

Travel Daily on location aboard Voyager of the Seas

Today's issue is coming to you courtesy of Cruiseco which is hosting its annual conference this week.

TODAY Cruiseco delegates have a range of shore options, with *Voyager* docked in Hobart.

For the energetic, Cruiseco Chairman Kevin Dale invites guests to a day of golf and for those top-sellers for Norwegian Cruise Line Holdings, there's an invitation-only afternoon of indulgence and relaxation planned.

Back on board the ship, pre-dinner drinks are hosted by Silversea ahead of the annual Cruiseco 2020 awards, which will see attendees dressed up for an evening of recognition and celebrations.

Perfect storm impacts EXP

LISTED activities operator Experience Co yesterday reported a six-month loss of \$7.1 million, with the business hit by a triple whammy of bushfires, coronavirus and restructuring.

The company is headed by former Tourism Australia CEO John O'Sullivan, who has been undertaking a major strategic review which aims to "reset the business" through process improvements, divestments and cost rationalisation.

Skydiving volume fell 9.3%, with weather conditions and bushfire smoke haze impacting operations from Byron Bay to the Great Ocean Road, and also into Queenstown in New Zealand.

A cyclical downturn in the Tropical North Queensland tourism market also hit the firm's Great Barrier Reef Experiences division, with Cairns Airport arrivals declining 3.3%.

Chairman Bob East said recent

initiatives had provided the group with a stronger balance sheet and improved cost control focus.

"This could not be more timely, with Australian and New Zealand tourism markets experiencing unprecedented near-term uncertainty on the back of the Australian bushfires and COVID-19," East said.

O'Sullivan said EXP's management team would continue to proactively mitigate the impact of these events, with the second half of the current financial year being "a period of re-setting the business for improved performance in FY21".

"Short-term priorities remain unchanged," O'Sullivan added, and while non-core assets continue to be divested, the company is also "exploring organic growth opportunities and maintaining an acquisition pipeline," he said.

Force for Good tix

IT'S now just two weeks before the 06 Mar Force for Good event in Sydney, with limited tickets still available for the event timed around International Women's Day - more information on the last page of today's **TD**.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Hurtigruten
- Travel Trade Recruitment
- A Force for Good

QF status bonus

QANTAS has launched a "double status credits" offer for guests who book on select flights between 20-25 Feb.

The carrier is also offering 500 bonus points for Qantas Business Rewards members.

For more details, **CLICK HERE**.

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Cruiseco confident of surge

AMBITIONS remain high at Cruiseco, with the consortium confident it can double its business over the next five years despite a shift in strategy seeing it move away from full ship charters.

Speaking with *Travel Daily* at its 2020 conference taking place this week aboard *Voyager of the Seas*, Cruiseco Chief Executive Officer Nic Cola said the consortium was primed for growth.

"The market will undoubtedly grow and we want Cruiseco members to grow faster than the market rate and there isn't any reason we can't double our members' business within five years," he said.

Cola informed attendees earlier on stage that Cruiseco had generated 23,000 passengers last year, of which 6,200 passengers were booked on the renowned music cruises with yields increasing by 20%.

The Cruiseco chief also said that the consortium had held over 1,400 groups in the past year with between 30% to 35% of all cruise bookings in the market generated via Cruiseco members.

Hyatt income boom

HYATT Hotels Corporation has reported a net income increase of 621.5% to \$321 million in its Q4 FY19 financial results.

The company also reported a 12% growth in fee revenues and 7.4% growth in net rooms.

Despite this success, Cola spoke of the rationale behind the departure in full ship charters, saying "when we were doing the full ship charters several years ago the market didn't have many ships coming down, we had itineraries that were very unique and sold out very quickly."

"When you look at it now, those unique itineraries have become hard to find."

"So we've taken the decision there's unlikely to be a need, unless we can find something that's new, unique that will fulfil consumers requirements."

"We'll continue to focus on our themed cruises and groups," he told *Travel Daily*.

The Cruiseco conference continues today in Hobart.

