

# Travel Daily

First with the news

Wednesday 30th October 2019



The mobile travel  
business that works for you...

MTA Advisor Liza Parker

Let's chat - 1300 682 000 | [mtatravel.com.au/joinus](http://mtatravel.com.au/joinus)

## Albatross deadline

ALBATROSS Tours is reminding agents that there are just two days left to access its current earlybird offers.

Savings of up to \$300 per person are on offer for bookings made by 31 Oct - see **page eight**.

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## Entire opens in Melbourne

**EXCLUSIVE**

ENTIRE Travel Group is stepping into the breach left by the failure of Tempo Holidays and Bentours, expanding its operations interstate for the first time, *Travel Daily* can exclusively reveal.

The specialist wholesaler has debuted a new office in the Melbourne suburb of Carnegie, which is staffed by four former Tempo/Bentours employees, led by Entire Travel Group Sales Director, Greg McCallum.

The foursome - Viola Attalla, Marianna Errico, James Wyatt and Nicole Serisier - are all long-time European specialists, with Entire recruiting them "quickly and decisively" to staff its new operation following the collapse of Tempo and Bentours.

McCallum said "the sudden demise of Tempo has been devastating for everyone involved - none more so than the company's loyal and talented consultants.

"As competitors we have always respected their team's specialist knowledge, and we know that their work is valued by the many travel agents who have engaged with them over the years.

"I'm delighted we can now bring

### Today's issue of TD

*Travel Daily* today has seven pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

those skills into the Entire Travel Group fold," he said.

The new office also sees the evolution of Entire's service proposition by working with consultants constructing multi-destination European itineraries.

That's a shift from Entire's long-time specialist focus, which has seen the business operate as separate teams with deep expertise in each destination.

McCallum said that model meant that when agents have clients travelling to more than one European country they had to interact with multiple Entire Travel Group specialists.

"Some agents prefer to deal with one consultant for the entire itinerary, and we are now happy to offer that alternative service, without any compromise in the quality of advice," he said.

McCallum said the alternate model of multi-destination service was made possible by the years of experience brought by the new Melbourne team.

## Evolution expands

EVOLUTION Travel Collective has announced the growth of its on-road sales team, adding Matt Symonds & Chris Catanzariti.

The pair have over 20 years of BDM experience between them, with Symonds looking after NSW South and SA, and Catanzariti responsible for ACT and the NSW northern region.

## Guy is the man

MTA Mobile Travel Agents has confirmed that Guy Sebastian will perform at the group's conference next year.

The event will take place at the InterContinental Sanctuary Cove from 28 Feb to 01 Mar 2020.

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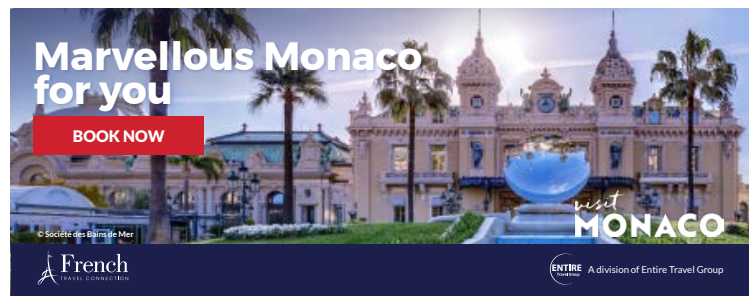
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# Travel Daily

Wednesday 30th October 2019



## Qld occupancy up

THE Sunshine State enjoyed “steady levels of performance” across the accommodation sector for Sep, with overall occupancy rates up 0.2% to 72.4% compared with the same period last year.

The report, released by Tourism & Events Qld, also showed demand for rooms increased by 1.4% compared with Sep 2018, increasing only slightly faster than the supply of rooms, which jumped just 1.2% for the month.



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## Qantas launch car insurance

**QANTAS** has announced the launch of a new car insurance product, offering the incentive of being able to earn thousands of loyalty points a year for those who join.

Qantas Car Insurance offers a suite of insurance services such as comprehensive, third party property, fire, theft and third party property only cover.

Through the new product, the carrier’s Frequent Flyers can earn up to 20,000 Qantas Points when they sign up, and will earn one point for every dollar spent on their premium.

Qantas Group CEO Alan Joyce said the airline’s new insurance product would add another string to the bow for Qantas’ Frequent Flyer program.

