

Albatross savings

EARLYBIRDS booked and deposited on Albatross Tours' 2020 Europe and UK small group itineraries before 31 Oct, can save \$300 per person.

The operator has guaranteed departures on 85% of tours. See **page 9** for more.

Cox & Kings USA goes down

COX & Kings has apparently ceased trading in the USA, just two months after assuring the industry it was completely isolated from the financial troubles of its beleaguered Indian parent company.

The full situation in the US is unclear, but according to local trade media, operations have been suspended and suppliers are not being paid for trips that have already been booked.

Phones in the American operation are not being answered but further information on the status of the business has not been forthcoming at this stage.

In early Aug Cox & Kings USA had issued a statement reassuring its stakeholders that there was "no disruption in our US operations whatsoever."

"Neither have there been any cancellations nor interruptions, either to current business or that booked for future travel," the company claimed.

Cox & Kings USA also noted that it was an active member of the US Tour Operators Association where "significant consumer protection is required & carried".

The US situation is an echo

of that in Australia and New Zealand, where empty assurances about the health of the business preceded the collapse of the company, leaving employees, customers and industry suppliers millions of dollars out of pocket.

In the USA, an email to stakeholders claims the company is in talks with an investor interested in taking over the business, but has advised customers to either cancel and apply for a refund, or pay the local suppliers directly.

MEANWHILE Cox & Kings India has confirmed the resignation of its Chief Financial Officer, Anil Khandelwahi "due to personal reasons".

NZ Economy Stretch

AIR New Zealand has announced the launch of Economy Stretch, which will allow Economy class passengers flying on long-haul routes the opportunity to stretch out from late 2020.

It will provide extra legroom and other perks, including a 35-inch pitch seat and amenities such as premium headsets and plush pillows, on its Boeing 777-200, 777-300 and 787-9 aircraft.

Economy Stretch passengers will have access to free on-board wi-fi on enabled services.

The product will go on sale early in 2020, with a date for the first flights offering it yet to be confirmed.

Tripfuser customises

TRIPFUSER is today promoting its customisable trips, which feature local insight and personalised activities.

It is also highlighting its earlybird deals, offering discounts of up to \$250.

Visit **page 11** for more.

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Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Tripfuser product profile pg

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Travel Daily on location on the Volga River

Today's issue of *TD* is coming to you aboard Viking Cruises' *Viking Akun* cruising between Moscow and St Petersburg.

TOMORROW, after an evening of scenic cruising on the Volga River, *Viking Akun* will arrive in the regional capital of Yaroslavl, a UNESCO World Heritage Site which is home to over 140 architectural monuments.

Founded in 1010, Yaroslavl features a host of spectacular onion-domed Orthodox churches, as well as the 18m-high "Mother Volga" statue erected in honour of those who built the Rybinsk Reservoir, one of the world's largest artificial bodies of water which forms the basis of a major hydro-electric station.

Jetstar pulls regional NZ

JETSTAR has confirmed it will cease its regional Q300 Bombardier services in New Zealand at the end of Nov, after changes in the domestic market were said to be "loss-making" for the carrier (**TD** 25 Sep).

"As we explained when we announced our proposal in Sep, this decision is based on our regional operations continuing to be loss-making, combined with higher costs and a softening of the regional travel market," said Jetstar CEO Gareth Evans.

"We gave this network a real go over the past four years, but the commercial numbers just don't stack up to keep operating."

The airline has offered alternative re-employment options to all of the affected employees and nearly all have indicated they would like to take up the opportunity to remain with the Qantas Group.

Customers booked on regional

flights beyond 30 Nov are being offered options including a full refund for their cancelled flight or the option to transfer their booking.

Affected customers also have the chance to rebook their flights under a special fare with Air New Zealand - email **HERE**.

Jetstar services will continue to operate between Auckland, Wellington, Christchurch, Dunedin and Queenstown, along with more than 100 international flights per week across the Tasman and to Rarotonga.

