First with the news

Tuesday 15th October 2019



El Al to retire 747

EL AL Airlines is set to retire the last of its Boeing 747 aircraft, with GDS displays showing the final flight will operate between Tel Aviv (TLV) and Rome (FCO) on 01 Nov.

The plane will return to Tel Aviv for its retirement on 03 Nov.



Vistara Australia codeshare

INDIAN carrier Vistara has wasted no time in expanding its presence in Australia after appointing local representation (*TD* 26 Aug), this month rolling out an expanded codeshare partnership with Singapore Airlines Group, including some routes to Australia and NZ.

The Walshe Group is looking after Vistara locally, with the airline's Chief Commercial Officer, Sanjiv Kapoor, saying expanding the airline's sales operations "will further facilitate business and leisure travel between India and Australia, a route that continues to record significant demand".

GDS screens indicate that Vistara's code (UK) is being applied to both Singapore Airlines & SilkAir services, including flights from Singapore to Cairns, Darwin, Auckland and Christchurch.

The expanded cooperation also covers SilkAir flights to Balikpapan, Bandung, Hyderabad,

Koh Samui, Kochi, Medan, Manado, Phuket, Phomh Penh and Yogyarkarta.

However, at this stage Vistara is not codesharing on SQ flights to major Australian gateways such as Sydney, Melbourne, Brisbane, Adelaide and Perth.

Vistara flights operated by Singapore Airlines include services to Bangkok, Denpasar, Hanoi, Ho Chi MInh City, Jakarta, Surabaya and Kuala Lumpur - along with a range of Indian destinations such as Ahmedabad, Bangalore, Chennai and Kolkata.

Vistara currently operates flights to 30 destinations in its own right with a fleet of 23 Airbus A320 and nine Boeing 737-800s - more info at vistara@walshegroup.com.

Today's issue of TD

Travel Daily today has seven pages of news and photo stories, plus full a page from **TMS Talent**.



Qantas Qld sale

QANTAS has launched a Queensland Great Escape Sale.

The promotion applies to travel dates between 23 Nov-06 Dec; 11 Jan-27 Mar 20 and 09 May-19 Jun 20

The sale ends 21 Oct, unless sold out prior.



UP 50% OFF SECOND*
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ON SALE UNTIL 31 OCTOBER 2019





Tuesday 15th October 2019

SOUTH PACIFIC ON SALE

Vanuatu fr \$849pp Fiji fr \$899pp Cook Islands fr \$1,099pp Samoa fr \$1,129pp Tonga fr \$1,199pp



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Travel Daily

on location on the Volga River

Today's issue of TD is coming to you aboard Viking Cruises' Viking Akun cruising between Moscow and St Petersburg.

VIKING Akun has set off from Moscow and will now traverse a series of locks amid Russia's spectacular autumn countryside en route to St Petersburg, where she will arrive in a few days.

The first port of call is Uglich, where quests will be able to take a walking tour as well as experience the local culture in a home-hosted visit.

The town plays a key role in Russian history, ranging from murders and intrique in the 16th century, through to the destruction of a local monastery by the Bolsheviks after the Russian Revolution.

Tempo to be liquidated

EXCLUSIVE

TEMPO Holidays, which ceased trading and was placed into administration last month (TD 20 Sep) is expected to be placed into liquidation at the next creditors' meeting, according to the company's administrator.

A letter from Laurence Fitzgerald, of accounting firm William Buck, to members of the Committee of Inspection constituted during the first meeting of creditors (TD 04 Oct), advises he does not intend to gather the Committee before the upcoming meeting.

"A primary reason for convening a meeting of the Committee during a Voluntary Administration would be to table any Deed of Company Arrangement ("DOCA") proposal, field queries on same and gauge whether creditors would generally support the proposal," Fitzgerald wrote.

"I confirm that no DOCA has

been proposed by the Company's Director or third party, and I do not expect any DOCA to be proposed," he added.

The Committee of Inspection was chosen from among attendees at the first meeting earlier this month, and includes senior staff from Hurtigruten, Flight Centre, Helloworld Travel, Phil Hoffmann Travel as well as representatives of key local and international suppliers.

Fitzgerald confirmed the next meeting of creditors would take place on 28 Oct 2019, adding that a full report on the Administration would be released by next Mon 21 Oct.

"It will be my recommendation to the creditors at the next meeting that the current Committee be retained for the anticipated Liquidation of the Company, to assist and provide guidance as required," he said.

