





# Travel Daily First with the news

www.traveldaily.com.au Friday 6th September 2019

#### Big ships coming

**THE** deployment of Royal Caribbean's Oasis-class ships in Australasian waters is "inevitable" according to the line's VP of Marine & Safety, Nick Antalis.

Speaking yesterday at the Australian Cruise Association conference in Geelong, Antalis said it was "only a matter of time," with RCCL well advanced in preparations for the arrival of the mega ships.

More in today's Cruise Weekly.

#### New role for Dodd

**SIMON** Dodd. American Airlines GM Australia and New Zealand. is stepping down from the carrier after just over six years leading its local business (TD 08 May 2013).

His last day with AA is today, and in a few weeks he will commence a new role with Accor Hotels, as Vice President Regional Partnerships for Asia Pacific.

AA is currently recruiting for his replacement.

## **NSW** cruise plan unveiled

**DESTINATION** NSW this morning released a "Cruise Sydney & NSW along the Blue Highway" program, with the aim of educating and informing the cruise sector as new ports are developed in the state.

The initiative follows extensive work including hydrographic surveys and consultation with regions, which has identified several new potential ports of call.

Trial Bay, Batemans Bay, Yamba, Coffs Harbour and Kiama are included as "minor ports" alongside larger cruise destinations such as Sydney, Newcastle, Port Kembla & Eden.

Stephen Mahoney, Destination NSW GM Regional NSW and **NSW Port Authority Cruise** Development Manager, Natalie Goward, detailed the plan during the Australian Cruise Association conference in Geelong, along with a glossy brochure showcasing the ports with detailed parameters such as anchorages, maximum

vessel lengths, pilotage and tides. It's been created as part of NSW's Cruise Development Plan,

with Stuart Ayres, the state's Minister for Tourism and Andrew Constance, Minister for Transport and Roads both hailing the move.

"The NSW Government is committed to providing world class facilities to support our growing cruise industry," Constance said, while Destination NSW CEO Sandra Chipchase said her organisation was "always looking for new opportunities to expand NSW's relationships with the cruise industry".

**CLICK HERE** to view the brochure.

#### Today's issue of TD

Travel Daily today has seven pages of news, including a photo page for **Tempo** Holidays, plus full pages from:

- Singapore Airlines
- Travel Trade Recruitment

#### Travel Daily on location on the Gold Coast, Qld

Today's issue of TD is coming to you courtesy of Travel Associates, which is hosting its 2019 Showcase at The Star, Gold Coast.

**THE** Travel Associates Product Showcase 2019 has officially kicked off on the sunny Gold Coast, with attendees heading into a full day showcase today.

The event will run over the weekend and include updates on the latest news from the network and a series of informative presentations and breakout sessions.

There will also be plenty of opportunities to network and socialise, with a poolside welcome tonight and a farewell dinner on Sat.

More in Mon's Travel Daily.



#### **OUR LARGEST EUROPEAN SEASON**

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## Tourism forecast strong

**THE** Australian Tourism industry has been given a positive outlook for both the short- and long-term future, with spend set to increase by 4.6% from 2018-19 to 2019-20, and 59% to 2028-29, according to *Tourism Forecasts 2019*.

Published today by Tourism Research Australia, the report indicates Chinese visitation as a key source of short-term growth, before it transitions to a more sustainable trajectory.

Overall, international tourism growth is set to be driven by a 56.4% increase in annual visitation from overseas, from 9.4 million in 2018-19 to 14.6 million in 2028-29.

The report also found international tourism spend will more than double by 2028-29 to \$94.9 billion, representing 40% of the tourism sector, 9% higher than its current mark.

Domestic tourism is also slated for growth, with total visitor nights growing 13.1% from 398.6 million to 450.7 million.

The Australian Tourism Export Council has welcomed the report's findings, although its MD Peter Shelley cautioned the sector would need to plan for the road ahead to achieve the goals.

