

# Travel Daily

First with the news

Wednesday 13th November 2019



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## UL plots SYD-CMB

**SRI** Lankan Airlines has flagged the mid-2020 launch of a new non-stop route between Colombo and Sydney.

The move would see UL return to Sydney after two decades, having previously suspended the destination in 2001.

UL relaunched as an online carrier in Australia almost two years ago (**TD** 30 Oct 2017) via its Melbourne service, which CEO Vipula Gunatilleka said had been "excellent for us - particularly for the Indian market."

"We expect Sydney to be similarly appealing," he said.

The Sydney route has been under consideration for some time (**TD** 14 Feb 2018), with the carrier also hoping to position Colombo as an alternative stopover for travellers between the UK and Australia.

Other route expansions planned by UL for 2020 include the addition of flights to Ho Chi Minh City and Ahmedabad.

## Qantas to ditch SYD-PEK

**QANTAS** will pull its five weekly services between Sydney and Beijing in Mar 2020, as the route is not commercially viable, the airline's Int'l CEO Tino La Spina has revealed (**TD** breaking news).

The announcement came just over a year after Qantas cut its frequency on the route from daily to five days per week with the service failing to take off in the face of growing competition and weak demand for Business class between the two cities.

"Our flights to Beijing have been under-performing for some time due to weaker demand as well as a big increase in capacity from other airlines," La Spina said.

"China is a significant market for Qantas and our direct services from and to Shanghai are performing well."

"With Beijing, we're responding to what the market is telling us."

While the Australian carrier has said it will no longer fly the route, Qantas passengers will be able to access direct services between the two cities through codeshare partner, China Eastern.

"We've got a strong partnership with China Eastern, so Qantas customers will be able to travel with them between Australia and Beijing and be rewarded as they would when flying with us," La Spina said.

The announcement marks the third time Qantas has pulled out of the Sydney-Beijing route, having previously operated services between 1984 and 1987, 2006 and 2009, and now 2017 to 2020.

The Airbus A330 currently operating on the route will be redeployed to existing destinations in Asia, when the service concludes in Mar.

The airline said the decision to quit the route would not impact other services to China, with the carrier saying its daily Sydney-Shanghai was continuing to "perform well".

Customers booked to travel on the route beyond Mar 2020 will be contacted directly and reaccommodated on alternative services or offered a refund/fare credit.

## Albatross promises

**ALBATROSS** Tours is highlighting that all of its Europe and UK Small Group tours for 2020 are guaranteed to depart.

The promise covers its newest tours, including the 10-day Hidden Italy, Lands of the Etruscans trip - see **page nine**.

### Today's issue of TD

**Travel Daily** today has eight pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment



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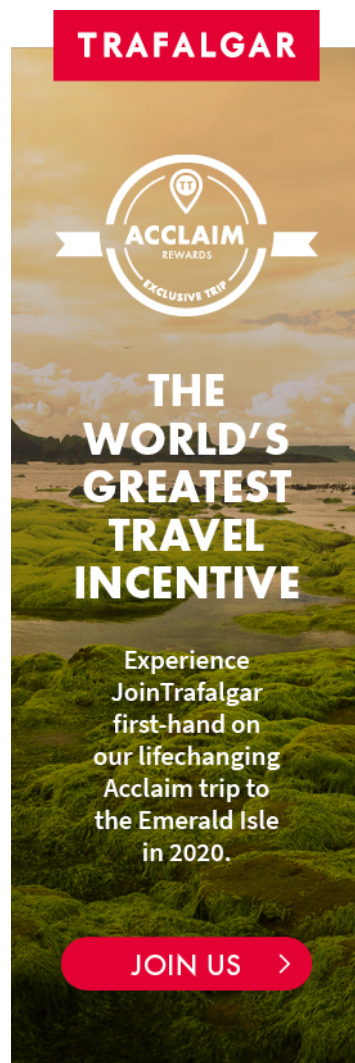
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## Rex labour deal

**REGIONAL** Express (Rex) will recruit overseas pilots, aircraft maintenance engineers and flight instructors to address critical skills shortages, after a five-year Labour Agreement which has been granted by the Department of Home Affairs.

Under the terms of the deal, Rex will be able to hire foreign workers who meet prescribed conditions under the Temporary Skills Shortage visa subclass 482, which will allow employees to apply for permanent residency after three years with the company.

