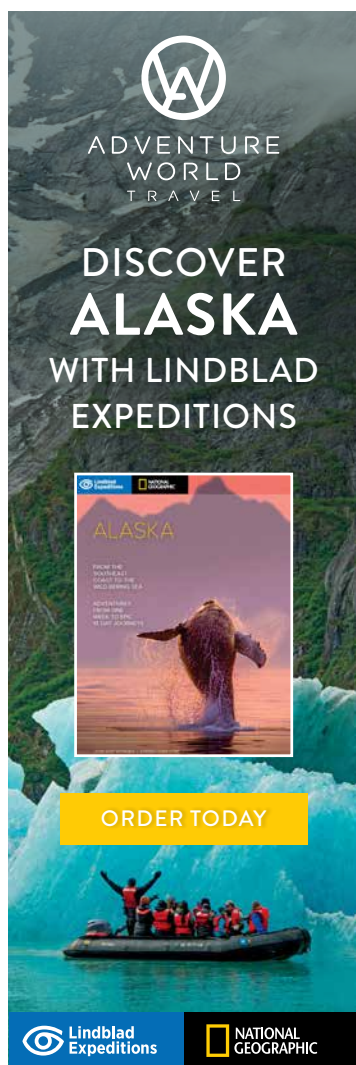


Tourism Aus PR

TOURISM Australia (TA) has appointed opr to its PR account, with the key objective to “drive creative PR-led activations that align with TA’s overarching vision to become the most memorable and desirable destination on earth,” TA CMO Susan Coghill said.



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Travel Associates' growth

TRAVEL Associates is “performing above market and expected to end the year with double digit growth,” the network’s General Manager Danielle Galloway told **Travel Daily** at the Travel Associates 2019 Showcase held at The Star Gold Cost over the weekend.

Travel Associates has undergone significant growth since the closure of the Cruiseabout and Escape Travel brands last year, which saw 50 stores transition to the Travel Associates brand, and it now has 96 wholly owned businesses, 21 franchise businesses and over 400 staff.

The company is currently focusing on a number of core areas, all of which are built around the customer.

The first is the expansion of Travel Associates’ Aspire range, which initially launched a year ago focussing on hotels, but is now growing its cruise range.

Galloway said the collection of exclusive, curated holiday packages is “designed to increase the customers’ experience throughout their whole journey and add more value than ever before”.

Last month Travel Associates

unveiled cruise-specialised stores, Cruise Boutique (**TD** 21 Aug), which will be a focal point for the group and had been going “extremely well”, Galloway said.

“We have received an excellent response from our customers, partners and the whole industry.”

Another focus for Travel Associates is loyalty, with Galloway adding: “with our focus on loyalty and connection that underpins the brand, we are looking at greater customer preferencing and targeting to acquire new customers and reward the loyalty of our existing network through the introduction of a new CRM system.”

In the technology space, the company has also recently released its own application.

Looking forward, the group is eyeing sustainable growth with the right partners.

“We are always focused on growth, but the right growth is very important to the brand,” Galloway said.

“We only select the very best advisers to join the family as this is fundamental to our success and delivery to the customers.”

More from Travel Associates on **page four**.

Rezdy + Lux Escp

REZDY has partnered with Luxury Escapes, offering operators the option to add pay-by-points solutions.

Now accepting Qantas Points as a payment method, it is the second partnership Rezdy has debuted this month (**TD** 03 Sep).

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- One&Only Wolgan Valley
- Travel Trade Recruitment

Wolgan spring deal

ONE&ONLY Wolgan Valley is today promoting its Spring Escape Offer, with mid-week stays leading in at \$1,840ppts.

For more, see **page eight**.



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CLICK to read
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Imperium appoints

FORMER STA Travel Regional Sales Manager for Victoria, Paul Mitchison, has been named as the new Head of Sales for Imperium Tourism Holdings' Travel Freedom Group, which covers brands including Peterpans and Backpackers World Travel.

HRS takes over Lido Group

AUSTRALIAN and NZ corporate and government accommodation specialist The Lido Group has been acquired by corporate travel IT organisation HRS, which has extended its previous minority shareholding (**TD** 25 May 2016) to 100% (**TD** breaking news).

