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# Travel Daily

First with the news

Tuesday 26th November 2019

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MTA Advisor Jennifer McCullough

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## New look GoCCL

CARNIVAL Cruise Line will next week debut a new GoCCL Navigator portal for travel consultants, offering access to both local and int'l Carnival sailings, interactive deck plans, agent rates and marketing tools - see the **cover page** for details.

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## Entire "one-stop-shop"

ENTIRE Travel Group yesterday unveiled a major brand consolidation, which will see its various destination specialist wholesale operations brought together under a single banner.

Effective immediately, the previous nine individual websites for brands such as French Travel Connection, Spain & Portugal Travel Connection, CIT Holidays, Tahiti Travel Connection and Maldives Travel Connection have been consolidated into a new site at [www.entiretravel.com.au](http://www.entiretravel.com.au).

The massive change also includes a new Entire Travel Group logo and "when experience matters" tag-line, while an updated phone system will allow agents to call a single number giving access to the company's specialist consultants for each destination.

CEO Brad McDonnell stressed that the revamp would not impact Entire's longstanding

approach of offering individual teams of destination experts.

"We are aiming to simplify how agents deal with us - we now have one brand, one website, and one 1300 number," he said.

New brochures rolling out from today feature a new look and a centralised call to action, while the website also allows consultants to search by "experience" or "theme" such as cycling, nature, wellness, honeymoon and more.

The company's full product back-end has also been revamped to offer new features such as agent-friendly invoicing across all destinations, McDonnell said.

### Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for Carnival Cruise Line, plus full pages:

- TMS Talent
- Wirecard product profile pg



**DID YOU KNOW?**

*Viking has no NCFs*  
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IN YOUR BACK POCKET



## Wirecard profile

TRAVEL card provider Wirecard is today featured in **Travel Daily's** latest Technology Product Profile.

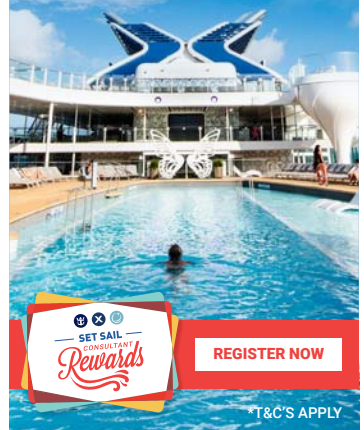
Wirecard's prepaid Multi-Currency Travel Card does not incur foreign exchange fees, and allows users to set app alerts at preferred rates - see the **last page**.

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## VA offer success

**VIRGIN** Australia this morning confirmed it has completed its acquisition of Connectivity's approx 35% minority investment in the Velocity Frequent Flyer Scheme (**TD** 16 Sep), after successfully raising \$325 million through its notes issue.

A total of 3,250,000 notes were allotted to successful applicants at the application price of \$100.

VA now has 100% ownership of Velocity Frequent Flyer.

## A&K to buy Cox & Kings UK

**ABERCROMBIE** & Kent has confirmed it is in "advanced discussions" to acquire the UK operations of Cox & Kings.

Despite a number of its sister companies around the globe ceasing trading, including the collapse of Tempo Holidays and Bentours in Australia & NZ, Cox & Kings UK insists it is "very much business as usual".

Last weekend a C&K UK spokesperson told **Travel Daily** the business was separate to Cox & Kings India and Cox & Kings Americas, and "have been completely unaffected".

"I can confirm that we are in dialogue with numerous potential investors who are interested in acquiring Cox & Kings UK and there will be an announcement soon as to which company is buying us," the spokesperson said.

This morning it has emerged that A&K is the frontrunner, with founder Geoffrey Kent saying "I'm excited at the prospect of adding the Cox & Kings UK business to the Abercrombie & Kent family.

"The acquisition will expand our portfolio of product offerings in the UK, particularly with their

established escorted touring program," he added.

A&K has promised to honour all current bookings and maintain existing staff levels, as well as investing further in the business.

The Cox & Kings UK spokesperson told **TD** the sale would "secure the company's long-term future, given the well-publicised challenges faced by Cox & Kings India".