Rex has previously accused Qantas and Virgin Australia of "pilot poaching" and the "rapacious plundering" of its homegrown talent (**TD** 16 Jul 2018).

**MEANWHILE**, the regional carrier has announced it has added \$1.5 million to its Drought Fund, to support people affected by the NSW and Qld fires.

## Virgin inks deal with Virgin

**VIRGIN** Voyages revealed last night in Sydney it has signed a new agreement with Virgin Australia (VA), enabling the launch of "Tail to Sail" deals for its upcoming *Scarlet Lady* ship.

The packages, priced from \$3,420ppts, are available through Virgin Australia Holidays and enable Australians to combine return flights from Syd, Melb or Bris, with Virgin Voyages cruises departing Miami in 2020.

Saluting the tie-up was Virgin founder Richard Branson, who attended a special launch event last night to talk up the deal.

"I've always loved coming to Australia and am delighted to launch this new partnership between two iconic brands in our Virgin family, which will bring more of our Virgin magic to Australia and allow Aussies to experience our wonderful new Virgin Voyages offering," he said.

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Also in attendance was Virgin Voyages Chief Commercial Officer Nirmal Saverimuttu, who told **TD** that collaborating with fellow Virgin brands was a logical part of its commercial strategy.

"I think it's very natural for us to partner with Virgin Australia, the Virgin brand has been here since 2000 and people know in Australia what it means to fly the Virgin way and now we are very excited for Australians to find out what it means to set sail the Virgin way," he said.

The event last night also saw the Virgin Voyages brand officially launched to the local market.

Referring to agents as First Mates, the "disruptor" cruise line is encouraging advisors to register via its dedicated online home for the trade, [FirstMates.com](http://FirstMates.com).

"We've eliminated non-commissionable fares, we pay on everything," Saverimuttu said.

## Tesla for a rideshare

**AUSTRALIAN** rideshare company, Get Picked Up, is now offering customers in Sydney the option to choose a Tesla when pre-booking a transfer.

The business plans to roll out the "eco-friendly" option to passengers in Brisbane and Melbourne from next week.

Get Picked Up currently operates in 50 cities and towns across Australia.

## Schwartz buys in GC

**AUSTRALIAN** hotel entrepreneur Jerry Schwartz has signed an agreement to acquire his second Gold Coast hotel.

The 360-room Paradise Resort, located in Surfers Paradise has been purchased by Schwartz for \$43 million, with a settlement date planned for Feb 2020.

Paradise Resort will increase the Schwartz Family Company property network to 15 hotels across four states and territories.

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\*Offers correct as at 31 October 2019 and subject to change or withdrawal. Offer ends 18 November 2019 unless extended. For full terms and conditions click here.



## Japan, Bali, India so hot right now

**AUSTRALIAN** visitation to Japan leapt more than 15% over the last 12 months, according to figures released by the Australian Bureau of Statistics this week.

The results for "resident returns" through to 30 Sep 2019 indicated Japan was the fastest growing destination among Australia's top 10 outbound markets, just ahead of Indonesia which increased 14.1%.

The increasing popularity of India was confirmed by a 9.2% increase in Aussie travel - while in contrast, a decline was recorded for Thailand, down 4.6%.

Australian visitation to Singapore also dipped 1.8%, while travel to the USA has dropped about 1% over the last year, despite heavy promotion.

Indonesia was the most popular destination for Australians during Sep 2019, with 133,200 residents returning, mostly on flights from Bali and Jakarta.

New Zealand was in second spot with 111,000 Australian visitors during the month, followed by the USA with 95,200 and then the UK at 73,800.

China was in fifth position with 46,600 Australian visitors, confirming the ongoing imbalance between inbound and outbound Chinese travel.

Almost 100,000 Chinese people arrived in Australia during the month - twice the number of Aussies travelling in the other direction (**TD** yesterday).

The top 10 destinations for Australian travellers during Sep were rounded out by Thailand (42,700), Japan (30,900), India (22,900), Singapore (37,500) and Fiji (28,900).

The figures indicated the fastest growth in overseas travellers from those who lived in the Northern Territory, up 22.9%, followed by South Australia (+5.6%) and Queensland (+2.7%).

## Soul of the Balkans

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## OnyaBike + RTW

**RIDE** The World, the business newly established by David Reeves and former Globus Sales Executive Walter Nand (**TD** 25 Jun), has been appointed as the Australian agent for Vietnamese motorcycle tour operator OnyaBike Adventures.

