY of up \$65k + bonuses is on offer!

For more information please call Mark on (03) 9988 0616 or click [APPLY](#) now.

Digital Marketing Specialist

Sydney, Competitive, Ref: 4061SJ1

A travel industry digital marketing position has opened in Sydney. I am looking for someone with 3 years digital marketing experience & travel industry exposure, a candidate who wants to move into a specialist role with progression to management. Focus across all digital channels; social, EDMs, Adwords, analytics, SEO etc. A close nit team & a much loved international travel product. Competitive salary with great benefits, call me today for details and send your resume on the link below!

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

South BNE, Competitive Salary, Ref: 1429CGA1

Our client is seeking an experienced Travel Consultant for their office in South Brisbane. You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Account Manager | No Experience needed

Mel North \$55-\$60k + Bonuses, Ref: 2355SZ1

No formal Account Management experience, no worries! We're looking for a travel agent with a professional yet engaging personality to farm relationships with existing accounts within the travel industry. Even though this is a "farming" role, there is still an element of BD so a keen interest for sales is important to be able to build your own relationships and network predominately over the phone, at times in person. No travelling/vehicle required & working only MON-FRI business hours.

For more information please call Serena on (03) 9988 0616 or click [APPLY](#) now.

Digital Marketing Executive

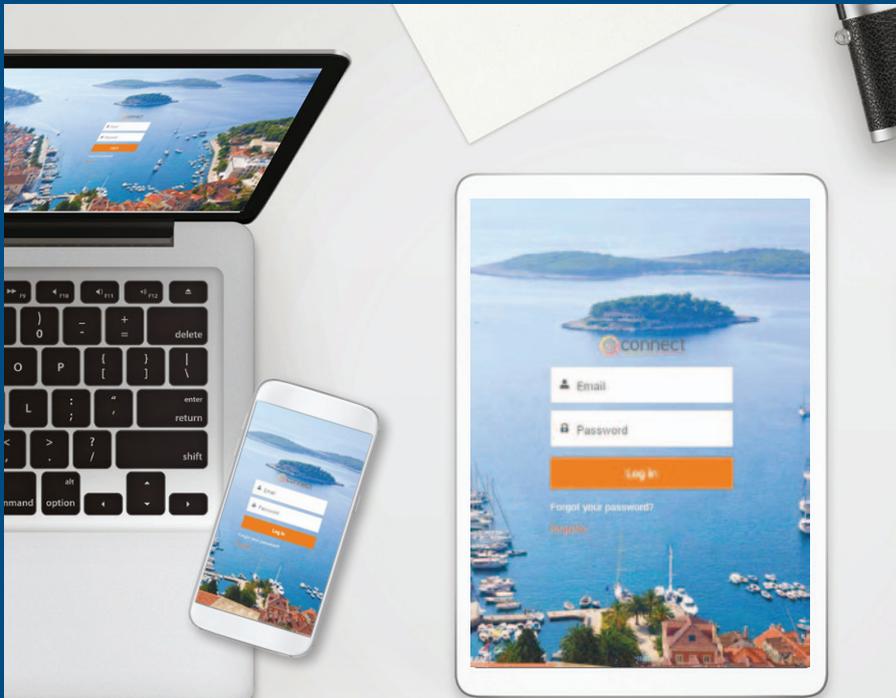
Melbourne, Up to \$60k + Super, Ref: 4067HC1

This leading travel company is currently recruiting for a Digital Marketing Executive to join their busy office. As a Digital Marketing Executive you will be proficient in SEO and have a passion for social media to help grow their online presence through the creation of unique, engaging, informative and authoritative content. This is a fantastic opportunity to really develop and grow your career with reputable travel company paying up to \$60k + Super. Lots of potential to grow and develop!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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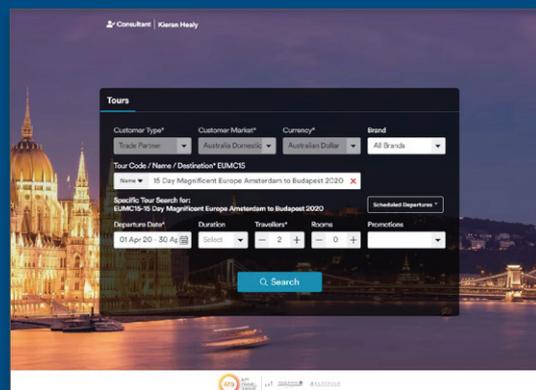
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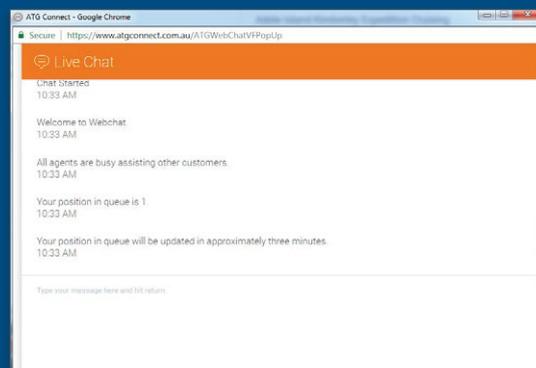
- 2. LIVE CHAT** now available with our Customer Service Centre. Chat hours: **10am–4pm AEST Monday to Friday**



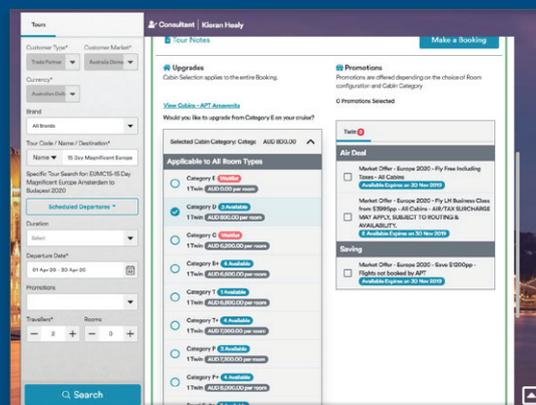
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