## Thai Airways comp

**THAI** Airways is running an exclusive giveaway for **Travel Daily** readers, with the chance to win VIP passes to the Western Sydney Wanderers (WSW) match on Fri 20 Dec at 7.30pm at Bankwest Stadium in Parramatta, NSW.

The prize is a double pass to the game, with seating and catering in the Ambassador Lounge.

Just tell us in 15 words or less why you would like to be a VIP guest of Thai Airways at the game, and answer the following question correctly: What year did WSW win the Asian Champions League?

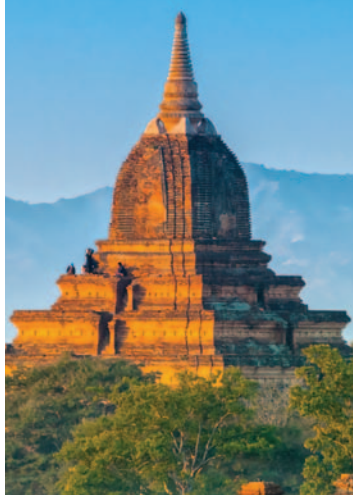
Email your answers to [thaicomp@traveldaily.com.au](mailto:thaicomp@traveldaily.com.au).

## Soneva investment

**SONEVA** has revealed today that LLC, an affiliate of KSL Capital Partners, has taken a significant minority stake in the company, which will support its "short- and long-term development goals".

As part of KSL's investment, Sailing Capital has sold its investment in Soneva, after originally investing in 2014 - a partnership that helped the luxury resort group expand its portfolio in the Maldives.

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## EK baggage boost

**EMIRATES** is expanding the baggage allowance on its "Saver Fares" booked for travel ex Australia and New Zealand.

Effective immediately, fares booked in T, L and Q class will be entitled to 30kg of checked baggage, and agents are urged to ensure stored ticket masks are updated with the new figure.

Tickets issued on/before 25 Nov 2019 will remain at the ticketed baggage allowance of 25kg.

## Garuda marks 50 years in Oz



**PERTH** Airport on Sun paid tribute to Garuda Indonesia for its 50 years of services to Australia, which has helped establish Indonesia as a popular destination for Western Australians.

In the past decade alone, Garuda Indonesia has flown nearly two million passengers to and from Perth.

Garuda operates four services every week on the Perth-Jakarta route and daily Bali services.

"Western Australians have an ongoing love affair with Indonesia with its fantastic culture and attractions, & its reputation as a favourite destination for Western Australians to visit has been enhanced by Garuda Indonesia over the past 50 years," Perth Airport Chief Executive Officer

Kevin Brown said.

Garuda's Station & Service Manager Perth Iman Karyo is pictured far right, with Garuda cabin crew.

## Uber facing a ban in London

**RIDESHARING** giant Uber is appealing a decision by Transport for London, which has ruled that the company is "not fit and proper" to operate in the British capital after a series of security failures.

The authority said it would not renew Uber's licence to operate after finding evidence that unauthorised drivers were faking their identity by uploading new photos into the Uber platform.

At least 14,000 trips, involving 43 drivers, were undertaken by drivers with fake identities, including some who were unlicensed and one who had been cautioned for child pornography.

Uber said it is implementing technical fixes including facial recognition to address the problems, and would continue to trade in London while it undertakes the appeal process.

## Menon AAPA chief

**FORMER** Singapore Airlines senior executive Subhas Menon has been named as the Director General of the Association of Asia Pacific Airlines (AAPA).

Menon, who is well known locally as SQ's former Regional Vice President South West Pacific (**TD** 05 Mar 2014) will take up his new role effective 01 Mar 2020, replacing incumbent Andrew Herdman who has led the organisation since 2004.



**SMALL GROUP ADVENTURES**  
FOR TRAVELLERS 18 - 38



**NEW 2020 BROCHURE OUT NOW!**

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## VS/WS codeshare

**VIRGIN** Atlantic last week kicked off a comprehensive new codeshare partnership with Westjet, with the VS code to be placed on Westjet services between London and Canada as well as a host of Canadian domestic routes out of Calgary, Halifax, Toronto, and Vancouver.

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## Nice time to explore d'Azur



**THE** French Riviera was front and centre last night at the Sofitel Darling Harbour as Atout France geared up the travel industry in support of the 2020 Tour de France, which gets underway in Nice in Jun.