“The power of Qantas Points to influence purchasing decisions has seen us expand into new areas including financial services and insurance,” he said.

“These are competitive

## Boeing chief grilled

**BOEING** CEO Dennis Muilenburg has faced a barrage of questions from a US Senate Commerce Committee regarding the company’s culpability in two fatal crashes involving its planes.

“We have made mistakes, and we got some things wrong,” Muilenburg conceded.

But Senator Richard Blumenthal lambasted Muilenburg, claiming the pilots and passengers “never had a chance” as a result of Boeing’s handling of its controversial MCAS software.

“They were in flying coffins,” Blumenthal claimed.

products that have the added benefit of earning points, and we’ve seen that work well with health insurance and credit cards - we expect Qantas Car Insurance to be popular for the same reason,” Joyce added.

The Qantas chief also noted that typically car insurance was viewed by many consumers as a “grudge purchase”, but with its adjoined loyalty incentive could see members earn enough points in one year to fly from Sydney to Bali or Brisbane to Singapore.

A focus on car safety also forms part of the new service, with up to 6,000 additional points on offer for members who complete vehicle safety tasks such as brake and tyre checks, as well booking their car in for a service.

“Qantas has a proud safety reputation, which is why motorists who insure their car with us will be rewarded for maintaining a safe car,” Joyce said.

Qantas Car Insurance is underwritten by Auto & General, with the airline intending to add home insurance in 2020.

## Travel Daily on location in Bremerhaven, Germany

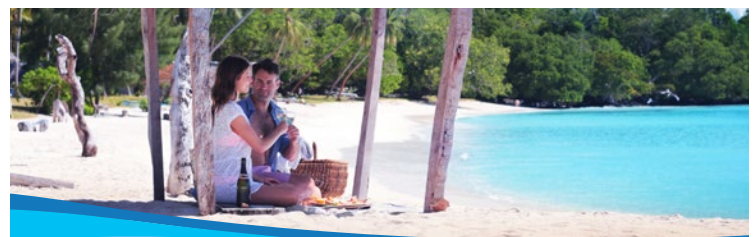
Today’s issue of *TD* is coming to you courtesy of Norwegian Cruise Line, which is this week hosting its inaugural *Norwegian Encore* sailing.

**TONIGHT** we will be among the first to step on board *Norwegian Encore* for an action-packed day of exploring the new ship ahead of its inaugural two-night sailing to Southampton, England.

After a delivery ceremony and lunch, it will be time to explore the ship’s many recreational activities, which include the *Encore Speedway* - a Go-Kart track which wraps around the side of the ship - laser tag and VR experience *Galaxy Pavilion*.

There’s also multistorey waterslides at the *Aqua Park* and for the younger passengers, a kids’ *Aqua Park*.

Next up will be a welcome reception at *Sugarcane*, dinner at *Onda* by *Scarpetta* and a preview performance of *Kinky Boots* in the *Encore Theatre*.



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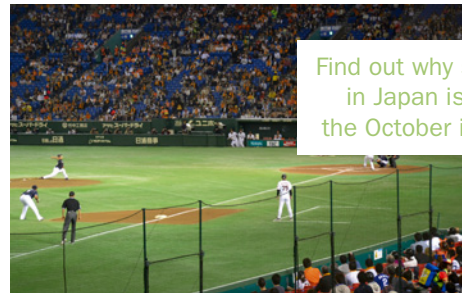


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FIND OUT MORE >



Find out why seeing a sports game in Japan is completely unique in the October issue of *travelBulletin*.

CLICK to read *travelBulletin*

## Tourism Noosa adds

**TOURISM** Noosa has appointed James Kendall to the role of Director on its Board following its Annual General Meeting on Mon.

Kendall will join the newly reelected Chair Drew Pearson and Deputy Chair Richard Stephens, along with existing Directors Dan Neylan, Darren McClenaghan, Elizabeth Reynolds, Erina Kilmore, Louise Formosa, Michelle Mason and Nick Heath.

“We look forward to continuing to guide our organisation to achieve the goals outlined in the Tourism Strategy Noosa 2017-2022 so that we further enhance Noosa’s tourism industry in a sustainable way for the benefit of our whole region,” Pearson said.

“Our Board members have a wealth of experience in the tourism industry and in business management,” he added.

The news follows the appointment of incoming CEO Melanie Anderson (**TD** 10 Sep).