"While tourism enjoys an ever expanding opportunity for growth, what is important is that our industry has the ability to make positive and significant contributions to Australian society - economically, socially and environmentally," he said.

"With foresight, good government planning, industry engagement and sustainably...the tourism industry will continue to be a powerful economic driver and bring enormous benefit".

One in every 13 jobs in Australia is in the tourism industry.

#### Scenic Canada comp

**SCENIC** Luxury Cruises and Tours is offering a luxury Canada and Alaska cruise to the agent who scores the highest percentage of growth in bookings year-on-year up to 30 Sep.

The prize includes return Economy flights with Air Canada, a seven-night cruise, transfers, and Rocky Mountaineer Goldleaf service from Banff to Vancouver.

#### Singapore recruits

**SINGAPORE** Airlines is currently recruiting for a range of roles in Sydney and Brisbane.

Opportunities include account executive positions, as well as a Sales Operations Officer role based in Sydney.

Applications close 13 Sep. See page eight for more info.

#### Contiki Euro revamp

contiki Holidays has launched six new Europe trips including three new train journeys, more boutique accommodation options, and a range of new wellness & active experiences.

For more info, CLICK HERE.

#### ATAS cancellations

**FLIGHTWIZARD** Travel and Melton Travel Centre have both had their ATAS accreditation cancelled pursuant to the ATAS Charter Section 2.3.

Flightwizard withdrew voluntarily due to business closure, while Melton Travel Centre failed to satisfy section 2.5 Business Compliance and Governance criteria of the ATAS charter.









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Need ideas for your clients' next London hotel stay?

Watch our preview of Mercer St Hotel



#### **NSW** attracts China

**SOME** iconic New South Wales suppliers are going on show at the inaugural Focus on Greater China event this week.

In partnership with Destination NSW, the State Government is hosting 50 key buyers from China for a two-day workshop wrapping up today, which is showing off some of the best tours, attractions and hotels in NSW.

#### Sebel Sydney return

THE Sebel brand is returning to downtown Sydney, with Quay West Suites Sydney rebranding as Sebel Quay West Suites Sydney, effectively immediately.

The accommodation is located in The Rocks neighbourhood, just minutes from the Harbour Bridge, the Opera House and Circular Quay, as well as the Overseas Passenger Terminal.

It joins a network of 29 Sebel apartments across Australia & NZ.

## travelBulletin Sep is out

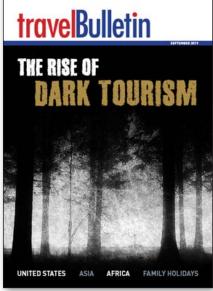
**THE** latest issue of **travelBulletin** is now available to read, featuring a fascinating look at "dark tourism", and its rise in popularity in recent years.

Steve Jones explores the new tourism trend, which has seen increasing amounts of vacationers visiting battlefields and other sites where horrors and tragedies have previously taken place.

The Sep issue of travelBulletin also unpacks the United States, discovering the nation's obsession with its national pastime - baseball.

Also in spotlight is Asia, with a closer look at Xi'an - a city with much more on offer than just its Terracotta Army.

There's also a destination feature on Africa and its different kinds of safaris, and a focus on



family holidays.

Also packed into the edition is our monthly coverage of all the usual hottest issues, trends and the latest news.

**CLICK HERE** to read the edition.



#### Window Seat

**DO YOU** know Sydney's most poorly-mannered local? Is it a friend or a family member? Could it even be you?

The city's Madame Tussauds location is offering one unrefined local an etiquette overhaul to celebrate the recent launch of its Royal Experience, which features wax sculptures of the popular Duke and Duchess of Sussex.

Together with the Australian School of Etiquette, the "winner" of this honour will receive a one-on-one class with Director of the Australian School of Etiquette, Zarife Hardy, at Madame Tussauds Sydney.