Atout France Regional Manager Patrick Behamou spoke of

the "organisational zeal and ambiance" with which France likes to showcase sporting events with plans underway for similar activities in support of France hosting the Rugby World Cup and the Olympics.

Benhamou is pictured with Nicole Backo of British Airways.



Road trip through northern Italy in the November issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## Veriu gears up for 4

**THE** Veriu Group has flagged plans to launch a further four properties in New South Wales and Victoria, which will start rolling out from early 2021.

The four slated locations include Punhill Essendon North, Punhill Caroline Springs, Punhill Oakleigh Central and Punhill West Gosford, and will boost the Veriu Group's portfolio to over 1,700 rooms and apartments.

"We're really excited to be adding four new properties to our existing apartment hotels portfolio, each specifically situated to take advantage of their surrounding key corporate catchment areas," said Veriu Group CEO Zed Sanjana.

The company also noted its expansion strategy would focus on diversifying beyond east coast cities to regional areas - particularly in South Australia.

Veriu's target market are short- & long-stay corporate travellers.



## Window Seat

**UNTIL 05 Jan**, passengers at Changi Airport can enjoy a new enchanted world at the hub inspired by the recent release of the film *Frozen 2*.

The experiences are available across multiple locations in Changi's terminals, and include a themed light show, the chance to meet the movie's favourite characters, Olaf, Anna and Elsa as well as a 16-metre tall Christmas tree - the tallest of its kind ever seen in Changi.



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\*Fares are cruise-only, per person, in Australian dollars, based on double occupancy, apply to new bookings only and include taxes, fees and port charges. Australian Dollar fare may only be booked when payment is made by direct bank transfer. Guests paying for a booking with a credit card must pay in US Dollars. Fares include all applicable savings, must be booked by 08 JAN 20. Solo Traveller Fares available on request. Suite savings available on OCY200421-19 for SH, PH, SP and PS categories only. \*Crystal Cruises offers each guest the opportunity to dine at least once on a complimentary basis in Prego and at least once in Umi Uma or the Sushi Bar. Additional reservations including "walk-in" visits are subject to a US\$30 per person fee, subject to availability. Optional dining in the Vintage Room attracts an additional fee. Cruise-only fare does not include land programs. \*You must be a Qantas Frequent Flyer member to earn Qantas Points. A joining fee may apply. Membership and points are subject to the T&Cs of the Qantas Frequent Flyer program available at [qantas.com/terms](http://qantas.com/terms). Canceled bookings will not be eligible for this offer. All offers may not be combinable with other promotions, apply to first two full-fare guests in stateroom or suite, are capacity-controlled, subject to availability and may be withdrawn or changed at any time without notice. All fares, itineraries, programs, policies and shore excursions are subject to change and correct at time of printing. Restrictions apply. For complete Terms & Conditions and Privacy Policy, visit [crystalcruises.com/legal](http://crystalcruises.com/legal). ©2019 Crystal Cruises, LLC. Ships' registry: The Bahamas.

## Dubai star power

**DUBAI'S** Department of Tourism and Commerce Marketing has launched a project in collaboration with Hollywood stars Gwyneth Paltrow, Kate Hudson and Zoe Saldana.

The initiative centres around a short film, *A Story Takes Flight*, which follows the actors as they embark on three adventures in Dubai - watch it [HERE](#).

## Vanuatu promotion

**AIR** Vanuatu is offering a range of discounts from Australia's east coast to Port Vila when bookings are made by 14 Dec.

Savings include return Economy, flights from Sydney for \$539 - a 40% reduction, as well as Business class fares priced from \$1,399 return.

Economy flights from Melbourne are available from \$569 return, while Qlders can fly from Bris from \$479 return in Economy - call 1300 780 737.

## AA updates NZ ops

**AMERICAN** Airlines has filed its schedule for its expanded service to New Zealand in 2020 (*TD* 29 Oct), GDS displays show.

The non-stop flights from Auckland to Dallas-Fort Worth will run three times a week from 01 Nov 2020 before increasing to a daily service from 01 Dec 2020.

Additionally, the non-stop service from Christchurch to Los Angeles will run three times weekly from 01 Nov 2020.

Reservations will open in the next few weeks.

