

# Inspire your clients to keep booking, with our new weekly online magazine, *keep dreaming*



Featuring inspiring stories from destinations around the world, reviews, recipes, puzzles and more.

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Plus, we've put together an agent toolkit with images for social media and more, to help you use *Keep Dreaming* to generate enquiries.

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Travel & Cruise  
Weekly

## VA suspends shares

**VIRGIN** Australia has once again requested a trading halt for its shares on the Australian Securities Exchange (ASX), with the airline suspended until Thu. "Virgin Australia requests a trading halt as it continues to consider the issues brought about by the COVID-19 crisis including discussions with respect to financial assistance and restructuring alternatives which are ongoing," the formal request to the ASX read.

The move follows confirmation late last week that VA was suspending almost all of its domestic operations (**TD** breaking news), leaving just a six weekly Sydney-Melbourne frequency.

## Spending stats

**TRAVEL Daily's** exclusive *News Corp* consumer travel spending data for this week will be released tomorrow, with a day's delay due to the Easter long weekend.

## Keep Dreaming with TCW

**YOU** asked and we listened. Today **Travel Daily's** consumer-facing sister publication, *Travel & Cruise Weekly*, has launched a new weekly magazine aiming to keep inspiring clients to travel despite coronavirus.

While everyone's wings are clipped at the moment, it's not going to last forever, and when restrictions ease it will be travel agent clientele - avid travellers and cruisers - who will be among the first to book.

That's why we have launched *Keep Dreaming*, a new weekly electronic magazine full of ideas and suggestions to keep travel aspirations on the boil.

The overwhelming success of the new puzzle and recipe pages which we have launched to help **Travel Daily** readers through COVID-19 has also seen some agents urge us to make them available for their customers, so *Keep Dreaming* also includes a

selection of brain teasers and of course mince & meatball recipes!

There's also a marketing kit with social media tiles and other collateral to make it easy for travel consultants to share *Keep Dreaming* with their customers.

Suppliers will also find the new magazine to be an ideal way to be front-of-mind once the world's horizons expand again.

The first issue of the new magazine is available now, with full details and links to the marketing materials on the **cover page** of today's **TD**.

## Globus inspiration

**THE** Globus Family of Brands has released a new video, reminding the world that despite COVID-19, "like the geysers of Yellowstone and the peaks of the Andes, we will rise - and the world will shine" - check it out at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

## AFTA webinars

**THE** Australian Federation of Travel Agents continues to roll out information relating to the various government initiatives around COVID-19 relief.

This afternoon at 2pm an online session is looking at the recently announced rental package for commercial tenants affected by COVID-19, while tomorrow more detail will be provided around the JobKeeper payment, answering specific questions from agents about the new system.

On Thu morning Naomi Menon, AFTA Head of Compliance and Operations, will discuss the problems and practical realities of cancellations and refunds - more info at [afta.com.au](http://afta.com.au).

## Today's issue of TD

**Travel Daily** today has five pages of news including our **PUZZLES** plus a cover page about the new *Keep Dreaming* e-magazine.



EPISODE 2 OUT TODAY!

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Travel Daily

## Gucsic Webjet stake diluted

**WEBJET** CEO John Guccic is no longer classed as a "substantial shareholder" in the company, after a decline in his overall stake due to the "dilutionary impact" of shares issued in the recent capital raising (**TD** 01 Apr).

Previously Guccic's holding of 12,171,335 shares comprised more than 5% of the company, but after this month's additional issue this has declined to 2.62%.

## Jetstar Asia extends grounding

**NEW** stricter "circuit breaker" measures for COVID-19 introduced by the Singaporean Government have seen Jetstar Asia extend the suspension of all flights until 19 May.

All passengers with existing bookings from 15 Mar to 19 May will be offered a refund to the full value of their untravelled booking in the form of a travel credit voucher, the carrier said.

For flights booked via a travel agent or third party website, vouchers can be requested via "Manage My Booking".