TIME NZ expansion

THE Travel Industry Mentor Experience (TIME) has expanded across the ditch and launched in Auckland, with the first program set to kick off in Nov with prominent local travel industry figure Margo Spiro acting as Program Manager.

This will mark TIME's first international expansion, with founder Penny Spencer saying it won't be long before the not-for-profit program is established in Christchurch "and beyond".

Mentees can now apply to participate in the NZ program.

CLICK HERE for more info.

Country Manager and Operations Leader

Due to strong year of client growth, 1000 Mile Travel Group is looking to fill two new positions at our Melbourne-based Head Office: **Country Manager** and **Operations Leader**.

Country Manager: the primary focus of this new and exciting role is to provide strategy and leadership for 1000 Mile Travel Group Australia. A key responsibility will be to oversee direct reports for the 7 department heads of the business (finance, sales, account management, technology, marketing, operations and head of Travel Experts). The right candidate for this role will be someone who has already run a successful travel business and has delivered on growth and KPIs within the business. The ideal candidate will be able to work to deadlines and under pressure, multi-task across different departments, nurture a positive team environment and be an ambassador for our much-loved company culture.

Operations Leader: this role is a new opportunity at 1000 Mile. The primary focus of this position is to lead and support our highly experienced team of in-house Travel Experts (who have an average of 15+ years of experience each). This role is suited to an experienced leader in the travel industry who has 10+ years of proven success in transacting their own client portfolio in the corporate space. The right candidate will have a high level of attention to detail, the ability to multi-task and be a competent problem-solver. Tramada experience is preferred. There is remote working flexibility and benefits associated with this role.

For more information about these advertised positions please click here or email nicola.veltman@1000miletravel.com.au

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A Perfect Day in Vanuatu

ROYAL Caribbean Int'l (RCI) has reached a deal to create a private island destination on the Vanuatu Island of Lelepa, to be called Perfect Day at Lelepa, Vanuatu.

The destination will be the second in what will be a series of "Perfect Day" private island offerings around the world, Royal Caribbean Cruises Chairman and CEO Richard Fain revealed to **TD**.

Perfect Day at Lelepa follows the company's Perfect Day at CocoCay in the Bahamas - which sports the tallest waterslide in North America - but Fain said it would be different in that it would be tailored to Australians' preferences, with plenty of nature-based activities.

He explained while CocoCay started as an essentially flat island that the company built infrastructure upon, Lelepa already features interesting culture, heritage, traditions and architecture, which the company

would work to convey.

It would also be sustainably designed as the first carbon neutral private cruise destination in the world, he said.

Local cruisers will have the opportunity to explore the private island on "a lot" of the line's itineraries once the experience is up and running, with Fain emphasising the huge investment of the project.

He said the private island offering played into a growing desire for experiential travelling.

"People really want memories.

"They are buying

'Instagrammable moments', they're buying experiences and...I think giving this experience at the destination complements the experience we offer on the ship."

Fain confirmed RCI was working on other "Perfect Day" experiences in other parts of the world, which would be announced at a later date.



Chile's coast offers so many diverse experiences. Read more in the October issue of *travelBulletin*.

CLICK to read
travelBulletin

NZ ups SC service

AIR New Zealand will up its seasonal service of direct flights between Auckland & the Sunshine Coast to six months a year.

This will increase the existing seasonal service by two months, which will begin in Apr and end in Oct, resulting in a 25% increase in the number of seats operating on the route compared to the previous season.

The expansion is expected to bring an extra 3,000 visitors per year to the Sunshine Coast, with the service proving particularly popular with Kiwis.

"Our latest record international visitor figures highlight how strong the demand is for the Sunshine Coast, and with the launch of the new runway next year there are outstanding opportunities for growing the market," said Simon Latchford, CEO of Visit Sunshine Coast.

The move was also flagged as a chance to grow the US market.