The adventure riding company is based in Da Nang, Vietnam, and focuses on riders with a pillion.

With no bike over three years of age, tours can depart with a service mechanic, medical staff and support vehicles, also available for larger groups.

OnyaBike also offers a seat-in-van option for those not wishing to spend the entirety of their journey on a motorcycle.

"OnyaBike Adventures provides a quality product which Australian riders will find as the new benchmark to discover the charm and beauty that is Vietnam," said Ride the World Director David Reeves.



## Window Seat

**SYDNEY** Zoo is looking for its littlest animal lovers for its second intake of Mini Zookeepers.

The zoo, located in western Sydney, is targeting the end of the year for its opening, and is looking for two little tackers to join its group of kids focused on learning about and championing animal conservation.

Included in the job description is a trip to Singapore Zoo, where they will learn about animal breeding programs and wildlife conservation.

Open to kids aged from three to 15, applications for the Mini Zookeepers position can be submitted **HERE**.

Positions are highly coveted, with 50 runners-up to receive a family ticket to the Zoo.

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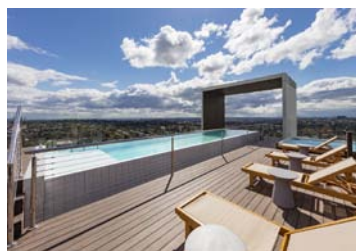


## Avani Box Hill open

**AVANI** Hotels & Resorts' newest property, Avani Box Hill Residences, is now open for business in the commercial and academic hub of Box Hill, just outside Melbourne CBD.

The property, **pictured**, features 75 one- & two-bedroom suites with chef-style kitchens, a heated rooftop infinity pool, spa, sauna and on-site gym.

A rooftop entertaining area offering views of the Melbourne city skyline, Dandenong Ranges and Box Hill Gardens is available for private bookings, complete with a BBQ, fire pit, and full open-plan kitchen with dining and lounge spaces.



## JNTO Roadshow

**REGISTRATIONS** are now open for Japan National Tourism Organization's (JNTO) Japan Roadshow 2019, giving Australian and NZ agents the opportunity to meet with suppliers from Japan.

Sydney and Brisbane guests will hear from special guest speaker and Japanese Softball League player Stacey Porter, who has represented Australia at Athens 2004 & the 2008 Beijing Olympics.

The Sydney show will take place on 09 Dec at Four Seasons Hotel Sydney on George Street - **CLICK HERE** to register before 29 Nov.

The Brisbane show will be held on 05 Dec at Pullman Brisbane in King George Square - **CLICK HERE** to register before 27 Nov.

## Grand America 2020

**NORTH** American small group operator Grand American Adventures has released its 2020 brochure featuring more than 70 tours - call 1300 030 714.

## Feeling Chile with Bunnik



**A GROUP** of nine travel agents recently returned from a whirlwind 10-day famil in Chile, hosted by Bunnik Tours.

The famil kicked off in Santiago, Chile's capital, where the group got a bird's-eye view of the city at the Sky Costanera observatory.

Travelling north, participants visited a traditional Atacamen farm before watching the sun set over the desert landscape of Moon Valley.

The agents also visited the El Tatio Geysers, the Temuco lake district, and the lush Huilo Huilo Nature Reserve, where they stayed at the luxury treehouse, Nothofagus Hotel and Spa.

**Pictured** in El Tatio are: Michelle Harig-Mackinnon; Kerryn Elsdon, Beverley Bradley; Melanie Davies; Kathleen Nelder; Karen Edenborough; Aleisha Treloar; Walter Delorie; Ashleigh Jackson; Shalina Sabar; and Carrie Balfour.

## SLK Brilliant Travels

**SEALINK** has launched a new online platform, Brilliant Travels, to inspire travellers' holidays and help them find "authentic and unique Australian nature, wildlife, cultural and island experiences", said SeaLink CEO Jeff Ellison.

**CLICK HERE** to check out the new platform.

## Our family is growing come and join us



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- Minimum two year's experience in a sales environment
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- Excellent presentation, written and verbal communication skills
- Self-motivated, results driven, and achievement orientated
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### SALES SUPPORT

Wear many hats and play a pivotal role through supporting the wider National Sales Team.

