

# | TRAVEL BEYOND YOUR WILDEST DREAMS |



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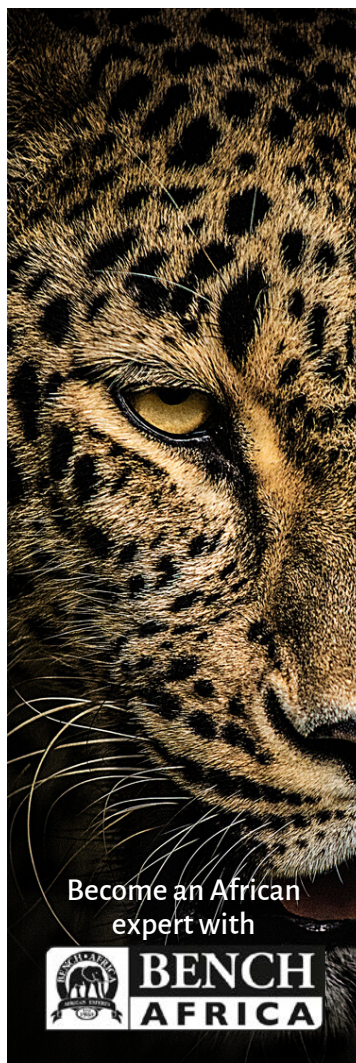
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EXPEDITIONS

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## New improved ReadyRooms

### EXCLUSIVE

**HELLOWORLD'S** acquisition of the Excite Holidays platform (**TD** 13 Feb) has seen the company establish a new wholly owned subsidiary in Greece, which is employing key technical and development staff who formerly worked for the collapsed Excite.

HLO Executive Director, Cinzia Burnes, told **TD** the company was pleased to be the successful purchaser of the Excite system, admitting "it has always been a better platform than ReadyRooms."

"When things went pear-shaped at Excite, we thought it was a good opportunity to buy the system and provide agents with a platform they really seem to like."

Burnes, who was in Athens last week to set up and rent new

premises for the new Helloworld Travel Services Greece, said while technical staff had been taken on, operations would continue to be supported from Australia.

And while the popular Excite platform will form the basis for the "new improved ReadyRooms", Burnes is adamant that some things will change once the system is up and running under its new ownership.

"For one thing, we won't be spending \$1 to make 99c - we're not going to go backwards commercially, so some of those crazy rates won't be delivered."

"And the business will be run in a way that I find ethical," she said.

"A lot of processes in the existing operation were aimed at scamming suppliers, by cancelling and rebooking at a lower rate."

"This is not a practice we are planning to introduce - we are going to clean up the system".

Currently Helloworld is aiming to have the platform up and running by May at the latest, with Burnes saying "we are very happy with the deal: it's good for our brand, business and operation".

More on **page three**.

### Today's issue of **TD**

**Travel Daily** today has seven pages of news, a front cover wrap for **Ponant**, a photo page for **McLachlan Tours**, plus full pages from:

- CLIA
- Travel Trade Recruitment
- Hurtigruten

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## Travel Daily on location in Melbourne

Today's issue of TD is coming to you courtesy of Cunard, aboard *Queen Elizabeth*.

WE'VE made the most of the few days we've had on board *Queen Elizabeth* to experience some of the quintessential British inclusions such as a Champagne high tea, as well as the variety of relaxing activities.

We got a chance to experience the Mareel spa, which was launched in late 2018 when *QE* was refurbished and offers seaweed bathing rituals, a meditation room with acoustic resonance loungers, and sound therapy facilities in every treatment room.

Last night we dined at the Steakhouse at the Verandah restaurant which debuted at the beginning of last year.

## CLIA shines light on cruise

THE cruise industry honoured its top achievers over the weekend at the 19th Annual Cruise Industry Awards in Sydney.

Hosted by Cruise Lines International Association (CLIA) Australasia at The Star, the awards presentation saw 19 awards handed out during the big night, such as Julie Avery from Brighton Travelworld, who scored the coveted Cruise Consultant of the Year - Australia.

Jeff Leckey from House of Travel was another big winner on the night, taking out the Cruise Champion Australasia category, while on the agency front, Bicton Travel scored the Large Cruise Agency of the Year Australia accolade, while the esteemed Small Cruise Agency of the Year, Australia award was snaffled by New Farm Travel.