## IASC confirms Japan ruling

**QANTAS** and Virgin Australia will each commence a new daily service to Tokyo’s Haneda Airport by 29 Mar 2020, under the terms of a formal International Air Services Commission (IASC) determination issued yesterday.

The final ruling comprehensively discusses the controversy around the contested route, with Qantas applying for both of the newly available Haneda slots but only awarded one.

The decision will see Virgin Australia fly to Japan for the first time, with its proposed Brisbane-Haneda flights permitted to be utilised for joint services with All Nippon Airways (ANA).

Qantas had proposed new daily Melbourne-Haneda flights, replacing its existing Narita service to the Vic capital, along with a second daily Sydney-Haneda service.

Now that only a single QF

frequency has been allocated, it’s at this stage unclear how the airline will utilise the capacity.

The IASC assessed the plans of both carriers, saying that the allocation of one frequency to each was of “the greatest benefit to the public”.

“The addition of Virgin Australia’s operations on the Australia-Japan route is likely to broaden product choice,” the Commission said, as well as an expectation having two airlines offering services will promote tourism to a wider area within Australia and enable the greater dispersal of air transport.

A range of non-overlapping city pairs for ANA/VA codesharing have been proposed to the IASC on a confidential basis.

The expansion of Haneda flights follows Japan’s release of 50 new slots in the lead-up to next year’s Tokyo Olympic Games.



## Window Seat

**SICK** and tired of waiting in long queues at the airport?

Well, a man from Croatia might have a solution to your growing impatience, although don’t expect your flight to move at lightning speed.

Plane enthusiast Robert Sedlar from a small town in the country’s north west recently purchased an old Fokker-100 plane & parked it in his garden.

For what reason, we hear you collectively ask? Well, to host events such as weddings and kids parties, naturally.



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\*Offers correct as of 17 October 2019 and are subject to change or withdrawal. Offer ends 30 October 2019 unless extended. For full terms and conditions click here.



## Int'l growth at Adelaide

**INCREASED** capacity on international routes and South Australians' search for winter sunshine have contributed to strong growth in passenger numbers through Adelaide Airport in the first quarter of the 2020 financial year.

Passenger statistics recorded by Adelaide Airport Limited revealed a 15.3% increase in traffic attributed to international travellers between Jul and Sep compared with the previous corresponding period, while domestic passenger numbers climbed 3.1% in the quarter.

The airport noted the commencement of Malindo Air's four-weekly services on its

Adelaide-Denpasar-Kuala Lumpur route, combined with Jetstar's additional services to Bali, Singapore Airline's switch from Airbus A330 to the Airbus A350 on routes to Adelaide, and Qatar Airways' up-gauge of aircraft from A350-900 to the Boeing 777-300ER had boosted international passenger traffic through the airport to 310,000 for the quarter compared with 269,000 the previous year.

Meanwhile the growth in domestic traffic was attributed to an increase in demand for travel to the other state capitals, and to regional resource routes including Whyalla, Port Augusta, Moomba and Olympic Dam.

### Account Manager Full Time Victoria or Queensland



Tourism Holdings Limited is New Zealand's premier tourism company with operations in New Zealand, Australia, USA & the UK. Our brands include Kiwi Experience, Maui Motorhomes, Britz Campervan Rentals, Mighty Campervan Rentals, Discover Waitomo group of products including Waitomo Glowworm Caves & Legendary Black Water Rafting, El Monte RV Rentals & RoadBear RV Rentals.

We are seeking a professional Account Manager for a full time role, based out of Queensland or Victoria reporting to the Regional Sales Manager, who is located in Auckland.

#### Who are you?

The role will suit someone with strong sales skills demonstrated by proven sales success in the past. You must have the desire and energy to make this job your own. A fresh, dynamic approach to the role is required, along with travel industry experience. A confident people person who loves communicating with people.

#### Key responsibilities:

This position includes working with a portfolio of established key retail, wholesale and inbound agents, as well as youth hostels/travel desks. The challenge is to continue with the long-term client relationships, while seeking new opportunities to drive sales.

If you want to be part of a global team, looking for a challenge or a company that pushes personal and professional development and growth, then we want to hear from you!

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[www.thlonline.com](http://www.thlonline.com)

## Hemsworth launches Philausophy



**HOLLYWOOD** super hunk Chris Hemsworth was a surprise guest at this morning's major launch of Tourism Australia's new campaign concept (**TD** breaking news).