Lido's 60-plus staff will relocate to a new Sydney-based HRS office, which is now headed up by former Helloworld Global Director of Corporate Sales, Ana Pedersen (**TD** 03 Jul).

Pedersen told *Travel Daily* there was a close cultural fit between Lido and HRS, with the combined group offering key solutions for the corporate travel market.

She cited predictions that hotel rates were set to rise by almost 5% locally next year, while a plethora of new properties set to open across the region means Australia and New Zealand are "markets worth investing in".

HRS and Lido technology offers

corporate and governments a host of benefits in relation to compliance, savings, traveller convenience, safety and more.

"HRS and Lido share a commitment to leveraging seamless payment to boost hotel program performance," Pedersen added.

"This merger will help drive enhanced results for Lido and HRS clients, from hotel negotiations to booking to payment."

Pedersen noted HRS already works with more than a third of the world's top 100 brands on their hotel programs.

Lido launched in 1987 and has more than 8,500 hotels in its network, along with automated payment solutions which "typically drive process savings of 70% for clients".

HRS offers more than 515,000 hotels globally, with negotiated savings and "true transparency" via payment automation.

VS Sao Paulo res

VIRGIN Atlantic (VS) has opened reservations for its new London Heathrow-Sao Paulo route (**TD** 10 Apr), which is scheduled to debut on 29 Mar as a daily Boeing 787-9 service.

Only full-fare classes are currently open for bookings.

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Take a glimpse at the reimagined Intercontinental Hayman Island

New Optus SIM

OPTUS is targeting the inbound market with the launch of its new Optus Traveller SIM.

As well as 60GB of data and call and text bonuses, the SIM comes with a 15% discount from Experience OZ on more than 2,000 tours and attractions.

TTNQ receives \$2 million

NORTH Queensland is set for one of its biggest marketing campaigns in its history, with the Queensland State Government and Cairns Regional Council each contributing \$1 million to Tourism Tropical North Queensland (TTNQ) for the promotion of the region as the "perfect next holiday destination".

Queensland Minister for Tourism Industry Development Kate Jones said "things are looking up" for tourism operators, who have been impacted by weather issued over the last 18 months.

"The funding announced today will help attract thousands more tourists to our region, supporting local businesses and local jobs."

She said the money followed a tourism industry roundtable hosted in Mar, with local

member Michael Healy lobbying "relentlessly" for more funding.

TTNQ CEO Pip Close said the campaign would focus on domestic visitation, with a combination of tactical and brand awareness components.

Vanuatu famil spots

VANUATU Tourism Office Australia is reminding agents there is one week to go to win a spot on its mega-famil in Nov this year.

To be in the running, consultants must have sold an Air Vanuatu ticket on the NF code for a 2020 departure from Australia, as well as having completed all eight training modules **HERE**.

Perth's new lounge

PERTH Airport has announced the development of a new premium departures lounge for international passengers, in partnership with Swissport's Aspire Lounges.

The facility will comprise a transformation of the airport's former control centre, located on level three of T1 international, with CEO Kevin Brown saying the lounge was part of a "wave of investment to take the Airport into the future".

The pay-per-use lounge is due to be ready in mid-2020, and passengers will be able to pre-book tickets online for \$55+GST per visit for a three-hour stay.



Window Seat

WE ALL know alcohol prices can be expensive while travelling, but this is ridiculous.

Aussie tourist Peter Lalor has attracted worldwide attention for a mishap last week in Manchester, England, where he was charged almost \$100,000 for a single beer.

Lalor's tweet (**pictured**) from the Malmaison Hotel described the incident with his Visa card, admitting "it's a good beer" which had won several awards, but perhaps was overpriced.

Apparently hotel staff had some difficulty with the machine and Lalor didn't have his reading glasses when he signed off the receipt.

To add insult to injury, the charge also came with a \$2,500 currency transaction fee, with the hotel, Visa and his bank working to reverse the payment.



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EK earlybirds out

EMIRATES is offering agents the opportunity to win a share of one million Skywards Miles, in conjunction with the release of new earlybird fares for 2020 travel to Dubai, Europe and the United Kingdom.