Window Seat

CALL us Old Fashioned, but there's Negroni denying the fact that spending the night at a famous bourbon distillery would make for a pretty unique holiday experience.

American bourbon brand Jim Beam is offering fans of legal drinking age the opportunity to book a night at its American Stillhouse as part of a new promotion with Airbnb.

The overnight stay includes a distillery tour, bourbon tasting plus the chance to enjoy a traditional Kentucky BBQ.

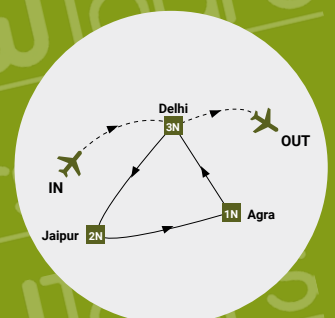
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T@60 independent

TRAVEL at 60 is parting ways with travel agency group Travel Partners.

Heading into its second year of retail, the senior-focused travel brand is now a fully functioning travel retailer.

The company is informing the trade the contact details for its team are as follows: Product & Contracting Managers Lynda Growcott (email **HERE**) and Hannah Carniel (**HERE**), or by phone on 07 3139 0760.

Email Call Centre Team Leader Kellie Banditt (**HERE**) or call on 07 3186 6421; and contact Commercial Coordinator Alastair Craig (**HERE**) or on 07 3139 0760.

Travel at 60 said for most of its preferred partners, the move means no change to their contracts.

PER Biome deal

PERTH Airport has signed a Memorandum of Understanding with the Australian Biome Project.

Designed to showcase Western Australia's biodiversity and Aboriginal culture to international tourists, the pact will see a 15-acre site in the Airport West precinct subdivided while the scheme is developed.

The Project is similar to the Eden Project in England and Gardens by the Bay in Singapore, with Perth Airport Chief Executive Officer Kevin Brown saying it would complement the development of Airport West.

"This agreement will allow the Biome Project team time to do the detailed work to determine the viability of the project," he said.

HLO announces Italy mega famil



HELLOWORLD Travel has revealed it will be running a mega famil to Italy for 30 consultants in 2020.

Speaking to **Travel Daily** at the Global STARS event in Dubai, Helloworld Executive Director Cinzia Burnes said that agents from Australia and New Zealand could qualify for the six-night trip, which takes place in early Nov 2020, by selling the most product out of the new Italy brochure.

"Agents will be flying Emirates and they will enjoy an itinerary that will be a little bit different, they will have the traditional highlights but we also want them to experience some stuff that only Italians do," she said.

The announcement of the mega famil coincides with a renewed focus on Italy for Helloworld, which recently restructured its brochure approach to the European nation.

"I have a soft spot for the Italy program...not just because it is my home country but because of the number of Australians that go to Italy," Burnes said.

"A few months ago, I decided to split the Italy and Greece programs because it was becoming too big to have one that encompassed so many countries...we associated some of the obvious countries with Italy and some of the obvious countries with Greece which

meant we could enlarge the range because of the success of the program since we launched it two years ago," she added.

Burnes said Helloworld Travel also had plans to release a separate dedicated local escorted tours brochure of Italy that will run with guaranteed departures through its DMC.

"We will have a mixture of classical tours, historical tours, as well as cooking, so my intention is to do a selection of the best of each type of tour...I think having a dedicated one will give more focus to the agents to give that to the right client," Burnes said.

New luxury product for Italy is also on the way, with Burnes revealing Helloworld is working with its DMC in Italy to deliver a range of luxury experiences.

"It is going to target the real luxury market out of Australia, so if you want tickets to the Carnival of Venice, something you can't really find on the web, or you want a helicopter to take you from Rome to Florence...all of this will happen in the next five to eight weeks," Burnes said.

"It's a niche market but I think we do have in Australia travellers that would happily spend thousands of dollars if that's what they want to do," she added.

Cinzia Burnes is **pictured** right with Helloworld Travel CEO and MD Andrew Burnes.