Hemsworth was among several high profile Friends of Australia at the Sydney Opera House event, appearing alongside Dr Terri Irwin (**inset**), Kathy Lette and Kylie Kwong.

*Come Live our Philausophy* is the latest iteration of the decade-long "There's Nothing Like Australia" campaign, and aims to focus on Australia's unique characters and hospitality alongside its landscapes and wildlife.

The campaign was launched by recently appointed Tourism Australia Managing Director, Phillipa

Harrison, who cited extensive research indicating that the informal approach to living of many Australians was highly appealing among visitors.

Also on stage were some of the country's thousands of tourism operators, including Andrew Smith from Sand Dune Adventures in Port Stephens, and Quicksilver's Samantha Grey, who appears in a video released today launching the campaign - see it at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

Harrison said in the current global environment of "division and distrust," the collateral aimed to highlight Australia's warm and



welcoming people as "an antidote to what's going on in the rest of the world".

The launch is just the start, with iterations of the concept to be customised for Australia's 15 key inbound markets.

The \$38 million project includes a major expansion of the Tourism Australia photo library, with about 5,000 new images available



for the industry to use on a revamped [Australia.com](http://Australia.com) website which debuted this morning,

along with a range of campaign images (**above**).

Federal Tourism Minister, Simon Birmingham, appeared via video link to endorse the launch, saying "our \$143 billion tourism industry is such a vital part of our economy...we need to find new ways to sell Australia and differentiate ourselves".

Chris Hemsworth is **pictured** above right during the launch with Tourism Australia Deputy Chair, Anna Guillan from Kerzner Resorts; Phillipa Harrison, Tourism Australia MD; and radio personality Michael "Wippa" Wipfli who MC'd the event.

## Western Syd Airport Preview



**RENDERS** of what the Western Sydney Airport will look like have been released to the public for the first time.

The designs are the result of a collaboration between London-based Zaha Hadid Architects and Cox Architecture in Sydney.



“The brief was to design an airport that the people of Western Sydney can be proud of and provide a real sense of place with a focus on the customer journey and efficiencies for airlines,” said Western Sydney Airport Chief Executive Officer Graham Millett.



“The layout of the terminal, combining international and domestic operations under one roof, will come together with

technology and outstanding customer service to give operators and their passengers a reliable, fun and stress-free airport experience,” he added.

The new aviation hub will cater for up to 10 million passengers per year when it opens in 2026, with plans to grow the capacity in stages over the following decades to eventually become the largest gateway to Australia at 82 million passengers per year.

Sustainability is also a key theme of the design, incorporating natural airflows and efficient solar shading.



Qantas and Virgin Australia will also have an opportunity to contribute to the final look of Western Sydney Airport, signing a Memoranda of Understanding with the facility to contribute to the operational design.

“Building a greenfield airport in consultation with airlines means we can provide an optimal operating environment that is customer centric,” Millett said.

To view the full list of renders, see **TD's** Facebook page **HERE**.

## Inspire your clients' next trip to the USA

Get them to read all about Washington DC in the Spring edition of *Travel & Cruise Weekly*



## Amora set to reopen

**THE** Amora Hotel Riverwalk Melbourne is gearing up to reopen on 30 Nov after undergoing a \$5 million refurb.

Work at the property has seen brand new public, dining and function spaces added, as well as a complete refresh of the hotel's reception, lobby bar, courtyard, exterior canopies and lighting.

The Amora will also be joined by new Executive Chef Sumit Kumud, who will be charged with overseeing the new function and dining menus.

## Intrepid less trodden

**IN LINE** with overcoming the issue of over-tourism, Intrepid Travel has launched six new Europe tours aimed at taking travellers to “less crowded European destinations” in 2020.

New experiences include vodka tours in Poland, coastal walks in Portugal and Spain, and the chance to visit olive oil mills in the less explored Andalusia community in southern Spain.

For more info call 1300 304 974.

## Killalea upgrades

**THE** Killalea Reserve in NSW will receive \$11 million over the next three years from the State Government to build new eco-friendly accommodation to attract more visitation.

Works will also include enhanced camping facilities.

## Cheaper vibrations

**SAVINGS** of up to 20% are on offer across Vibe Hotels' Australian network of properties.

Deals include a 20% discount on rates at Vibe Hotel Canberra, with prices available from \$143 per night for Fri and Sat nights which features a two for one breakfast.