QR boosts BA stake

QATAR Airways has increased its shareholding in International Airlines Group, the parent company of British Airways, Aer Lingus, Iberia and Vueling, to 25%.

Previously QR held 21.4% of the group, with CEO Akbar Al Baker saying the investment had been "highly successful" with the boost being evidence of Qatar's support of IAG and its strategy.

IAG removed a previous cap on non-EU investment just a few weeks ago, as part of its preparations for Brexit.

Qatar Airways also holds stakes in Cathay Pacific, China Southern Airlines and LATAM.

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MORE INFO

Globus promotion

GLOBUS family of brands has released a preview of Globus and Cosmos' 2021 European tours, with those booking now able to score an earlybird discount of 5%.

Australians can also currently book 2021 holidays at 2020 prices, in addition to discounts on all bookings made before 21 Apr.

To view the Europe pre-release, **CLICK HERE**, and for further information on the Cosmos pre-release, **CLICK HERE**.

Celeb sails beyond

CELEBRITY Cruises has launched a Sail Beyond promotion until 26 Feb, offering savings of up to \$600, free drinks, free wi-fi and up to US\$600 in spending money.

The promotion is available across a number of itineraries, including the 12-night New Zealand, Tasmania & Australia cruise and the 13-night Australia & New Zealand itinerary.

Sun Island open NZ

SUN Island Tours has opened its first office in New Zealand, following 30 years of serving the Australian market.

The office will open with leadership fronted by Sarah Beedell and Kathy Peterson, with support from Greg Osborne.

The office will be ready to take calls and reservations on Mon.

Vegas mega resort

HILTON and Resorts World Las Vegas have partnered to develop a multi-brand resort in the city.

The partnership will incorporate Conrad Hotels & Resorts, Hilton Hotels & Resorts and LXR Hotels & Resorts brands, as well as the Hilton Honors loyalty program.

The US\$4.3b (A\$6.5 billion), 3,500-room resort is set to open in 2021's northern summer, and marks the largest multi-brand partnership in Hilton's history.

The resort is also set to feature a 5,000-capacity theatre.

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NCL's decade sale

NORWEGIAN Cruise Line (NCL) is hosting its "biggest sale of the decade", delivering up to US\$500 onboard credit per stateroom.

The offer is available until 03 Mar on all cabin categories, with the value of the onboard credit tiered accordingly.

Call 1300 255 200 for more.

Virgin lounge shuts

VIRGIN Australia's Adelaide lounge will shut from Wed to allow for wider terminal expansion, and to make way for a new VA lounge, opening next month.

A temporary lounge, located near gates 15 and 16 will be provided in the interim, opening 60 minutes prior to Virgin's first departure of the day.

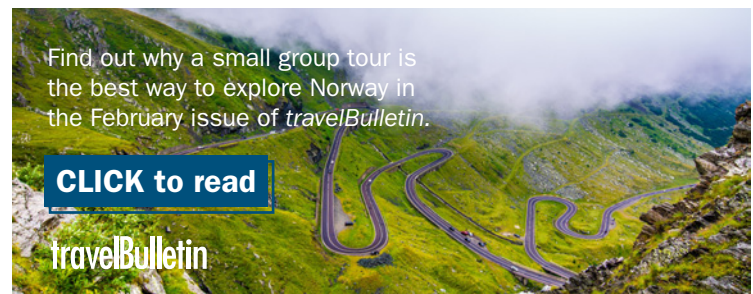
APAC air demand dwindles

AIRLINES in the Asia Pacific region are set to bear a combined US\$27.8 billion loss in revenue in 2020 as a result of the coronavirus outbreak, the International Air Transport Association (IATA) warns.

An initial assessment of the impact of the virus on air travel in the region conducted by IATA found carriers could see passenger demand slump by 13% for the year compared to initial forecasts made prior to the outbreak.

"Considering that growth for the region's airlines was forecast to be 4.8%, the net impact will be an 8.2% full-year contraction compared to 2019 demand levels," IATA said in a statement.

"In this scenario, that would



Find out why a small group tour is the best way to explore Norway in the February issue of *travelBulletin*.