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- Work towards a strategic plan
- Maintain our National Trade social media platforms
- Coordination of rebates, rewards and educational activity
- Prepare and distribute trade presentations
- Provide support to the Inside Sales Team
- Assist with travel shows, expos, conferences and events

#### WHO ARE WE LOOKING FOR?

- Minimum 12 months experience in a sales environment
- Must hold a driver's license
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- Strong organisational skills
- Excellent verbal, written communication and presentation skills
- Self-motivated and achievement orientated

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## Scandinavia online

**AUSTRALIAN** destination specialist, Beyond Travel, has launched a new website dedicated entirely to the region of Scandinavia.

The Scandinavia & Beyond website aims to create a "one-stop-shop" for agents, offering a "more diverse range of tours and experiences than is possible in a brochure", said Beyond Travel General Manager Sales and Marketing Bryce Crampton.

New options for 2020 include Ice Hotels, and Santa in Lapland - to view the new site, [CLICK HERE](#).

## Whitewater Fully 6

**WHITEWATER** World's new Fully 6 water slides, which began construction in Jul, are scheduled to open this summer.

The Fully 6 slides will feature six-body slides with five unique "splashtacular" experiences and multi-coloured natural light effects, are part of a \$7 million investment into the theme park, which will also see existing slides and attractions restored to "as new" condition.

The Fully 6 will be the first new waterpark attraction to be built on the Gold Coast in five years.



## Virtuoso top 10

**VIRTUOSO** has revealed its top 10 Wanderlist experiences for 2020, as captured by advisor recommendations in the company's annual Luxe Report.

Sydney made the top of the list with surfing Bondi Beach as a must-do, followed by a trip to Tokyo for the 2020 Olympics, and witnessing the Great Migration in Tanzania and Kenya.

In fourth place is "living like a local for a month (or more)" in Italy, with a holiday in the Bahamas making fifth place.

In sixth place is "fly around the world via private jet", followed by an exploration of Antarctica, sailing through the Panama Canal, a train journey on the Rocky Mountaineer, and visiting an uninhabited island in Tonga for the "ultimate unplugged escape".

## Soneva water villas

**SONEVA** Fushi, luxury resort in the Maldives, has announced the launch of its first over-water villas, scheduled to open by Apr.

Accessed via a jetty near Dolphin Beach, the eight new one- and two-bedroom villas adhere to Soneva's sustainability philosophy, and feature floor-to-ceiling windows, a retractable ceiling, private pool, a slide that leads directly into the ocean, a large deck, a dining sala and day bed, and an open-air bathroom.

Prices start from US\$2,626 on a B&B basis.

For more, [CLICK HERE](#).



**THE** Sydney TIME community recently gathered at the headquarters of the Cover-More Group in North Sydney to network, learn and celebrate, with the latest group of graduates recounting their mentoring experiences.

The event kicked off with a "Building a Valuable Personal Brand" workshop presented by Head of Airline Contracting at Helloworld Travel and TIME Board Member Sue Graham.

Guest speaker and TIME Mentor and CEO of Cover-More Group Insurance Judith Crompton discussed the importance of setting and re-setting goals, balancing risks and maintaining a customer focus.

"Watching these impressive travel and tourism industry execs graduate brings us all such satisfaction, and their speeches are always so insightful," said TIME Program Founder Penny Spencer.

"My TIME mentor, Kathryn, taught me many things like how to build a brand and add to a legacy, how to network and work the room, how to develop an online presence and career-

plan for the future," said TIME graduate and National Account Executive & Corporate Specialist for Cover-More Mat Galea.

**Pictured:** TIME's graduation group no. 34.

More pics on Facebook [HERE](#).

## EK cruise terminal

**EMIRATES** has opened a remote check-in terminal for cruise passenger disembarking at Port Rashid in Dubai, allowing arrivals to check in for their onward flights in advance to destinations such as Australia.

The complimentary flight check-in facilities, operational during the peak season between Oct to Apr, meaning cruise passengers can explore Dubai without the need to carry luggage.

## Air Canada says Oh!

**THE** latest chapter of Air Canada's collaboration with actor Sandra Oh has launched, as part of the airline's "Travel Like a Canadian" campaign.

The new TVC can be viewed at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).



## Bunnik Travel GROUP

The **Bunnik Travel Group** operate innovative small group touring brands including the NTIA award winning Bunnik Tours and the Small Group Touring Co. Our tours cover Europe, the Middle East, Asia, Africa and the Americas.

