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# First with the news

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Monday 2nd September 2019

### Viking on sale

VIKING Cruises has released a comprehensive range of marketing collateral for travel agents to promote a major "fly & cruise sale" which launches today, including customisable flyers, social media assets, newspaper insert & more - see cover page.



Selected departures\*

Fly Business Class for \$1,995\* per person

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\*T/C'S Apply. APT-1001

# Air NZ, Virgin making up?

THERE appears to have been a softening of relations between Virgin Australia and Air New Zealand, with VA now offering interline travel between its ports in NZ on Air NZ services.

Unveiled on Fri, the new arrangements mean agents can now book a Virgin Australia ticket that includes interline travel within NZ and/or domestic stopovers along the way.

The rapprochement follows a seemingly acrimonious split between Virgin Australia and Air NZ last year after they decided not to renew their longstanding trans-Tasman cooperation pact (TD 04 Apr 2018).

Rival Qantas later blindsided

Today's issue of TD Travel Daily today has eight pages of news and photos, a

front cover page for Viking **Cruises**, plus a full page from: Travel Trade Recruitment



**VIEW DEALS** 

FROM

WELCOME B789 TO SYDNEY FROM 27 OCT

上 清 秋 理 sunsu annes 100

VA with the announcement of a reciprocal codeshare deal with Air NZ "that leverages the strengths of each carrier's domestic networks" (TD 01 Jun 2018).

The QF-NZ deal remains in place, but Air New Zealand will also now be carrying Virgin Australia interline passengers.

"These enhancements to domestic travel within New Zealand will open more gateways and provide more options for guests travelling within New Zealand," according to a Virgin Australia trade release.

### CW expands to NZ

TRAVEL Daily's sister publication Cruise Weekly is crossing the Tasman, with New Zealand agents and suppliers invited to sign up to access CW's leading cruise sector coverage. Kiwi consultants and suppliers can subscribe free today at cruiseweekly.co.nz.



SYD-PVG MU736/MU735

### Vale Lydia Ozich

**REHO** Travel is today mourning long-time staffer Lydia Ozich after she succumbed to cancer.

Ozich started her career over 30 years ago with Amex in Perth, and had been the "benchmark for professionalism and efficiency" at Reho for the last 14 years.



Talofa lava! You're invited to Experience our 'Beautiful Samoa ROADSHOW 2019'

BRISBANE Cloudland Tue 17th Sep | 5.30pm - 8pm

MELBOURNE Art Centre - Melbourne Wed 18th Sep | 5.30pm - 8pm

SYDNEY **Mercure Hotel** Thur 19th Sep | 5.30pm - 8pm

Find Beautiful WWW.SAMOATOURISM.ORG/ROADSHOWAU/



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### **Fullerton Preferred**

SYDNEY'S new Fullerton Hotel - formerly known as the Westin - has announced it will be part of Preferred Hotels & Resorts' "Legend Collection".

The Fullerton Hotel Sydney will debut on 18 Oct and is Preferred's first property in the NSW capital.



SAVE 10% on () first choice guided holidays. book by 31 Jan 2020.

**CLICK FOR MORE INFO** 

# Haircut for QF executives

**QANTAS** CEO Alan Joyce saw his salary package cut by almost \$1 million last year, with the carrier's lower share price and a reduced bonus taking the figure to \$9.97m, down from last year's \$10.87m.

His base pay was \$2.14 million, with the overall result boosted by a \$1.17m short-term cash bonus, \$586,000 in shares and a longterm bonus worth \$3.3 million.

# APT to debut new Mekong River ship

**APT** is expected to shortly announce the exclusive charter of AmaWaterways' new *AmaMekong* river ship from Oct 2020.

The 88-passenger, all-balcony suite vessel will feature three dining venues including Luke Nguyen's "Indochine" private dining room.

The newbuild will also have a spa, wellness centre, pool area and sundeck.

All five of the "Key Management Personnel" listed in the company's annual report released on Fri earned less than the previous year, including Chief Financial Officer Tino La Spina, who will shortly take over as CEO of Qantas International with a package worth \$3.23 million.

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**O EUROPE** 

Qantas Domestic CEO Andrew David's overall remuneration was \$3.27 million, while Gareth Evans, CEO of Jetstar Group took a total package worth \$3.74m.

