

Travel Daily First with the news

Tuesday 19th November 2019



The mobile travel business that works for you...

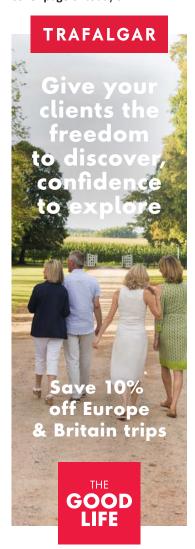


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Waka or Haka?

TOURISM New Zealand is encouraging travel consultants to test their knowledge of the nation, for an opportunity to win a trip across the Tasman.

For more details of the "Good Morning World" promo see the cover page of today's TD.



McVicker Bestjet lawsuit

MCVICKER Investment Group yesterday launched legal action in the Qld Supreme Court against Rachel James, the former owner of the collapsed Bestiet Travel.

It's the latest twist in the longrunning saga, and follows the purchase of Bestjet from James by McVicker just over 12 months ago (TD 06 Nov 2018).

The company was put into administration just six weeks later (TD 19 Dec 2019), disrupting the travel plans of thousands.

In court documents presented yesterday, McVicker claims Rachel James neglected to advise that the firm was insolvent, according to a News Limited report.

McVicker International is seeking damages for "breach of warranty", and is also alternatively making a claim for damages under the Australian Consumer Law for misleading and deceptive conduct.

No hearing date has been set,

and Rachel James has not filed an appearance or named her solicitors in court filings.

At the time of the collapse Robert McVicker Jr noted he had been a director of the company for just 39 days, and had been assured that "we could substantially improve the business by renegotiating current contracts and addressing customer service issues".

He said the non-payment of \$3.2 million from the separatelyowned Bestjet Singapore had left him with no option other than to place Bestjet Travel Pty Limited into voluntary administration.

Monaco "Passport"

THE Monaco Government Tourist Bureau is offering Nice helicopter transfers, accom bonuses and access to a range of attractions, under its "Passport to Monaco" deal - see the last page.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for Tourism New Zealand, a photo page for **On The Go** Tours, plus full pages from:

- TMS Talent
- Monaco Tourism







VIEW THE CRUISES

*Conditions apply





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EK orders 50 A350s

EMIRATES this morning announced a US\$16 billion order for 50 Airbus A350XWB-900 aircraft, which will complement its existing A380 and B777 fleet.

EK CEO HH Sheikh Ahmed bin Saeed Al Maktoum said the purchase agreement replaces an earlier heads of agreement for 30 A350s and 40 A330neos.

The first of the new XWBs will be delivered in May 2023, with further aircraft arriving by 2028.



DFAT highlights travel risks

ABOUT 25% of Australian travellers overseas still believe the government will pay for medical treatment or emergency travel home if something goes wrong while they are abroad.

That's one of the findings of a survey jointly released yesterday by the Department of Foreign Affairs and Trade (DFAT) and the Insurance Council of Australia's "Understand Insurance" initiative.

The research also highlighted the healthy risk appetite of Aussie passengers, with about a third of people saying they would probably still travel to a particular destination if DFAT raised its Smartraveller advice to Level 3 (reconsider your need to travel).

According to some respondents, "the appeal of the destination justified the risk", while 60% of under-30 Australians aspiring to travel overseas said they are attracted to places that "feel adventurous".

Just 10% of travellers chose not to buy travel insurance, and of those, 71% were travelling to a country where they hold nationality or dual nationality.

About one in five men under 30

travelled overseas without travel insurance, the study found.

Understand Insurance spokesperson Lisa Kable urged travellers to understand their travel insurance policies and its inclusions and exclusions.

"Travellers who travel to a country despite a level 3 or 4 travel advice are likely to find claims relating to the advice level are not covered," she said.

Moreover, those who decide not to go on a booked trip prior to departure in response to a change in advice level are unlikely to be covered for cancellation unless the Smartraveller level moves to Level 4 (Do not travel).

MEANWHILE DFAT also yesterday released its latest Consular State of Play report, detailing cases where it has become involved in issues for Australians travelling abroad.

During 2018/19 there were almost 14,000 open consular cases, with the top five countries being Thailand, the USA, Philippines, Indonesia and China.

More from the report in TD's exclusive AFTA column from CEO Jayson Westbury on page six.