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## Reps have the time of their lives



**THE** travel industry was given the *Dirty Dancing* treatment last week, when Virginia Tourism Corporation and Gate 7 Travel hosted a "Dirty Dancing Dinner" at Sydney's Castlereagh Hotel.

The theme, which was a nod to Virginia's famous Kellerman's Hotel where the movie was filmed, saw costumed singers and dancers performing songs and dances from the film, while guests enjoyed oysters in honour of Virginia's oyster trail, as well as watermelon shots inspired by *Dirty Dancing*.

Guests also had the chance to

pose with "Baby" and "Johnny" actors in the photo booth, before taking to the dance floor to learn some of the infamous moves from the film.

Quizzes and interactive display pillars boosted attendees' knowledge of the region during the evening, with guests presented with engraved champagne glasses from Virginia Tourism at the end of the night.

**Pictured:** CEO of Virginia Tourism, Rita McClenny and owner of Gate 7 Travel, Jo Palmer enjoying the photo booth with "Baby" and "Johnny".

## Advertising Coordinator

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Travel Daily Sustainability Summit  
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## Spicers evacuated

**STAFF** at Queensland hotel, Spicers Peak Lodge Resort, located in the state's Southern Downs region, were evacuated this morning after bushfires approached the property.

Guests were evacuated on Mon as a precaution, as reports of fires nearing the property mounted.

"We're hopeful that the buildings will be protected but sadly it'll be the loss of wildlife and the flora on this beautiful property...we also have 600 head of cattle there as well," Managing Director David Assef told ABC News.

## Marriott new tech

**MARRIOTT** International has signed an agreement with FreedomPay that will allow the hotel business to employ the commerce company's technology platform across the USA and Canada, and other global regions.

The FreedomPay Commerce Platform is designed to merge security, identity, payments, loyalty, and advertising with data driven solutions, unifying commerce options for all users.

"We are excited to work with FreedomPay to drive innovation, speed to market, and scale toward our goal of a seamless customer experience," said Val Bauduin, Controller and Chief Accounting Officer at Marriott.

## GNTB marketing

**THE** German National Tourist Board (GNTB) and CNN International have launched a new marketing campaign that forms part of its "Great Journey" video series offering insights into German history.

"With our campaign, we stage the development of tourism offerings in all of Germany in the last 30 years," said GNTB CEO Petra Hedorfer.

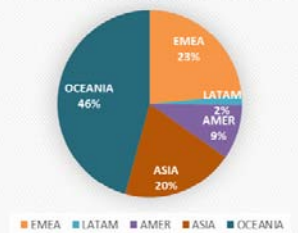
The latest video marks the 30th anniversary of the fall of the Berlin Wall and will be available to view online in coming months.

## HOT DESTINATIONS

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TAAP agents booked 1,149 different destinations, across 142 Countries in October. Canada saw terrific growth along with Germany, USA and China.

The top ten destinations booked last month were Sydney, Melbourne, Brisbane, Singapore, Perth, London, Tokyo, Adelaide, Bali and Gold Coast. Auckland, Cairns and Los Angeles were just outside the top 10.

Japan continues to grow with numbers across many cities. Canada is a standout as people start thinking about the Northern Hemisphere Ski season. Regionally, EMEA down 2 to 23%, OCEANIA down to 46%, Asia up to 20% and North America steady at 9% of the transaction mix.

Some of the out of the way destinations included Can Tho Vietnam, Abingdon VA, Amritsar India and Alghero Italy. Wherever they're going, we've got you covered.

Expedia TAAP, keep your customers coming Back.

Wednesday 13th November 2019

## CMV YUCK Circus

**CRUISE** & Maritime Voyages (CMV) will welcome YUCK Circus on board *Vasco da Gama* for the Fringe on the Water event which will take place on 01 Feb.

The Western Australian company will be the headline act for the one-night, in-port event, with Cruise & Maritime Voyages celebrating with 20% off fares.

## Mandarin Dallas

**MANDARIN** Oriental Hotel Group will manage Mandarin Oriental Dallas, which will feature 176 guestrooms & suites and 100 residencies, set to open in 2022.

## MT slots claimed

**EASYJET** and Jet2.com have bought the collapsed Thomas Cook Airlines' slots at three British airports.

EasyJet laid out £36 million (AU\$68 million) for slots at Bristol and Gatwick Airports, while Jet2.com's purchase was made for an undisclosed price, for slots at Birmingham, London Stansted and Manchester Airports.