To nominate someone for the accolade, tag them in Madame Tussauds Sydney's social posts.



# Travel Daily

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#### Hopes hi for BUSA

**US TRAVEL** Association Chairman Elliott Ferguson is upbeat Brand USA's (BUSA) funding will be restored in short measure, with the Destination DC President confident the recentlyintroduced bill (TD 05 Aug) has the bipartisan support required.

"We've been spending a lot of time on Capitol Hill really focusing on making sure members of Congress know how important every part of the US benefits when we're marketing the US as a whole," Ferguson said.

"There are places like Wyoming and certain states that don't have the budget to do marketing which rely heavily on Brand USA... to help with visitation to those areas.

"That's really what resonates with those members of Congress."

The organisation's future funding was axed by the Trump Administration in Feb 2018.

#### Dreaming of the fam

**DREAMWORLD** has announced it will introduce a new holiday attraction called The Monster from 21 Sep, a giant inflatable obstacle course.

To be located in the theme park's exhibition centre, the new 140m-long attraction will aim to encourage more families to attend this holiday season.

Dreamworld will also introduce two spooky Halloween events on Sat 19 and Sat 26 Oct.

#### Pitcairn ups cruises

**PITCAIRN** Islands Tourism has revealed its cruise schedule for the 2020/21 season, the largest in terms of capacity & for the first time sailing all year round.

"We have seen unprecedented demand in 2019...this expanded shipping schedule has been designed to support this ever growing interest," said Pitcairn Travel Coordinator Heather Menzies - see more info HERE.

#### SYD notches one billion



**SYDNEY** Airport has this week marked a major milestone by welcoming its one billionth passenger through its gates.

The lucky passenger was tenyear-old Katinka, who touched down with her mum and fiveyear-old brother on a Singapore Airlines flight to be greeted by Sydney Airport CEO Geoff Culbert.

"It's an exciting milestone to celebrate in our Centenary year. 100 years ago, our first commercial passenger arrived in the back of a two-seat biplane, landing on a dusty bullock paddock," Culbert said.

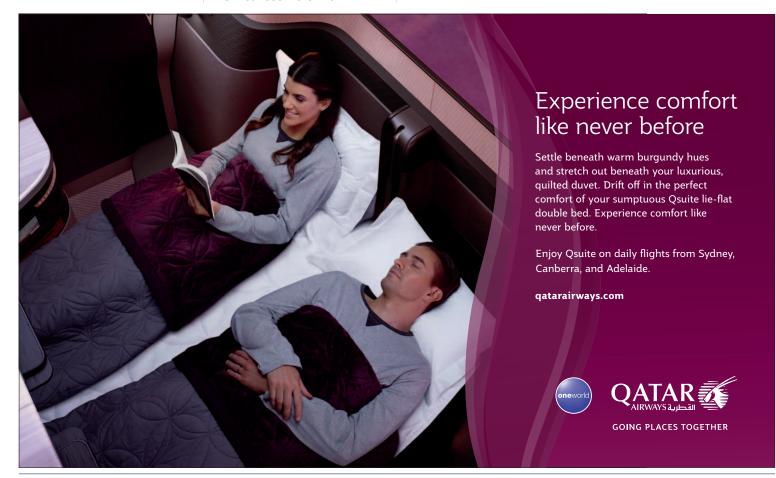
"Today, we're celebrating our

billionth passenger who arrived courtesy of an A380 carrying nearly 450 people," he added.

Katinka scored return Economy flights for herself and her family to anywhere on the Singapore Airlines network.

Sydney Airport sees 44 million passengers arrive each year, and is on track to reach the two billion within the next 20 years.

Pictured: Philip Goh, Vice President South West Pacific, Singapore Airlines; the billionth passenger Katinka; Katinka's mum Sara; CEO Sydney Airport Geoff Culbert; and Katinka's slightly distracted brother Andy.