Reflecting on the night, CLIA Australasia Managing Director Joel Katz said this year's awards

was particularly special given it saw the largest number of entries submitted ever, with 560 received across Australia and NZ.

"This year's winners reflect an increasing level of dedication among travel agents when it comes to engaging with their clients and developing their cruise business," he said.

"Their passion for cruising is stronger than ever and a sign of the growing levels of expertise among cruise specialists right across the Australasian travel trade," Katz added.

The evening also saw former Carnival Australia CEO Ann Sherry inducted into the prestigious CLIA Hall of Fame, more on **pg4** and a list of winners on **page eight**.

## Jetstar Wed strike

JETSTAR Australia has cancelled some of its domestic flights in Australia on Wed 19 Feb ahead of planned strike action by baggage handlers and ground crew in a dispute over an employment agreement.

Pax set to travel on Wed can request a refund or move their flight to another day.

Over 250 workers will take part in the 24-hour strike at Sydney, Melbourne, Avalon, Brisbane, Cairns and Adelaide airports.

International flights to/from Australia and flights operated by Jetstar Japan, Jetstar Asia and Jetstar Pacific are not affected by the planned action.

## Ponant tropical exp

PONANT is today highlighting its tropical expedition cruises with National Geographic, which sail the Amazon River, Polynesia and the Kimberley.

Expeditions are joined by a National Geographic Expert and a National Geographic photographer - more on the **cover page**.

## Cathay lounges

CATHAY Pacific has today temporarily closed three of its lounges at Hong Kong Int'l Airport, The Bridge, The Deck and The Pier First Class Lounge, until further notice.

The airline said the move follows the 30% short-term capacity reduction across the network of Cathay Pacific and Cathay Dragon.

Passengers at HKG can still visit The Wing First Class and Business Class Lounges, and The Pier Business Class Lounge.

## Westerdam pax test

A PASSENGER who disembarked Holland America Line's (HAL) *Westerdam* to fly home has tested positive for COVID-19, the disease caused by coronavirus.

The pax departed *Westerdam* on 14 Feb and later reported feeling ill at Kuala Lumpur airport.

HAL said at this time, no other guests or crew, either on board or on their way home, have reported any symptoms of the illness.

## AFTA ROADSHOW

Join AFTA this March as we embark on a National Member Roadshow to discuss the most pertinent issues affecting AFTA / ATAS Members.

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## Spectrum coming to Aus

**ROYAL** Caribbean Cruises will relocate *Spectrum of the Seas* away from China, with the vessel to sail to Sydney to operate two complimentary cruises for the first responders who helped battle Australia's bushfires.

*Spectrum's* 05 Mar and 13 Mar China sailings have been cancelled, and the ship has not been in China for more than two weeks, so it has exceeded health guidelines in relation to the coronavirus incubation period.

Royal Caribbean International CEO and President Michael Bayley said the cruise line is in a "fortunate position" to recognise "these brave and selfless members of the...community".

Royal Caribbean Cruises will also add a variety of Cruising for Heroes sailings from LA aboard the *Celebrity Millennium* throughout Mar and Apr, in support of California's firefighters and other first responders.

More details on the cruises will be released in the coming weeks as itineraries are finalised.

The line will deliver one million N-95 protective masks into China for govt distribution, and plans to run free sailings in China for medical personnel dealing with the coronavirus outbreak, "once circumstances improve".

## YHA NZ TravelDesk

**YHA** New Zealand has chosen Adventium's TravelDesk booking platform in a move to streamline all travel sales processes.

All 13 YHA NZ-managed hostels will migrate to the platform, while franchise and associate properties will have the choice to migrate their systems as part of a phased approach.

The move allows YHA NZ to centralise its travel sales systems and operations across all properties and national office.



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## HLO may take new ReadyRooms global

**HELLOWORLD** Travel will initially offer its "new improved" ReadyRooms (see p1) in Australia and New Zealand, but the potential for a global rollout of the platform is also under consideration.

HLO Executive Director, Cinzia Burnes, said the "very positive social media reaction" to the news of the company's acquisition of the system developed by the now collapsed Excite Holidays was encouraging, with many agents saying they looked forward to its return.