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JTA inflight AR

JAPANESE domestic carrier, Japanese Transocean Air (JTA), has announced a partnership with inflight internet company Gogo to deliver augmented reality (AR) to passengers using their personal mobile devices.

The deal will see the Japan Airlines subsidiary provide passengers with access to five AR experiences by connecting to the Gogo inflight network and clicking on the AR banner on their smart devices.

Viking new combos

VIKING Cruises has launched six new 2021 departures of its river/ocean combination cruises.

The two applicable combinations are the 15-day Rhine & Viking Shores & Fjords journey from \$1,895 per person and the 22-day Grand European & Viking Fjords trip from \$13,890 per person - call 138 747.

New Victory vessel

ALBATROS Expeditions celebrated the keel-laying ceremony for its polar vessel, *Ocean Victory*, last month in Nantong, China.

The 108 metre-long, 93-cabin vessel is set to debut in Dec 2020, and will feature the X-Bow to provide more stable sailing.

Albatros announced the ship has been chartered to Victory Cruise Lines for operation in Alaska for the summer seasons.

A380 for Cairo

EMIRATES is set to schedule a regular commercial Airbus 380 service between Dubai and Cairo from 27 Oct.

The A380 aircraft will replace the Boeing 777-300ER currently operating the EK923 and EK 924 services on Thu, Fri, Sat and Sun.

The move follows the airline's first A380 flight between the two cities on 02 Oct (**TD** 30 Sep).

All smiles on the Volga



THIS foursome are among the participants aboard Viking Cruises' *Viking Akun* cruising between Moscow and St Petersburg this week (see **pg 1**).

The journey is an ideal way to experience Russia, with an extensive array of shore excursions in each port giving passengers a unique insight into the rich heritage of this mysterious country.

Overnight the group experienced the regional town of Uglich, a stark contrast to the prosperity of Moscow, with local handicrafts created by the community and Viking's included shore excursion seeing

passengers divided into groups for visits to local homes.

On board the ship offers two restaurants, a library, computer facilities and boutique, as well as activities such as expert historical lectures along with wine and vodka tastings.

Viking's optional Silver Spirits package offers an array of red and white vintages, complementing the on-board cuisine which features both traditional favourites alongside regional specialties.

Pictured are Keira Smith, Viking Cruises; David Stafford, Magellan Travel Group; Karen Robinson, Travel View Avalon NSW; and Michelle Black, Viking Cruises.

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Marriott promo

MARRIOTT Bonvoy has debuted its final global points promotion of 2019, giving members the opportunity to "Unlock More".

Those who register for the promotion will be rewarded with 2,000 bonus points after two stays at any of the participating 7,000 Marriott Bonvoy locations.

The completion of the initial promotion then triggers a further offer to earn even more points on stays.

Registration must be finalised by the end of the year, while stays must be completed by 14 Jan, with points able to be redeemed for free nights, flights, exclusive experiences and more.

Terms and conditions [HERE](#).

Ponant giveaway

NEW clients booked by 01 Nov on any Ponant & National Geographic Kimberley 2021 cruise will receive an eco-friendly Destination 'Wheelboard' travel suitcase valued at A\$600.

CLICK HERE for more info.

Arr, deps increase

THE latest monthly figures from the Australian Bureau of Statistics confirm a slight increase in inbound travel for Aug.

The Aug results showed a monthly climb in visitor arrivals of 0.9% as well as in Australian residents returning from overseas, up 0.7%.

Visitor arrivals have also increased 5.2% since the same month last year, with China reported as the largest source country, accounting for 16% of all visitor arrivals for the month.

The country's 127,900 arrivals was followed closely by New Zealand (118,600) and then the United States (69,800).

Inbound markets showing growth included India, up 17.5%, Singapore, up 15.1%, and the USA, up 8.7%.

Australian resident returns took on a similar shape, with a 3.2% increase compared to the same month in the previous year.