## Celestyal's 2-for-1

**CELESTYAL** Cruises has announced a Black Fri and Cyber Mon sale, offering a "buy-one-get-one-free" deal on a range of its seven-night Greece & Mediterranean cruises, leading in at \$1,920 per couple.

The sale starts Thu and ends 08 Dec for travel on selected dates in 2020 and 2021 - [CLICK HERE](#)

## Agents check in at The Library



**LAST** week Unique Tourism Collection and Thai Airways International whisked away a group of agents for a famil in Thailand at The Library Koh Samui, Pimalai Resort & Spa Krabi and COMO Metropolitan Bangkok.

The group took part in full site inspections of the participating hotels and also experienced activities showcasing the destination of Koh Samui, Krabi and Bangkok.

The agents went sightseeing around Samui, enjoyed an island excursion to Koh Rok on a boat in Krabi and in Bangkok embarked

on a Royal Grand Palace Tour, visited Jim Thompson House, Bangkok Art and Culture Centre, Wat Arun - The Temple of Dawn and went shopping.

**Pictured** during the group's arrival are: Apichet Somkao, The Library; Allison Barclay, The Unique Tourism Collection; Lorna Nicholls-Deegan, Smartflyer; Sandra Sinclair Douglas, TravelManagers; Chutima Chitpitak, General Manager and Host, The Library; Melanie Harrop, TravelManagers; Anika Hiransi, Thai Airways International and Alicia Hunter, Complete Travel Services.



**AIR NEW ZEALAND** 

## Those Kiwis have hit a six!

That's right, we've been named Airline Of The Year for the 6th time.

Airlineratings.com has also awarded us the title of Best Premium Economy Cabin for 2020. Here's to all our trade partners in Australia, we couldn't have done it without you and we look forward to working with you again in 2020.

A STAR ALLIANCE MEMBER 



## AFTA UPDATE

from Jayson Westbury



**UNREST** and concern in Hong Kong appears to be continuing, and for all accounts there does not seem to be an end date in sight.

While the Smartraveller Travel Advice remains at level 2 – Exercise a high degree of caution, which has not changed for some time now, the uneasiness is dragging on much longer than many in the travel industry would have hoped for.

It is in fact a very tricky and complex situation; even though there appears to be a pattern forming to the unrest providing some predictability, it is not by any means a science.

So the question on the minds of many in the Australian travel industry is, what should I advise my clients to do and should they continue with plans to Hong Kong?

We can only draw on the many sources of information available to us, including the myriad of consumer media outlets reporting the blow-by-blow situation as it unfolds, the Smartraveller website, our own individual contacts and links from clients or staff who may have travelled to Hong Kong recently, as well as any local and bureau advice that we may have access to.

Of course, the tricky part of all of this is that it is historical - there is no way of knowing what will happen tomorrow, and the situation could change rapidly.

I have had two visits to Hong Kong since the unrest

commenced, including an overnight stay, and while there is a higher degree of security at the airport since the raid by protestors, it was by all accounts a typical visit to Hong Kong.

Now for every story like mine, I have had others who recount different experiences, which makes it all the more difficult to give solid advice as to what approach the travel industry should take.

At the end of the day however, it really does come down to the individual who is travelling or the company that is sending an employee to make that call.

We are all only as good as the advice we can draw on, so while I have been getting many requests for "What should I say?" and "What should I do?", I think the best advice is to apply your own judgement on this one.

If the opportunity arose for me to travel to Hong Kong over the next six to eight weeks, would I go?

My answer to this is yes. As a regular international traveller and one that has done several trips this year to mainland China, I would still choose to go.

However, an elevation by Department of Foreign Affairs and Trade (DFAT) to the travel advisory would likely prompt me to re-consider any travel plans I may have to Hong Kong.

Those working in the travel industry should refer to a combination of sources to stay informed of the situation in Hong Kong, and use their discretion in order to form the best advice for travellers.

## FBI Travel Walk4BrainCancer



FBI Travel organised a team of 74 to take part in the national Walk4BrainCancer initiative, which saw them raise a whopping \$15,720 over three weeks for the Cure Brain Cancer Foundation, Australia's leading organisation for brain cancer research.

The teams gathered on 24 Nov in Albert Park, Melbourne (pictured), where they took part in a 5km morning walk followed by a BBQ with live music and entertainment.