CLICK to read

travelBulletin

translate into a \$27.8 billion revenue loss in 2020 for carriers in the Asia-Pacific region—the bulk of which would be borne by carriers registered in China, with \$12.8 billion lost in the China domestic market alone."

The IATA said the estimates were based on a scenario where the coronavirus has a similar V-shaped impact on demand as was seen during the SARS outbreak in 2003.

"That was characterised by a six-month period with a sharp decline followed by an equally quick recovery," IATA said.

"The estimated impact of the COVID-19 outbreak also assumes that the centre of the public health emergency remains in China.

"If it spreads more widely to Asia-Pacific markets then impacts on airlines from other regions would be larger.

"It is premature to estimate what this revenue loss will mean for global profitability."

Quark's Polar pledge

QUARK Expeditions has donated \$250,000 to date to citizens science group Penguin Watch, which studies penguin population change, according to the cruise line's first annual sustainability report.

The report is a part of Quark's Polar Promise, launched in Apr, which outlines a range of the line's sustainability initiatives.



Window Seat

WHEN you're caught red-handed, sometimes it's just best to fess up.

This was not the course of action taken by a former American Airlines flight attendant, who claimed his failed breathalyser test was due to his ketogenic diet.

The crew member, who was terminated last year for the positive result, had previously blown positive in a breathalyser test in 2013, an incident determined to be alcohol-related, but the former AA employee claims this instance was not.

The United States Department of Transportation has a policy that bars anyone who fails more than once from working aboard an aircraft "for any employer."

Kids return offer

AIRCALIN is holding a limited time offer which can see kids earn return flights to New Caledonia for less than \$200.

Return airfares fly from Sydney, Melbourne and Brisbane to Noumea, with kids under 12 flying for just \$199 with the purchase of every adult ticket.

The offer is available to book from 28 Feb until 13 Mar, for travel between 28 Feb and 31 Jul.

For further details and bookings, **CLICK HERE**.



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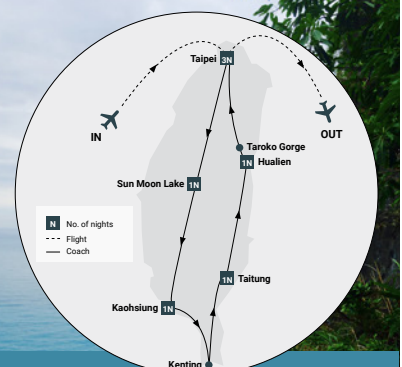


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NSW's MICE charge

NEW South Wales is enjoying record representation at the major meetings and events exhibition, AIME 2020.

Taking place this week, AIME 2020 (Asia-Pacific Incentives Meetings Event) has seen a contingent of 29 reps from the state given the opportunity to pitch for future business to an audience of 3,000 attendees.

Dreaming of Vegas

DREAM Hotel Group has signed a deal to bring its brand to Las Vegas in 2023.

Dream Las Vegas is set to house 450 rooms, a gaming floor, a cafe, seven dining & nightlife venues including a rooftop pool deck, a full-service spa, fitness centre, and more than 1,100 square metres of event space.

The property will be "centrally located" on Las Vegas Boulevard, across from the Mandalay Bay Resort and Bali Hai Golf Club.

US hotels big in Jan

JAN saw growth in several key US hotel metrics, according to a number of stateside bodies.

Global hotel industry data analysts STR noted a growth in revenue available per room (REVPAR), average daily rate (ADR) and occupancy for the country's hotels.

REVPAR increased to US\$69, up 2.2%, ADR rose to US\$126, increasing 1.4%, and occupancy grew to 55.1%, a spike of 0.8%.

Miami, St Louis and Oahu were three of the strongest performing markets, all seeing double-digit growth in REVPAR, with Hawaiian hotels also performing strongly, according to the Hawaii Tourism Authority's *Hawaii Hotel Performance Report*.

Statewide revenue available per room for the US state increased to US\$264, up 11.7%, while ADR rose to US\$314, increasing 5.6%, and occupancy also grew to 84.1%, up by 4.6%.