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#### Far East expansion

FAR East Hospitality has announced the details of a major Asian expansion push, revealing its first opening in Japan and the signing of two management contracts in Vietnam.

Village Hotel Ariake Tokyo is set to open in Q2 of 2020, and will boast 306 rooms and advantages for corporate guests, such as a close proximity to Tokyo Big Sight, one of the country's exhibition arenas and convention centres.

In Vietnam, Far East has partnered with Five Elements Development to manage two hotels in Ho Chi Minh City.

Under the terms of the agreement, the hotels' names are Hotel Reve and Suzu Hotel.

#### Agent famil offer

**AITUTAKI'S** Tamanu Beach Resort in the Cook Islands has introduced a new travel agent self-famil package.

The three-night deal is priced from \$541ppts or \$794 per person for single travel.

Prices include return airfares from Rarotonga to Aitutaki with Air Rarotonga, accommodation, breakfast, transfers, 30-minute massage plus Vaka Lagoon Cruise with lunch around Aitutaki's famous lagoon.

The agent promotion is valid for stays between Fri and Mon only and for travel between 01 Nov and 07 Dec 2019 and 27 Jan to 31 Mar 2020.

Email for more info HERE.

# Account Manager SYDNEY based

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- Develop strong relationships with our partners and ensure they are fully up to date on Etihad fares and promotions, products and services
- Develop and execute a robust sales call and activity plan to ensure that revenue targets are reached
- Collaborate with our National Account and Corporate Sales teams to drive business
- Gather and analyse market information to assist in the proposal of new products
- Work with our Marketing team to create successful promotions and revenue outcomes
- Regularly analyse and report on sales performance and opportunities for improvement

To find out more and apply visit <u>careers.etihad.com</u> and search for Sales Representative - Sydney.

Applications close: 13 September 2019

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#### **Inspiring Tripfuser**

**INSPIRING** Vacations has teamed up with Tripfuser to introduce a new travel solution called Tailor Made Travel.

"The partnership between Tripfuser and Inspiring Vacations is going to allow customers and agents to engage in tailor-made travel like never before with unprecedented convenience... and competitive pricing," said Inspiring Vacations Head of Travel Brendon Cooper.

Inspiring Vacations is giving away a \$50 Coles Myer gift card for every Tailor Made Travel booking made this month.

#### **VIVA** gets sporty

**VIVA** Holidays has launched a dedicated events brochure covering entertainment and sporting experiences.

Sporting events listed include major tennis events, horse racing, motorsports, rugby league, AFL, golf, and soccer.

Entertainment events range from major exhibitions such as Vivid Sydney and the RHS Chelsea Flower Show in London, to popular musicals such as *Harry Potter and the Cursed Child*.

#### Tourism NT on road

**TOURISM** NT has revealed it will be hosting a Territory-wide Roadshow this month to launch its new brand and future tourism strategy.

Locations the organisation will visit include Darwin, Alice Springs, Uluru, Tennant Creek, Katherine, Jabiru and Nhulunbuy.

To attend the events, bookings are essential - call 08 8951 8518 for further information.

#### ADARA relaunch

**TRAVEL** intelligence provider ADARA has announced the introduction of new predictive features for its Destination Marketing Cloud offering.

The product is aimed at enabling destination marketing organisations to enhance their marketing efforts via smarter data-driven decisions.

ADARA said the latest update will allows users to "better plan their marketing spend and gain deeper insight into their destination's growth and performance".

# TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Innstant Travel

#### Accommodation Mapping - more power to your business



Every online accommodation company recognises the importance of product mapping accuracy for their business. The aim should be to achieve

the highest level accuracy to overcome costly mapping errors, duplicated content and other challenges which come with multi-sourced inventory.

Nowadays many players have 1000's if not 100's of thousands of properties which further increases the challenge. At Innstant we live and breathe online accommodation, this is why we developed our own proprietary in-house automated mapping tool. This solution significantly reduces mapping time (as fast as 24 hours), the costs associated with this important task and drastically reduces manual mapping.