The FBI Travel team was comprised of staff, family, friends and those with an affiliation to

FBI Travel, with Rob Mackie & Shelley McWhinney from Trans-World Travel also joining in to support the cause.

Over 30 Walk4BrainCancer events take place around the country each year to help fund brain cancer research projects across Australia and overseas.

To find out more about the Walk4BrainCancer campaign, [CLICK HERE](#).

## Ritz-Carlton, Pune

**THE** Ritz-Carlton, Pune, has officially opened in the second largest city in the Indian state of Maharashtra, making it the second Ritz-Carlton hotel in India.

The luxury property contains 198 guest rooms, including 35 suites, as well as five restaurants, a rooftop lounge, a wellness spa, fitness studio and yoga deck, and ballrooms designed to host events and business meetings.

## RCL Black Fri sale

**ROYAL** Caribbean Cruises is having a Black Friday sale, offering up to \$500 of onboard credit per statement across its three brands, Royal Caribbean, Azamara and Celebrity Cruises, from now until 01 Dec.

Celebrity Cruises' guests can also book their next holiday for just a \$25 deposit.

For more, [CLICK HERE](#).

## Port Macq update

**TOURISM** infrastructure remains "largely intact" and local businesses and tourism operators open, the Port Macquarie-Hastings Council confirmed yesterday.

Bushfires have been burning in the Port Macquarie region since late Oct, but are currently under control.

"One of the most effective ways Australians can help the region in its recovery efforts and to get back on its feet is to plan a trip," Port Macquarie-Hastings Council Director of Strategy & Growth Jeffery Sharp said, and also reminded travellers to stay informed of conditions in bushfire-affected communities.

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## ITB, ACTE seal MoU

**TRAVEL** trade show ITB Asia and the Association of Corporate Travel Executives (ACTE) have signed a strategic Memorandum of Understanding (MoU) to collaborate as strategic partners between 2020 and 2022.

The deal builds on the groups' existing partnership, which saw record-breaking numbers attend the ACTE's Corporate Travel Day.

Under the MoU ACTE will promote ITB Asia and its group of events to corporate travel managers, while ITB's events will provide educational opportunities for the corporate travel and MICE sectors.

## Silver's green light

**REGIONAL** US carrier Silver Airways has received approval from the Federal Aviation Authority and Department of Transport to operate its new 70-seat ATR 72-600 twin-engine turboprop aircraft.

The plane will initially be used on routes to and from destinations in Florida and the Bahamas, before being introduced to the Caribbean market in 2020.

Silver said the aircraft features the widest cabin in the regional plane market with new ergonomic design and lightweight slim seats with a 32-inch pitch and full-size overhead lockers.

## Corporates gather in Sydney



**WHAT'S** being billed as the "biggest corporate travel event of the year" is currently under way at Sydney's Hyatt Regency Hotel, promising to "provide corporate travel buyers with strategic and operational skills to create a traveller-centric program".

The CTC-CAPA Corporate Travel Gathering features a range of high profile speakers on key topics including NDC, aviation and accommodation trends, artificial intelligence, sustainability & more.

**Pictured top** after a session on using technology to reduce lodging costs are: HRS Australia Managing Director Ana Pedersen; Ian Tulloch, IAG Executive Manager Supply Chain; Murray Warner, Serko Head of Australasia; and HRS Key Account Manager, Chris Day.

Yesterday's sessions also included an "invitation-only" live demonstration of Corporate Travel Management's



"Lightning" booking tool, collating NDC data from the Qantas Distribution Platform to offer travellers personalised content based on their frequent flyer status.

The demo was led by CTM's Chief Technology Officer, Timmo Rol and GM Sales Peter Wiseman, who are **pictured above** with CEO Australia/NZ, Greg McCarthy.

**And below** are David Goldman from Goldman Travel Corporation and Angus Ratcliffe of Avis - more pics at [facebook.com/traveldaily](https://facebook.com/traveldaily).



## Advertising Coordinator

Macquarie Park, Sydney

The Business Publishing Group is looking for the services of a proactive Advertising Coordinator to work across our industry leading titles.

This is a full-time role working within our sales and marketing team. Key responsibilities will be the development and production of our publications, liaising with clients on quotes and advertising coordination as well as assisting with promotional activities.