The voucher must be redeemed within six months of issue, for travel on Jetstar within 12 months of the booking date.

However passengers with a Jetstar Asia (3K) booking to/from Australia or to/from Japan are requested to wait to receive a letter regarding available options.

## See Australia first - minister

**FEDERAL** Tourism minister Simon Birmingham has suggested that overseas travel may not restart until the end of 2020 or beyond, urging consumers to "see Australia first" when restrictions are gradually relaxed.

"My message is now is the time when you can dream and plan, but not execute those plans," he said in an interview late last week.

"You should really be thinking about the type of trips you might take in Australia when restrictions on travel are lifted...however many months away that may be," he added.

Birmingham said he understood the impact the border closures were having on the industry,

but insisted the controls were necessary while COVID-19 continued to rage.

"The failure of many nations to contain the virus will have profound health and economic implications for those countries... we've put the interest of Australians first, protecting Australians, but of course we will do all that we can beyond that to help those within our region, especially our Pacific Island family, to get through it."

**MEANWHILE** Auckland International Airport CEO Adrian Littlewood has suggested the possibility of a trans-Tasman travel "bubble" once COVID-19 is contained in both Australia and New Zealand.

Littlewood said the opportunity for a limited opening of borders would be a major boost to the "deeply battered" tourism sectors in both nations.

However NZ Prime Minister Jacinda Ardern has reiterated the importance of maintaining existing restrictions, saying Kiwis should expect to have controls in place "for a long time to come".

## Indonesia update

**THE** Australian Government has confirmed there are no plans to evacuate citizens from Indonesia, with an update from the Department of Foreign Affairs & Trade (DFAT) confirming local regulations mean it is no longer possible to transit Indonesia or enter the country as a tourist.

"Local governments across the country are introducing extensive restrictions to limit the spread of COVID-19," DFAT said, with the legally enforceable restrictions likely to change at short notice.

QF, JQ and VA have all ceased flights from Indonesia to Australia, with GA still operating a very limited number of services.

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## Window Seat

**IT'S** good to see that people in the travel industry are still able to smile despite coronavirus.

Mark Brady from Travellers Choice member agency Ballina Cruise & Travel on the NSW North Coast says he was chatting to the person who delivered the office's filtered water, and giving him the bad news that they are changing to tap water for a while, due to the business disaster caused by COVID-19.

"Expressing sympathy, he said incredulously 'I can't believe there have been 18 COVIDs before this and no one has said a thing!'" Brady said.

"I was about to launch into a belly laugh when I caught his eyes and realised he was serious...I managed to straighten up feigning stomach cramps and sympathise with him, but I suspect he may have heard me finally release the laughter once he was down the street," Brady added.

# ATTENTION NZ TRAVEL INDUSTRY



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## Everyone's doing it Tufi!



**PAPUA** New Guinea's travel trade partners in Australia have been sent a message of support from the Papua New Guinea Tourism Promotion Authority (PNGTPA), in partnership with key suppliers including Tufi Resort, Kokopo Beach Bungalow Resort, Trans Niugini Tours and The Stanley Hotel & Suites.

"While it's very important that we all stay home right now to protect ourselves and our communities, PNGTPA and the entire Papua New Guinea tourism industry want to reiterate to travel trade partners that when

the time is right, we stand ready to work with them to drive bookings and to welcome them and their guests back to our beautiful land," said PNGTPA CEO, Jerry Agus.

"Until then, we will continue to work hand in hand with the Papua New Guinea tourism industry to keep travel trade partners and consumers alike inspired through regular connection and content," he said.

As well as inspirational photos like the one **pictured** from the Tufi Resort team, PNGTPA has produced a special video message of support which can be viewed at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

## QF to sell out of Jetstar Pacific?

**QANTAS** is seeking to transfer its 30% stake in Jetstar Pacific to Vietnam Airlines, which would leave the Vietnamese flag carrier with full control of the low-cost airline, according to local media.