Visit USA wows Aussies



THE Visit USA committee recently celebrated the final Expo show for 2020 in style on Wed at Sydney's Luna Park.

Across six shows in Perth, Adelaide, Gold Coast, Brisbane, Melbourne and Sydney, over 1,000 agents had the opportunity to speak first-hand with 60 exhibitors representing destinations all over the USA.

This year's shows provided increased opportunities to speak with exhibitors, as well as a restructured presentation format, which wowed attendees and provided additional time to detail popular experiences.

At a special Travel Industry Networking Event held prior to the Sydney Expo, Visit

USA President Lucy Rowe presented the first ever Lifetime Membership to long-time supporter, John Handlery of Handlery Hotels.

More than 150 trade suppliers, including airlines, hotels, wholesale and tourism bodies, enjoyed drinks and canapes, whilst also experiencing a sample of Texas, with music from Sam Riggs and Joey Green, part of the Texas Music Takeover, coming to Sydney in Apr.

Pictured: Visit USA Vice President Caroline Davidson; Visit USA President Lucy Rowe; Lifetime Member Visit USA John Handlery; and former Visit USA Presidents Geoffrey Hutton and Kylee Kay.

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Travel Daily

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Hurtigruten warms it up

HURTIGRUTEN has added a range of new Caribbean and Central and South American cruise itineraries to its anticipated 2021 program.

The warm water expedition cruises offer onboard yoga and meditation, tropical water swims, exploration of national parks and onboard lectures on local culture, history and the environment.

To view further details of the cruise line's warm water itineraries, [CLICK HERE](#).

Samoa ups screening

SAMOA is now requiring visitors to fill out a special health declaration form before entering the country, with compulsory screening of all arrivals also in effect.

The update is in addition to last month's edict that all travellers from Australia must undergo a medical examination within three days of arrival (**TD** 30 Jan).

Coral's sweet 16

CORAL Expeditions has announced a new Small Islands of the World series, which will see it explore destinations such as Japan, Micronesia, Papua New Guinea, the Philippines and the south Pacific islands.

A total of 16 new expeditions will feature in 2021 aboard *Coral Geographer*, with itineraries ranging from 11 to 20 nights.

For bookings, phone 1800 079 545.

FCSA listens for help

FLIGHT Centre South Australia (FCSA) has signed on to help the deaf community through the sponsorship of a deaf-friendly venue for this year's Adelaide Fringe.

The company is teaming up with Deaf Can:Do, the Duke of Brunswick Hotel, on Gilbert, to provide Auslan interpreters for a range of performances during the festival.

TD summit inspires AFR

TODAY'S edition of the *Australian Financial Review* includes the latest issue of the quarterly *Sophisticated Traveller* supplement - an Eco Travel special "partly inspired by the huge success of *Travel Daily's* Sustainability summits," according to *AFR* Travel Editor, Fiona Carruthers.

The 76-page magazine - *Sophisticated Traveller's* biggest ever issue - reflects the ongoing demand for more mindful travel, and is likely to inspire travel agency clients with ideas for "human powered holidays" such as mountain biking in Italy, swimming around the Greek island of Folegandros, as well as the soon-to-debut new seven-day eco walk from Spicers Hidden Vale to Spicers Peak in South East Queensland.

Just like *travelBulletin*, the sustainability-focused issue of *Sophisticated Traveller* is printed on FSC-certified, PEFC-accredited recyclable paper, meaning the wood used to make it met the requirements of the Forest Stewardship Council.

The magazine will also appear as a supplement in the *Weekend AFR* tomorrow.



ILTM APAC canned

THE organisers of the upcoming International Luxury Travel Market have decided not to go ahead with this year's ILTM Asia Pacific, which was scheduled to take place in Singapore from 18-21 May 2020.

Reed Exhibitions' ILTM Portfolio Director Alison Gilmore said "after much thought and consideration, we have had to respond to the current coronavirus (COVID-19) situation and the ongoing conversations with our customers, whose welfare is our number one priority".

