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## ANZCRO Connect

ANZCRO is today advertising its newly launched ANZCRO Connect, a self-service booking platform for travel agents.

Featuring thousands of New Zealand travel products, the platform is part of the company's efforts to make it easier to sell vacations in New Zealand, and incorporates products across accommodation, rental cars, campervans, tours and activities, coach tours and packages.

The initiative is also designed to enable travel agents to easily create itineraries and generate quotes 24/7, and also offers competitive pricing, dynamic rates and real-time availability.

ANZCRO Managing Director Nick Guthrey hailed the platform as a "gamechanger for travel agents who prefer to plan and book their customer's New Zealand holiday online and in their own time".

See the **cover page** for further details or to register now.

## ANA double daily to SYD

JAPANESE carrier All Nippon Airways (ANA) has confirmed it will boost frequencies on the Sydney-Tokyo Haneda route from next year, adding a second daily flight to operate in the daytime.

Details of the flight timing and commencement date have not been revealed at this stage, but the carrier said it expects to open reservations next month.

ANA is accessing additional capacity granted to Japanese and Australian carriers in anticipation of next year's Tokyo 2020 Olympic Games, which have also seen Virgin Australia and Qantas confirm plans to add Haneda flights (**TD** 30 Oct).

"A double daily departure from Sydney to Haneda will enable us to provide greater scheduling options for our customers from Australia, and this is very good news given the growing popularity of Japan amongst

Australian travellers," said ANA MD Australia/Oceania Region, Ryo Sadayuki.

"It is extremely exciting to move into the next stage of our growth from Australia," he said, with the expansion of Sydney capacity following the recent launch of daily Perth-Tokyo services.

Sadayuki said Sydney to Haneda double daily operations would generate more options in terms of international connections.

As well as being a key Japanese domestic hub for ANA, Haneda will be the focus of international expansion for the carrier in 2020, with the planned launch of new routes to Istanbul, Milan, Moscow, Shenzhen and Stockholm.

Virgin Australia is expected to codeshare on the new Sydney-Haneda flights, complementing the new VA Brisbane-Haneda services which will launch in Mar.

## Tripfuser Morocco

TRIPFUSER is today letting readers in on Morocco's best-kept secrets in its product profile page.

Find out more about "one of the most enchanting destinations in the northern hemisphere" on **page 11**.

## Albatross guarantee

ALBATROSS Tours is promoting its Europe & UK small group touring 2020 journeys, which are 100% guaranteed to depart.

The operator is highlighting its 18-day Magnifico Spain and Portugal - see **page eight**.

## Today's issue of TD

Travel Daily today has seven pages of news, a front cover page for ANZCRO, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Trafalgar
- Tripfuser product profile pg

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### World Exp deal

**TOUR** operator World Expeditions Travel Group has entered into a management buyout of adventure specialist SNP Natuurreizen BV.

World Expeditions Travel Group Chief Exec Officer Sue Badyari said the management buyout would see World Expeditions gain a greater foothold in the European adventure travel market, with SNP having over 25 years of experience in running tours across walking, hiking, cycling, birdwatching, canyoning, canoeing and kayaking.

“We are delighted to participate in the buyout, as we’ve enjoyed a close working relationship with SNP in the past and we know that we share similar management values, as well as a long-established focus on non-mass market, sustainable tourism,” Badyari said.

“We’re excited by the opportunities the buyout affords us moving forward.”

### Serko reports \$900k loss

**LISTED** travel technology provider Serko Limited this morning released its FY20 second half results, citing “strong revenue growth” amid surging booking volumes & a \$900k loss.

The company’s overall result swung from a \$900k profit for the previous corresponding period to a \$900k loss this time, as Serko continues to pursue an aggressive global growth strategy.

Total operating revenue increased 29% to NZ\$14.7 million and total revenue from all sources - including grants - was up 29% to \$15.2 million.

Travel booking platform transaction volumes increased 4.5% to 2.2 million, and operating expenses surged 46% to \$15.7m.