Jayride record rev

JAYRIDE is hailing record revenue among its quarterly report, shared with the Australian Securities Exchange today.

Jayride's passenger trips booked grew 61% year-on-year for the quarter to 113,000, with net revenues from passenger trips growing 71% to \$1.1 million.

Jayride pointed to its presence in new destinations to its successful quarter.

The company is aiming for one million pax trips per year by 2021.

SQ, Datapro tie-up

SINGAPORE Airlines (SQ) has teamed up with Datapro Technologies to offer eligible SQ and SilkAir customers free wi-fi while travelling in Singapore.

The free 3D2N service includes 2GB of data and can support up to five mobiles - more HERE.



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Tuesday 15th October 2019

NORD Journeys debuted

NORDIC specialists 50 Degrees North is launching NORD Journeys, a new brand aiming to fill the market gap left by the collapse of Bentours (TD 20 Sep).

Responding to the increase in demand for Scandinavian tours in the Australian and New Zealand markets, the brand will offer most of the products previously available at Bentours.

Guaranteed coach departures, escorted small group tours, regional FIT tours, self-drive itineraries and Norwegian coastal voyages will all be on offer under NORD Journeys, with many of Bentours' most experienced sales consultants coming on board with the new brand.

The NORD brand will differ from the 50 Degrees North brand by offering fewer inclusions and generally not as high-end accommodation.

"Our teams in Melbourne and Lillehammer have been living

and breathing anything Nordic for the past 10 years (and for most of us, our whole lifetime), so putting this product range together has been fairly easy and straightforward," said 50 Degrees North Chief Executive Officer and co-founder Tietse Stelma.

"The total volume we handle is set to increase significantly... although you may experience a slightly longer turnaround to begin with, we are aiming at a 24-48 hour turnaround for quotes, which will be one of our measures of success."

50 Degrees North said the brand's website (nordjourneys. com), agency brochures, and a team of sales representatives across Australia and New Zealand will be finalised soon.

The company is also urging travel agents across the two countries to get in contact to set up a sales agreement - for more information CLICK HERE.



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2nd AC Marriott Oz

MARRIOTT International has inked an agreement for its second AC Hotels by Marriott, set to open in 2024 in Ringwood, Melbourne.

The newbuild will have 200 rooms, including five suites, along with three meeting venues spanning a total of 354m2, an allday dining restaurant, a bar, graband-go store and indoor heated pool and gym.

"AC Hotel by Marriott Melbourne, Ringwood exemplifies a new wave of expansion for Marriott International in Australia, outside of the wellestablished CBD centres and into emerging metropolitan destinations, such as Ringwood," said Marriott International Area VP, Australia, New Zealand and the Pacific Sean Hunt.

The deal follows the signing of a deal last year for the first AC Hotels property in Melbourne in Southbank, which is scheduled to open in 2020 (TD 10 Jul 18).



Window Seat

WHEN passing through passport control, it can often feel like the Immigration officials are merely checking to see if you've aged much since the photo was taken, while passing judgement on greying roots.

However, officials in Abu Dhabi proved they look a little more deeply, after noticing that spiritual guru Swami Sivananda's travel document identified him as the world's oldest ever living person, at 123-years-young.

Sivananda, who was orphaned at the age of six and given away to Hindu monastery, looks significantly younger than his passport suggests, and puts his longevity down to a "simple and disciplined life" of yoga and celibacy.



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*Seasonal surcharges and blackout dates may apply.





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Tuesday 15th October 2019

DNSW CEO to depart

DESTINATION NSW CEO Sandra Chipchase has revealed she will leave the organisation after eight years in the position.

She will continue with Destination NSW until mid-Dec and assist with transitional arrangements as the recruitment process commences, but has not released details of her next move after she departs.

Chipchase said the time felt right to pass the baton on, explaining she had achieved all the key goals she had set for herself, the organisation and the state's positioning.

NSW Tourism Minister Stuart Ayres said the state benefited enormously from Chipchase's unique skill set.

"Sandra has expertly dealt with



the significant, constant and often relentless challenges in running a multi-tiered, enormously complex organisation with 13 international offices." he said.

"Under Sandra's exceptional leadership, innovation and negotiation skills, NSW became number one again."

Chipchase has been credited with negotiating key airline, travel trade and media partnerships, delivering positive reform in regional tourism, securing major sporting events and creating winning bids for Aussie premiere theatrical productions & musicals.

The move will also see her depart her role as Executive Producer - Vivid Sydney.