Special fares are available in First, Business and Economy class, with the earlybird sales period also allowing clients to select and purchase regular seats in Economy for just \$1 extra.

Economy fares to the UK lead in at \$1,299 for travel for selected periods in 2020, with the sale prices on offer until 01 Oct.

Japan UNCOVERED

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2019 DEPARTURE

New Melb hotels

ACCOR has entered into a deal with the Brady family of Amber Property Group to open two newbuild properties in Melbourne.

The family now own newbuilds The Sebel Melbourne Ringwood and Peppers Melbourne Richmond, which are scheduled to open in 2020 and 2021, respectively.

The Sebel Melbourne Ringwood, located 23km east of the CBD will offer 103 serviced apartment-style rooms, along with a fitness centre, two function rooms, a restaurant, reception area, & lobby bar/cafe.

Peppers Melbourne Richmond, located on Bridge Street will have 83 rooms, a restaurant, bar, and health & fitness centre and be located just 1km from the Melbourne Cricket Ground.

Amber Property Group has a background in car dealerships and global restaurant chains.

TA "right" growth

TRAVEL Associates will work to sustainably grow its business over the next year by finding "the right advisor" for its stores, GM of Product & Marketing Anna Burgdorf told **TD** on Sat.

"One of the things that has been obvious with our expansion in size is that we really need to work on getting more of the right advisors into our stores," Burgdorf explained.

"We've got a sensational, large network of people through the group, but it's about us attracting and retaining the right advisor."

Burgdorf said the "right advisor" would ideally have 10 years' experience in travel, a core group of clients that would come across with them and they would know how to look after their clients.

"For us, it's sustainable growth or expansion, not a need to really quickly grow, because that won't benefit the model that we're establishing," she added.



THE Travel Associates 2019 Showcase landed in the Gold Coast over the weekend, with 280 travel agents & support staff and 46 partners convening at The Star for the annual event.

The conference, in its sixth year, centred around the themes of Creating Connections and Designing Experiences, with agents given the chance to hear from, and connect with the group's partners.

"They're basically what underpin the brand, is the connections and the experiences we design for customers, so it's all about elevating those again," GM of Travel Associates Danielle

Galloway told **Travel Daily**.

Sponsors Azamara Club Cruises and Celebrity Cruises treated attendees to a signature Azamara "White Night" party on Fri at The Star's Poolside venue, complete with a silent disco.

Pictured on Fri are: Andrew Boyce, Regional General Manager SA/WA; Donna Elliott, Regional General Manager Vic/Tas; Anna Burgdorf, GM of Product & Marketing; Danielle Galloway, GM of Travel Associates; Marieke Tucker, Regional General Manager Qld; Rhiana Stickings, Commercial Analyst Travel Associates and Rachel Kingswell, Regional GM NSW/ACT.



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* Offer valid until 15 September 2019, unless sold out prior. Fares (AUD) quoted above, including \$1,069 from Melbourne to Dublin are the lowest adult return prices per person including taxes, fees, and airport charges departing from Melbourne when booked with one or more companions. 'Companion' refers to a minimum of two (2) and maximum of nine (9) people travelling together on the same booking for the entire journey. Other sale dates may be available. Other sale fares are also available departing from Sydney, Adelaide, Perth, and Canberra. Economy companion fares shown above are for departures from 21 September - 27 November 2019, 20 January - 18 March 2020, and 22 April - 22 May 2020. Inbound blackout dates apply in Economy Class between 15 September - 25 October 2019, 10 December 2019, 1 January - 2 February 2020, and 5 July - 10 August 2020. All travel must be completed by 31 August 2020. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and blackout periods may apply. For all other terms and conditions please review at time of booking.

** Double Qmiles apply to flights booked before 15 September 2019 and travel by 31 August 2020. Registration is required; log in to your account, select "My Offers" on your dashboard menu, and register.

Amadeus + Hertz

AMADEUS has teamed up with The Hertz Corporation to provide travel agencies access to the car rental group's full inventory.

Including the Hertz, Dollar, Thrifty and Firefly brands, agents now have access to around 10,200 locations.

Amadeus Head of Mobility and Insurance Peter Altmann said: "Our goal in mobility is to help car rental providers personalise their offers in the most dynamic way possible and to distribute their content and fares through the Amadeus Travel Platform with accuracy, flexibility and speed.