“We have made pleasing progress in the first half of the 2020 financial year,” said Serko Chairman Simon Botherway.

“We remain the leading online business travel booking platform

in the Australasian market and continue to build momentum in our global expansion.”

The big jump in expenses was related to Serko’s expansion into North America, while there was also a surge in R&D costs, which rose more than 130% to \$8.9 million “due to the company’s investment into market requirements for new Northern Hemisphere territories”.

Serko is sitting on about \$50 million in cash following the recent capital raising (**TD** 25 Oct), with CEO Darrin Grafton hailing the success of the Zeno system which was used by over 1,300 corporate customers during the six-month period.

However he noted that growth in “same corporate” bookings had softened in Australasia, which Serko is attributing to a “general slowdown in the Australian and New Zealand economies and declining business confidence”.

### Jetstar pilot vote

**THE** Fair Work Commission has authorised the Australian Federation of Air Pilots (AFAP) to hold a vote among its Jetstar pilot members on industrial action over pay negotiations.

The proposed action ranges from general work-to-rule to work stoppages, & could take place over the Christmas period.

A Jetstar spokesperson said it was “disappointing that the AFAP has taken this step this early in negotiations.”

“The AFAP’s package would drive a 15% increase in pilot costs in the first year which is well above the 3% that we are prepared to offer,” JQ said.

### JoinTrafalgar 2020

**TRAFALGFAR** is inviting agents to experience JoinTrafalgar next year in the Emerald Isle for what the company is calling “the world’s greatest travel incentive in 2020”.

More details on **page 10**.

**Africa: The Last Frontiers**  
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Travel Daily



22 April 2020

## Wendy woos crowd

WENDY Wu Tours, and its namesake founder, will host a China travel info night on 27 Nov in conjunction with the China National Tourism Office.

The "journey through ancient and modern China" invites agents and clients to the China Culture Centre in Sydney, which will see Wendy Wu speak on the destinations of Chongqing, Tibet and Zhangjiajie.

[CLICK HERE](#) for more info.

## Webjet left \$44m short

**DEBTS** owed by collapsed British travel group Thomas Cook will hit Webjet Limited's 2020 financial results to the tune of \$44m, the company told shareholders this morning.

Despite the negative impact that the demise of Thomas Cook is set to have on the business, Webjet issued a forecast that earnings before interest, tax, depreciation and amortisation (EBITDA) would be between \$156m and \$167m for FY20, up between 26% and 34% on FY19 results.

Chairman Roger Sharp told shareholders at the company's Annual General Meeting (AGM) the business "performed admirably" in FY19 in the face of "some of the toughest consumer headwind it had ever faced".

Figures presented at the AGM noted the domestic travel market had slowed significantly in the second half of FY19, due to a combination of slowing economic conditions, the Federal election and a sluggish post-election rebound.

Webjet's Online Republic business saw EBITDA fall by 6%,

with the group estimating that the Christchurch terror attack cost more than \$1 million in the second half of FY19.

While other areas of the business remained relatively static, the WebBeds business saw a 148% increase in EBITDA to \$67.3m, with bookings rising by 51%.

Sharp noted the collapse of Thomas Cook could cost \$44 million in receivables it was unlikely to recover.

## F&W AU sales rep

**DIRECTOR** of Hotels & Journeys of Distinction Katey Matthews has been appointed Australia and New Zealand Sales and Marketing Representative for luxury travel designers, Forth & Wonder.

Matthews will promote Forth & Wonder's tailor-made Africa offering to the travel industry, saying, "I'm very excited to showcase the services of one of Australia's leading boutique Africa wholesalers".

## Virgin's new ship

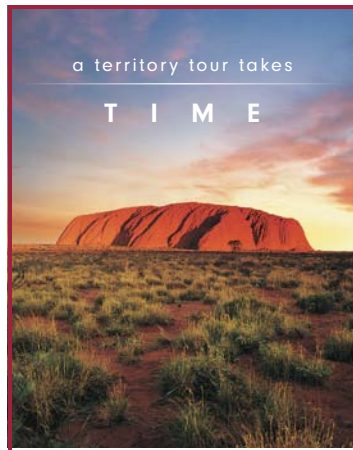
**VIRGIN** Voyages this morning revealed the name of its second ship will be *Valiant Lady*.