ILTM 2021 is still scheduled for 31 May-03 Jun next year, at Singapore's Marina Bay Sands.



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CORPORATE UPDATE

Lower the COVID-19 threat

WHILE the threat of COVID-19 remains small for most of the western world, companies are taking precautions by releasing safety guidance policies for its travelling employees to protect against any possible threat.

Insurance broker Willis Towers Watson has advised corporate travellers to avoid visiting animal markets, as well as contact with those suffering from respiratory issues.

Employees should also call their healthcare provider before visiting China or east Asia to ensure they are offered precautions such as masks to lower the chance of infection; while those travelling who experience respiratory symptoms or fever should seek urgent medical attention.

Risk management company

Marsh has also issued advice for corporate travel, highlighting the importance of preparedness, particularly for potential prolonged impacts on staff welfare, operations, supply chains and the broader economy.

"Organisations should take the time now to review their resilience and crisis response strategies and plans so that they are well prepared for the potential impacts of the novel coronavirus," an advisory from the professional services firm noted, while being reactive to events will delay any sort of recovery, increase response costs and place general strain on the company.

"Understanding the main likely business impacts you may face, and planning for these, is an important first step," Marsh said.

Corporate travel chief appointed



TRAVEL Counsellors (TC) has appointed its first-ever Managing Director for Corporate Travel Kieran Hartwell.

Bringing more than a decade of experience in senior corporate travel positions to the role, Hartwell was most recently Travel and Transport's Chief Commercial Officer.

He arrives at a time when the corporate arm of the company

has delivered 17% sales growth in 2019, and has been tasked with shaping strategy to scale Travel Counsellors for business over the next five years, as well as identifying the right investments to support its growing network of corporate travel specialists and clients.

The addition of Hartwell follows the recent appointment of TC's first COO Mark O'Donoghue.

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CORPORATE CHATTER

with Tony O'Connor

The impact of coronavirus

WHAT effect has coronavirus had on the share prices of the listed travel companies?

The chart below shows their performance since we first heard

	Close 18/02/2020	Actual PE Ratio	Close 31/12/2019	% Change since CV	All Time High	Date	% Change since ATH
Qantas	\$6.30	11.6	\$7.11	-11.4%	\$7.40	20/12/2019	-14.9%
Flight Centre	\$30.10	15.0	\$44.06	-31.3%	\$70.56	20/09/2018	-56.6%
Helloworld	\$4.21	13.6	\$4.93	-14.6%	\$21.36	27/12/2017	-80.3%
CTM	\$16.21	20.4	\$20.50	-20.9%	\$32.68	11/09/2018	-50.4%
Serko	\$4.40	96.2	\$5.01	-12.2%	\$6.57	11/09/2018	-33.0%
Webjet	\$13.72	29.4	\$13.02	5.4%	\$17.79	24/09/2018	-22.8%
All Ords	7,237.4	16.7	6,802.4	6.4%	7,249.0	12/09/2019	-0.2%

Red/Green = % loss/gain since announcement of coronavirus
Pink = % loss since all time high

of the disease on New Year's Eve.

Qantas, Flight Centre, Helloworld and Serko have fallen between 11% and 15%. CTM's 20% decline factors in its half yearly results, while after it also reported on Thu, Webjet has actually gained 5% over the period.

The chart also shows declines since all-time highs. Interestingly, despite the VGI saga, CTM and Flight Centre have fared similarly. The PE ratios show the relative expense of each stock in terms of profit multiples. Serko is high because it is still regarded as a "blue sky techie" in its market share building phase.

Travel revenue is also being impacted by the fires. Given the double whammy, these declines are not as bad as they could be, however if there is an uncontrollable global breakout of the virus, then all bets are off.



Tony O'Connor is the MD of Butler Caroye, Joint-CEO of Airocheck, and the Director of the GBTA in Australia and NZ.

In that scenario, Qantas will be cushioned somewhat by the expected fall in oil prices, although its hedging activities limit this moderating effect.