"With our advanced technology capabilities, Hertz can offer travel agents and travellers the latest features in a much faster, more agile way."

The agreement will also see Hertz gain access to Amadeus' suite of digital media and business intelligence products to reduce costs and improve fleet management.

Rocky Peak 3 offer

ROCKY Mountaineer is advertising a new Peak 3 offer for 2020 bookings.

Available until 25 Oct, guests can add up to three free perks per booking on qualifying packages of eight days or more.

Perks include one additional hotel night for qualifying destinations, one airport transfer and one set-menu dinner.

The deal also offers up to two free perks per booking on packages of five to seven days.

The two perks available are one additional hotel night and one airport transfer, for qualifying destinations.

For more info, [CLICK HERE](#).

Evergreen incent

AS PART of its Canada End of Earlybears promotion, Evergreen is offering a bonus \$50 Evergreen Rewards voucher for all deposited bookings to Canada and Alaska made until the end of Oct.

DC celebrates Aus growth



DESTINATION DC welcomed 100 of its trade partners to a taste of Washington DC at the Ovolo Woolloomooloo on Thu evening.

Showcasing the neighbourhoods of DC across a range of activations, including a basketball game, cherry blossom photo wall and various food stations, the night provided an opportunity for attendees to gain an insight into what Washington DC has to offer.

Destination DC President & Chief Executive Officer Elliott Ferguson, highlighted the importance of the Australian travel agent and retail partners for expanding the story of

Washington DC, with 90,000 annual visitors to the city from Australia, which is its sixth-highest int'l source market.

The Sydney event completed a week-long mission to Australia and New Zealand, with over 550 trade attending the events.

The night also saw Vinay Gaggar from Flight Centre win a trip to see Washington DC first hand.

Pictured is the Destination DC team: Vanessa Casas, Theresa Belpulsi, Corey Marshall, Karen McCardle, Lizzie Doyle, Elliott Ferguson, Lindsay Hill and Brittany Smoot with US diplomat Patrick Cargun.

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250,000

*Emirates Skywards Miles weekly**

Sell Emirates Early Bird fares for the chance to win 250,000 Skywards Miles per week, between 9 September and 1 October 2019.

To enter, simply email tickered PNRs with your Skywards membership number to EKAUEarlybird@emirates.com during the incentive period.

*See full terms and conditions below.

FLY BETTER



*Emirates Early Bird trade incentive sales period commences 9 September 2019 and ends 1 October 2019 inclusive. Eligible sales are valid on all Emirates tickets departing Australia to destinations as part of the Emirates Early Bird (Rare Fares) campaign and issued on EK (176) ticket stock. Codeshare tickets, excluding select Flydubai destinations to Europe as well as regional and domestic Qantas flights within Australia, are not applicable. Grand Prize: 1,000,000 Skywards Miles to be given away over the four week Early Bird sales period. 250,000 Skywards Miles will be awarded to the individual at the end of each week with the highest sales during the incentive period. Entry and notifying of winners: To enter the promotion, consultants need to email eligible ticketed PNRs along with their Skywards frequent flyer number to EKAUEarlybird@emirates.com during the incentive period. Every eligible PNR is equal to one (1) entry. Winners will be notified by email within 14 days after the incentive period expires. Infant, cancelled, group bookings or refunded bookings are ineligible. Prizes are non-transferable nor redeemable for cash and any FBT implications are the responsibility of the winning consultant. Emirates reserves the right to cancel or alter the conditions of the incentive at any time. Results will be final and no correspondence will be entered into. Total value of prize is USD 30,000^ (approximately AUD 45,000 at time of publication). All winners must be employed by a recognised travel agency as an international travel consultant at the time of redeeming their prize. To account for refunds and cancellations, points will be deposited into the winning consultant's Skywards account three (3) months from the winning announcement. The redemption of Skywards Miles is subject to the terms and conditions of the Skywards frequent flyer programme. ^Value based on cost of purchasing miles on the [Skywards website page](#).

AA sabotage charge

AN AMERICAN Airlines mechanic has been charged with attempting to sabotage one of the carrier's domestic flights, in an ugly escalation of an ongoing labour dispute.