Due May 2021, *Valiant* will homeport in Barcelona for her inaugural seven-night Mediterranean itineraries.

Every sailing will include later stays in ports, and an overnight stay in Ibiza, Spain.

Bookings for the three feature itineraries, sailing to destinations across France, Italy and Spain, will open on 19 Dec.

Virgin Voyages has four ships on order with shipbuilder Fincantieri.



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### Window Seat

**IMAGINE** turning up for your holiday in southern France not being able to go to the beach?

This disappointing actuality faced tourists and locals alike last week, after police closed beaches in the region as a literal tonne of drugs washed up on the shore.

Packages of illicit substances, mostly cocaine, have been washing up on the country's Atlantic coast since Oct, and last week, it got so bad the beaches were closed.

Of course, the announcement of drug-lined beaches brought plenty to the shore, and police are now carrying out regular patrols in the area.

Officials have said the cocaine is extremely pure, at around 83%.

### Viking webinars

**VIKING** Cruises has launched a series of river cruising webinars ranging from 10-25 minutes, covering the selection of staterooms available on Viking's Longships sailing Europe as well as itinerary overviews in order to help agents familiarise themselves with the brand's products at their own pace.

More webinars will be added over the coming weeks - to sign up, [CLICK HERE](#).

### Celeb female team

**CELEBRITY** Cruises will conduct the first-ever sailing with an all-female bridge and officer team on 08 Mar, to coincide with International Women's Day.

The round-trip from Fort Lauderdale forms part of the brand's #BRIDGEthegap initiative, will take place on *Celebrity Edge*, headed up by the first American female cruise ship captain, Kate McCue, plus a team of 26 women.



**ALL** Nippon Airways (ANA) hosted nine Western Australian travel industry partners on a seven-day fam to Japan on 08 Nov, flying the group on its new daily direct Perth service to Tokyo.

The partners learnt about the products and services available on-board ANA's 787 Dreamliners, in addition to expanding their knowledge of Japan.

The group spent the first day touring Toyko, staying overnight at the Asakusa View Hotel, before heading to Mt Fuji, Hakone, Kyoto and Nara to explore shrines, temples, markets and sample Japanese cuisine.

Highlights of the trip included a cruise on Lake Ashi, a trip to World Heritage sites Nijo Castle and Kasuga Taisha Shrine, and a free day to explore Kyoto.

**Pictured** in front of the majestic Mt Fuji (from back to front): Luke Cousins, ANA; Indy Hamilton, Flight Centre Armadale; Caroline Wickes, Flight Centre Baldivis; Ebony Chick, Flight Centre Floreat; Jade Earle, Flight Centre Midland; Lisa Patterson, Flight Centre Joondalup; Danika Manera, Flight Centre Garden City; Laura Florides, Flight Centre Mt Lawley; Kelly Weinbauer, Flight Centre Product WA; and Carly Thomas, JTB.

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## All hail Baby Mogglet!



**VIKING** Cruises pulled out all stops last Fri to welcome a very special impending arrival.

The company's highly regarded GM of Marketing Jane Moggridge will shortly give birth to "Baby Mogglet," with industry partners and long-time friends hosted at an in-office baby shower to help celebrate the momentous occasion.

Bubbles, nibbles and karaoke

complemented scintillating conversation and conviviality in anticipation of the blessed event.

Moggridge, whose role is being filled by Lee Siefken while on maternity leave, is **pictured** during the party with Viking Cruises chief Michelle Black.

The **Travel Daily** and **Cruise Weekly** team join with the whole industry in wishing Jane all the best for the year to come!



### National Account Manager - Sydney

The Walshe Group, GSA for Delta Air Lines, is looking to appoint a National Account Manager responsible for a diverse portfolio.