The transactions finalise the sale of MT's newly available slots by the parent company's liquidators.

## CLIA's new Masters

**CRUISE** Lines International Association (CLIA) Australasia is set to welcome 50 new Cruise Masters to its ranks after an intensive training conference aboard *Ruby Princess* last week.

The travel agents from across Australia and New Zealand took part in three days of seminar sessions as part of the 22nd annual Masters Conference, held during the week-long sailing from Sydney to Tasmania.

The event was the first step in a process that will advance participants from Ambassador to the highest level in CLIA's membership of accredited agents.

## Hyatt initiative

**HYATT** Hotels Corporation will move to large-format bathroom amenities and reduce single-use water bottles across all its brands by June 2021.

The hospitality company will begin to replace small bottles of shower gel, shampoo, conditioner and lotion as soon as possible, increase the number of water stations in key public spaces, and serve water in carafes for meetings and events, providing bottled water upon request.

## TravelManagers in Vietnam



**SEVEN** of TravelManagers' personal travel managers recently participated in an eight-night

family of Vietnam, hosted by Wide-Eyed Tours.

Exploring the northern and central parts of the country, the week-long trip took the group of 12 to Phong Nha-Ke Bang National Park, as well as the cities of Hanoi, Hue and Hoi An.

**Pictured** at the Duck Stop in Phong Nha are: Suzanne Markham; Vicki O'Dea; Lindia Hicks; Kerry Reading; Kellie Marshall Milton; Julie Marchese; and Kerry Poupou.

## Eclipse grows

**FRESH** produce is available 365 days a year aboard *Scenic Eclipse*, thanks to a hydroponics system from Urban Cultivator, which supplies the ship's four kitchens.

"We are able to regulate the temperature of the growing levels, and the hours of sunlight our plants receive," said *Scenic Eclipse* Executive Sous Chef Bert van Gennip.

"Our plants normally get 12 to 18 hours of sunlight and six to 12 hours of darkness depending on the variety and time we have to grow them.

The system uses no soil, with herbs instead grown on sterile hemp fibre sheets, which eliminate any kind of pesticides potentially present in soil.

The machine has four different growing levels and can house up to 16 growing trays, which allows for up to four micro-herbs at once.

## Swiss-Bel Vietnam

**SWISS-BELHOTEL** International is planning to open two properties in Vietnam, Swiss-Belhotel Suites & Residences Ha Long Bay and Swiss-Belresort Bai Dai Phu Quoc.

Set to open later this year and in 2022 respectively, the openings will see the brand bring its total locations in the country to three, with the expansion first alluded to in 2018 (**TD** 31 May 2018).

Swiss-Belhotel also recently announced plans for a debut in Thailand (**TD** 06 Nov).

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Novotel Sydney Parramatta** has unveiled a \$6.5 million "stylish, modern" refurbishment. All 194 guest rooms and suites have been touched by the renovation, with the hotel working closely with interior design firm Stack Studio on a vision for the refurbishment, which aims to blend chic, urban style with plush textures and soothing colours.



Two new high tea menus have been launched at **InterContinental Sydney**, to be served from this week. The Nutcracker High Tea and Vegan High Tea have both been crafted by the hotel's French-trained Head of Pastry, Eric Menard, and will be served in the dining precinct, The Cortile.

## LOOKING TO DEVELOP YOUR MARKETING CAREER?

**Marketing Assistant:**  
Macquarie Park, Sydney

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Wednesday 13th November 2019

## Air NZ + NGS

**AIR** New Zealand has partnered with National Geographic Society (NGS) to put on a series of five photo camps in New Zealand for underserved youths.

The camps are designed to teach 15- to 20-year-olds how to "use photography to tell their own stories".

The first of five photo camps have just been held in Murupara, Bay of Plenty, attended by 20.

## ANA's new jet

**ALL** Nippon Airways' (ANA) latest jet has been delivered from assembly in Washington state to Japan, flying using sustainable aviation fuel.

The Boeing 777-300ER was operated using LanzaTech fuel, developed from waste gas derived ethanol, which was purchased by All Nippon Airways earlier this year in an offtake agreement.



KLM is celebrating its 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to [klm@traveldaily.com.au](mailto:klm@traveldaily.com.au)



Q2. Which airlines does KLM partner with to/from Australia?

