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Want your career search handled confidentially? Call the experts!

LEAD PROJECTS NATIONALLY

PROJECT MANAGER

SYDNEY OR MELBOURNE -12 MNTH CONTRACT \$90K PLUS

Currently in between roles and looking for a Project to see you through. This TMC have a contract role in their project management team, you will assist in the planning implementation and introduction of new and existing client projects across Australia. This is a client facing role so strong presentation is a must along with excellent Excel skills.

Formal project management qualifications would be an advantage with previous experience in Project Management.

STRONG FOCUS ON DOMESTIC PRODUCT

TRADE SALES MANAGER

SYDNEY -SALARY PACKAGE \$113K PLUS BONUS

If you have a proven track record and have established key relationships within the key distribution networks, our client wants YOU! Established global operator in the Australian market with this newly created role to strengthen their distribution and partnerships primarily in Australia but also some overseas markets. Some travel will be required. We are looking for a commercially focused individual who is able to present and influence at the executive level.

RARE ROLE WITH INDUSTRY SUPPLIER

SENIOR ACCOUNT MANAGER

SYDNEY -SALARY \$120K PLUS PLUS

Having just won a significant account our client are in need of a Senior Account Manager to take the lead of this large Account. We are looking for someone extremely polished who has worked on large market accounts and is confident presenting to board rooms, liaising and negotiating at the CEO level. Ideally someone from a corporate background who has had experience within the banking or insurance industry would be an advantage.

ENJOY BEING A MENTOR?

STATE SALES MANAGER

SYDNEY - SALARY PACKAGE \$100K+ BONUSES

Ready for the next stage in your travel sales career? We have a rare opportunity based in Sydney for an experienced sales manager that is looking to manage across regions. You will have three BDM's reporting into you within NSW & ACT. This is a reputable brand that you will love to represent. A strong base salary plus appealing bonus scheme, fully maintained vehicle and all tools of trade are included.

LOVE ON THE ROAD SALES?

BUSINESS DEVELOPMENT MANAGER

BRISBANE & MELBOURNE - UP TO \$65K + CAR + BONUSES

If you're well connected within the travel market and looking for a first class product to represent - don't miss out on this challenging BDM opportunity. Along with managing and growing existing leisure accounts you'll be confident in identifying and building new business opportunities to increase revenue, experienced in presenting and have strong negotiation skills. Previous experience in a similar industry sales role is preferred. Top package, car & benefits on offer.

LEADING HOTEL SALES ROLE

DIRECTOR OF SALES

BRISBANE - UP TO \$130K PKG

This gorgeous 5 star property located in Brisbane's premium CBD area is looking for an exceptional Director of Sales. Reporting to the GM you will devise sales strategies across all market segments including corporate and MICE. You will also enjoy managing a team of BDMs and sales coordinators. Previous industry hotel sales experience will see you thrive in this role. Top salary, perks and career progression on offer.

STRONG FARMER REQUIRED

NATIONAL ACCOUNT MANAGER

BRISBANE - TOP PACKAGE ON OFFER

We are currently looking for a senior BDM to take on a newly created Key Account Manager position in Brisbane. Representing a highly respected brand you'll be responsible for managing a large national account including building strategic relationships and developing sales and marketing plans to grow the business. In addition to a strong salary package and achievable incentive scheme you'll be provided with a car and all the tools of the trade you need.

FANCY YOURSELF A STRONG NEGOTIATOR?

PRODUCT MANAGER

BRISBANE - \$80K + SALARY PACKAGE

Are you an experienced Product Manager looking for a new challenge? You will be responsible for the delivery of the product plan along with the negotiation of rates, contract management & tour development. Be involved in developing & implementing product strategies, enhancing supplier relationships & agreements & developing the team. Salary on offer DOE. Previous Product Management and strong digital experience in a travel company essential.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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