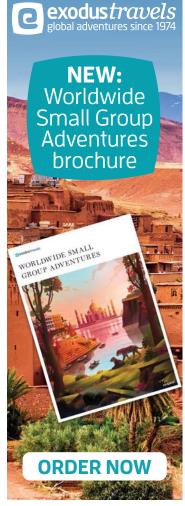
Rex buys academy

REGIONAL Express has finalised the acquisition of a pilot academy in Ballarat, Victoria.

ST Aerospace Academy Australia Pty Limited was founded a decade ago, and currently has more than 140 cadets in training.

The facility is accredited by aviation authorities in Australia, China and Singapore, with current clientele including Air China, Xiamen Airlines, Hainan Airlines, OK Airlines & SIA offshoot Scoot.









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NSW govt targets travel

TRAVEL agents across Australia will be urged to adopt a standardised declaration of commissions in their terms and conditions (T&Cs) to avoid falling foul of NSW legislation that comes into effect 01 Jul next year.

Speaking at the Travellers Choice Conference in Adelaide on Sat, Australian Federation of Travel Agents (AFTA) CEO Jayson Westbury described the legislation as "ridiculous" and a "knee-jerk reaction to the Hayne Royal Commission".

"One of the key findings of the Royal Commission was that there should be more transparency over the declaration of commissions," he said.

"What they meant was for mortgage brokers and banks, but some bureaucrat in NSW has obviously had a bad experience with a travel agent and thought, 'I know, let's include travel agents'." Westbury said AFTA had requested that travel agents be exempted from the requirement, but told delegates "sadly, I think they're going to win and there's going to be some change coming.

"I suspect that the 'best-worst outcome' is that there will have to be a declaration in the travel agents' T&Cs saying 'I declare a commission on some things', and you won't have to highlight," Westbury said.

"Our recommendation nationally will be to just include it in your T&Cs...regardless of what state you're in, just include it because you might be dealing with a NSW consumer and the last thing I'd want is you getting a citation from the Department of Consumer Affairs because someone dobbed you in because you didn't have it in your Terms & Conditions," the AFTA CEO suggested.



Citilink's new GSA

AVIATION Online will represent Garuda Indonesia subsidiary Citilink Indonesia as its general sales agent in Australia and New Zealand, with the airline having recently launched flights from Bali to Perth (*TD* 04 Nov).

The carrier will also commence flying once weekly from Bali to the Gold Coast from 29 Nov, using an Airbus A320.

SAA resumptions

SOUTH African Airways this morning confirmed it would resume regional services to Accra, Lagos, Lusaka, Maputo, Windhoek and Harare, as it recovers from crippling strike action (*TD* 15 Nov).

SAA is seeking to rebook customers on other African routes wherever possible.

The airline has also now resumed all of its international flights, including SA281 which is due to depart Perth this evening.



Window Seat

SINGAPORE Changi Airport is consistently rated as one of the world's best, and when nature calls, you can even relieve yourself in style.

In celebration of World Toilet Day today, the Airport is highlighting some of its best places to empty the tank.

Our favourite is the **pictured** potty in Terminal 1, which provides a view of the tarmac while you're going pee pee.



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IHG into New Cal

INTERCONTINENTAL Hotels Group (IHG) has announced its debut in New Caledonia, with three hotels scheduled to open between 2021-24.

In Nov 2021, the luxury 50-room InterContinental Lifou Wadra Bay Resort will officially open its doors on Lifou Island.

Holiday Inn Resort Ouvea, located on UNESCO World Heritage site Ouvea Island, is also set to open in Nov 2021 following its conversion from the current Hotel Paradis d'Ouvea.

Lastly, in 2024, the current Hotel Drehu Village in Lifou Island's town centre We, will be converted to the 30-room beachfront Holiday Inn Resort Lifou following a refurbishment.

IHG said as the first int'l hotel brand to come to New Caledonia's Loyalty Islands, it would "boost the territory's global profile" and "offer IHG guests a unique New Caledonian tourism experience".

Beyond brochure

BEYOND Travel has released its new Russia & Scandinavia 2020 brochure.

The travel agency on Wed launched its new website dedicated to the latter region (TD 13 Nov), with Beyond's latest brochure featuring its most comprehensive range of product in the regions to date.

The publication offers 68 pages of tours and services, including small group, tailor-made packages and city stays, with over 40 guaranteed departures throughout 2020.