Jetstar Pacific is currently grounded, and if the share transfer takes place the move would see Qantas officially withdrawing from its equity presence in the Vietnam market after 13 years.

A deadline has not been finalised, but the reports state that Qantas would hand over its stake in the carrier "without conditions on the recovery of contributed capital".

## UK stymies Sabre

**SABRE'S** long-awaited takeover of Farelogix (**TD** 15 Nov 2018) looks to be dead in the water, with the UK's Competition and Markets Authority (CMA) blocking the deal "in its entirety" due to concerns it will result in a substantial lessening of competition with the supply of merchandising solutions.

The UK knockback follows the failure by the US Department of Justice to stymie the deal, with a Delaware judge ruling in Sabre's favour last week (**TD** 09 Apr).

The CMA said after a seven month probe into the deal it had decided to block it for 10 years.

## SKYE Suites open

**CROWN** Group has accelerated the debut of its new property in Sydney's Green Square, with the SKYE Residences now offering serviced apartment stays of three months to long stay residents.

The new precinct also includes SKYE Suites Green Square which is set to officially launch as a hotel in Jul in the "most exciting opening of 2020," according to Crown Goup's Pierre Abrahamse, joining SKYE Suites Parramatta and in Kent St in the Sydney CBD.

## Scoot refunds

**SINGAPORE** Airlines offshoot Scoot has updated its refund policy, with the changes making it one of the few airlines in the world to offer the option of cash refunds or other payment modes.

For all customers with bookings made on or before 15 Mar for now-cancelled flights scheduled to depart 23 Jan-31 May 2020, Scoot is offering a 100% refund via the original payment method or a 120% refund in Scoot vouchers.

## AFTA UPDATE

from Jayson Westbury



**THE** Easter long weekend feels like it is well behind us as what is left of our industry kicks back into gear today, and I hope everyone managed to get some respite from the madness of COVID-19.

Clients calling for a refund or a cancellation is the order of the day for so many, and the persistent challenge of no new bookings to talk about and continued doom and gloom all around us - be it on the TV, iPad, iPhone or any device - means negativity is winning.

I know just how hard this is for everyone in the travel industry and it is killing all of us to sit back and watch things move deeper into dismay.

Government support for business so far has been complicated and AFTA is trying its best to unpack it, and it has been terrific to be able to talk with so many members on the various webinars we have been running.

There are many more of those planned for this week, and the weeks to follow, so we can help members get access to the various support packages, and hopefully they will benefit from this in order to keep their business alive.

So many in the travel industry are hurting regardless of where you sit.

Big, medium, small, agency, consultant, home-based, supplier, wholesaler, tour operator, cruise, airline, car hire, insurance - everyone is hurting and as each week moves along the pain becomes more acute.

If there is a good thing to think

about, then it is this: China appears to be on the move again, with reports people are travelling, hotels have guests and travel restrictions are not as harsh, meaning COVID shoots can appear in a good way.

While all of this isolation and social distancing, travel bans, etc, play out, the most important thing is we are all doing what we can to ensure that we are all here on the other side of this.

Some might say that it's easy for me to write and I understand that this sentiment may not run true in the end, but we all need to stay optimistic, believe in the future and keep dreaming of a time when people travel again.

It will happen - imagine never seeing the Grand Canyon, the Eiffel Tower, Big Ben, the Burj Khalifa, New York, Hawaii, Japan, the White Cliffs of Dover, a starlit night in the middle of the ocean off the coast of South America, the Iguazu Falls, the Trevi Fountain, the line at immigration in Changi Airport, the list goes on; just imagine how boring life would be - we will travel again because none of these wonders caught this wretched virus.

It will all be there for us to sell and enjoy and I for one cannot wait, as I am sure all of us in the travel industry can't.

So keep dreaming, keep talking to clients and each other, and the AFTA team will keep bashing away at the doors of Parliament House in Canberra, so we are not left behind.