Of all resident returnees, 13% were coming home from NZ (121,600), followed by Indonesia (119,400) and the US (89,500).

New QF Dreamliner



QANTAS has released images of its newest 787 *Dreamliner* at Boeing's factory in Washington State today.

In celebration of QF entering its 100th year of operations in 2020, the *Dreamliner* was painted in special centenary livery, which features each Qantas logo since its 1920 founding through to today, along with the new "Qantas100" imprint.

Named "Longreach" after the Qld town that played an important role in the airline's beginnings, the new *Dreamliner* will undergo delivery test flights in Seattle before being handed over from Boeing.

Next month it will begin operating the second of Qantas' Project Sunrise research flights,

flying non-stop from London to Sydney, after which it will enter normal commercial service with Qantas International.

"Our Centenary celebrations are all about honouring our past with an eye on the future, so it's very fitting that this special livery will be worn by our newest state-of-the-art *Dreamliner*."

"We have a lot of exciting things planned to mark the centenary, so watch this space," said Qantas CEO Alan Joyce.

Over the past century, Qantas has evolved from assembling its own aircraft and delivering mail in outback Australia, to serving as the national carrier.

Pictured: The newest Boeing 787 *Dreamliner* featuring the special Centenary livery.

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Fred. Olsen feat

FRED. Olsen Cruise Lines broke a record on 09 Oct when *Braemar* became the largest ship to ever sail through the Corinth Canal, the waterway that divides the Greek mainland from the Peloponnese.

The 195.8m-long & 22.52m-wide vessel had 929 guests on board when it journeyed through the 6.4km canal, which is only 24m-wide at its narrowest point.

Manly-Bondi walk

AN 80KM walk from Manly Beach to Bondi Beach will soon be launched, MP Tanya Plihersek told Parliament yesterday.

The walk will pass Sydney Harbour National Park, Taronga Zoo and cross the Harbour Bridge. "It will attract tourists from around the globe to our beautiful Sydney Harbour."

Get to know India better



INDIA Tourism and Australia India Travel & Tourism Council (AITTC) held a "Know India Better" info session last week, updating Sydney-based travel

industry members on India.

The event took place at the Pullman Quay Grand, Sydney Harbour on 10 Oct and was organised to coincide with luxury travel event Luxperience.

India Tourism's Amit Kumar delivered a presentation on India as a tourist destination and guests were told about the "untapped potential" of India's North East frontier and the market dynamics of travel from Australia to India.

Pictured: Anil Kaul, Air India; Vishnu Daram, AITTC; Sandip Hor, Chairman of AITTC; Chandru Apar, Deputy Consul India; G.D. Bairwa & Amit Kumar, India Tourism - Singapore; and Phillip Boniface, Co-Chairman of AITTC.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The Brazilian Court Hotel has revealed its new-look guest rooms, which have been designed to combine classically elegant style with a modern touch. The rooms feature a black & white photography collection by Terry O'Neill, a custom wisteria wall panel made of colourful silk-like fabric, green velvet headboards and sofas, and mahogany wood, leather, marble, and brass accents.



Iniala Beach House has introduced two new luxury pool suites at its resort in Phang Nga, Thailand. The one-bedroom suites are within walking distance of Natai Beach and feature an ensuite bathroom, guest bathroom, living & dining area, and a

spacious rooftop terrace with views of the mountains or Andaman Sea (depending on which suite you are in). The two suites can be booked as a two-bedroom pool suite to accommodate a family or two couples.



The Mandala Hotel has unveiled its freshly renovated ONO Spa, which combines regenerative technology with traditional therapies to provide tailored treatments for its guests. The spa stretches across 600m² and is designed by Berlin-based creative

studio Braun & Braun. It displays panoramic views of Berlin and features a number of showers and saunas, plus a steam room and three private therapy rooms. There is also a lounge area and an open-air terrace where guests can relax.