Tours depart from Copenhagen, Helsinki, Ivalo, Reykjavik and Stockholm, with options to add on accommodation and sightseeing in other cities.

The program sees the return of the Grand Tour of Iceland, currently available with up to \$2,000 of savings if booked before 31 Dec.

CLICK HERE for the new site.

We are the champions



SOUTH Australian's Jenna Paproth and Caitlan Lambert from **B&P** Travel and Cruise scooped the prize for best dressed at the We are the Champions welcome party at the Travellers Choice Conference in Adelaide on Fri.

Sporting oversized packs of one of Australia's favourite cereals, the Breakfast of Champions duo saw off rivals including a Sia lookalike, Evel Knievel, and Kath, Kim and Brett - from Kath and Kim, to claim the title of Champions of Champions - and a half-dozen bottles of Penfolds wines.

The theme party was MC'd by Tim Campbell, who took the stage to Eye of the Tiger sporting a Rocky Balboa-style robe,

shorts and boxing gloves - which made handling the mic a little challenging.

Travellers Choice agents and suppliers from across the industry embraced the theme, with one group attending as Spanish FIFA World Cup 2010 winner Alvaro Morata, while the Cover-More Travel Insurance team came dressed as the Teletubbies.

Others came dressed as their favourite champions from jockeys and rugby players to punters, and champions of the church, including a nun and a priest.

Pictured: B&P Travel and Cruise's Jenna Paproth and Caitlan Lambert receiving their not-so-breakfasty prize.

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Qld resort acquired

rights for the adults-only Peninsula Boutique Hotel in Port Douglas has been sold to Mandala Asset Solutions for what is believed to be a "seven-figure sum", according to a report in the Cairns Post.

The new management rights package for the Port Douglas Resort comprised a 23-year letting and caretaking agreement.

The final sale figure has not been disclosed at this stage, but was originally put on the market in Jun with a \$6 million price tag.

The property overlooks Four Mile Beach and is located close to many restaurants and bars, and features 34 beachfront onebedroom suites with free wi-fi offered throughout the resort.

Cairns' new "hit list" THE property management **CAIRNS** Airport has reportedly

drawn up a "hit list" of 22 international airlines that it plans to target in a bid to increase visitation to the region.

A report in the Cairns Post suggests the airport is keen on luring more European and American carriers to North Queensland, with Aviation Chief Commercial Officer Luis Perez saying that while Chinese tourists remain Cairns' largest source market, it was becoming harder to attract Chinese airlines due to increased difficulty for tourists in obtaining visas and rising demand for aircraft in China.

MEANWHILE Hainan Airlines will be running five extra flights between Shenzhen and Cairns during Chinese New Year in 2020.

AirAsia.com expands

AIRASIA'S online platform now sells flights for competitor airlines in a bid to reposition itself as "Asia Pacific's leading travel and lifestyle platform".

Destinations for sale on airasia. com include Auckland & London.

Oaks makes it official



OAKS Hotels, Resorts & Suites officially cut the ribbon on its 226-key nine-storey Oaks Wellington Hotel yesterday, after opening earlier this month (TD 08 Nov).

The \$33.5m property introduced the brand to the region and is located in Wellington's CBD, nearby creative, culinary and cultural offerings.

It features 30 different room configurations, each with complimentary wi-fi, Smart TVs with Sky channel access, modern bathroom amenities, tea and coffee-making facilities and international power converters available at reception.

Select room types also offer views of Lambton Harbour with private balconies and fully equipped kitchenettes.

Oaks Wellington Hotel also has

a fitness and wellness centre, transfer services, babysitting services, executive meeting rooms and function spaces, and a business hub located in the foyer.

Rates start at NZ\$165 per night.

Pictured are: Associate Minister of Tourism and Member for Tamaki Makaurau Peeni Henare; Oaks Hotels, Resorts & Suites Chief Operating Officer Craig Hooley; and Oaks Wellington Hotel General Manager Jamie O'Donnell.







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Etihad, Boeing deal

revealed a US\$215m deal yesterday, which will involve a landing gear overhaul program, high value airframe components, and maintenance planning optimisation tools, aiming to improve the Boeing 787 Dreamliner and reduce aircraft carbon emissions.

The companies also unveiled a special "Greenliner" livery.

Expedia equality

EXPEDIA Group has formed a new travel industry group called CEO Action, with the aim of bringing travel leaders together to cultivate "inclusive and diverse" workplaces.