The 60-year-old Miami staffer has been charged with "wilfully damaging, destroying, disabling or wrecking an aircraft," in relation to a 17 Jul flight to Nassau.

Surveillance footage allegedly shows the man deliberately obstructing the plane's "Air Data Module", with the complaint saying he tampered with the aircraft in order to cause a flight delay or cancellation in the hope of earning extra overtime.

Hotelbeds appoints

HOTELBEDS has named Forrest Zhang as its new Managing Director for China, with the newly created role seeing him responsible for the bedbank's activities in the Chinese market.

Zhang was formerly Expedia's Director of Market Management for Mainland China.

SAA earlybirds

SOUTH African Airways is offering earlybird savings on flights to Africa and beyond, on sale until 30 Sep, for travel from 20 Jan-29 Sep 2020.

Return Economy fares from Australia to JNB, CPT and DUR lead in at \$1,380, with prices also available to 22 other African ports and destinations across the globe.

Treasures training

TREASURES of the South Pacific will host a series of travel agent training events early next month in Sydney, the Gold Coast and Newcastle.

Sponsored by Fiji Airways and Pacific Trade Invest, the sessions will feature representatives from Vanuatu, New Caledonia, the Cook Islands, Solomon Islands, Samoa, Tahiti, Norfolk Island, Fiji and other "hidden treasures" - register [HERE](#).

IATA cites slow Jul

THE International Air Transport Association (IATA) says global passenger growth was weaker in Jul against the same month in 2018, with total revenue passenger kms up 3.6%, versus 5.1% a year ago.

However, global load factors increased 0.3 points to a new monthly record of 85.7%.

Asia-Pacific airlines' Jul traffic was up 2.7% during the month, the region's weakest performance since early 2013, with IATA citing US-China and Japan-South Korea trade tensions as well as the issues in Hong Kong which have weighed on business confidence.

Magellan's night of nights



MAGELLAN wrapped up its annual conference in The Red Centre last month with a gala and awards night.

Held at the Tjunga Ballroom at Uluru Meeting Place, over 230 members and industry partners turned out in black tie to celebrate the evening.

Some of the award recipients included Abbey Alvin of Coopers Travel Centre, who was recognised with the Rising Star of the Year; while Shareen Shepherd of World Corporate Travel was awarded Corporate Travel Consultant of the Year.

Taking out the Leisure Consultant of the Year award was

Julie-Anne Major of Epping Travel, while Kathy Gambell of Encore Journeys was awarded Specialist of the Year & the Loyalty Award was presented to Tracey Fidone, Hawthorn Travel & Cruise.

In closing the 11th annual conference, General Manager Andrew Macfarlane acknowledged and thanked Magellan member agencies for their loyalty and industry-leading professionalism.

Pictured are: Jess Quigley, Air New Zealand; Andrew Macfarlane, Magellan Travel; Shareen Shepherd, World Corporate Travel; and Mark Beretta, Master of Ceremonies.

Win with Lonely Planet

This week *Travel Daily* is teaming up with Lonely Planet to give away five copies of its new book, *Travel Goals*. *Travel Goals* is a modern bucket-list for responsible, healthy, feel-good travel. From sleeping under the stars and witnessing natural phenomena to helping communities and safeguarding the environment, *Travel Goals* is the essential guide to a life that is well-travelled, and well-lived.



All you need to do is tell us in 25 words or less what is your own personal travel goal. Send your answers to lonelyplanet@traveldaily.com.au. The five most creative responses will win!



BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Bentours - Scandinavia Northern Europe 2020/21

Bentours has released its 2020/21 Scandinavia and Northern Europe brochure, showcasing 161 pages of travel experiences in Norway, Sweden, Denmark, Finland and Iceland. There is a number of summer and winter touring options available in the expanded program, including escorted small group itineraries that take in highlights such as Oslo, Tromsø, Rovik, Molde and more. For those with clients looking for a five-star experience, the 19-day Suite Scandinavia program offers luxury stays and Michelin-star dining experiences from Stockholm all the way through to Moltunet.