"Sandra has also turbocharged the Vivid Sydney festival, taking on the role as Executive Producer to drive its growth to become not only the largest event in Australia but the largest event of its kind in the southern hemisphere collecting multiple awards along the way," Ayres said.

Qantas FlyPink

IN SUPPORT of Breast Cancer Awareness Month, Qantas Group employees will proudly wear pink from today until 15 Nov.

The initiative will see staff don pink epaulettes, ribbons and pins during the period.

Fundraising activities will also take place, with the company aiming to raise \$100,000 for Movember and the National Breast Cancer Foundation.

The inaugural FlyPink flight - QF2164 from SYD to PQQ - took off today, with all operating crew being cancer survivors.

"FlyPink is a great opportunity to stop and look at the people sitting amongst us — many who've experienced their own journey, both publicly and privately, with cancer," said QantasLink Chief Executive Officer John Gissing.

QantasLink Captain Susan McHaffie started FlyPink in 2015.

Brighton Travelworld celebrates



THERE were some very special guests - including none other than "Elvis Presley" - at Melbourne's Carousel in Albert Park last week, where Brighton Travelworld commemorated its 50th birthday.

The agency opened its doors at 12 Church Street Brighton in May 1969, and 50 years later is still going strong in the same location.

"We believe this may make us the only leisure agency in Australia that can claim that record," said Director Keiran Cromie, **pictured** inset with some of the 1969-era hostesses present.

His business partner Julie Avery

 pictured above with The King
 recalled the highs and lows of the last half century, saying "our industry has had to prove time and time again our resilience.

"Only the strong and those

willing to evolve in challenging and changing markets survive."

Avery said that she and Cromie had grown Brighton Travelworld turnover from \$4 million when they bought the business to now more than \$18 million annually, making it one of Australia's largest suburban retail agencies.

The event hosted 180 key clients and about 35 trade partners, some **pictured** below, with Cruiseco Chairman Kevin Dale also paying tribute to Avery and Cromie for their achievements.

More pics from the night at facebook.com/traveldaily.





Tuesday 15th October 2019

Tas tourism at risk

THE approval of a new coal mine in the Midlands of Tasmania will put the state's tourism and food industries at risk, the Federal House of Representatives has been told

Speaking in the House yesterday, Independent Federal MP Andrew Wilkie hit out at the State Government for backing the new mine with a \$50,000 grant, describing it as "the most irresponsible behaviour.

"How the Tasmanian Government can think that is sensible absolutely beggars belief," he said.

"Tasmania has a reputation as a relatively clean and green place.

"Why would we put our food exports and our tourism industries at risk by becoming just another global climate pariah?"

Tasmanian Greens Senators Peter Whish-Wilson and Nick McKim are set to raise the threat the mine poses to tourism today.

Unoccupied Sydney

OCCUPANCY rates across Sydney hotels are at decadelows (79.6%), with Revenue per available room (RevPAR) tumbling 6.1% over the last 12 months.

STR data for Sep showed room demand fell 2% in Sep compared to the same period last year, while supply increased by 1.6%.

G Adv new trips

AFTER an increased interest in its more physical trips, small group travel operator G Adventures has updated its collection with eight new Active tours that offer health-conscious travellers a combination of physical activity and local cultural interaction.

The new Active tours include whitewater rafting, bike riding, snorkelling, scuba-diving, hiking and more, with itineraries in Indonesia, Cuba and Peru, as well as three new hiking itineraries in US National Parks.

Ploughing through the dunes



GLOBAL STARS' recent trip to the Dubai desert was anything but dry, with high-performing agents treated to an adrenalinefuelled 4WD adventure over the region's giant sand dunes.

As part of a reward from Helloworld Travel, the Arabian Adventures-led trip saw vehicles twist and turn their way through the sandy landscape at high speed, leaving some agents gasping for breath.

When the precision driving was complete, consultants calmed their somewhat frayed nerves with an amazing dinner under the stars, comprised of traditional UAE cuisine.

The night also saw agents riding camels and enjoying a traditional

belly dancing performance.

Pictured: Attendees celebrate the amazing sunset and **inset** the fleet of 4WDs after they were put through their paces.

Hawaii flash sale

QANTAS has announced its Fly Away Sale today, offering return Economy flights to Honolulu from Sydney for \$799, and \$849 from Melbourne.

See qantas.com for info.

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Tuesday 15th October 2019

Hagibis update

TYPHOON Hagibis has been downgraded to a severe tropical storm, according to the Japan Meteorological Agency.