Accuracy is good for Business - Accommodation mapping is essential for both travel agents and suppliers alike. It enables OTAs to provide the best offerings possible to their clients by mapping data from numerous sources in an efficient manner. For suppliers, on the other hand, powerful automated mapping enables them to distribute their inventory reliably and optimizes the product coverage thus increasing their sales.

Another relevant benefit of good mapping is that online travel companies can significantly reduce their look to book ratio by minimizing inactive code replacement on distributor property lists thus avoiding unnecessary queries.

Revenue losses, missed booking opportunities and booking mistakes are the results of inefficient mapping.

In summary, a focus in overcoming these mapping obstacles saves money, increase profitability and most importantly improves customer satisfaction.

Darryl Ismail, CEO, Innstant Travel



#### Tempo Holidays showcase new brochures to agents

THERE were smiles all round at Tempo Holidays' recent 2020/21 brochure launch events in Melbourne, Sydney and Brisbane, with the evenings covering new and exciting product across the Tempo Holidays product range.



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The four new brochures feature UK & Ireland, Central & Eastern Europe, India, Sri Lanka, the Middle East, the Mediterranean and Latin America. The brand's new Bespoke Small Group Range are also featured through the brochures

As the tailor-made specialists, Tempo Holidays impressed agents by the extent of what the company offers, with the service and knowledge of the dedicated product managers and specialists teams showcasing competitive prices, independent travel as well as coach & small group tours.

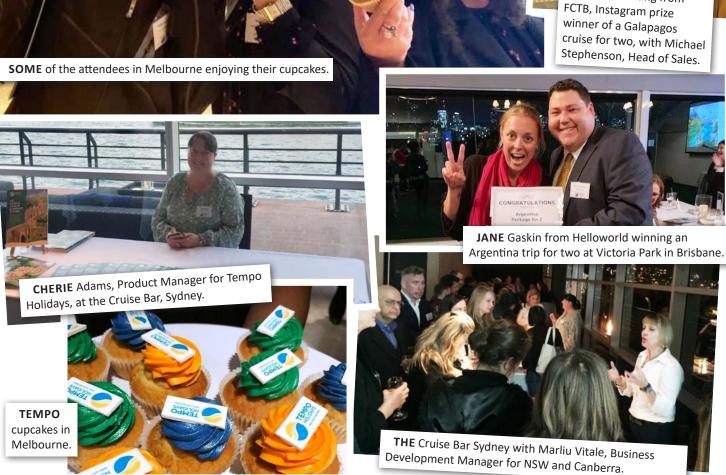
In addition to the fantastic food, wine, venues and views, it was great to be in company of agents and trade partners, along with an array of prizes offered for attendees, including trips to Italy, Argentina, Ecuador, Rio de Janeiro and Iguassu Falls, Ireland, Greece, Sri Lanka and Jordan.

The team awere also excited to announce to agents the upcoming famils across Sri Lanka, Ireland, Peru and Abu Dhabi.

Tempo Holidays wishes to thank its agents and trade partners who attended and for their continued support.

Click HERE to discover the brochures, or call 1300 362 844.





# Travel Daily

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## **ATCC Symposium in Sydney**

**NSW** Minister for Corrections, Anthony Roberts, formally opened the Australian Travel Careers Council (ATCC) Symposium 2019, which took place earlier this week at NSW Parliament House.

The skills and career event convened by ATCC CEO, Rick Myatt, aimed to profile some travel and tourism organisations which have succeeded in their "customer centricity culture," with a view to encouraging national educators to prepare their graduates to be more tourism career-ready, according to Myatt.

Presenters and delegates included representatives of Avis



Budget Group, CLIA, CATO, IATA, Phil Hoffmann Travel and 7Travel, along with Tony McFadyen from the National Rugby League and a "Generation Z" expert from Year 13, Will Stubley.