The group will coordinate research, host training sessions as well as roundtable and video conference discussions, and promote diversity and inclusion conversations at industry events.

AFTA UPDATE

from Jayson Westbury



THIS week the Federal Government launched the Consular State of Play report, which details

the things that have gone on with Australians while travelling overseas - **CLICK HERE** to read the report.

According to the report, the top five countries where Aussies reached out for help were: Thailand (895 cases), United States (666 cases), Philippines (647 cases), Indonesia (563 cases), and China (390 cases).

Overall, there were 13,000 open contact cases for the year, which means a lot of people are talking to Australian embassies and consular offices all over the world.

Of our top five outbound destinations by numbers only, just three of those (Indonesia, US and China) are in the top five countries where Aussies reached out for help, so the theory that the more people that go to a particular destination will result in more contact with the Australian Govt while on trips, does not wash.

The report lists 4,967 contacts for whereabouts – clearly people don't stay in touch with family and friends enough when they travel, which is surprising given the prominence of social media.

Another reason for contact was 1,695 deaths, with 536 dying from illness, 333 from natural causes and 158 by accident; it is important to note that this

number includes Australians who have chosen to live overseas.

Arrests was another reason for contact, with 1,572 people getting arrested last year while overseas, including detention cases as a result of visa infringements.

It's an important reminder that people need to be aware of the local laws and make sure they have the valid visa for the country they are planning to visit.

So all in all, another big year for the consular services and of course the excellent Smartraveller program.

In fact, there will be a brandnew website launched in the next few days for Smartraveller, which will provide a new subscribe feature that replaces the register feature, allowing travellers to get up-to-date information on the destinations they are travelling to, and also provides DFAT with their basic contact details so it is easier to find them should a crisis occur.

The simple message from all this is for travel agents to get their clients to subscribe to Smartraveller and stay in touch with family, friends or even the agency via social, so locating them in times of crisis becomes easier for everyone involved.

I'm pleased that the Federal Govt continues to be 100% committed to robust consular services and the all-important Smartraveller program.

It is time for everyone to reconnect with Smartraveller. gov.au.

Brisbane showcases runway



BRISBANE Airport hosted more than 800 delegates at its first runway event (inset), which formed part of the 145th International Air Transport Association (IATA) Slot Conference held 12-14 Nov.

The function, which took over six months of planning and approvals, allowed delegates to see the new runway, which is due to officially open in mid-2020.

Each delegate was also given a personalised piece of the runway as a commemorative item.

Airbnb Olympics

AIRBNB has announced a global partnership with the International Olympic Committee today, which will kick off with the 2020 Tokyo Olympics and continue until the 2028 Olympic Games.

The nine-year, five-Games agreement will provide travel options that are "economically empowering, socially inclusive and environmentally sustainable".

The partnership will also see the launch of programs that provide long-term support for refugees, as well as Airbnb Olympian Experiences, which will offer athletes direct earning opportunities.

New hotel for Milos

NEW luxury hotel White Pebble Suites will open on the Greek island of Milos next year, featuring 12 suites with a large terrace & ocean views, while eight will also have a private plunge pool.

The hotel, designed by KKMK Architects, is the latest project by Luxperience founder Helen Logas & business partners Aphrodite Lambrou & Lefkothea Georgantis.



Pictured: The BNE team that executed the event, including Alex Morgan, Adam Daley, Lauren Graham, Toni Kasch, Oliver Philpot, Martin Singleton and Luke Kingston.

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Marketing Assistant: Macquarie Park, Sydney

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This position would suit a recent graduate with some commercial experience and isn't afraid to learn fast and work hard.

Applications close 22/11/19 for a January 2020 start.

Email jobs@ traveldaily.com. au with your CV and cover letter.



Travel & Cruise

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business events news

On The Go Tours' King of Egypt

ON THE Go Tours (OTG) recently hosted nine agents from MTA - Mobile Travel Agents, Flight Centre and iTravel on the most popular tour for the company's specialist destination, Egypt.

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The nine-day adventure started in Cairo with the newest tour add-on, a Backstreets of Cairo day tour, which takes travellers off the beaten track & covers some of Cairo's hidden gems, taking in the beautiful mosques

and monuments of downtown El Moez Street, the Khan el Khalili Bazaar and Tahrir Square.

Afterwards, the group travelled to Garbage City to learn about the recycling initiatives and life of the local Zabbaleen community, before visiting the famous Cave Church of St Simon.

Other highlights included seeing the Pyramids of Giza. setting sail along the Nile in a traditional felucca, and taking in the ancient wonders of Luxor & the Valley of the Kings.

On The Go Tours Managing Director Carl Cross and Head of Global Product Simone Wilkins were also in Egypt spending time with the local office and guides.

Wilkins tasked her guide, Momo, with taking her to a place most tourists don't visit and the hidden gem they uncovered was the Tombs of Mohammed Ali's Family.

"Less than 20 persons visit this site per day and those that do are academic and history buffs...it's beautiful, peaceful yet completely forgotten," Wilkins said.

Cross advised that "While Egypt has always been a popular destination for OTG, 2020 is going to be an exciting year with the opening of the new Grand Egyptian Museum."

The King Tutankhamun nine-day tour includes four nights at four- to five-star hotels, two nights aboard a felucca, English-speaking Egyptian tour guides with qualified degrees in Egyptology, transport and some meals.



PICTURED at the Abu Simbel temple: Momo, Tour Guide OTG; Dan Zadow, BDM Qld Nth NSW OTG; Grace Wall, MTA; Frances Rizzo, FC; Michelle Connelly, MTA; Amy Morris, itravel; Tina Briggs, Travel on Q; Kayla Owens, Mariner Travel; Christopher Pain, Kendall Roberts, Geoff Houston, and Belinda Millar, MTA.



CARL Cross, Managing Director On The Go Tours, and Medo, the tour guide at KT Tomb.



SIMONE Wilkins. Head of Global Product On The Go Tours with local guide Momo Saiid at the Tombs of Mohammed Ali.



CARL Cross with local guides Nader Naser (left) and Medo Esmat (right).





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CCC Fiji's new GM

CAPTAIN Cook Cruises (CCC) Fiji has announced the appointment of Bob Speed to the position of General Manager.

He will be based at the company's head office at Port Denarau Fiji, and arrives with 34 years' industry experience, having previously worked at Denarau Corporation and Ramada Resort Port Douglas.

Speed replaces Tony Acland in the role, who will stay on as a Director at the cruise line.

Outrigger & SMB

OUTRIGGER Hospitality Group has appointed SMB Communications to manage its PR strategy in Australia and NZ.

The partnership will see the agency head up the promotion of Outrigger Fiji Beach Resort and Castaway Island, Fiji, as well as the overall Outrigger Hospitality Group brand.

"Australia is a key visitor market to Hawaii, Fiji and Thailand," said Outrigger's VP Sales & Marketing, Asia Pacific Andrew Gee.



KLM is celebrating it's 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to klm@traveldaily.com.au



- 10 years

Quest opens in Goulburn



QUEST Apartment Hotels has opened its latest property in the regional NSW town of Goulburn, adding 63 premium serviced apartments to the Southern Tablelands market.

The property, pictured, is a two-hour drive south west of Sydney's CBD and an hour north of Canberra.

It offers self-contained studios & one- and two-bedroom apartments featuring kitchen facilities, high-speed wi-fi, modern decor and the latest technology and appliances.

"Goulburn is a major destination for industry and new renewable energy projects are attracting more residents and business travellers to the area," said Quest Apartment Hotels General Manager - Franchise Operations David Ridgeway.

"Land values are going up,

Hahn blockchain tix

HAHN Air has revealed it recently issued its first ticket enabled by blockchain technology on the open-source travel platform Winding Tree.

The carrier is now able to list inventory, manage reservation requests, and receive payments once the booking process is complete through the platform.

Hahn Air said the benefits of the blockchain tech includes better security & an easier transaction.

businesses are coming in and people want to come to this stunning part of regional NSW," added Quest Goulburn Franchisee Jason Travers.

Quest plans to launch 10 more properties across Australia & NZ over the next two years, including in Ballarat, Vic (TD 03 Oct).

MONEY

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

AU\$1 = U\$0.680

TRADE uncertainty and job market weakness have helped to batter the Aussie dollar over the last week, with the AUD/ USD down to lows not seen since the middle of Oct.

Weaker Chinese economic data also weighed heavily on the local currency, with economic forecasts suggesting the AUD may be facing even stronger headwinds over the next couple of months.

Wholesale rates this morning.

US	\$0.680
UK	£0.525
NZ	\$1.064
Euro	€0.615
Japan	¥74.00
Thailand	ß20.55
China	¥4.783
South Africa	10.085
Canada	\$0.899
Crude oil	US\$63.30



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FDITORIAL

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Pharmacy



SALES MANAGER - WEDDINGS

Sydney - \$65K - \$70K + super + bonus

Manage the wedding sales of a luxury venue in one of Sydney's most sought after locations. You will be the face of one of Sydney's most high profile venues, managing the wedding sales and looking after a team of two event coordinators. Competitive salary with a generous bonus scheme. Fantastic work-life balance, no after hours required Contact Chloe

INDIA TRAVEL SPECIALIST

Melbourne - \$70K + super + famils

Working in a fast-paced environment in a boutique team, you will be responsible for servicing both travel agents and direct clients over the phone and via email. This role is a permanent part time position, with a view to go full time after 6 months. Work for a global leader in the travel industry. Min 2 years experience is required. Contact Matt

ADMINISTRATION COORDINATOR

Brisbane - \$60K + super

Great role for a hospitality & admin expert to join a global hospitality organisation based at Brisbane Airport. You will focus on supporting all administrative elements and oversee all policies and procedures. This hospitality organisation has sites throughout Australia and focus on team development and creating a fun working culture. Contact Natasha

PRODUCT COORDINATOR

Sydney - \$55K - \$60K + super

Join this luxury travel provider who are known to inspire travellers. You will provide operative support to the product manager and reservations team, as well as liaising with both internal and external suppliers. A great industry salary offered with a supportive and knowledgeable team. Business hours Monday to Friday.

Contact Giulia

VIEW JOB

ACCOUNT MANAGER - CORPORATE Sydney - \$75K - \$80K + super

An award winning company in the corporate travel space who have a great staff incentive program along with career progression opportunities. You will use your relationship building skills and understanding of the TMC space to successfully manage a portfolio of clients. You will also manage rebids, with a focus being on account retention. Contact Susan

OPERATIONS MANAGER

Sydney/Melbourne - \$70K-\$80K + super

Manage operations for an exciting travel product in Africa and the South Pacific region. Implement performance driven strategy to ensure a top quality product. This global travel company organises group land tours across the globe for mature and solo travellers. Amazing CBD location with the flexibility to work out of Melbourne. Contact Leanne

CORPORATE TRAVEL MANAGER

Melbourne - \$50K- \$65K + super

A great opportunity for an experienced corporate consultant or a high achieving retail consultant to make their next career move. Create bespoke corporate travel itineraries, managing pre existing accounts. Be part of the success with a company that has seen continued growth. Great hours and incentives with ongoing training. Contact Priyanka

TRAVEL CONSULTANT

Sydney - \$40K + super + commission

This is an opportunity for a travel consultant that is wanting to expand their skillset in an exciting and supportive team environment. Work for an established, boutique travel agency based on the Northern Beaches. Their main area of sales is the Indian sub-continent, as well as Europe and the USA. Min 1 Year experience required.

Contact Chloe

VIEW JOB

tmstalent.com



photo Instantané Monaco Benjamin Vergély

Whilst Monaco is a glamorous delight all year around, today gives us even more reason to celebrate its charm as the Principality is celebrating National Day.

With its prime location, 300 days of sunshine a year, the world's most renowned cultural institutions and gourmet addresses as well as a jam-packed calendar of cultural and sporting events, Monaco is a truly fascinating destination with so much to see and do.

A key port of call for Mediterranean cruises, a cruise terminal within easy reach of all its attractions and a wealth of world-class hotels right at your doorstep make Monaco the perfect destination to propose for pre-and post cruise stays.

PASSPORT TO MONTE-CARLO VALUE OFFER



Helicopter © Monacair



© Fairmont Hotel Monte-Carlo



© Columbus Hotel Monte-Carlo

Offer your clients tremendous added value:

The Monaco Government Tourist Bureau is delighted to offer the exclusive 'Passport to Monte-Carlo' by French Travel Connection. By booking this excellent value offer, travellers are able to benefit from a range of advantages, including free helicopter transfer/s between Monaco and Nice, a special attention in selected 3, 4 and 5 star hotels, as well as free entrance to museums and attractions of the Principality. Book 2 nights minimum for stays in low season and 3 nights minimum stay in high season. See website for T&Cs.

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