Hagibis brought record amounts of heavy rain and strong winds to central and eastern Japan on 12 and 13 Oct.

ANA, JAL and other airlines have resumed most flight operations to and from Haneda and Narita on 14 Oct, while most train services have also resumed.

Travellers are being advised to keep an eye on weather reports.

IHG OzHarvest deal

INTERCONTINENTAL Hotels Group (IHG) has teamed up with food rescue charity OzHarvest to tackle food waste reduction and feed those in need.

As part of the two-year "Awesome Partnership", IHG will sponsor at least 10 at-risk 16- to 25-year-olds to earn a Cert II or III in Hospitality through the OzHarvest Nourish Program.

IHG also raised \$25,000 in Sep for the charity & has introduced a number of sustainable initiatives in IHG hotels across Australia.

AFTA UPDATE

from Jayson Westbury



INTERNATIONAL sporting events always make the news and are good for the travel industry

at a global level, but when one major global sporting event is interrupted by a significant and devastating weather event, unfortunately things become complicated.

I am talking of the latest reports from the Rugby World Cup (RWC) in Japan and the events that have followed Typhoon Hagibis.

Reports are already revealing the significance of the typhoon and the impact upon Japan, and I am sure that our hearts and minds go out to all those caught up in this event at this time.

Sadly, many people have died in this weather event and as the Japanese authorities work tirelessly to contain the situation and rescue people, it is likely that more will perish.

At a time when the pride of a country is on stage both in supporting their own rugby team, but also showcasing the great nation of Japan, these types of events are shocking and we continue to hope for a good outcome for all involved.

From the travel industry's perspective, this places questions and doubts in people's minds as

to whether they should or should not travel, but reports in are clearly confirming that normality is resuming quickly and the show will go on.

By the show, I mean the RWC, which has had its disruptions due to the typhoon and for all accounts officials have scrambled to keep the process on track and to create a good outcome for all

But as the RWC now moves into quarter-finals, all that is behind the teams and the line-up of games over the weekend ahead will be nail-biting.

England plays Australia, which is always a classic event, and while clearly I will be backing the Wallabies (perhaps not with the house) the eyes of the world hopefully will be able to regain their focus on the tournament in Japan, while respecting the tragedy of the typhoon, but enjoying the world class event that RWC has become.

If you are a tragic like me, you can get all up to date info simply by **CLICKING HERE**.

We are, as they say, getting to the pointy end of the competition and this weekend will have a big impact on how the finals will take shape. Of course if you are not at all into the rugby, I apologise for this - now might be the time to take a look!

On The Go to India



ON THE Go Tours (OTG) recently treated a group of Flight Centre agents to its Taj Traveller eightday tour.

Hosted by OTG Queensland **Business Development Manager** Dan Zadow, the itinerary took agents around India's Golden Triangle, through Delhi, Jaipur, Bharatpur and Agra.

On the Go Tours has seen a 20% increase in sales for its India tours over the last year, with the destination now among OTG's top-five.

The tour includes seven nights' accommodation across 3- and 4star heritage hotels, tour guides, transport and most meals, and is currently on sale as part of OTG's 2FOR1 offer.

Pictured in front of Agra's Taj Mahal are Daryn Sibley, Flight Centre Business Travel The

Barracks; Kate Thurtle, Flight Centre Round the World Experts Queen St; Jayne Cuzzilla, Flight Centre Mt Pleasant; Aimee Luffman, Flight Centre Kenmore Cruise; Emma Lister, Flight Centre Queen St Mall; Bridget Ocallaghan, Flight Centre Kawana Cruise; Hayley Cooper, Travel Partners; Paige O'Dell, Flight Centre Business Travel Townsville; Rebecca Walsh, Flight Centre Northlakes; Deborah Rawlins, Flight Centre Springwood: and Emily Atkins, Flight Centre Business Travel George St.

Microtel to China

MICROTEL by Wyndham has opened in Guiyang, in Southwest China's Guizhou province.

The hotel offers a range of rooms & tech-centric amenities.



Key Account Manager

We are seeking to appoint two highly motivated and skilled Key Account Managers to join our Australian 'Ohana, based in Sydney. The Key Account Managers will oversee account profitability, business plans, long-term objectives and customer satisfaction, whilst closely monitoring developments within their accounts. Other key responsibilities include setting and achieving revenue and cost of sale targets, negotiating and managing commercial agreements and undertaking extensive data analysis.