Viva Holidays - Sports, Events & Entertainment

Viva Holidays' new Sports, Events and Entertainment Brochure for 2019-2020 is packed with travel packages that incorporate a number of Australian and international sporting events, shows, musicals and festivals. Experiences in the new program include the Melbourne Cup; the Singapore Grand Prix; the Royal Edinburgh Military Tattoo; The Championships, Wimbledon; Harry Potter and the Cursed Child; AFL games in Perth and Billy Elliott the Musical.

Tokyo flts cancelled

TYPHOON Faxai has disrupted ground and air transport in Tokyo, with JAL cancelling 20 flights on Sun, and warning more services could be delayed or suspended. Inbound and outbound trains have also been cut.

Etihad + Sixt pair

ETIHAD has partnered with Sixt to provide airport transfers to passengers globally.

The transfers can be booked online any time from immediately after purchasing flights, to up to one hour in advance of transfers.

The new service covers includes limousines to SUVs, all operated by professional chauffeurs.

9W liquidity short

JET Airways' creditors are likely to recover only 10% of the carrier's total outstanding dues in a liquidation scenario, according to *Reuters*.

If a buyer cannot be found, the defunct airline, which has debts of ₹30,000 crore (\$6.1 billion) would only be able to stump up one-tenth of its bills.

After running out of cash in Apr, (TD 18 Apr), 9W was admitted to bankruptcy court after lenders failed to agree on a revival plan.

777x tests stopped

TESTING for the Boeing 777x aircraft has been halted after the cargo door exploded outward during a high pressure test on the ground.

The company has declined to provide further details.

SQ jobs correction

TRAVEL Daily would like to correct Fri's reporting of jobs available at Singapore Airlines.

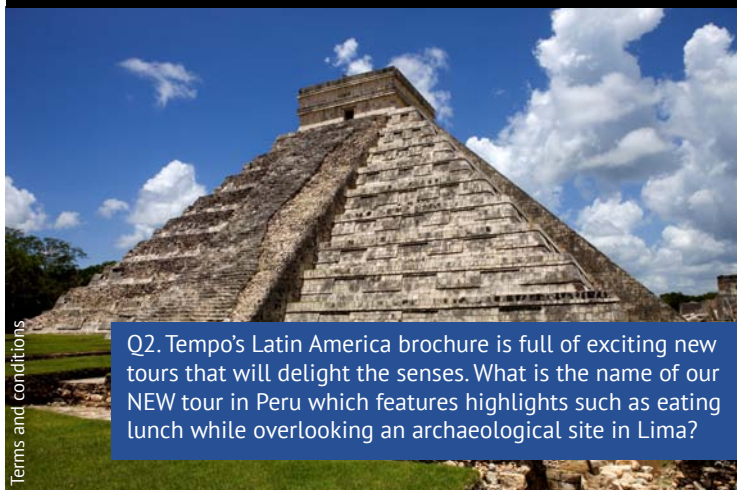
The two cities in which SQ is hiring are Sydney and Brisbane, not Sydney and Melbourne, as reported.

Win a trip to Turkey

This month Tempo Holidays has teamed up with *Travel Daily* to give away a five-night trip for two to Turkey, including airport transfers, daily breakfast, sightseeing with an English-speaking guide and more.



Tempo Holidays has recently released its 2020/21 range of brochures. Make sure you take a look as they will help you find the answers to the weekly questions. The agent that answers the most correctly and has the most creative response to the final question will win. Send your entries to tempo@traveldaily.com.au



Q2. Tempo's Latin America brochure is full of exciting new tours that will delight the senses. What is the name of our NEW tour in Peru which features highlights such as eating lunch while overlooking an archaeological site in Lima?

Jerusalem access

THOSE with visual and mobility impairments will now be able to better navigate the Old City of Jerusalem due to the upgrade of infrastructure and the launch of new audio applications.

Accessible guided tours can be downloaded **HERE**.

Rottneest boats

A NEW booking system for Rottneest rental moorings is available, making it easier for local boats to reserve one of 101 spots, at any time from any device.

"With a record 785k visitors last year, including thousands of boating visitors, we are consistently looking to build on the island's appeal," said WA Tourism Minister Paul Papalia.