Also on offer is a 15% saving at Vibe Hotel Rushcutters Bay Sydney, with prices available from \$186 per night.

Offer expires 31 Dec.

## WHAT YOU NEED TO KNOW ABOUT NDC

brought to you by Amadeus

### Who is NDC actually for?



*Justin reflects on an NDC educational workshop hosted by IATA with key leaderboard airlines.*

Recently, I

participated in a panel discussion on the delivery of NDC and how IT partners are supporting deployment. One of the questions from the audience stood out for me: Who is NDC actually for?

### NDC is for everyone

By working closely together, the industry can unlock new value for travellers, and in doing so, generate more business for all. NDC is part of a longer journey to greater digitization that the entire industry is on, both airlines and travel sellers.

### How we do this

We've been working closely with our airline and travel seller partners to develop our NDC-enabled solutions that meet diverse retailing needs across multiple markets. Customers such as Flight Centre and Carlson Wagonlit Travel have made recent announcements showing they are already using our solutions to make and service NDC bookings today. This is a huge milestone in our collective NDC journey.

Different agencies are at different stages when it comes to accessing NDC content, so that's why we're working with our agency customers across 50 markets to ensure they can service NDC with confidence, and provide the consistency and choice that travellers want.

Let's chat: [ask.ndc@amadeus.com](mailto:ask.ndc@amadeus.com)

**Justin Montgomery, General Manager Australia, Amadeus**

**AMADEUS**



**THE** Airbus A220 touched down yesterday in Vanuatu for the first time, where it was welcomed by the country's national carrier Air Vanuatu, which will take delivery of the aircraft in Jun 2020.

The A220 was greeted in Port Vila by government officials, international ambassadors, industry partners and media, who were invited to tour the aircraft and enjoy a flight over Port Vila city harbour and the volcanoes of Tanna before landing at Santo-Pekoa Airport, Espiritu Santo.

The A220 is the most modern narrow-body aircraft currently in production and the most advanced in its class; it delivers reduced fuel consumption and carbon emissions, as well as lower operating costs, while providing passengers an "enhanced experience".

"The enthusiasm of the whole country has been overwhelming... when the aircraft arrives, it will be a tribute to everyone in Vanuatu," said Air Vanuatu CEO Derek Nice in a speech at the arrival event.

**Pictured:** Head of Sales Pacific for Airbus Marie-Frederique Romain, Air Vanuatu CEO Derek Nice, and Executive Vice President Commercial for Airbus Christopher Buckley. **Inset** a traditional welcome ceremony.

### A renewed Spirit

**NORWEGIAN** Cruise Lines has announced a US\$100m renovation of the *Norwegian Spirit*, which will result in 14 new venues, additional staterooms, an expanded Mandara Spa and Pulse Fitness Centre, a new adults-only retreat, fresh hull art and more.

The revamp will begin on 02 Jan in Marseille, France & will take nearly 40 days to complete; *Spirit* will then embark on 10 new ports of call around the world.

### Adventure Canada

**BEAR** viewing, rainforest glamping and a night spent with the whales are just a few of the activities on offer in Adventure World Travel's newly released 2020 Canada collection.

The dedicated Canada, Alaska & High Arctic brochure details a range of new itineraries, including the Discovery Yukon & Northwest Territories adventure, where travellers will explore the historic gold rush trails & waterfall route.

The brochure also features the latest itinerary from Adventure's partner Lindblad Expeditions-National Geographic, "Svalbard in Spring", where the brand's first-ever polar build *National Geographic Endurance* will explore uncharted waters over in the Arctic.

**CLICK HERE** for more info.

### Electric China flight

**CHINA'S** first electric passenger aircraft, the 1,200kg four-seater RX4E, has successfully completed its maiden flight.

Developed by China's Liaoning General Aviation Academy (LGAA), the aircraft has a 300km or 1.5-hour range and is said to have a "huge market prospect".

### Accor pride deals

**ACCOR** has partnered with SpringOUT, Canberra's only pride festival, to offer visitors a 10% discount in celebration of the festival's 20th Anniversary, from 02-24 Nov.

Select Accor hotels will also host "SpringOUT Happy Hours" in hotel bars across the duration of the festival.