#### Key Responsibilities:

- Develop sales activity plan and strategies specific to each brand within the portfolio
- Build strategic relationships
- Grow sales revenue and market share
- Coordinate marketing campaigns and manage budgets
- Performance management and analysis

#### Key Requirements:

- A minimum of 3-5 years in a sales position in the travel industry, preferably within the airline industry
- First rate communication, presentation & interpersonal skills supported by technical proficiency
- Knowledge of airline terminology, distribution practices and procedures
- A genuine passion for sales and business development
- Exceptional time management and flexibility
- Regular international and domestic travel required

Email applications including a CV and covering letter to [applications@walshegroup.com](mailto:applications@walshegroup.com) by Friday 06 December 2019.

**The  
WALSHE  
GROUP.**



Discover the must-sees on a Western Canada itinerary in the November issue of *travelBulletin*.

**CLICK** to read **travelBulletin**

## Explore 2020 out

**EXPLORE** has released its 2020 brochure, showcasing 11 new walking and cycling tours across Europe, Asia and the Middle East.

The latest collection of tours allows guests to experience the World Heritage landscapes of the Tuscan Riviera via foot, discover Roman ruins in Lebanon and travel lesser known routes along Poland's Baltic coast.

Featured in the brochure is a Cycle Lebanon journey, which takes guests cycling in the Chouf Mountains and through Maronite Christian villages, plus more.

For more info, **CLICK HERE**.

## Colombia strike

**SMARTTRAVELLER** is advising travellers to Colombia to exercise a high degree of caution in light of a national strike called for tomorrow, which is expected to cause traffic and transport disruptions in major cities.

DFAT says Aussies in the region should avoid demonstrations, protests and large gatherings, as they could turn violent, as well as monitor local media and follow advice from local authorities.

## Astana buys MAX

**AIR** Astana signed a letter of intent yesterday to purchase 30 Boeing 737 MAX 8 aircraft, which will service its new low-cost air line FlyArystan.

FlyArystan launched in May and announced its first international route last month (**TD** 28 Oct).

## One&Only Desaru

**MARKING** its debut in Asia, One&Only will open its Desaru Coast resort in south-east Malaysia, on 23 Mar.

The resort will feature 42 Junior Suites, two Grand Suites and a four-bedroom villa, as well as a variety of restaurants and bars and a day spa.

Suites start from US\$835 (plus taxes) per night - for bookings, **CLICK HERE**.

## WHAT YOU NEED TO KNOW ABOUT NDC

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### Our NDC roadmap – accelerating NDC implementation



From its conception, Amadeus has been dedicated to moving NDC beyond discussion to delivery. In 2014,

we were the first to bring NDC into production with United Airlines. Since then, we've worked alongside our NDC [X] partners to develop scalable and user-friendly solutions. As we approach a new year, here are some milestones that we look forward to reaching in 2020 and beyond.

#### Servicing NDC

Our Amadeus Selling Platform Connect solution is NDC-enabled and processing bookings via an NDC connectivity today. For a travel seller, this means being able to shop, order and pay for available flights and related services, and service booking using the NDC standard.

#### Overcoming challenges

We're addressing challenges such as content fragmentation, performance and scalability through our cloud-based Amadeus Travel Platform. We want to make sure that our travel sellers can compare all content; whether that's sourced from NDC, EDIFACT or other API connections.

Our commitment to driving NDC forward will only continue to gather momentum next year and today our work, from connecting NDC-ready airlines and servicing bookings, is essential to successfully deliver on IATA's 20:20 vision. Find out about our NDC roadmap here: <https://amadeus.com/en/insights/tag.ndc>

**Justin Montgomery, General Manager Australia, Amadeus**

**amadeus**

## Mercure Bendigo

**ACCOR** has struck a deal to rebrand Quest Schaller Hotel Bendigo to Mercure Bendigo Schaller, with the renamed property set to open 06 Dec.

The hotel features 118 boutique guestrooms across four levels, made up of 99 standard, eight standard twin and superior, and three standard access rooms.

The hotel also contains a cafe/bar, a meeting room and a fitness centre, all set close to Bendigo Central Township, Bendigo Art Gallery and La Trobe University.