Burnes told **TD** the former Excite system "would be made available to all agents in Australia and New Zealand" - not just those who are part of Helloworld's networks.

She didn't reveal the price HLO paid Excite's Administrators for the software platform, saying it was "not material" to the company's results.

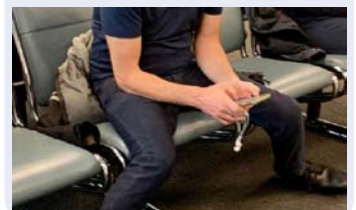


## Window Seat

**COMMUTERS** usually try to make life as easy as possible for each other, but not always.

Traveller watchdog @travelcreeps recently documented a man at Lester B. Pearson International in Toronto kindly taking up three seats in the terminal when he probably only needed one.

Roasted by commenters on the Instagram post, we're sure despite this man travelling in Canada, he is surely far too impolite to be from the Great White North.



THE MOMENT  
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When you leap from a banyan tree into a blue hole, you'll emerge a different person. The luminous glow is a natural phenomenon created when fresh mountain water is filtered through limestone caves and flows into these deep lagoons. The colour may be blue, but you'll be feeling anything but.

2.30pm Matevulu Blue Hole, Espiritu Santo

II

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## Backpackers visa

**BACKPACKERS** who work in bushfire-affected regions including land clearing, and rebuilding fences or homes for three months, will be eligible to stay in Australia for a second year under amended visa rules, which are expected to be announced today.

Federal Tourism Minister Simon Birmingham said the expansion of the criteria enabling working holidaymakers to extend their stay in Australia, would help protect jobs in regional areas.

"We know tourism businesses in fire-affected communities are doing it tough, and the more tourism dollars that these working holidaymakers can inject into these economies, the quicker these businesses can get back on their feet," he said.

## AFTA coronavirus

**THE** Australian Federation of Travel Agents (AFTA) welcomed the Govt-issued extension of seven days, in effect from last Fri, to the current travel ban in place for Chinese nationals entering Australia (**TD** 14 Feb).

AFTA Chief Executive Jayson Westbury said it was important to note that, while the DFAT travel advisory to China remains at the Level 4 – Do not travel, it is still safe for Australians to travel to other countries.

"The need to keep Australians safe from COVID-19 is paramount and we continue to work with many government agencies as plans and responses are considered and implemented," Westbury said.

"Once the coronavirus travel ban is lifted, the industry stands ready to respond and encourage our China visitors, be they visiting friends and relatives or tourists," he said.

## QM2's Darwin stay

**NORTHERN** Territory Government officials are anticipating Darwin's economy will gain a \$700,000 boost when the *Queen Mary 2* overnights in the city on 24 Feb.

The ship's stay in Darwin is part of changes to its schedule as a result of new cruise sector protocols to deal with the coronavirus outbreak.

## Lift China travel ban

**AUSTRALIA'S** ban on tourists coming into the country from mainland China, as part of measure to protect against the spread of coronavirus, is "a savage blow" to the tourism industry, the Australian Chamber of Commerce and Industry Tourism Executive Chair John Hart says.

Hart has called on the Federal Government to consider a partial lifting of the ban to allow travel between low-risk parts of China and Australia.

## Time to unite and reflect: Katz



**ALONG** with celebrating the great achievements of the industry, the 19th annual Cruise Industry Awards held over the weekend also became a forum to reflect upon the ongoing challenges currently faced by the threat of the coronavirus.

Addressing the audience at the opening of the night, Cruise Lines International Association (CLIA) Australasia MD Joel Katz said now was the time to "unite and reflect" on the issues being faced.

"We know the impact this is having on you and your clients; and cruise line teams around the world are working hard to ensure that the health and safety of our guests and crew remain the top priority," he assured agents.

"Fortunately, most cruises around the world are continuing to operate as usual and the extra measures CLIA cruise lines have put in place globally will help reassure travellers," he added.

Appearing by video link from Asia, CLIA Australasia Chair Sture Myrmell also moved to reassure agents that it is doing everything it can to mitigate the impact.

"We're dealing with a dynamic and rapidly changing situation that will have an impact on how we promote, sell and operate our industry," he said.

"In spite of all that is happening right now, I remain optimistic... cruise guests are fiercely loyal to cruising and to their favourite cruise lines," Myrmell added.