On a final note, I do hope **TD** readers managed to get some time out (well, not out more in) over Easter and as they say, tally-ho, we are back to the COVID19 crisis, searching for solutions.

## Whose flag is this?



**ALTHOUGH** each country around the world wants their flag to stand out as a symbol representing their nation, you would be forgiven in thinking that flag designers are perhaps not

particularly inventive.

Today's flag maybe doesn't belong to the country that you first might think of when you glance at it.

Check tomorrow for the answer.

## Pub quiz

1. What London traffic circle was known as the Hub of the British Empire?
2. Which cruise line has used the slogan, "Getting there is half the fun"?
3. Which airline has designer Julien MacDonald created the crew uniforms for?
4. Which famous travel entrepreneur is often referred to as "The Human Headline" by *Travel Daily*?
5. Which Latvian city was dubbed the Paris of the Baltic?
6. What river separates Buda from Pest?
7. What city are you travelling in if you visit the tourist attractions of Parque Bicentenario, Sky Costanera and Cerro San Cristobal?
8. What Asian capital city has the lowest elevation of all capitals?
9. What is the traditional colour of a Venetian gondola?
10. Which iconic resort property located on Kangaroo Island was badly damaged by bushfires last summer?

### ANSWERS 09 APR

Pub quiz: 1 Amsterdam, 2 Nippon, 3 Egypt, 4 Shanghai, 5 Paul Hogan, 6 Normandy, 7 Chicago, 8 Buddhism, 9 The Big Apple, 10 Bermuda

Where in the world: Hong Kong

9	3	5	2	6	1	4	8	7
1	4	2	5	7	8	9	3	6
8	7	6	9	4	3	2	1	5
5	1	4	6	3	9	7	2	8
2	8	3	7	1	4	5	6	9
6	9	7	8	5	2	1	4	3
4	6	9	1	8	5	3	7	2
3	5	8	4	2	7	6	9	1
7	2	1	3	9	6	8	5	4

## Travel the world with mince and meatballs



I **KEEP** seeing meatball recipes on Facebook and in magazines lately, I'm not sure if my phone is stalking me or it's just a coincidence as we all start 'watching the pennies' and go back to humble mince as a meal alternative. Love the meatball!

This week I've included two recipes both with an Asian twist. The first is from Nicki Steadman of AAT Kings - her family friend Auntie Lilly taught her how to make these simple but delicious meatballs. Nicki suggests making them into a delicious salad.

The second recipe is from Robyn Sinfield of Home Travel

Company - her meatballs are made in a muffin tin - so super easy and less messy to make. Both our cooks suggest making extra to freezer for later for an easy go to meal.

Keep those recipes coming - send them to meatballs@traveldaily.com.au, and if you have a photo of the finished product send that too.

Have a great week travelling the world with mince and meatballs.

xx *Jenny*

Jenny Piper  
Owner,  
Business  
Publishing  
Group

### Aunt Lilly's Malaysian Chicken Meatballs

Serve with Vermicelli noodle salad

#### INGREDIENTS

##### MEATBALLS

- 500g chicken mince
- 1 crushed garlic clove
- 1 tbsp finely grated ginger
- 2 spring onions, finely sliced
- 1 tbsp lemongrass, pounded into a paste
- 1 tbsp peanut oil

##### SALAD DRESSING

- 2 tbsp sweet chilli sauce
- 1 tbsp fish sauce
- 1 tbsp fresh lime juice

#### METHOD

Mix all the ingredients, except the peanut oil, together and shape into balls or patties, whatever you'd prefer. Heat the peanut oil in a frying pan and cook the meatballs until cooked through. Add to a salad made with vermicelli noodles, shredded carrot, sliced snow peas, sliced cucumber and a handful of torn coriander.

For the salad dressing, put all the ingredients in a jar and give it a good shake. Dress the salad enjoy this fresh and delicious meal.