You would also expect leisure-centric agencies to be harder hit because leisure travel is more discretionary than business travel, while international and especially Asian exposure are more negative than domestic and regional TTV.

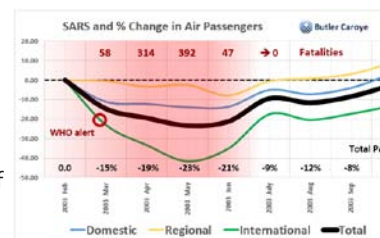
What would a good recovery from the impact of coronavirus look like at this point? SARS might give us a clue, where there was a fairly quick

resolution to the health crisis and no uncontrolled global outbreak.

The second chart below shows air passenger numbers over the SARS period. It shows that even with the successful containment in Jul 2003, it took until Oct for

passenger numbers to recover.

Maybe this time with everything web-based it will be faster, but it will probably still take a few months for traveller confidence to return and for the entire travel industry to get back on track.



Friday 21st February 2020

More MAX issues?

BOEING has admitted it found debris in several new 737-MAX jets that were in storage waiting for delivery.

However, a Boeing spokesperson said the embattled manufacturer did not expect the issue would further delay the planes' return to the skies, with the model expected to undertake certification flights in the next few weeks (**TD** 10 Feb).

"While conducting maintenance we discovered Foreign Object Debris (FOD) in undelivered 737 Max airplanes currently in storage," the spokesperson said.

"That finding led to a robust internal investigation and immediate corrective actions in our production system."

FOD covers any substance that isn't part of a plane, which would potentially cause damage.

On-time alohas!

HAWAIIAN Airlines (HA) is claimed the most punctual US airline title for the 16th year running, according to the US Department of Transportation.

HA's flights averaged an 87.7% on-time rate in 2019, exceeding the US average by 6.1%.

MEANWHILE, HA also lauded its HawaiianMiles members, who donated 35 million miles to Hawaiian nonprofits in 2019 through its Member Giving program, the most since the program's inception in 2005.

World Exp savings

WORLD Expeditions has announced a Mountain Lovers sale, offering up to \$400 off a range of international itineraries for bookings before 14 Mar.

Call 1300 720 000 for more.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Savings of \$440 are available on the Maldives Dhoni cruises with **G Adventures**. Deals are valid for the 10 May departures, with prices now starting at \$1,759 per person for the seven-day voyage from Male roundtrip. Further inclusions are available, and for details, **CLICK HERE**.

Sanctuary Retreats' finest camps and lodges are available via exclusive deals with **Abercrombie & Kent**. Valid for travel before 17 Dec, the deal is valid on the eight-day African Waterways safari and the 12-day South Africa & Victoria Falls Discovery. To book, please contact Abercrombie & Kent on 1300 590 317.

Book a flight with **AirAsia** from Avalon, Brisbane, the Gold Coast and Sydney to Bali, Lombok, Malaysia and Thailand and get 30% off all fares, and 22% off baggage and activities. Valid for travel between 24 Feb and 30 Sep. Visit airasia.com to book.

Boutique cruise line **Silversea** has released a new solo promo, offering zero single supplement fares for solo travellers. The offer is valid on bookings made until 28 Feb, with guests incurring no fare supplement on a selection of voyages departing in 2020 and 2021. Call Silversea on +61 2 9255 0600.

itravel around Antarctica



ITRAVEL Carlingford is in Antarctica this week aboard the luxury expedition ship *Scenic Eclipse*, enjoying a 14-day roundtrip to the continent.

Departing from Ushuaia on 17 Feb, the group transited through

the Drake Passage, and visited the South Shetland Islands, before exploring the Antarctic Peninsula.

Pictured, the group explores the Fish Islands, a small group of islands lying in the northern part of the entrance to Hordtadahl Bay.

WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

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Working in partnership with the Australian Travel Industry

Corporate Groups Consultant

Sydney South, \$70k + Super, Ref: 4147PE1

Our client is looking for a travel professional with Groups & Corporate travel experience to join a fantastic award winning agency. The successful candidate will ideally have a good telephone manner with excellent customer service skills. You will be experienced in the travel industry & have experience with group air & corporate travel bookings. You will also receive on the job training in Events & be offered the possibility of flexible full time hours & some days working from home.