Dawn inaugurals

SILVERSEA Cruises has released five new itineraries for *Silver Dawn's* inaugural season in 2021, which will see the vessel sail in the Mediterranean, before crossing to Fort Lauderdale.

The back-to-back new additions are scheduled between 22 Sep 2021 and 15 Nov 2021.

They include a nine-night Civitavecchia (Rome) to Venice, 12-night Venice-Piraeus, 10-night Piraeus-Barcelona, 10-night Barcelona to Lisbon and 13-night Lisbon to Fort Lauderdale.

More on *Dawn's* cruises [HERE](#).

WHAT YOU NEED TO KNOW ABOUT NDC

brought to you by Amadeus

The three things you need to know about NDC

Justin Montgomery tackles some of these unknowns head on in the latest NDC column.

What it looks like

We've created two videos to show you how to book NDC content through Amadeus' desktop agency solution Selling Platform Connect.

1. [Booking NDC content in Selling Platform Connect](#)

2. [NDC essential servicing on Selling Platform Connect](#)

When NDC will be ready

NDC is a reality. We've been evolving our Amadeus Travel Platform to bring in content via an NDC connectivity alongside traditional technology like EDIFACT and other APIs. This means travel sellers will have access to various types of airline content as well as other travel content (accommodation, car rentals, rail, etc.) in the one solution. However, adoption and scale takes time. For example, it took the industry 14 years to move to e-tickets.

What it means for you

Collaboration is key. We are bringing all travel players together to make this work. Please reach out with your specific questions as every business is different - ask.ndc@amadeus.com.



Justin Montgomery, General Manager Australia, Amadeus

AMADEUS

Wednesday 16th October 2019

Endeavor leaders

CRYSTAL Expedition Cruises has revealed naturalists Boris Wise and Eva Molin Westerholm will join *Crystal Endeavor* as expedition leader and assistant expedition leader, respectively.

Both Wise and Westerholm are veteran explorers of the Arctic and Antarctic, with vast experience leading expeditions in the polar regions and beyond.

Guests on board the 200-pax ship will be able to learn about a range of subject matter relevant to each *Endeavor* destination.

MEL int'l upgrade

THE arrivals hall at Melbourne International Airport is set to undergo a multi-million dollar upgrade following an increase in international pax passing through the airport's gates.

The refresh will include a "significant expansion" of the dwelling area with a larger link connecting terminals 1 and 2, additional seating and escalators, and an improved outdoor taxi pick-up zone.

The expansion is scheduled to be completed by the end of 2020.

WIN A croatian cruise

This month Sun Island Tours and *Travel Daily* are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up to \$6,713.

To win, simply tell us which fabulous Sun Island Tours destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

Send your answers to sunislandtours@traveldaily.com.au



SUN ISLAND TOURS
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Hint: This famous destination comprises a string of centuries-old seaside villages on the rugged Italian Riviera coastline.

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Etihad, VA mark 10 years



ETIHAD Airways celebrated its 10th anniversary with Virgin Australia last week with an exclusive event at the Sydney Opera House.

The evening, which was attended by Etihad Guests, Velocity members and industry partners, included the announcement of a new major Bonus Points promo (**TD 10 Oct**), a One Million Points Giveaway, as well as plans for a rolling program of rewards throughout 2020.

"Our remarkable relationship with Etihad continues to provide easy, everyday ways for travellers to earn Velocity Points, while offering a competitive and advantageous program for millions of customers who choose Etihad Guest," said CEO Velocity Frequent Flyer Karl Schuster.

For more info on the new bonus points program, **CLICK HERE**.

Pictured with representatives from Etihad and Virgin Australia are Chief Commercial Officer of Etihad Aviation Group, Robin Kamark and Chief Executive Officer of Velocity Frequent Flyer, Karl Schuster.

IHG signs up Guam

INTERCONTINENTAL Hotels Group (IHG) has signed an agreement with Tan Holdings to take on management of the Fiesta Resort Guam.