The airline chiefs' incomes were significantly more than those of Qantas Loyalty CEO Olivia Wirth with \$2.22 million, despite her division driving much of the airline's overall profit this year. Former Qantas International

CEO, Alison Webster, who abruptly departed earlier this year (**TD** 11 Apr) took home a total package of \$1.05 million, including a hefty \$353,000 payment in lieu of notice.



Champagne on Champagne Beach, anyone? Fly Brisbane to Espiritu Santo

direct in 2.5hrs



# Qantas BA waiver

**QANTAS** has issued a fare waiver for QF customers affected by the planned pilot industrial action at British Airways.

BA has warned of major disruptions on 08, 09, 10 and 27 Sep, with QF allowing fee-free rebookings to alternate carriers.



A TRIP TO NEW ZEALAND



S WILDCARD

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w www.traveldaily.com.au



# Hong Kong crisis deepens

**PASSENGERS** travelling to and from Hong Kong have been warned of "calls for public activities" in different parts of the city today & tomorrow, with Hong Kong Int'l airport urging travellers to check with airlines & also allow sufficient time before departure.

The update follows a weekend of continued demonstrations across Hong Kong, with reports that several MTR railway stations will be closed today after being "severely damaged" in the unrest.

A blockade forced the suspension of airport trains and also closed roads to the airport, with scores of flights cancelled as a result.

### **TG Brussels boost**

**THAI** Airways International will add a sixth weekly flight between Bangkok and Brussels, with GDS screens indicating the service will utilise A350-900XWB aircraft. Cathay Pacific has waived all charges and fare differences for ticket changes requested on/ before 06 Sep, for travel arriving to and departing from Hong Kong yesterday and today.

A formal High Court injunction prohibits people from "unlawfully and wilfully obstructing or interfering with the proper use of Hong Kong International Airport".

### Insight relaunch

**INSIGHT** Vacations has today debuted an enhanced eLearning platform, with the update offering an improved user experience, ease of access and more functionality. Agents who complete the various Insight Specialist Levels will become eligible for fam trips and discounts on Insight trips. The Bronze level launched

today, with Silver and Gold to be available at a later date - see ttc.com/agentacademy.

# Cherry Blossom & Garden Tour \$8,380pp Air & Land Win Share SAVE \$200 per person!

### Goldstein - "no room at the inn"

**CRUISE** Lines International Association Chair Adam Goldstein has continued to urge NSW authorities to boost cruise infrastructure in Sydney Harbour.

Here last week on a biennial visit to meet with officials in Sydney, Melbourne, Brisbane and Auckland, Goldstein said he was more positive this time around, adding that given Australia's capabilities, surely it should be possible to create a second berth east of the Harbour Bridge.

"Previously I painted a picture of what was forthcoming - 'no room at the inn'," he said.

"When we have these conversations now I am more hopeful...because we don't have to be speculative about that any more - there literally is no room at the inn in Sydney," he added. More from Cruise360 in today's issue of **Cruise Weekly** - subscribe

free at cruiseweekly.com.au.



**BRITISH** travel brands are likely to be somewhat annoyed at the debut of a new website which automatically ranks them weekly by analysing their individual Twitter feeds.

The aptly named website at craptravel.com collates tweets about companies such as TUI, Expedia, Jet2Holidays, STA, Thomas Cook, Kuoni and Virgin Holidays to see how many are the subjects of complaints and praise by customers.

The tongue-in-cheek system feeds the information into the Google Sentiment Analysis API, and gives each brand a "negativity score" to create an overall "Loserboard" which allows site users to "select a company to see how crappy they are".



# NEW AGENT INCENTIVE

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\*All bookings need to be deposited by 6 September 2019 to qualify. Travel Agents receive ONE suitcase per booking only. Suitcase valued at \$280 AUD per unit. Incentive not exchangeable or redeemable for cash. Suitcase of equal or higher value will be provided if Destination 55cm Wheelaboard suitcase runs out of stock. Offer only available for AUS &NZ Travel Agents. ABN: 35 166 676 517



### **Dorian impact**

HURRICANE Dorian is causing disruptions across North America, with air, land & sea operators warning of cancellations, or ceasing operations in preparation for the storm.