We are looking for someone who has strong attention to detail, is organised, a team player and excels at customer service. Experience with Adobe InDesign and Microsoft Office suite is highly desirable.

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Email the Global Commercial Director, Gordon Bayne - [gordy@travl.com](mailto:gordy@travl.com) with your CV before 30 November 2019.

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Tuesday 26th November 2019

## Air NZ pax increase

**AIR** New Zealand carried 1.396m passengers last month, an upswing of 1.4% when compared to the previous corresponding period.

Available seats per km also rose by 2.2% to 3,582, while the passenger load factor spiked by 1.2 points to 84.9%.

The Tasman route was also up by 1.5% in Oct compared to 2018.

## Funding more food

**THE** Victorian Government has inked a new four-year funding deal with the Melbourne Food and Wine Festival.

The next event to take place from 20-29 Mar 2020 will see the Queen Victoria Market become a central focus.

Funding figures for the new agreement were not disclosed by the Victorian Government.

## Sylvania Melb Cup/Xmas



**SYLVANIA** Travel & Cruise hosted a joint Melbourne Cup Day/Christmas party on 05 Nov, which saw the team of 12 gather at the home of co-owner Vivien Davies, with Port Hacking on Sydney's Southerland Shire providing the stunning backdrop.

The team dressed up in their finest frocks and fascinators (and suit) to celebrate Christmas and watch the Melbourne Cup, with a sweepstakes held and best-dressed prize given out.

**Pictured** in their Melbourne Cup finery are: Tom De Leeuw; Diane Cook; Helen Kiloh (and winner of Best Dressed); Sue Durrington; Sonia Antilla, Owner; Natalie Schembri; Kim Adcock; Vivien Davies, Owner; Sally Burton; Joanne Davies; and Lisa Priestley.



KLM is celebrating its 100th year anniversary and this month has teamed up with Travel Daily to offer readers the chance to win two return economy tickets to Amsterdam.

Founded in 1919, KLM Royal Dutch Airlines is the first airline in the world still operating under its original name. The first KLM flight to Australia was in 1934 during the MacRobertson Air Race (from London to Melbourne) which took place 85 years ago. This year, KLM has launched the 'Fly Responsibly' campaign to mark its centennial anniversary. It is KLM's commitment to taking a leading role in creating a more sustainable future for aviation.

To win, readers need to answer each weekly question correctly and send in a creative photo or video wishing KLM a happy 100th birthday. Send your answers and entry to [klm@traveldaily.com.au](mailto:klm@traveldaily.com.au)



Q4. Which Australian cities does KLM fly on the Qantas codeshare service?

- a) SYD, MEL BNE, and PER
- b) SYD and MEL
- c) SYD, MEL, and BNE

## APAC hotel drop

**HOTEL** occupancy rates in the APAC region decreased to 71% for the month of Oct, a fall of 0.9% when compared to 2018, according to the latest STR stats.

The average daily rate also declined during the month by 2.4% to US\$100.25, while revenue per available room dropped by 3.4% to US\$71.16.

One of the hardest hit markets was Phuket, Thailand, with the average daily rate down by 5.5% and Revenue per available room also dropping by 0.3%.

Phuket room rates were hit by growth in supply and the appreciation of the Baht.

Despite this, the tourism outlook for Phuket over the 2019-2020 high season is "looking positive", according to Phuket Tourist Association President Bhumikitti Ruktaengam.

## MONEY

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**AU\$1 = US0.678**

**THE** risk-averse Australian Dollar fell against the British Pound this week, despite fresh hopes for a US-China "phase one" trade deal being inked by the two superpowers.

Holidaymakers to the UK might also find the value of the Aussie drop even further, with early signs the Conservatives are consolidating their lead over the Labour Party, which is likely to boost the Pound.

*Wholesale rates this morning.*

US	\$0.678
UK	£0.525
NZ	\$1.056
Euro	€0.615
Japan	¥73.83
Thailand	฿20.49
China	¥4.70
South Africa	10.011
Canada	\$0.902
Crude oil	US\$63.39

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Travel Daily

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# SEARCH JOBS



## ADVENTURE TRAVEL CONSULTANT

**Brisbane - \$50K - \$55K + super**

Join a leading and motivating travel adventure company, working Monday to Friday in Brisbane CBD. Their office is as fantastic as the product they sell. This role needs an experienced travel consultant who can manage new enquiries and design tailor-made itineraries. Incredible family opportunities available.