The 318-room property, located in Tumon Bay, will be the hotel brand's first in Micronesia.



A-LEAGUE

A-LEAGUE WINNERS R1

Congratulations

SARAH COLLINS

&

KONRAD BRAUTIGAM

from Qantas

Sarah and Konrad are the top tipsters for R1 of *Travel Daily's* A-League footy tipping competition. They've each won a \$50 travel voucher from Breakaway Travel Club.



A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



ReadyRooms

NSW permit LTPS/19/38955 ACT permit TP 19/04408

EDITORIAL

Editor in Chief and Publisher – Bruce Piper
Editor – Jasmine O'Donoghue

Contributors – Adam Bishop, Sarah Fairburn, Nicholas O'Donoghue, Myles Stedman, Janie Medbury, Jenny Piper, Christian Schweitzer, Sarah Beyer
info@traveldaily.com.au

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ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Lisa Martin
advertising@traveldaily.com.au

BUSINESS MANAGER

Jenny Piper
accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: 1300 799 220 (+61 2 8007 6760)

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An Alpine Adventure

16 Days - Zurich to Milan

[Click to watch the tour preview video](#)



Black Forest, Bavaria & the Tyrol

15 Days - Frankfurt to Milan

[Click to watch the tour preview video](#)



Scandinavia, In the Footsteps of Vikings

21 Days - Copenhagen to Oslo

[Click to watch the tour preview video](#)



The Italian 'Grande'

18 Days - Milan to Rome

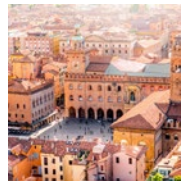
[Click to watch the tour preview video](#)



Italian Lakes & Tuscany

16 Days - Milan to Venice

[Click to watch the tour preview video](#)



Italian 'Alternativo'

15 Days - Venice to Rome

[Click to watch the tour preview video](#)



'Magnifico' Spain & Portugal

18 Days - Madrid to Madrid

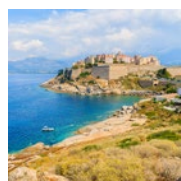
[Click to watch the tour preview video](#)



Northern Spain & The Pyrenees

17 Days - Madrid to Barcelona

[Click to watch the tour preview video](#)



Sardinia & Corsica, the Lands of Myths & Legends

14 Days - Cagliari to Calvi or Basti

[Click to watch the tour preview video](#)



Working in partnership with the Australian Travel Industry

Retail Travel Consultant | Blue Mountains!

Sydney, High Base + Flexibility, Ref: 1235AJ1

An exciting opportunity to join an award winning Retail Travel Agency in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW and it is a great location for anyone living out West wanting a short commute!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Corporate Consultant | Move from Retail!

Sydney, \$55-70k + Super, Ref: 5555AJ1

If you have ever thought of transferring from Retail Consulting to Corporate consulting, this is a golden opportunity to join a highly regarded Corporate Travel Management company who value and look after their employees! They will consider anyone someone with a background in Retail Travel and full training will be offered in order to ensure a smooth transition. In return, you will enjoy working a Mon - Fri work week on an industry high base salary along with the many other additional perks!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Corporate Consultant - Melbourne

VIC, Attractive Package, Ref: 4254AB1

Due to continued business growth, my clients are looking for a multi-skilled Corporate consultant or strong retail consultant looking to advance their career. You'll be working with large accounts where insightful customer service is imperative. If you've thought of transferring from Retail to Corporate, this is the time as full training will be offered to make the conversion process smooth. Want to be part of an evolving TMC and work Monday to Friday only? Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Senior Travel Consultant

BNE, Lucrative Salary Package, Ref: 3794MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area in the Brisbane CBD who are looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional and personalised service to clients with specialised knowledge through the phone, email and face to face.

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click **APPLY** now.