PortMiami is closed to all vessels, as is Port Everglades in Fort Lauderdale.

Grand Bahama International Airport in Freeport, Bahamas is closed, while MCO initially planned to stop all commercial flights on Mon, but later insisted it would stay open despite cancellations and delays.

MIA planned to monitor the situation amid its own disruptions, while DAB and PBI have both closed.

DFAT has not changed its advice for either the Bahamas or the United States, but is urging travellers to "monitor local news and weather reports, and follow the instructions of local authorities".

### No Rex fire: CASA

**REGIONAL** Express and the Civil Aviation Safety Authority (CASA) have refuted reports the engine of one of its planes caught fire on a flight from Sydney to Merimbula (*TD* 30 Aug).

Peter Gibson of CASA has stated reports of a fire in the right engine are probably explained by passengers seeing sparks but, "observations this morning don't show the presence of fire", a claim supported by the airline.

Rex said in a statement its Saab 340 operating the flight experienced a cockpit sensor alert associated with the engine in question and the flight crew conducted "the applicable checklist actions which included an engine shut down".

"Upon completion of all the checklist actions, the cockpit sensor alert ceased.

"The aircraft landed safely and without any further incident at Merimbula Airport at 8.42pm."

# ANA Tokyo-Perth inaugural



**THE** inaugural All Nippon Airways direct flight from Tokyo to WA (**pictured**) was welcomed into Perth Airport last night by WA Premier Mark McGowan and traditional Aboriginal dancers.

The new daily, non-stop service is a "major coup" for Perth Airport, the facility's CEO Kevin Brown said, with the flights adding some 134,000 seats to the market per year.

"Japan has become Perth's 10th largest international visitor market with 29,000 Japanese visitors arriving each year, contributing \$58m to the local economy," said Brown.

"With this new direct flight there's lots of opportunities for these numbers to grow."

McGowan said in a statement that "new direct aviation access

like this is absolutely critical to unlocking the tourism potential of Western Australia as it helps attract visitors, drives investment and creates jobs."

WA Tourism Minister Paul Papalia was one of the VIP guests on board the aircraft last night and took part in various activities in the lead up to the launch to complement Tourism WA's efforts to promote the state.

This included handing out toy quokkas in travel agency HIS travel in Shinjuku, which has been transformed into a "Pop up Quokka" shop as a promotion.

ANA's new daily NRT-PER service departs Tokyo at 11.10am and arrives in Perth 8.15pm.

The aircraft then departs PER at 9.45pm to arrive at NRT at 8.25am the following morning.





### QT Vroom launch

**GUESTS** staying at any QT Hotel or resort in Australia will soon be able to explore the city in their very own Mini with the launch of a "Vroom" service.

The new partnership between QT and Mini is the first automotive/accom pact of its kind in Australia.

"At QT we are forever looking for ways to enhance our guest experience and deliver the unexpected," EVENT Hospitality and Entertainment Director of Brand and Communications Victoria Doidge said.

"Handing over the keys to a room, with the keys to a Mini, certainly does that and we are excited to see where Vroom Service takes our guests."

Properties where Vroom are available include QT Sydney, QT Bondi, QT Melbourne, QT Gold Coast, QT Canberra, QT Perth and QT Falls Creek.

CLICK HERE for more info.

### Viking world record

VIKING Cruises has declared it will attempt to set a Guinness World Record for the longest continuous cruise.

The 245-day Ultimate World Cruise is an eight-month journey on Viking Sun, exploring Scandinavia, the Caribbean and destinations throughout South America before calling on the South Pacific.

Viking Sun will then continue her journey along the coast of Australia and through Asia before returning to the Mediterranean and Europe.

"Our Ultimate World Cruise is the most extensive itinerary available in the industry, nearly double the length of our previous world cruise itineraries," said Viking Chair Torstein Hagen.

An official adjudicator will confirm the successful attempt with a certificate presentation upon the return of Viking Sun to London next year.



LAST Fri's Cruise360 conference in Sydney set a new attendance record, with 600 travel consultants and suppliers gathering at the Hyatt Regency Hotel for the sixth annual Cruise Lines International Association (CLIA) Australasia event.