Contact Natasha

[VIEW JOB](#)

## PRODUCT MANAGER

**Gold Coast - \$70K - \$80K + super**

Be responsible for the Asia product portfolio for a major travel organisation on the Gold Coast. Negotiate with suppliers, design itineraries, and train the travel consultants. This is an autonomous role which will suit someone who thrives on having responsibility. Progression opportunities exist with this fast growing company.

Contact Ed

[VIEW JOB](#)

## TEAM LEADER

**Gold Coast - \$50K - \$60K + super**

Leadership role for a motivational manager looking to work in a leading and growing travel organisation with multiple brands on the Gold Coast. You will lead from the front with your own sales results and make sure your team are up to date on all new products and sales opportunities. Beach front location with a fast growing company.

Contact Ed

[VIEW JOB](#)

## CORPORATE TRAVEL CONSULTANT

**Sydney - \$35 Per Hour + super**

Work from the comfort of your own home with this award winning corporate travel business. This is a permanent part time role that requires prior ticketing experience. You must be available to work a rotating roster 5.30pm - 11am Monday - Sunday. A supportive team with excellent staff benefits and plenty of family.

Contact Susan

[VIEW JOB](#)

## TRAVEL & CRUISE CONSULTANT

**Melbourne - \$50K - \$60K + super**

Build your own client portfolio within a successful travel group and become a specialist in luxury travel and cruise. This global leader in the travel industry offers a wealth of amazing products and services to suit all travel styles. Great benefits including travel benefits, family and social events. Previous consulting experience is a must.

Contact Priyanka

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## BID WRITER

**Melbourne - \$80K - \$90K + super**

Join one of the largest brands in corporate travel delivering a strong, consistent message relevant to the organisation's target market. Work towards delivering SME tender process from end to end with day to day management of RFP bid process, across national and global bids. Monday to Friday hours with a city location.

Contact Adrian

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## SALES MANAGER

**Melbourne - \$80K + super + bonus**

Executive opportunity with a global corporate travel business offering guaranteed career progression. If you are well connected within the travel industry, utilise your skills in this autonomous role to build relationships with both clients and suppliers. Amazing earning potential working Monday to Friday.

Contact Matt

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## CORPORATE TRAVEL MANAGER

**Sydney - \$60K + super**

Utilise your travel industry and leadership experience, managing a team of 4 in this high-end corporate travel company. This role is perfect for a local in the Hill's district who wants to be close to home. This well-established business has an impressive range of corporate accounts with both domestic and international travel requests.

Contact Chloe

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## Why should your clients use a travel card?

**According to the United Nations World Tourism Organisation (UNWTO), international tourist arrivals worldwide increased by 6% in 2018 to 1.4 billion, reaching the number two years earlier than first forecast in 2018.**

**WITH** the rise in travel, travellers need to access their money whilst abroad and many are choosing to use travel cash cards and prepaid credit cards.

The Wirecard Multi-Currency Travel Card is the perfect answer for corporate travellers who need to

travel frequently or for travel agencies and tour operators that are aiming to create extra value for their customers.

The card supports multiple currencies, has a prepaid function and can be used like any other credit card, offering travellers a secure payment method.

The card can also be used like a debit card to withdraw cash at ATMs.

An advantage of using the Multi-Currency Travel Card from Wirecard over a traditional credit card is that travellers do not incur foreign exchange fees when paying or withdrawing money locally.

Foreign exchange rates offered by banks typically has hidden charges and frequent fluctuation. This often puts the traveller at a disadvantage.

With a prepaid card, travellers no longer have to deal with cash or leftover currencies when travelling to multiple countries.

In addition, Wirecard Multi-Currency Travel Card allows travellers to manage their transactions through a smartphone app, where they can set alerts on the app at their preferred rates, and exchange for foreign currencies anywhere, anytime - enhancing one's travelling experience.

### **FIND OUT MORE**

For more information on the Multi-Currency Travel Card, [CLICK HERE.](#)