## Travelport's CFO

**NICK** Bray has been appointed Chief Financial Officer at Travelport, to be based at the company's global headquarters in the United Kingdom.

Bray will replace outgoing CFO Bernard Bot, who has left to take up the same position at home improvement retailer, Kingfisher.

## Skyscanner trends

**THE** top-six trending travel styles for 2020 are sustainable tourism, transformative journeys, JOMO trips, local gastronomy, slow travel and adventure travel, according to Skyscanner's annual *2020 Travel Trends Report*.

Released yesterday, the report found the hottest emerging destinations for Australian to be Bogota, Kathmandu, Istanbul, Budapest and Busan, which all jumped in excess of 20% in terms of year-on-year bookings, the first two a massive 62% and 51%.

The *2020 Travel Trends Report* outlined great value destinations to substitute for more popular spots, including Port Vila as an alternative to Bali, Queenstown as opposed to Auckland, and Amristar rather than New Delhi.

Other key highlights of the study concluded Australians were more enjoying longer trips to cultural destinations, and showing an interest in adventure travel.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Eat with the fishes at Koral, **The Apurva Kempinski Bali's** newest aquarium dining experience. Guests will tuck in to dishes inspired by Indonesian coastal flavours and crafted from local ingredients. Bali's first underwater restaurant, the venue is designed with teakwood ceilings and red brick walls.



**Hotel Valley Ho's** restaurant ZuZu has completed a modern renovation and menu revamp. Located Scottsdale, Arizona, the restaurant centres around The Kitchen Table, where guests can watch the chef cook tableside every evening, with the station transforming into a seafood display on weekends to complement the restaurant's bloody mary and mimosa bar.



**Crowne Plaza Hamburg - City Alster** has unveiled its transformation. The hotel is the first in Germany to showcase the brand's new concepts, such as the Plaza Workspace public spaces, the WorkLife guest rooms and new food and drink options. The hotel is one of two flagship locations in Europe, alongside Crowne Plaza Paris-Republique.

## Jamison Travel leads the way



**TRAVELLERS** Choice celebrated its members' successes at its annual conference in Adelaide at the weekend, with Canberra's Jamison Travel taking out the group's Leading Agency Award.

The ACT-based agency led by owner, Michelle Everson, became inaugural winner of the gong, which is designed to recognise a member who has had outstanding success in their individual agency business, demonstrated notable achievements for the group's performance and is highly engaged with the broad spectrum of services that Travellers Choice offers to support independent travel agents and help them flourish.

As part of the award, Everson took home a \$3,000 Travellers Choice service grant and an invitation to a peer-to-peer

networking event Travellers Choice will host in Sydney next Jul, ahead of the National Travel Industry Awards (NTIAs), which she will also be invited to.

Perth's City Beach Travel and Cruise took out the Travellers Choice Leading Cruise Agency Award, with Senior Consultant Michelle Hancock accepting the prize, which included a \$1,000 service grant, invites to the group's networking session and a seat at the NTIAs.

During the conference, Travellers Choice raised over \$15,000 for the Juvenile Diabetes Research Foundation, to support children with type-one diabetes.

**Pictured**, Jamison Travel Senior Manager Emily Troube; Jamison Travel Owner Michelle Everson; and Travellers Choice Managing Director Christian Hunter.

## Advertising Coordinator

Macquarie Park, Sydney

The Business Publishing Group is looking for the services of a proactive Advertising Coordinator to work across our industry leading titles.

This is a full-time role working within our sales and marketing team. Key responsibilities will be the development and production of our publications, liaising with clients on quotes and advertising coordination as well as assisting with promotional activities.

We are looking for someone who has strong attention to detail, is organised, a team player and excels at customer service. Experience with Adobe InDesign and Microsoft Office suite is highly desirable.

**If this sounds like you apply to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) today. Applications close 29/11/19.**

## Hotel aquaponics

**FAIRMONT** Singapore and **Swissotel The Stamford** have debuted an urban aquaponics garden.

The structure is 450m<sup>2</sup>, and will meet an estimated 30% of the hotel's monthly vegetable needs.