Sessions included a presentation by CLIA Chairman Sture Myrmell (TD 30 Aug), an intriguing panel discussing the evolution of shore excursions, and deep insight into the rise of Generation Z courtesy of Uniworld CEO Ellen Bettridge.

Phil Hoffmann from Phil Hoffmann Travel convened a session on "Sharing Success" (pictured) with participants including Robyn Sinfield, Home Travel Company; Kathy Pavlidis

from Travel Associates Kew; House of Travel NZ's Jeff Leckey; Carole Smethurst from Bicton Travel; and Travel Masters' Neil Kirby.

The closure of the conference saw CLIA Australasia chief Joel Katz announce that next year's Cruise360 will take place in Brisbane for the first time, with the event scheduled for 28 Aug 2020 and earlybird tickets now available at cruise360.org.au.

The conference's Queensland debut will help mark the highly anticipated opening of the new Brisbane International Cruise Terminal, which has firmly put the spotlight on the city as a key driver of cruising growth across the region.



For more destinations, visit philippineairlines.com or your preferred travel agency. FARE CONDITIONS: Blackout Period: Outbound - December 1, 2019 - January 15, 2020; Inbound - December 26, 2019 - February 10, 2020. Seats are subject to availability. Seasonality and blackout dates apply. Economy tickets must be issued at least 14 days before departure. Fares quoted are inclusive of government taxes, fees and surcharges. Taxes and charges are subject to change with or without prior notice by the authority. Minimum/Maximum stay is 3D/3M for Economy, Premium Economy and Business Class. For OW for Green, on minimum/maximum stay applies. Weekend surcharges is AUD55 for totally unused tickets and AUD95 for partially used tickets. Business refund fee is AUD10 for totally unused tickets and non-refundable for partially used tickets. For Economy, Class. For OW cl rebooking is free of charge. Succeeding changes at AUD100. No-show fee is AUD 95. Accompanied child's fare is 75% of adult fare. Infant fare for infant without a seat under 2 years is 10% of adult fare. 10% mileage accrual for Economy, 100% mileage accrual for Premium Economy, and 125% mileage accrual for Business Class. Baggage Allowance - Fare is inclusive of 7-kg handcarried baggage. Free baggage allowance will vary per route. Tickets issued online or outside of the Philippines does not include Philippine Travel Tax (PH tax). PH tax shall be paid directly at the airport before departure. PH tax is applicable to Philippine passport holders, foreigners holding a Philippine resident visa, and foreign tourists or expatriates who have stayed in the Philippines for more than one year. Other travel conditions apply.

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### GBR "very poor"

THE long-term outlook for the Great Barrier Reef has been downgraded from "poor" to "very poor" in the latest climate emissions report by the Great Barrier Reef Marine Park Authority.

Great Barrier Reef Marine Park Authority CEO Josh Thomas said this was a critical point in the reef's history and actions taken now would impact greatly on the reef's future.

View the full report **HERE**.



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- Multiple Itineraries choose your preferred



Registrations close 04 Sep CLICK HERE TO REGISTER

### Scenic 2020/21 out

SCENIC has released its new brochure, The Wild Wonders of Africa 2020/21.

Key highlights in the program include the 17-day South Africa and Victoria Falls, the 29-day Wonders of Africa and the 28-day Ultimate African Experience.

In celebration of the new brox, Scenic is offering earlybird deals including companion flights for those who confirm their bookings for the 28-day Ultimate African Expedition, 29-day Wonders of Africa or 23-day Grand African Safari before 28 Feb 2020. There's also a chance to save \$1,400 per couple on 2020 journeys of 12-days or longer. Contact 13 81 28 to book or for more information.

### Ritz debate update

A DOUBLE page ad taken out by Ritz Carlton and The Star Entertainment Group on Sat in *The Daily Telegraph* has been slammed by Sydney Lord Mayor Clover Moore.

Moore told the *Sydney Morning Herald* that the proposed Ritz Carlton property was being "misrepresented" as a hotel when it was actually a 35-storey luxury residential apartment with a 22-storey hotel on top.

"Because the hotel is perched on 35 floors of apartments, the tower is eight times over the height controls for the area."