For more information please call Paul on
(02) 9119 8744 or click **APPLY** now.

Travel Consultant

Canada!! Amazing Opportunity, Ref: 4397SB1

Are you a travel agent or specialist? You will be perfect for this role! We are seeking a person who is ready to make the change. This is an extremely rare opportunity to have a job secured within the travel industry before you move to Canada. This opportunity is offering \$40 000 CAD as a base salary plus uncapped commission plus benefits. If you have been thinking of living in another country, you need to do this. Next intake is April. Apply now and get everything confirmed!

For more information please call Sam on
(02) 9119 8744 or click **APPLY** now.

Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432SJ9

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on
(02) 9119 8744 or click **APPLY** now.

Admin Assistant

MEL, \$45k + Super, Ref: 4407AO1

Do you have a couple of years' experience within the travel industry but wanting to step away from the sales side? This role is working for a well-known Australian company, assisting with all aspects of back-end administration. Work alongside the marketing, accounts and reservations teams, this role will be responsible for reporting, loading rates onto the CRM and website, updating travel agencies and all general office admin. Apply with your CV or call for more information.

For more information please call Ashleigh on
(03) 9988 0616 or click **APPLY** now.

Business Development Partnership Manager

Sydney, \$75k + Super + Bonuses, Ref: 3216RL1

We are seeking a Business Development Partnership Manager who is responsible for generating growth through the ongoing recruitment of new customers. This role is Sydney based and responsible for whole of NSW region. The successful candidate would possess 5yrs experience in new business development and a proven track record in successful business relationship management. Extensive travel industry experience and exposure is a must. Self driven go getters please apply within for this opportunity.

For more information please call Ronny on
(02) 9119 8744 or click **APPLY** now.

Senior Consultant | Great Western Sydney

Industry High Base! + Perks, Ref: 8103AJ1

Join a friendly and welcoming team of experienced candidates who work as a team to deliver amazing travel experiences to their loyal client base. You can look forward to servicing a wide range of travel requests ranging from weekends away to NZ to a once in a lifetime European trip! A positive Work-Life balance is an important factor in this agency, with the work hours of 9-5 Monday - Friday. The perfect opportunity for an experienced consultant living within the Greater Western Sydney!

For more information please call Antony on
(02) 9119 8744 or click **APPLY** now.

Corporate/VIP Travel

BNE, \$50k + Super + Commission, Ref: 04850AW1

Exciting position exists for a highly experienced Travel Consultant to sell VIP travel! You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, travel perks and great salary package! This is a fantastic career opportunity to join an internationally established brand and work across both the leisure and corporate travel sectors! Follow the trend, join the future of travel and work with VIP clients! APPLY NOW!

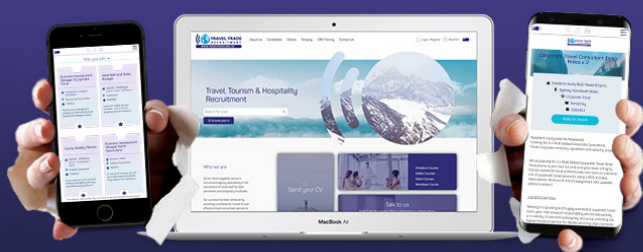
For more information please call Amanda on
(07) 3123 6107 or click **APPLY** now.

Boutique Travel Team Leader

North ADL, Lucrative Package, Ref: 4401AB1

Do you live/breathe travel like nobody else? Are you an experienced manager looking to broaden your horizon? This could be the role for you. My award winning clients are on the hunt for proven team leader to join the tight knit team and help build the store where there are no bounds to success. You must have your own client database and have an entrepreneurial mindset, along with the highest customer service skills. If this sounds like you and you're interested- Contact me ASAP and APPLY NOW!

For more information please call Anisha on
(03) 9988 0616 or click **APPLY** now.



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*registration opens 7:30am - sharp start

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