Corporate Travel Consultant Temp Roles x 2

Sydney, Excellent Hourly Rate, Ref: 2080RL1

We are looking for 2 x Multi Skilled Corporate Travel Temp Consultants to join their fun and energetic team of highly trained corporate travel professionals who work on a diverse mix of corporate travel accounts using a GDS to make reservations. Minimum 3 month assignment with possible option to extend. Conveniently located in the heart of the Sydney CBD and within minutes walk from a major train station. Monday to Friday only and no overtime required. Sabre experience is a MUST!

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Business Development Manager

BNE, Salary + Bonuses, Ref: 4244MT1

I'm looking for someone who has that sales factor about themselves. They're able to build strong lasting relationships with everyone they come across. There is no challenge you can't face and overcome. You have the confidence to back yourself and get the results that are needed. You will grow business and brand awareness by building strong client relationship and travelling state wide to build the brand in new locations. You will have a passion for travel and preferably worked in wholesale.

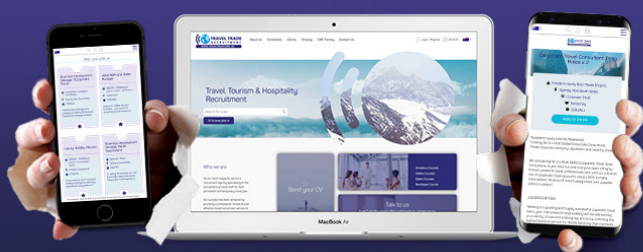
For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

Senior Payroll Consultant - Travel

BNE, \$60-70k + Travel Perks, Ref: 5042AW1

My client is an international travel brand looking for a Senior Payroll Consultant. Working Monday-Friday in a fully equipped office (barista, restaurant and gym on site), you will conduct all aspects of Payroll over a variety of different pay cycles! Process over 10 000 employees' pays, update personnel records and streamline/improve payroll procedures. Ensure all payroll is completed in a timely and accurate manner and join this international travel brand - Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch



Tripfuser takes the headache out of custom travel

The way people are travelling Europe is changing. Today's traveller is looking for something more dynamic than a cookie-cutter tour.

THEY want to travel with friends and family and to have their trip filled with local insight and personalised activities.

Pulling all of this together can be incredibly difficult, especially when you don't have access to a broad range of contacts in numerous destinations. With 60 local suppliers in Europe alone and over 220 local suppliers in more than 55 countries worldwide, Tripfuser solves this problem for agents. Not only do Tripfuser have access to these local suppliers who know these countries like the back of their hand, they in turn have a broad reach of contacts within their speciality who they can call upon to organise personalised, unique, once-in-a-lifetime tailored trips for your clients.

Take Suzanne and Richard for example, an American couple with Lithuanian heritage. Richard was on a quest to trace his ancestry but with limited information, kept meeting dead ends. Enter Egle, one of our trusted local suppliers in Lithuania who through various chats, tweaks and tailoring was able to make this dream trip a reality.

Calling upon his genealogy contacts and expert guides in Lithuania, Egle was able to deliver the exact custom trip that Suzanne and Richard wanted enabling them to visit the towns of their ancestors with an expert local guide and uncovering the actual graves of Richard's Lithuanian family members. The entire trip created an eventuality that would not have been achieved without Tripfuser's wealth of local suppliers and their contacts.

The best in their class, each of Tripfuser's highly trusted local suppliers are handpicked and individually vetted to ensure they provide high quality, custom experiences for your clients each and every time. Not only that, but

knowing their country so well, these local suppliers can tailor a trip to whatever budget a traveller has. This makes custom travel, and specifically, custom travel in Europe so much more accessible for travellers and so much easier to plan for agents.

EARLYBIRD OFFER

It's time for you to see for yourself and there is no better time than now with Tripfuser's Europe early-bird offer. Tripfuser has just released a range of customisable trips for Europe, exclusive to agents, all feature-packed and priced to sell. Not only that, but Tripfuser is also offering up to \$250 off for all Europe early-bird bookings. View these exclusive trips [HERE](#).