The advertisement follows the NSW Premier's recently announced review of planning controls in Pyrmont (*TD* 26 Jul). In retaliation, Star has asked Sydney-siders to "rally for The Ritz" on its website to show their support for the project.

# Luxury on a plate in Los Cabos



A TOTAL of 13 travel agents made their way to Los Cabos, Mexico, recently as part of a familiarisation program organised by Los Cabos Tourism.

Agents stayed at luxury properties including Chileno Bay Resort & Residences, Montage Los Cabos, The Resort at Pedregal and One & Only Palmilla.

Highlights of the famil included a luxury sailing to the Arch, snorkelling at Santa Maria Bay, sunrise kayaking, farm-totable cooking classes and day excursions to the nearby local town of Todos Santos.

The famil aimed to show the agents that Los Cabos was a "perfect stopover" for clients heading to the US, being only a 2.5 hour flight from LAX.

**Pictured** ready to enjoy a meal at El Farallon Restaurant at The Resort at Pedregal are: Julia Campbell; Danielle Godfrey; Deborah Clarke; Finalisa Sacco; Renee McLennan; Jorge Villarreal, Director of Sales & Marketing at The Resort at Pedregal (centre); Miriam Martin, Sales at The Resort at Pedregal; Paola Zevallos, Gate 7; Susan Salmon and Joanne McFadyen.

### Amadeus/Visa p'ship

**IN A** bid to tackle rising concerns about online fraud, Amadeus has partnered with Visa to deliver on strong customer authentication, without compromising on the payment experience.

The deal means two-factor authentication will be introduced to most electronic payments made in the EU, backed by Visa's Cybersource fraud management capabilities and tools.

### Business Partnership Manager NSW

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# Great Aperol Spritz Giveaway!

Book your clients on a Collette tour and win a delicious Aperol Spritz Pack! **We have 50 to give away!** Winners must be over 18. First 50 deposited bookings from 27 August 2019 will win. Drink Responsibly.



### Moon hits the water

SILVERSEA Cruises' new ultra-luxury cruise ship *Silver* Moon touched water for the first time last week in her float-out ceremony at Fincantieri Shipyard in Ancona, Italy.

The float out was marked by a celebratory event and a traditional coin ceremony, with the shipyard to now begin work on Silver Moon's interior.

"We are delighted to celebrate this milestone with our partner and expert shipbuilder Fincantieri," said Roberto Martinoli, Silversea's Chief Executive Officer.

"From 2020, Silver Moon will leverage the success of our beloved flagship, Silver Muse, to unlock immersive new travel experiences for our guests around the world...with a range of pioneering new features that will push the boundaries of luxury travel," Martinoli said.

brochures@traveldaily.com.au.

BEYOND

### Nassau port reno

**PRINCE** George Wharf in the Bahamas will undergo a \$250m expansion following a new agreement between Global Port Holdings and Nassau Cruise Port.

The 25-year port operation and lease agreement will see Nassau Cruise Port build a new terminal building, an event and entertainment area, build new F&B facilities and improve the current retail and F&B facilities. Construction is expected to be

completed in 24 months.

### AirAsia X order

AIRASIA X has signed an order for 12 more Airbus A330neos and 30 Airbus A321XLRs.

"This order reaffirms our selection of the A330neo as the most efficient choice for our future widebody fleet," said AirAsia Group Chief Executive Officer Tan Sri Tony Fernandes.

# BROCHURES

THIS week's Brochures of the Week is brought to you by Collette. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front

collette



### Collette - Europe & Africa 2020-21

Collette's Europe & Africa 2020-21 brochure is out, with early booking offers available until 30 Sep for 85 of the classic and small group explorations included within. Tours have a regional focus and plenty of inclusions, with new itineraries including a 10-day small group tour of Northern Portugal & Spain, a 12-day Sicily and Malta adventure, a 10day Greece Island Hopper and a 12-day small group journey through Egypt and Jordan.

RUSSIA



customised tours. 2020 also features double the number of First Class Cruises available, ranging from eight to 13 days, including a new 12-day Impressions of Russia tour and an increase in departures for the popular The Baltics and Russia

By Land and Sea cruise-tour.