## HEAD OF OPERATIONS

APT Travel Group is Australia's largest and most awarded tour and cruise company, with 93 years of experience in innovation, customer service and being market leading.

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If are passionate about Tourism and want to help shape the next evolution of KOWA Operations, why not find out more by heading to <https://applynow.net.au/jobs/ni/APT5217>

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## Biz events recovery

**THE** NSW State Government hopes the business events sector can “turbocharge” recovery efforts in regional areas.

Announcing a partnership between Destination NSW, the NSW Business Chamber and Business Events Sydney, over the weekend, Deputy Premier and Minister for Regional NSW John Barilaro highlighted the benefits business events can deliver.

“People visiting regional areas in NSW for business purposes spend around 33% more than those visiting for leisure, so it is important the NSW Government and organisations continue to support the regions in this way,” he said.

To date more than 110 businesses have pledged to host meetings or events in bushfire or drought-affected areas later this year, NSW Business Chamber CEO Stephen Cartwright said.

## Delta's carbon goal

**DELTA** Air Lines has announced it will commit \$1 billion over the next 10 years, starting 01 Mar, to mitigate all emissions across its business globally.

The airline plans to achieve its goal through enterprise-wide efforts to decrease the use of jet fuel and increase efficiency, including “an ambitious fleet renewal program.”

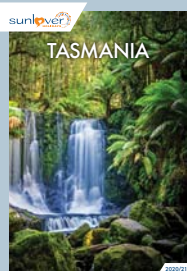
“We are digging deep into the issues, examining every corner of our business, engaging experts, building coalitions, fostering partnerships and driving innovation,” said CEO Ed Bastian.

## WA AFL campaign

**TOURISM** WA has launched a five-month-long AFL marketing campaign today in Victoria, SA and NSW, encouraging interstate footy fans to “stay and play” in Western Australia.

## BROCHURES

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Sunlover Holidays - Tasmania 2020/21

Sunlover Holidays has released its latest Tasmania collection, featuring new holiday packages and cruises, including Coral Expeditions' 10-night Coastal Wilds of Tasmania and AAT Kings' 10-day Tasmania's Wonders. The brochure details a number of new accommodation options, such as Crowne Plaza Hobart, Maylands Lodge, Coach House Launceston and Cornwall Boutique Hotel. Travellers can choose from a selection of new day tours as well, including the Hobart City Tour, Hobart Open Top City Explorer, Bruny Island Nature and Bushwalking, and the Two Capes and Tasman Heli Tour.



### Abercrombie & Kent - India & The Orient 2020

Mumbai by dawn, a street art tour in Delhi, rhino tracking in Assam and the forgotten kingdom of Hampi, are just some of the experiences on offer in Abercrombie & Kent's new India & The Orient brochure. Covering the Central Asian steppe, Mongolia and Japan to China and Southeast Asia, travellers can choose from several new itineraries, including Cambodia's Cardamom National Park, Indonesia's Coral Triangle and a night tour of Hanoi by Vespa.

## Trafalgar's treats for a cause



**TRAFALGAR** spread the love on Valentine's Day, encouraging staff to #BuyFromTheBush by holding a chocolate stall at The Travel Corporation's office, with proceeds going towards bushfire relief funds.

The treats on offer included ruby chocolate with raspberry, and white velvet chocolate with strawberry by Chocolate on Purpose, an Aboriginal Australian owned handmade chocolate

business based in Millthorpe in the Central West of NSW.

Staff were also able to pre-purchase the delectable choccies and have them delivered “by Cupid” to their favourite colleagues.

**Pictured:** Trafalgar's Ella Caron and Kirralee Glass.

## Vietnam quarantine

**VIETNAM** has implemented a 20-day mass quarantine for all residents in Son Loi Commune, Binh Xuyen District, Vinh Phuc Province and imposed stricter entry measures to prevent the spread of coronavirus.

Smarttraveller has advised Australians in this region to follow the instructions of local authorities, with the level of advice for Vietnam remaining at “exercise normal safety precautions”.

Additionally, Vietnam will not permit entry to anyone who has travelled to China, including transit, in the last 14 days and anyone with symptoms will be quarantined.