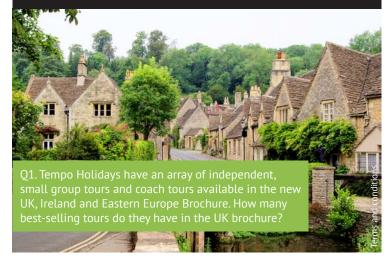
Myatt is pictured with NSW Minister for Skills, Dr Geoff Lee, who also spoke at the event.

# Win a trip to Turkey

This month Tempo Holidays has teamed up with *Travel Daily* to give away a five-night trip for two to Turkey, including airport transfers, daily breakfast, sightseeing with an ΤΕΜΡΟ English-speaking guide and more.

Tempo Holidays has recently released its 2020/21 range of brochures. Make

sure you take a look as they will help you find the answers to the weekly questions. The agent that answers the most correctly and has the most creative response to the final question will win. Send your entries to tempo@traveldaily.com.au



#### Dorian cruise relief

**CRUISE** lines have moved to support the Bahamas in the aftermath of Hurricane Dorian.

Royal Caribbean Cruises has committed US\$1 million to Dorian disaster relief, and ITM - the line's partner developing the Grand Lucayan resort in Freeport has also donated an US\$100,000.

Funds will go towards supplies to those affected.

Norwegian Cruise Line Holdings has also relaunched its hurricane relief campaign in partnership with All Hands and Hearts, Hope Starts Here, and pledged a minimum commitment of US\$1 million dollars toward immediate short-term relief for those affected by the hurricane.

Meanwhile Carnival has donated US\$2 million towards hurricane relief through its Carnival Foundation, while Disney Cruise Line has donated US\$1m.

#### NZ tourism funding

**HOLIDAYS** 

**THE** New Zealand Government has launched its Tourism Attraction Programme (TAP) an initiative aimed at boosting private investments into the country's tourist attractions.

Led by New Zealand Trade and Enterprise (NZTE), the initiative includes an investment prospectus and comprehensive data tool called the New Zealand Visitor Activity Forecast, which provides forecasts for all regions and details of more than 60 visitor activities.

NZ Minister for Tourism Kelvin Davis said TAP's objective was "to professionalise the ability for tourism ventures to raise private capital and accelerate highquality investment in commercial tourism projects across New Zealand to meet the growing demand from international visitor numbers".

#### TRAVEL SPECIALS



WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Azamara Club Cruises is running a Free Double Upgrade offer on 2020 sailings to Europe. Clients can lock in a Verandah room for the price of an Interior, Verandah Plus for the price of an Oceanview, or a Club Continent Suite for the price of a Verandah - call 1800 754 500.

Savings of up to \$500 are available on bookings made before 31 Jan for Bunnik Tours' new 2020 Africa program. For more, CLICK HERE.

Bookings made by 18 Dec can save 10% off select 2020 USA & Canada itineraries with Trafalgar. The 10-day Welcome to Colorado can be purchased from \$3,775ppts (discount included) - more HERE.

Abercrombie & Kent has extended its sale on its Great East Africa Migration with Sanctuary Retreats itinerary. Travellers who book by 30 Sep, for travel before 20 Dec 2020, can pay from \$12,330 per person twin share (a saving of more than \$3,000 per person). Call 1300 590 317.

Japan's Kiroro Ski Resort is offering a collection of promotional winter packages, with one night of accom, a buffet breakfast, a one-day pass at Kiroro Snow World leading in at JPY18,500 (AU\$255). For further information, CLICK HERE.

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# Let your career take off



# Apply today



#### **Career Opportunities**

Singapore Airlines is the world's most awarded airline; recognised for exceptional customer service and providing the highest standards of international air travel.

We are recruiting now for a number of new positions in a range of commercial disciplines across the country.