# Magellan looks to the heavens



**MAGELLAN** concluded its first full 2019 Conference day on Thu with a "Sounds of Silence" dinner, which gathered guests for a dining experience under the outback stars, just a stone's throw from Uluru.

After a stargazing lesson, the group enjoyed a visit to the Field of Lights, with Magellan General Manager Andrew Macfarlane saying "this really is a magical, spiritual place.

### Sydney Zoo animals

**SYDNEY** Zoo is a step closer to opening, with the first animals arriving at its newly completed Africa precinct.

Four lion brothers from Taronga Conservation Society headline the addition and ioin three orangutans, two cheetahs, three zebras, 11 chimpanzees and 13 baboons.

Three hyenas have also arrived from Singapore Zoo.

### **APT Biz class deals**

**APT** is offering return Business class flights with Singapore Airlines from \$1,995 on select 2020 river cruises.

Travellers who lock in APT's 15-day Magnificent Europe river cruise in 2020 and choose a Twin Balcony or Royal Owner's Suite can travel from \$12,490 per person, twin share including Business class flights.

The offer is subject to availability, valid for new bookings and available when flying out of Sydney, Melbourne, Brisbane, Adelaide or Perth.

The booking period ends 30 Nov or until sold out.

For more, call 1300 196 420.

"It has been such a privilege to host our conference here".

During the day attendees participated in workshops focused on tech, succession planning, forging successful partnerships and marketing.

Magellan Conference attendees are pictured hailing Australia's most famous sandstone monolith.



# **R24 WINNER**

Congratulations

MARCUS HURLEY

### from Australian Traveller

Marcus is the top point scorer for Round 24 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



# Travel Daily

Monday 2nd September 2019

# Harmony on the Mekong



**EVERGREEN** Cruises & Tours' *Emerald Harmony* has welcomed its first guests on board, so the team decided to mark the special occasion with cupcakes.

The addition of *Emerald Harmony* takes the cruise line's fleet up to eight ships in total.

There are three itineraries that guests can choose from aboard the ship, including the 13-day Majestic Mekong Discovery,

# Sonoma pledge

**SONOMA** County Tourism will shift its focus from being destination marketing to "destination stewardship".

The core strategy around sales and marketing will remain, the company said, but its key messaging will centre on promoting the area to travellers who seek an experience that aligns with sustainable and responsible travel. 17-day Treasures and Temples of Cambodia and the 21-day Grand Tour of Vietnam and Cambodia.

**Pictured** are: Alicia Coote, Evergreen's Product Manager -Europe, South East Asia & Egypt and Angus Crichton, Evergreen's Director of Sales, Marketing and Product ANZ.

# NSW Modern Art

**THE** Art Gallery of NSW's Sydney Modern project is a step closer to fruition, with Richard Crookes Construction chosen to build the gallery.

Once complete, the gallery will almost double the current space, which is anticipated to lure two million visitors per year and inject more than \$1 billion to the local economy over 25 years, NSW Premier Gladys Berejiklian said.

Construction is expected to commence in the coming months and be completed in 2022.

# Win a trip to Turkey

This month Tempo Holidays has teamed up with *Travel Daily* to give away a five-night trip for two to Turkey, including airport transfers,

daily breakfast, sightseeing with an English-speaking guide and more. Tempo Holidays has recently released



its 2020/21 range of brochures. Make sure you take a look as they will help you find the answers to the weekly questions. The agent that answers the most correctly and has the most creative response to the final question will win. Send your entries to tempo@traveldaily.com.au



Q1. Tempo Holidays have an array of independent, small group tours and coach tours available in the new UK, Ireland and Eastern Europe Brochure. How many best-selling tours do they have in the UK brochure?

### Murray campaign

A NEW campaign to increase visitation to the Murray region by promoting its food, wine, nature and golf has been unveiled by Destination NSW.

The 11-week campaign will primarily feature on Facebook and Instagram and will be complemented by PR activity.

NSW Minister for Tourism Stuart Ayres said the campaign was made possible through Destination NSW's Regional Tourism Fund, which matched Destination Riverina Murray's \$85k investment dollar-for-dollar.