## AA HK cancellation

**AMERICAN** Airlines has extended its service cancellations to mainland China and Hong Kong until 24 Apr, originally cut until 27 Mar.

Axed services include the Dallas/Fort Worth and Los Angeles operations to Beijing Capital, Shanghai Pudong, and Hong Kong.



**A-LEAGUE**

**A-LEAGUE  
WINNER R19**

**Congratulations**

**TERESA  
LANE**

**from Wendy Wu Tours**

Teresa is the top tipper for R19 of *Travel Daily's* A-League footy tipping competition. She's won a \$100 travel voucher from Breakaway Travel Club.



A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



**ReadyRooms**

NSW permit LTPS/19/38955 ACT permit TP 19/04408



# McLachlan's Hauts-de-France brekky

**MCLACHLAN** Tours teamed up with Hauts-de-France Tourism to launch a three-day extension tour: Treasures of Northern France (\$899pp, departs any day) at an event held at the stylish French cafe Jardin St James in Sydney, held under the patronage of French Consul General, Madame Anne Boillon.

Over 50 travel agents attended together with key tourism and government representatives.

Historian Mat McLachlan, founder of Mat McLachlan Battlefield Tours, shared insights into how the company has become the leader in battlefield travel, interviewing acclaimed TV journalist, Ray Martin about an exciting special tour: Discovering the Western Front with Ray Martin & Mat McLachlan, which will take place Jun 2020.

Seven Western Front battlefield tours were celebrated, as well as McLachlan European Holidays' Christmas Market tours to northern France.



**MATT** Masson, General Manager Touring McLachlan Tours; Ray Martin and Mat McLachlan.



**MAT** McLachlan awarding Monica Godfrey of Travel Focus Group the lucky door prize - two seats on MMBT's four-day Western Front Explorer.

**DANA** Levy, Hauts-de-France Tourism Business Development Manager and Anne Boillon, French Consul-General.



**MONIQUE** Tulevski of Estilo Travel won the lucky door prize, a 3.336kg wheel of French Brie, presented by Gil McLachlan.



**ATINA** Vertzonis from Helloworld with Patrick Benhamou, Director Australia of Atout France.



**ATTENDEES** enjoying the presentations.

**REBECCA** Doyle, Dept Veterans Affairs Director Overseas Memorials; Patrick Benhamou, Director Australia Atout France; Dana Levy, Hauts-de-France Tourism Business Development Manager and Mat McLachlan.



**MAT** McLachlan and Ray Martin presenting.



**RAY** Martin with Rebecca Doyle, Director Overseas Memorials DVA and Instagram influencer Pati Rose.



## Constellation offers

**CONSTELLATION** Journeys has announced a two-for-one industry rate on its Around the World journey departing 29 Apr, in addition to a limited-time 20% commission rate.

The 18-day all-inclusive tour travels on a privately chartered Qantas Boeing 747, departing Sydney, and visiting countries such as Cambodia, Uzbekistan, Jordan, and French Polynesia.

The upped commission is available on all Around the World tour bookings made between now and 29 Apr.

## Big Heart comms

**BIG** Heart Adventures' domestic tours are now commissionable to agents in a move by the company to strengthen domestic travel and share the women's only small group walking tours with the wider travel agent community.

The South Australia-based tour operator is hosting its third season of Weekenders for Women walking tours in 2020.

The itineraries will see travellers visit the Clare Valley, Flinders Ranges, Mt Gambier and the Fleurieu and Yorke Peninsulas.

More info can be found [HERE](#).

## WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to [grecemed@traveldaily.com.au](mailto:grecemed@traveldaily.com.au)