The initiative is a step towards Singapore's goal of producing 30% of its nutritional needs locally by 2030.

## MSC FIFA deal

**QATAR'S** Supreme Committee for Delivery & Legacy has signed an agreement with **MSC Cruises** to charter two ships during the 2022 FIFA World Cup.

*MSC Poesia* and the under-construction *MSC Europa* will both dock at Doha Port, offering 4,000 cabins for fans to stay in.

The tournament will kick off 21 Nov 2022.



Celebrate  
KLM's 100<sup>th</sup>  
anniversary

Terms and conditions

KLM is celebrating its 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to [klm@traveldaily.com.au](mailto:klm@traveldaily.com.au)



Q3. How many years has KLM been in the top 3 of Dow Jones Sustainability Index?

- a) 10 years
- b) 15 years
- c) 11 years

## Trafalgar clothes swap



**IN CELEBRATION** of World Recycling Week, Trafalgar hosted a clothing swap among staff on Fri as part of its JoinTrafalgar responsible travel initiatives.

Clothes not swapped or sold on the day will be donated to the Clothing Cleanup, while funds raised from sales will go to the St Vincent's Bushfire Appeal to assist NSW & Queensland residents affected by the latest slate of fires.

Australia is the second-largest consumer of textiles in the world, disposing of 600kg of clothing every minute, with only 15% of this properly recycled.

**Pictured** checking out what's on offer, Alina Sithideth, Ella Caron, and Lauren Anderson.

## LOOKING TO DEVELOP YOUR MARKETING CAREER?

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Macquarie Park, Sydney

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If you're handy with e-newsletter software, can demonstrate awareness of social media marketing, know your way around a spreadsheet, Google Analytics and have basic literacy with InDesign then apply today.

This position would suit a recent graduate with some commercial experience and isn't afraid to learn fast and work hard.

Applications close 22/11/19 for a January 2020 start.

Email jobs@traveldaily.com.au with your CV and cover letter.



## OOL SITA pact

**GOLD** Coast Airport has extended its partnership with SITA through to 2024.

The airport has been working with SITA for more than 10 years and uses SITA AirportConnect Open and a range of self-service bag drop and check-in kiosks.

"SITA's ability to deliver a smooth transition to a common-use passenger processing system with complete flexibility to embrace individual carrier requirements, has been particularly valuable," said Queensland Airports Limited General Manager Technology Mark Allen.

## LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

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## Working in partnership with the Australian Travel Industry

### Cruise Sales Consultant (Ultra Luxury)

Sydney, \$60k + Super, OTE \$100k, Ref: 4173PE1

My client is the defining name in luxurious cruise travel by distinguishing itself in the ultra-luxury market with its elegant, all-suite ships, all-inclusive pricing, worldwide itineraries & genuine hospitality. They are proud of our reputation as the "World's Best" cruise line & seek individuals who take pride in their work to join our award-winning team. If you know how to close a sale and have a thorough understanding of the sales process then you have the opportunity to make a lot of \$\$.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Team Leader

SYD, Amazing team + Package, Ref: 3378AJ1

An exciting opportunity has presented itself for an experienced Corporate Travel Manager to lead a team of 4 experienced Corporate Consultants providing superior customer service and meet/exceed their KPI's. In order to be successful for this role, you will be confident when dealing with corporate clients as well as having experience in motivating and leading teams. In addition to your leadership duties, you'll also be servicing existing clients and will enjoy nurturing relationships.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### Leisure Travel Consultant

BNE, \$50-55k + Commission, Ref: 2494AW3

Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$ ! Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and start your new challenge in the travel sector! Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Domestic Corporate Consultant

MEL, Attractive Package, Ref: 4254AB1

Are you looking to move from Retail into Corporate? If so, this could be the opportunity for you. My clients are looking for a motivated and driven Domestic Corporate Consultant to join their fast paced team. You'll be working with a varied range of corporate accounts & putting your strong retail experience to use. If you love processing and booking, have min 3yrs in retail but looking for a better work/life balance, now's the time to join this award winning team. Contact me ASAP & APPLY NOW.