AAT Kings 2020/21

AAT Kings has released its 2020/21 brochure, featuring a selection of First Choice and Best Buys guided holidays.

First Choice trips offer a relaxed pace with seamless service, quality accommodation and exclusive experiences, while Best Buys are for those that want a "bucket list holiday and must-see destinations".

AAT Kings Managing Director Matthew Cameron-Smith said "we know there is no cookie-cutter way to how Australians prefer to travel, so we've let them take the lead, offering two distinct travel styles so they can tailor their perfect holidays".

Earlybird savings include 10% off all First Choice trips in Australia and NZ booked and paid in full by 31 Jan 2020 - aatkings.com.



NRL R25 WINNER

Congratulations

ROCCO BEVINETTO

from *Sabre*

Rocco is the top point scorer for Round 25 of *Travel Daily's* NRL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

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For more information please call Paul on
(02) 9119 8744 or click **APPLY** now.

State Sales Rep
Sydney, Salary + Car + Bonuses, Ref: 1117AJ1

An exciting opportunity for an experienced Business Development Manager or Sales Rep to join this friendly team and help build brand awareness within retail travel agencies and other relevant business partners. You will be responsible for the NSW/ACT territory and will be a confident individual who loves interacting with people and is passionate about the Travel Industry. Ideally having an established network in place, you'll enjoy being on the road 4 days a week with 1 planning/admin day.

For more information please call Antony on
(02) 9119 8744 or click **APPLY** now.

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Adelaide, OTE Min \$70k, Ref: 4183AB

Exciting position exists for an experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, and great salary package! What are we looking for? Demonstrated Corporate Travel experience or strong leisure experience with a high level of competency, Sabre GDS Knowledge. Confidence, attention to detail, and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Anisha on
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Luxury Travel Consultant
BNE, Competitive Salary, Ref: 4223MT1

Are you an experienced travel consultant wanting to work in an award winning travel agency. selling specialised luxury products?? Our client offer bespoke and luxury itineraries ranging from short breaks to multi city destinations. This is an absolutely amazing opportunity for a 2 year experienced travel consultant to create luxury travel packages for a large client base. You will be working from Monday to Friday with the occasional Saturday and rewarded with uncapped commissions! APPLY NOW !!!!!

For more information please call Mark on
(07) 3123 6107 or click **APPLY** now.

USA Travel Specialist
Sydney, \$50k + Bonuses + Super, Ref: 1188RL3

Do you have a strong passion for USA and all it has to offer? A recognised brand across the USA travel market, they are in search for an additional team member to join their ranks in continuing on the path of their already established success. They have a loyal repeat/referral client base whom they work with very closely as well as attract new customers on a daily basis. Candidates must have 2 years experience as a travel consultant and a high level of customer service and attention to detail.

For more information please call Ronny on
(02) 9119 8744 or click **APPLY** now.

Wholesale Team Leader
Sydney, \$60-70k + Super + Bonus, Ref: 4213SJ1

Seeking a hands on travel industry professional with Team Leader experience. Manage a team of 7 reservation consultants in this boutique wholesale environment & have a hands on approach to your role. Great benefits and supportive management with a passionate travel team to work with. Ideally looking for someone with proven management experience who enjoys motivating others toward success. This role is sure to go quickly, so apply today. A fantastic salary package with great benefits on offer.

For more information please call Serena on
(02) 9119 8744 or click **APPLY** now.

Product Team Leader
BNE, \$60-70k + Super, Ref: 504121AW1

My client is looking for a current Team Leader who can maintain strong relationships with their supplier partners, while leading, inspiring and developing team members within the Product Load team! Join this international brand and manage workflow of incoming contracts, specials and updates! Do you have 3 to 5 years' wholesale/travel experience in a leadership role? Calypso back office system experience? Calypso product load experience? Sound like you? Ready for a new challenge? APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.

Travel Specialist Japan
BNE, Salary + Progression, Ref: 6043AW1

This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Promoting our products and services, both to direct customers and travel agents, you will also participate in general office and administration duties. If you have the passion for all things Japanese, then this is the role for you! Have you lived, worked or frequently visited Japan? Do you have a passion for Japan and the desire to help others discover a new culture? APPLY NOW

For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.



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