**Q3 - We all know clients want the best of the best! Let us know which of our destinations they've been after lately.**

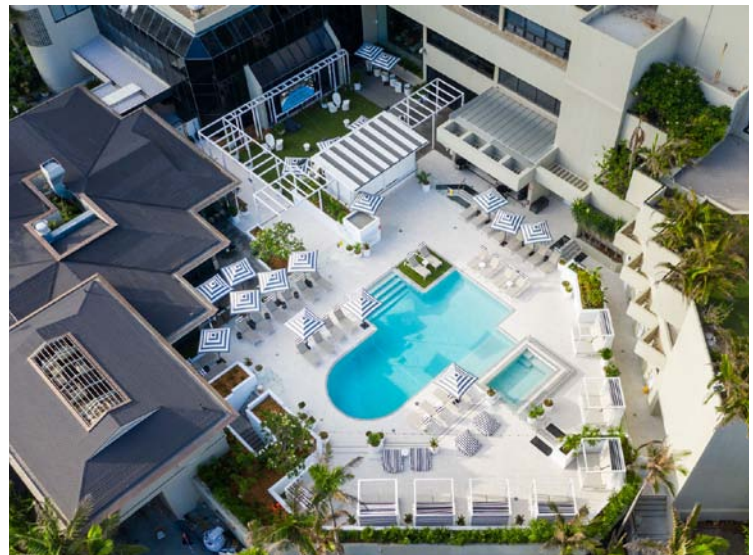
LGC

Full prize details here



Terms and conditions

## QT Gold Coast new precinct



**QT GOLD** Coast has launched its reinvented poolside precinct, the Spring (pictured).

As well as the revamped pool, the area now incorporates nine bookable private cabanas, available from \$50, a new menu, featuring bites such as bug and crab roll, and a new cocktail list, offering Midori Spice popsicles.

Guests will also have the option

of bottle service, as well as day spa treatments from spaQ.

The Spring, and its neighbouring lawn terrace The Green, is part of a multi-stage, hotel-wide refurbishment, which includes 16 refurbished suites.

The Spring is open to guests seven days a week, from 10AM, while the Green is also open to the public, as well as for conferences and events of up to 150, seven days a week from 10.

## VIA Rail blockade

**VIA** Rail's services across Canada are cancelled due to blockades, with the exception of the Churchill-The Pas route, operated on the Hudson Bay Railway, and the Sudbury-White River passage, operated on the Canadian Pacific Railway.

"Passengers holding a ticket for which the first trip's scheduled departure that is no later than Sat 22 Feb have the option of autonomously cancelling online for a full refund with no service charges, even if additional segments fall after 22 Feb," the company said.

"Passengers may also get a refund for a return ticket scheduled after 22 Feb, as long as the first portion of the trip was scheduled before that date."

The blockades are in solidarity with those opposed to an under-construction natural gas pipeline in British Columbia.

## NZ Project Green

**AIR** New Zealand's Project Green has diverted nearly 900 tonnes of inflight waste from landfill in the initiative's two years.

The achievement is the equivalent of the weight of five Boeing 777-300 aircraft, with sealed and unused items from flight service put onto a subsequent flight, rather than sent to landfill.

The initiative also allows the business to better reduce waste as a whole, in addition to better assessing flight loading requirements.

"Project Green is a very good example of the steps Air New Zealand is taking to build sustainability into its supply chain," said Air New Zealand GM Supply Chain Chloe Surridge.

"We are looking to make impactful sustainability gains".