### Sinfield's Muffin Mince Cakes

#### INGREDIENTS

- Olive Oil Spray
- 400g mince (any kind - own choice) - or a sized packet from the supermarket
- 1 small zucchini diced
- 1 tbsp soy sauce
- 1 egg
- 2 tbsp roughly chopped coriander
- Half small onion chopped
- 2 cloves garlic crushed
- Quarter red capsicum diced
- Sweet chilli sauce to serve

#### METHOD

Preheat your oven to 180°C. Lightly spray an eight half cup (125ml) muffin tin with olive oil.

Place all ingredients except the chilli sauce in a food processor and process until smooth.

Spoon into the prepared muffin tin.

Bake for 20-25 mins or until golden and firm.

Serve with your favourite salad, drizzled with the sweet chilli sauce if you like.

*Tip: These make great leftovers, as they keep moist and taste great cold. Just wrap in cling wrap.*



## IHG intros Regent Shanghai



**INTERCONTINENTAL** Hotels Group (IHG) has announced Regent Shanghai Pudong (pictured) will open 16 May, the first Regent to open under IHG management (**TD** 03 Jul 2018).

Having been signed yesterday, the deal will also see IHG take over the management of the luxury apartments located above the hotel in the same tower.

All existing reservations will be automatically forwarded and honoured by Regent Shanghai Pudong.

Renovation is also underway to rebrand the iconic InterContinental Hong Kong into a Regent hotel in 2021, bringing the accommodation back to its roots, as it first opened its doors as a Regent in 1980.

## shout out to...

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What has been the impact of the coronavirus pandemic on land and air operators? Read more in the April issue of *travelBulletin*.

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## More cruise cancellations likely

**YET** another wave of cruise cancellations are expected in the coming days, after the US Centers for Disease Control (CDC) extended its 30-day "No Sail" order for another 100 days.

The official order, which bans passenger cruise ship operations in US waters until mid-Jul, has formally found that "cruise ship travel exacerbates the global spread of COVID-19, and that the scope of this pandemic is inherently and necessarily a problem that is international and interstate in nature and has not been controlled sufficiently by the cruise ship industry or individual state or local health authorities".

The CDC said if unrestricted

cruising was allowed to resume, infected and exposed cruise ship cases would place healthcare workers at "substantial increased risk" as well as diverting medical resources away from people with other health issues.

The CDC order notes that there are currently 95 cruise ships off the US East, West and Gulf coasts with more than 80,000 crew on board.

More on the CDC order in today's issue of **Cruise Weekly**.

## MONEY

**WELCOME** to Money, *TD's* Tue feature on what the Australian dollar is doing.

**AU\$1 = US0.637**

**THE** Australian dollar is at a five-week high, following on from the Dow Jones' best week since 1938, with strong gains in US sharemarkets seeing risk assets such as the AUD hit Easter peaks.

This week the market focus shifts to corporate earnings, with the economic impact of COVID-19 to be closely watched, despite the Dow jumping 12.7% the week prior.

*Wholesale rates this morning.*

US	\$0.637
UK	£0.509
NZ	\$1.040
Euro	€0.584
Japan	¥68.75
Thailand	฿20.75
China	¥4.420
South Africa	11.48
Canada	\$0.881
Crude oil	US\$31.74

## SIA simplification

**SINGAPORE** Airlines has released a new global waiver policy for COVID-19, extending the availability of flight credits by a further three months through until 30 Jun 2021.

Passengers can access full refunds, subject to eligibility criteria, while those who wish to retain their tickets as flight credits will receive a bonus of \$85 for economy class, \$110 for premium economy, \$250 for business class and \$600 for Suites/first class.

## Disney furloughs

**THE** Walt Disney Company has reached agreement with unions to lay off 43,000 more Disney World workers indefinitely without pay, but will fund their healthcare benefits for a year.

For confidential tip offs, connect with *Travel Daily* via our secure WhatsApp service on +61 2 8007 6760 or click [HERE](#)



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