To book, **CLICK HERE**.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**COMO Hotels and Resorts** has completed its seasonal renovations at COMO Parrot Kay in the Turks and Caicos, including the addition of two new two-bedroom beach houses and an adults-only pool. Additionally, three of the one-bedroom beach villas have been extended into family beach houses with an extra guest bedroom and a shower room.



The \$5 million ground floor makeover at **Amora Hotel Riverwalk Melbourne** on Bridge Road, Richmond has seen the property completely refurbished. The result is a brand-new reception area, lobby, restaurant and courtyard, as well as the transformation of the former marquee area into an events pavilion with a capacity for up to 350 people. The makeover will also see new exterior canopies, signage and lighting on Bridge Road.



Offering visitors refreshed guest rooms and a refurbished lobby, dining area and meeting space, **Hampton Inn & Suites Atlanta-Downtown** has recently opened its doors again with a grand re-opening event after an extensive renovation that kicked off earlier this year. The revamp of the guest rooms and suites included fresh paint, new furniture, fixtures, bedding and drapery, while the meeting room and lobby both feature new furniture and fixtures, including a new front desk for the lobby.

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## Travel buy challenge

**A REPORT** by the Association of Corporate Travel Executives (ACTE) has revealed the majority (76%) of corporate travel buyers say their end-to-end travel management programs are “only somewhat integrated” as opposed to being a “single seamless process”.

The report identifies barriers to further integration, including lack of resources (25%) & perceived lack of internal & stakeholder support (30%) - **MORE HERE**.

## Samoa deal still on

**SAMOA Airways** has extended its sale fares until 11 Nov, for travel until 14 Dec and between 01 Jan - 31 May.

Fares ex Brisbane and Sydney start from \$250 one-way and \$500 return excluding taxes.

All Economy fares include 23kg checked baggage and 7kg carry-on, a hot meal, selected drinks & in-flight entertainment.

Blackout periods apply - **CLICK HERE** for more information.



**GLOBUS** family of brands' 2019 annual Speciality Markets Conference kicked off yesterday, bringing together the company's top agents from across Asia and South Africa.

The conference began with a welcome reception in Lugano, with special guests from the company's office in Denver also in attendance.

**Pictured** are members of the Globus family of brands executive team, including Global Chief Executive Officer Marco Rizzi,

Director Innovation Research & Development Burghart Lell, and Managing Director Australasia Gai Tyrrel, together with representatives from the sales regions across Australia, Asia and South Africa.

## Last chance for show

**APPLICATIONS** for Globus family of brands' first ever gameshow will close at midnight tonight, a comp to determine “Australia's Travel Champion”.

Agents who want to be on the show need to answer a five-question quiz **HERE** for a chance to compete on 13 Nov.

Contestants will be announced by 01 Nov, with the winner of the comp scoring an Avalon Waterways cruise for two people.

## Radisson appoints

**PETER Tichy** has joined the team at Radisson Blu Resort Cam Ranh Bay, the new beach resort on Vietnam's south-east coast, as its opening General Manager.

Tichy has more than 30 years of experience in the industry and has managed hotels in several countries, including four Radisson Blu hotels.

“I am delighted to have been given this opportunity. Vietnam is one of the world's most exciting emerging destinations, and beautiful beach resorts like Cam Ranh Bay are the driving force behind this growth,” said Tichy.

Radisson Blu will expand further in Vietnam, with its Hoi An resort currently in the pipeline.

## Mexico travel update

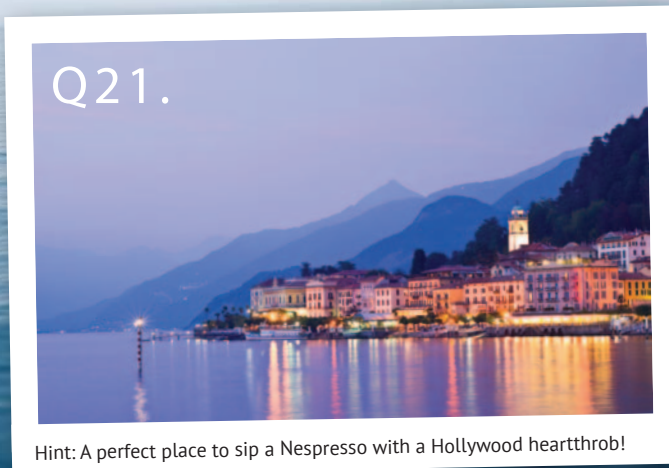
**TRAVELLERS** to Mexico are being advised to exercise a high degree of caution due to high levels of violent crime, with visitors to Michoacan, Guerrero, Tamaulipas and the Sierra Madre Occidental Mountains in southern Chihuahua, north-eastern Sinaloa, north-western Durango & south-eastern Sonora being advised to reconsider their need to travel to the regions.