> For more details please visit our careers site at www.hawaiianair.com/careers or click here.

Tuesday 15th October 2019

Vietnam loyalty

VIETNAM Airlines is enhancing its loyalty management with Sabre Dynamic Rewards.

The first Asia Pacific carrier to enable the solution. Vietnam will upscale its Lotusmiles loyalty program with new ways to redeem rewards across online and offline channels.

"VN is taking a strategic stance on making loyalty management and personalisation a priority," said Sabre's Dasha Kuksenko.

El Questro specials

EL QUESTRO in WA has released a range of earlybird deals.

Guests can stay four nights at El Questro's luxury Homestead and save 25% on the 2020 special, and enjoy included gourmet meals each day, a selection of premium alcoholic and nonalcoholic beverages and a daily restocked minibar.

The deals fall in line with direct flights from Melbourne to Kununurra (TD 27 May).

SUN ISLAND TOURS

Earlybird wins with Emirates



FLIGHT Centre Tailor Made Erina Fair's Bella Green has claimed the last of four 250,000 Emirates Skywards miles prizes as part of the airline's earlybird incentive.

Green claimed the win after she achieved the highest sales of the airline's earlybird fares during the final week of the promotion.

Winning agents booked earlybird fares for their clients on Emirates' flights to Dubai, Europe and the United Kingdom departing between 01 Feb and 30 Sep 2020.

Passengers were able to select and purchase regular seats for \$1 per sector.

The incentive finished 01 Oct.

Onyx to Japan

ONYX Hospitality Group is opening its first hotel in Japan, Amari Niseko, following the signing of a management agreement with Metropoly Holdings Limited.

The 126-room resort will add to the Aruku-zaka Street development in central Hirafu.

The hotel is scheduled to open in 2024, by when ONYX has a target to have opened 99 hotels, up from their current 50.

Pictured: Winner Bella Green receiving her Skyward miles from **Emirates Sales Executive Peter** James.

MONEY

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

AU\$1 = US0.676

THE Australian dollar is currently sitting at a broadly steady three-week high ahead of today's release of the Reserve Bank's minutes and national job

Despite last week's US-China trade deal, there does remain some scepticism, with plenty still to be agreed on.

The Columbus Day public holiday also saw quieter-thanusual overnight trading.

Wholesale rates this morning.

US	\$0.676
UK	£0.535
NZ	\$1.068
Euro	€0.613
Japan	¥73-35
Thailand	ß20.46
China	¥4.730
South Africa	9-974
Canada	\$0.890
Crude oil	US\$60.51

WIN A traise

This month Sun Island Tours and Travel Daily are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up

To win, simply tell us which

to \$6,713.

fabulous Sun Island Tours

destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

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Mountains above the town of Sintra.

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Pharmacy



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Contact Adrian

VIEW JOB

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Contact Ed

VIEW JOB

SALES TEAM LEADER

Brisbane - \$80K + super + commission

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Contact Ed

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SALES CONSULTANT

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An exciting and supportive role for an upcoming sales consultant who is motivated and a strong team player. Join a sales driven travel team specialising in cruise and land packaging.

7 day roster with great earning potential & incentives. Discount travel & famils available.

Contact Natasha

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BUSINESS DEVELOPMENT MANAGERMelbourne - \$65K - \$100K + super

We are on the lookout for a Business Development Manager for a number of opportunities within travel. Someone who loves networking, bringing in sales whilst building and maintaining relationships. You will be self-motivated as these roles are mostly on-road roles with autonomy. Contact Priyanka

VIEW JOB

SALES MANAGER

Melbourne - \$80K + super

An excellent executive opportunity exists with a global corporate business. Utilise your knowledge and networks throughout the travel industry to build relationships with both clients and suppliers. Selling a wide range of products to suit all travel types, you will be well supported to represent this company with confidence.

Contact Matt

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PRODUCT COORDINATOR

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Join an exciting, growing travel business in the Northern Beaches! Great working environment with training & development provided for travel consultants wanting a step up. In this exciting role you will be required to support both the product and marketing departments to deliver tactical offers. Contact Giulia

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RESERVATIONS TRAVEL CONSULTANT Sydney - \$48K + super + bonus

Unique opportunity for a Travel Consultant to join a fantastic cruise company! The company has been established for over 30 years and is well regarded in the cruising space. You will be responsible for booking all cruise arrangements for globally recognised cruise partners! Contact Susan

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