# 19TH ANNUAL CRUISE INDUSTRY AWARDS

*Congratulations*

**CLIA Australasia congratulates all the winners of the 2019 Cruise Industry Awards**

**Agency Promotion of the Year, New Zealand**  
Cruise Sale Finder

**Agency Promotion of the Year, Australia**  
Megan Catterall, itravel

**Network Promotion of the Year, Australasia**  
MTA - Mobile Travel Agents

**Cruise Month Promotion of the Year, Australasia**  
House of Travel Cruise

**Media Award, Australasia**  
Helen Anderson

**Rising Star, New Zealand**  
Charlotte Chalman, House of Travel  
Lakers Gore

**Rising Star, Australia**  
Bryan Andersen, My Cruises

**Broker of the Year, New Zealand**  
Andrew Lennox, Flight Centre Travel Broker

**Home Based/Mobile Agent of the Year, Australia**  
Robyn Sinfield, Home Travel Company

**Cruise Champion, Australasia**  
Jeff Leckey, House of Travel

**Cruise Consultant of the Year, New Zealand**  
Lorraine Van Veen, House of Travel  
Botany Junction

**Cruise Consultant of the Year, Australia**  
Julie Avery, Brighton Travelworld

**Online Cruise Agency of the Year, New Zealand**  
Cruise Sale Finder

**Online Cruise Agency of the Year, Australia**  
Cruise Guru

**Small Cruise Agency of the Year, New Zealand**  
Pukekohe Travel

**Small Cruise Agency of the Year, Australia**  
New Farm Travel

**Large Cruise Agency of the Year, New Zealand**  
helloworld Travel Lambton Quay/St Heliers/  
Mt Eden/Botany

**Large Cruise Agency of the Year, Australia**  
Bicton Travel

**CLIA Hall of Fame**  
Ann Sherry AO

**Thanks to all who made the 19th annual  
Cruise Industry Awards a success.**







## Working in partnership with the Australian Travel Industry

### Corporate Groups Consultant

Sydney South, \$70k + Super, Ref: 4147PE1

Our client is looking for a travel professional with Groups & Corporate travel experience to join a fantastic award winning agency. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel industry & have experience with group air & corporate travel bookings. You will also receive on the job training in Events & be offered the possibility of flexible full time hours & some days working from home.

For more information please call Paul on  
(02) 9119 8744 or click **APPLY** now.

### Leisure Travel Consultant

Sydney CBD, Amazing Package, Ref: 4377SB1

Make the move to this award winning travel agency within the CBD. Offering, Monday to Friday, no late nights with a supportive team. This role is perfect to get your work life balance back. I am seeking an experienced travel agent with a minimum of two years' experience to fill this role. With the ability to create customised travel itineraries. This fast paced, luxury travel agency offers a competitive salary and uncapped commission. This role will not last long. APPLY NOW!!

For more information please call Sam on  
(02) 9119 8744 or click **APPLY** now.

### Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on  
(02) 9119 8744 or click **APPLY** now.

### Airfare Specialist

MEL, \$58k + Super Ref: 4388AO1

Are you an experienced travel consultant who is passionate and knowledgeable about airfares and customer service? Looking for someone who is a whizz in all things airfares from round the worlds, amendments, cancellations and ticketing. Must have an in-depth knowledge of fare rules and be able to communicate directly with customers. Great role for a retail consultant looking for a new challenge or someone currently in airfares. Central Melbourne location. If you are interested, click apply.

For more information please call Ashleigh on  
(03) 9988 0616 or click **APPLY** now.

### Luxury Travel Agent

SYD, Competative + Commission, Ref: 1001RL2

Looking for Luxury Travel Consultants to join a well known travel company. Competative Salary plus uncapped commission is on offer for the right candidates. Must have a love and passion for luxury travel. Successful candidates will be individuals who are self motivated, determined in strive for excellence and targets driven and possess their own database. A great opportunity to make this role your own and run your own desk all whilst being part of an already successful team.

For more information please call Ronny on  
(02) 9119 8744 or click **APPLY** now.

### Senior Leisure Consultant

Greater Western Sydney, Top \$\$\$, Ref: 8103AJ1

Join this well-established and successful boutique Travel agency with a friendly and welcoming team of experienced candidates. You can look forward to delivering amazing travel experiences to their loyal client base and being rewarded for doing so with a industry high base salary of up to \$65K + Super + Perks dependent on experience. In addition to this you will receive a very positive work-life balance, working the hours of 9-5! Looking for an experienced Consultant with a great attitude!

For more information please call Antony on  
(02) 9119 8744 or click **APPLY** now.

### Travel Consultant - North Perth

Perth, Competitive Package, Ref: 6498AW1

Want to provide outstanding Customer Service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want work/life BALANCE? Then this is the role for you! With the ability to create customised travel itineraries including flights, cruise, accommodation, transfers and rail; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and secure a New Travel Role for the New Year! APPLY NOW as this role will not last long!

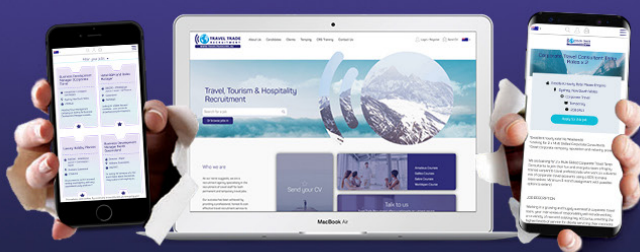
For more information please call Amanda on  
(07) 3123 6107 or click **APPLY** now.

### Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate. APPLY NOW.

For more information please call Anisha on  
(03) 9988 0616 or click **APPLY** now.



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