- a) QF, SQ, CX, EY, VA, JQ
- b) MH, CZ, KE, CI, GA, 3U, MK, OZ, JL
- c) All of the above

## Quest Joondalup open



**QUEST** Joondalup has recently opened in Western Australia, marking the network's 14th location in the state.

Located on Boas Avenue, the development contains 90 serviced apartments with fully equipped kitchen and laundry facilities, and smart televisions.

Nearby Edith Cowan University, Quest Joondalup also features a gymnasium, conference facilities, car parking and valet dry cleaning.

"More than 200,000 people will move into Perth's northern metropolitan area over the next 20 years, increasing the demand for serviced accommodation," said Quest General Manager Growth James Shields.

"The Western Australian Government has listed Joondalup as a major driver for economic growth, so we're pleased to support the commercial environment with our premium offering," Shields said.

"The presence of an established and respected brand like Quest will bring more people into Joondalup, adding to its vibrancy and vitality and further enhancing its reputation as a highly liveable and vibrant civic and cultural destination," said Joondalup Mayor Albert Jacob.

"The city has been very active in promoting and facilitating



development in our city centre under the mantra of we are open for business."

**Pictured** above is Quest Joondalup's facade, while **inset** is one of the serviced apartments.

## Hawaiian marks 90

**HAWAIIAN** Airlines celebrated its 90th anniversary yesterday by replicating its inaugural flight in 1929.

Flight number HA1111 took off from Daniel K Inouye International, flying 128 guests from Honolulu to Hilo via Maui.

A number of throwbacks on the flight included the use of one of the airlines' 20 Boeing 717s, a now-seldom-used model, and flight attendants wearing vintage uniforms ranging from the 1960s to 1990s.

The day also saw the revival of a charity "plane pull", with around 2,000 people, representing Hawaiian Airlines and various corporate teams, raise US\$33,000 for nonprofit Sustainable Coastlines Hawaii.

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### VIP Corporate Travel Consultant

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For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Team Leader

SYD, Amazing team + Package, Ref: 3378AJ1

An exciting opportunity has presented itself for an experienced Corporate Travel Manager to lead a team of 4 experienced Corporate Consultants providing superior customer service and meet/exceed their KPI's. In order to be successful for this role, you will be confident when dealing with corporate clients as well as having experience in motivating and leading teams. In addition to your leadership duties, you'll also be servicing existing clients and will enjoy nurturing relationships.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5436SJ3

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click **APPLY** now.

### Travel Accountant/Analyst

BNE, \$60-70k + Super + Perks, Ref: 5051AW1

This established travel industry brand is looking for an Accountant/Financial Analyst to join their team! You will be responsible for ensuring robust financial control, managing financial risk & preparation of financial records. CA/CPA (or equivalent) Accounting Qualifications is a MUST! As an Accountant/Financial Analyst, you will also play a key role in developing the commercial acumen of sales team leaders. Work in a role that you love and enjoy the travel perks! **APPLY NOW!**

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### Cruise Consultant

SYD, High Base + Commission, Ref: 1503SJ3

Do you have good cruise product knowledge and travel sales experience? This leading and reputable travel provider is ever expanding due to on going success and are looking to recruit an experienced Cruise Consultant for their busy office. You will liaise with wholesalers and suppliers and be adept at time management and problem solving. This is an exciting opportunity to further your career within Travel, focusing on all things cruise as this side of the industry continues to boom!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

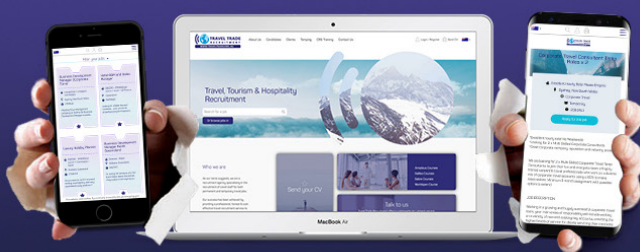
For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

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I'm looking for someone who has that sales factor about themselves. They're able to build strong lasting relationships with everyone they come across. There is no challenge you can't face and overcome. You have the confidence to back yourself and get the results that are needed. You will grow business and brand awareness by building strong client relationship and travelling state wide to build the brand in new locations. You will have a passion for travel and preferably worked in wholesale.

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.



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