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

### Inbound Italian Speaking Travel Consultants

SYD, Competitive + Super, Ref: 1980RL2

A great opportunity presents itself and we are looking for native speaking Italian's who have fun and bubbly personalities, mixed in with a strong passion to join the travel industry to apply within! Full extensive training will be offered for the successful applicants in this full time role. A competitive salary plus bonuses are on offer as well as a great career progression. Extensive experience within customer service is a MUST as well as full unrestricted working rights within Australia.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Team Leader - Boutique Consultant

BNE, Competitive Salary + Comms, Ref: 4273MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area west of Brisbane who are looking for an experienced Team Leader looking to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional and personalised service to clients with specialised knowledge through the phone, email and face to face.

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

### Corporate VIP Travel

BNE, Competitive Salary + Comms, Ref: 5494AW1

Exciting position exists for a highly experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, travel perks and great salary package! What are we looking for? Demonstrated Corporate Travel experience with a high level of competency, Fares and ticketing and GDS knowledge. Confidence, flexibility and ability to work in a fast paced environment! Sound like you? APPLY NOW!

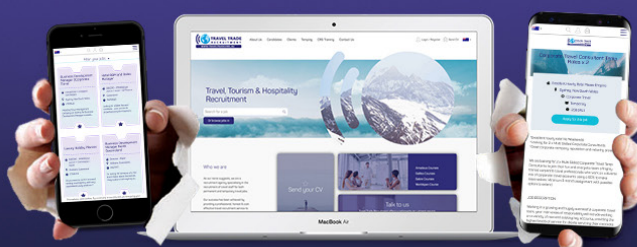
For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.



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Nathan Melton, helloworld  
2019 South Africa Acclaim guest

*Fanad Head Lighthouse, Donegal, Ireland*

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## Uncover Morocco's Best Kept Secrets

**One of the most enchanting destinations in the northern hemisphere, Morocco's charm envelopes every sense.**

**THERE'S** the colourful souks which dazzle with their vibrancy, the rich spices that fill your nostrils, the desert sand between your toes, the call to prayer you'll hear from your charming riad and the exquisite satisfaction of Moroccan cuisine.

The demand for tailored trips to Morocco is increasing as more people want to experience this country that, so far, has only been a destination they've dreamed about. Tripfuser's local suppliers open up a world of opportunities in Morocco, not only covering the must-see destinations but also taking your clients to the hidden treasures of this incredible nation.

Safety and comfort is a priority for Tripfuser's local suppliers; they

know the best local spots and have wonderful relationships with activity providers, hotel owners and expert local guides which enables them to plan a cultural experience that is perfectly suited to your client.

Imagine stepping out of your 4x4 on the edge of the desert, hopping onto a camel and riding as the sun sets over the golden sand. An evening of traditional Berber performances, authentic food and a star-filled sky ensues before you retire to your luxury desert suite. Whether your client wants a taste of raw Moroccan desert with a dose of luxury or a back-to-basics experience, our Moroccan local suppliers can make it happen.

Adapting to different travel styles, interests and budgets are what our local suppliers do best. They know that some travellers request raw and basic but in reality, a little touch of luxury will complete their trip. Our local suppliers take travellers behind the scenes of the tourist-packed medinas and mosques and into the homes of locals where they'll learn to create

delicious Moroccan dishes alongside a traditional Moroccan dada.

When it comes to making these trips a reality, Tripfuser's Travel Concierge team are with you every step of the way making sure your client's wishes are met and promise to deliver customised itineraries within 24 to 48 hours. Tripfuser gives confidence in delivering the perfect Moroccan experience whether your client is an African first-timer or a seasoned traveller to the continent.

Morocco is a country that everyone should experience. Those that have, always want to return. Take advantage of this incredible opportunity to create tailored trips for your clients!

### **FIND OUT MORE**

Head to our Morocco Trip Gallery [HERE](#) and see these unique experiences for yourself!