## WIN A croatian cruise

This month Sun Island Tours and *Travel Daily* are giving agents the chance to win a seven-night Deluxe Superior Croatian Cruise for two people, valued at up to \$6,713.

To win, simply tell us which fabulous Sun Island Tours destination is shown in each of our holiday snaps every day during October and have the most creative answer to the final question.

Send your answers to [sunislandtours@traveldaily.com.au](mailto:sunislandtours@traveldaily.com.au)



Q21.

Hint: A perfect place to sip a Nespresso with a Hollywood heartthrob!

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**The Italian 'Grande'**  
18 Days - Milan to Rome

[View Tour](#)



**Italian Lakes & Tuscany**  
18 Days - Milan to Rome

[View Tour](#)



**Scandinavia, In the Footsteps of Vikings**  
21 Days - Copenhagen to Oslo

[View Tour](#)



**Northern Spain & the Pyrenees**  
17 Days - Madrid to Barcelona

[View Tour](#)



**Glorious Germany & the Czech Republic**  
14 Days - Berlin to Munich

[View Tour](#)



**Black Forest, Bavaria & the Tyrol**  
15 Days - Frankfurt to Milan

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**VIEW OUR 2020 SMALL GROUP TOURS**

\*Please refer to our website for 2020 Europe & UK tour departure dates that are 90% and 100% Guaranteed to depart.





*Working in partnership with the Australian Travel Industry*

### Corporate Travel Account Manager

South Sydney, to \$90k + Super, Ref: 4144PE1

Our client, an award winning boutique leading independent Business Travel Management agency providing a range of travel services to their clients within different vertical markets are looking for a Corporate Account Manager who possess good relationship building, analytical and travel product skills to join their team and nurture + grow a portfolio of small key accounts. You will be rewarded with career progression and development along with being part of a company with high staff retention

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Air Product Manager

Sydney, Competitive Salary Pkg, Ref: 7797AJ1

Do you have a passion for airfares and confidence in manually forecasting and pricing airfares? You will be charged with looking after everything airfare related and thinking of innovative ways to maximise the air income potential throughout a range of duties including pricing, air margins, supplier relationships and ticketing. Working for a new division of the business, it is a great time to join the company and the competitive salary on offer is negotiable depending on experience!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### Corporate Consultant - After Hours

MEL, Attractive Package, Ref: 0001AB1

Due to continued business growth, my clients are looking for a multi-skilled Corporate consultant to join the office based After Hours team. You'll be working under urgent circumstances so your ability to work under pressure will put into practice. If you love Corporate travel & have extensive experience but need flexibility, now's the time to join this award winning team. Want to be part of an evolving TMC and work hours that suit your lifestyle? Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

### Boutique Travel Consultant

Toowoomba, Lucrative Salary, Ref: 4850AW7

Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$ ! Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and relocate for your new challenge in the travel sector! Don't miss out, APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Travel Consultant

Sydney, Competitive Base, Ref: 1820RL1

My clients are looking for some strong travel agents who are after fresh and new opportunities within the Corporate or Wholesale travel divisions. These well known companies are on the look out for successful travel agents who are targets driven, great team players, and wanting career progression. There are multiple roles available for the right candidates so don't hesitate and apply now to ensure you get your opportunity in landing one of these fantastic roles that we have on offer.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Consultant

Perth, Circa \$50-65k + Super, Ref: 4138SJ1

We are on the lookout for a great Corporate Travel Consultant to join an exciting travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts both domestic and international bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.

### Senior Travel Consultant

BNE, Lucrative Salary Package, Ref: 3794MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area north of the Brisbane CBD who are looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional service to clients with specialised knowledge through the phone, email and face to face - APPLY NOW!!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

### Store Manager | Luxury Travel

BNE, Competitive Salary + Comms, Ref: 4273MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is located in an affluent area west of Brisbane who are looking for an experienced Team Leader looking to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. Providing exceptional and personalised service to clients with specialised knowledge through the phone, email and face to face.

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

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