"This campaign will help to put more heads on the beds of the local hotels and accommodation providers," said Destination Riverina Murray General Manager Richie Robinson.

### Kayak value routes

**KAYAK** has revealed a list of the most cost effective destinations for Aussies looking to head away on a cheap getaway.

New Zealand tops the list in terms of best bang for buck for Sydney-siders and Melbournians, with Auckland, Christchurch, Queenstown and Wellington all appearing as the most cost-effective flight routes per kilometre from Australia's biggest capital hubs.

Meanwhile, Kuala Lumpur, Bangkok and Phuket are the best options for Australians living in Perth, costing just \$0.09, \$0.12 and \$0.12 per kilometre, respectively.

For those in Brisbane, a trip to Bali ranks the cheapest option at just \$0.13 per kilometre.

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# Travel Daily

*Travel Daily* is part of the Business Publishing Group family of publications.

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preferred, Salary \$70k+Super. **Corporate Domestic**–Must have Sabre and ticketing, Tramada experience preferred, Salary \$60k+Super.

Corporate Leisure-2 years retail exp, Sabre & Tramada preferred, Salary \$65k+Super.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### **State Sales Rep**

#### SYD, High Base + Car + Bonuses, Ref: 1117AJ1

An exciting opportunity for an experienced Business Development Manager or Sales Rep to join this friendly team and help build brand awareness within retail travel agencies and other relevant business partners. You will be responsible for the NSW/ACT territory and will be a confident individual who loves interacting with people and is passionate about the Travel Industry. Ideally having an established network in place, you'll enjoy being on the road 4 days a week with 1 planning/admin day.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### **Travel Consultant | PART TIME**

#### MEL, High Salary + Super + Bonus, Ref: 4104AB2

Do you want to have work life balance back into your life? Do you thrive on high customer service and have strong airfare/product knowledge? Join one of Australia's most successful Retail Travel Agencies! Enjoy an industry high salary and a flexible part time working week where you have the option to work from home with your own client base. Don't miss this opportunity to work for a company who pride themselves on high customer service and are a fun team. Interested? Of course you are!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

### **Luxury Holiday Planner**

#### BNE, Lucrative Salary Package, Ref: 4050MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. They offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITVE SALARY \$40k + commission + super and close to the beach. If you're interested PLEASE APPLY NOW!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

### **USA Travel Specialist**

#### Sydney, \$50k + Bonuses + Super, Ref: 1188RL2

Do you have a strong passion for USA and all it has to offer? A recognised brand across the USA travel market, they are in search for an additional team member to join their ranks in continuing on the path of their already established success. They have a loyal repeat/referral client base whom they work with very closely as well as attract new customers on a daily basis. Candidates must have 2 years experience as a travel consultant and a high level of customer service and attention to detail.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

#### **Business Development & Operations**

#### Sydney, \$60k + Super + Comms, Ref: 2625SJ1

Your chance to work with a unique, high value product in the airline sector. This role is outbound sales & operations with 6 months of training, 2 months in London. Use your sales & business development skills to create a pipeline and then make the bookings for a high detail, high value product. Uncapped commission plus national travel 4 times a year & two months training in London are some of the perks. This is a rare travel industry sales role so apply now and don't miss out!

For more information please call Serena on (02) 9988 0616 or click **APPLY** now.

### Website Developer - Travel

#### BNE, Competitvie Salary + Travel Perks, Ref: 1844AW1

Join a new sector and access yearly travel perks & incentives! My client is looking for an EXPERT in Web Development and Design - fluent in html, css, javascript and XML (or other languages). Help build, develop and maintain this leading Travel company's online e-business websites, and internal reservation platform. You will also need a passion for skiing, snowboarding and snow travel. So if you have hit the slopes and want to work in Travel Web Development & Design, send your CV - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

#### **Product Team Leader**

#### BNE, \$60-70k + super, Ref: 504121AW1

My client is looking for a current Team Leader who can maintain strong relationships with their supplier partners, while leading, inspiring and developing team members within the Product Load team! Join this international brand and manage workflow of incoming contracts, specials and updates! Do you have 3 to 5 years' wholesale/travel experience in a leadership role? Calypso back office system experience? Calypso product load experience? Sound like you? Ready for a new challenge? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



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