#### **Sydney**

Account Executive – Agency Inside Sales Executive – Agency Sales Operations Officer

#### **Brisbane**

Account Executive - Agency

For more information and to apply, visit <u>singaporeair.com/aucareers</u>
Applications close 13 September 2019.





## Working in partnership with the Australian Travel Industry



#### **Corporate Travel Account Manager**

South Sydney, to \$90k + Super, Ref: 4144PE1

Our client, an award winning boutique leading independent Business Travel Management agency providing a range of travel services to their clients within different vertical markets are looking for a Corporate Account Manager who possess good relationship building, analytical and travel product skills to join their team and nurture + grow a portfolio of small key accounts. You will be rewarded with career progression and development along with being part of a company with high staff retention.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Business Development Manager**

Sydney, Salary + Car + Bonuses, Ref: 1117AJ1

An exciting opportunity for an experienced Business Development Manager or Sales Rep to join this friendly team and help build brand awareness within retail travel agencies and other relevant business partners. You will be responsible for the NSW/ACT territory and will be a confident individual who loves interacting with people and is passionate about the Travel Industry. Ideally having an established network in place, you'll enjoy being on the road 4 days a week with 1 planning/admin day.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### **Corporate Role - Travel Consultant**

Adelaide, OTE Min \$75k, Ref 4183AB

Exciting position exists for an experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, and great salary package! What are we looking for? Demonstrated Corporate Travel experience or strong leisure experience with a high level of competency, Sabre GDS Knowledge. Confidence, attention to detail, and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Anisha on (08) 6365 4313 or click APPLY now.

#### **Experienced Holiday Planner**

North Brisbane, Competitive Salary, Ref: 4195MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. They offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITVE SALARY \$40k +commission + super and close to the beach. If you're interested PLEASE APPLY NOW!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

#### **Corporate Travel Consultant Temp Roles x 2**

Sydney, Excellent Hourly Rate, Ref: 2080RL1

We are looking for 2 x Multi Skilled Corporate Travel Temp Consultants to join their fun and energetic team of highly trained corporate travel professionals who work on a diverse mix of corporate travel accounts using a GDS to make reservations. Minimum 3 month assignment with possible option to extend. Conveniently located in the heart of the Sydney CDB and within minutes walk from a major train station. Monday to Friday only and no overtime required. Sabre experience is a MUST!

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

#### **Wholesale Team Leader**

Sydney, \$60-70k + Super + Bonus, Ref: 4213SJ1

Seeking a hands on travel industry professional with Team Leader experience. Manage a team of 7 reservation consultants in this boutique wholesale environment & have a hands on approach to your role. Great benefits and supportive management with a passionate travel team to work with. Ideally looking for someone with proven management experience who enjoys motivating others toward sucess. This role is sure to go quickly, so apply today. A fantastic salary package with great benefits on offer.

For more information please call Serena on (02) 9119 8744 or click APPLY now.

#### **Temp Travel Role**

Sunshine Coast, TEMP role, Ref: 6436AW1

My client is looking for Temporary Travel Consultant to work in the Sunshine Coast region! NO weekends required! The role commences end of SEPTEMBER for this Boutique Leisure Travel Company. Experience Required: Min. 2 years Travel Consultant experience, GDS: AMADEUS, Articulate and Confident phone manner, Proficient in booking ALL aspects of Leisure Travel! If your skill set fits the above and you are looking for a TEMP role -ONLY 3 days a week for 2 weeks - send your CV and APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Website Developer - Travel**

**BNE, Competitvie Salary + Travel Perks, Ref: 1844AW1** 

Join a new sector and access yearly travel perks & incentives! My client is looking for an EXPERT in Web Development and Design - fluent in html, css, javascript and XML (or other languages). Help build, develop and maintain this leading Travel company's online e-business websites, and internal reservation platform. You will also need a passion for skiing, snowboarding and snow travel. So if you have hit the slopes and want to work in Travel Web Development & Design, send your CV - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch









