

# Pack your passport sale

Brisbane to Tokyo (Haneda)

from **\$689\*** return

Melbourne to Fiji

from **\$699\*** return

Sydney to Los Angeles

from **\$879\*** return



It's time for your clients to pack their passport and save on a range of flights across our international network. Flights to Los Angeles, Tokyo (Haneda), New Zealand, Pacific Islands and more are on sale now.

**Hurry sale ends 3 March 2020, unless sold out prior.**



# Travel Daily

First with the news

Wednesday 26th February 2020

## Euro-Leasing 2020 Sale

✓ Discounted Prices ✓ NO delivery and return fees



Conditions apply  
Book & Pay: 31 March 2020

DriveAway

Book Now

## VA bargain fares

**RETURN** fares to the USA priced from just \$879 are on offer from Virgin Australia, as part of a "pack your passport sale".

Deals also include seats on VA's new Brisbane-Tokyo Haneda service from \$689 return, as well as Melbourne to Fiji for \$699.

For more details see the **cover page** of today's *Travel Daily*.

## New QF safety vid

**QANTAS** today released a new safety video, taking passengers down memory lane as part of the carrier's centenary celebrations.

Complete with '80s mullets, '70s moustaches right through to flying boats of the 1940s, the safety briefing is conducted by current QF crew in "carefully recreated historical settings" - see it at [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

## Europe for Xmas?

**ALBATROSS** Tours is highlighting its 2020/21 festive season program in Europe, including Christmas, New Year and Northern Lights holidays.

Two new Switzerland trips are also on offer - see **page nine**.

## Virgin flags fleet changes

**VIRGIN** Australia (VAH) will transition its low-cost Tigerair division to operate only Boeing 737-800NG aircraft by Oct this year, as part of a fleet simplification project seeing the removal of seven Airbus A320s.

Tigerair will cease flying from Sydney to Adelaide, Cairns and Coffs Harbour, as well as suspending Melbourne-Coffs Harbour and Hobart-Gold Coast as the carrier rationalises non-profitable routes.

This morning's VAH half-year results release (*TD* breaking news) also confirmed a review of the VA widebody fleet, citing "significant cost savings available from next generation aircraft".

The carrier notched record revenue and passenger numbers

for the six months to 31 Dec, but the overall result swung to an \$88.6m loss, impacted by fuel costs, airport charges & staffing.

Restructuring, asset write-downs and depreciation hit the bottom line by almost \$110 million, with CEO Paul Scurrah saying the business was progressing well on "the review of our suppliers and agreements, right-sizing our workforce and making changes to our fleet and network."

"There's further work to do on costs and we will continue to review the network and our capacity in line with demand."

He highlighted VA's operational performance, with the carrier continuing to deliver an excellent customer experience and leading on-time performance.

Coronavirus is now impacting VA's domestic and international demand, and is estimated to hit Group earnings by up to \$75m in the six months to 30 Jun 2020.

Key upcoming developments include next month's highly anticipated VA launch of non-stop flights from Brisbane to Tokyo.

## MSC \$50 deposit

**MSC** Cruises has launched a \$50pp deposit deal valid on all bookings apart from MSC Yacht Club and 2021/22 World Cruises made through to 20 Apr 2020.

## Travel Daily on location in South Australia

Today's issue of *TD* is coming to you courtesy of Journey Beyond Rail Expeditions, celebrating the Indian Pacific's 50th anniversary journey.

**SOUTH** Australia's celebrated food, wine and culture dominates our experiences in the picturesque capital city of Adelaide.

Come early evening, we will find ourselves exploring the outback charm of the silver mining town of Broken Hill, just over the border in New South Wales.

As well as once boasting the world's richest deposits of lead, zinc and silver, Broken Hill now teams with art culture such as the Pro Hart Gallery, the Living Desert Sculptures and more.

## Today's issue of *TD*

*Travel Daily* today has eight pages of news and photos, a front cover wrap for **Virgin Australia** & a photo page from **Cruiseco**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Bench Africa Product Profile

Territory Discoveries.com.au

### EXPLORE THE TOP END

4 NIGHTS, FLIGHTS + MORE FROM

**\$1,365\***  
per person twin share

**BOOK NOW**

AVIS | **TRAVEL DAILY** | NORTHERN TERRITORY

Tourism NT  
Ashley Dobson

VIKING

Explore what

## TRIPLE POINTS

can buy you with Rewards by Viking

**VIEW ONLINE CATALOGUE**

**RAIL EUROPE**  
proud distributor of

EUROSTAR

## You see more when you don't fly!

Fares from \$67

**Book now**



Be the expert.

Increase your Japan expertise.

[Learn more](#)

## Revenues infected

TRAVEL management software company Serko has revealed its revenue growth for the full year to 31 Mar is expected to be “at or about” the low end of its initial forecast (**TD** 22 May 2019).

Serko originally expected to reach a total operating revenue growth of between 30% and 40% for the period, however, the company is now anticipating “softer numbers” due to the coronavirus, which is prompting a general drop-off in bookings.

The company commented that there “remains a number of factors that could positively and negatively affect” its final results for the current FY20 year, which will be announced in May.

## Two Bob's worth

THE Walt Disney Company has today announced that Bob Chapek has been named Chief Executive Officer, replacing long-standing chief Bob Iger, effective immediately.

Most recently, Chapek served as Chairman of Disney Parks, Experiences and Products since the segment's creation in 2018, and prior to that was Chairman of Walt Disney Parks and Resorts since 2015.

Iger will now act as the entertainment and tourism company's Executive Chairman, where he will lead the Board to “ensure a smooth and successful transition” until his contract expires on 31 Dec 2021.

## Sleep tight with Air NZ

AIR New Zealand has unveiled the Economy Skynest, a new lie-flat prototype sleep product featuring six full-length sleep pods for Economy passengers on long-haul flights.

The new innovative product development is being driven by the carrier increasing its number of long-haul routes, such as its upcoming Auckland to New York service, due to launch on 29 Oct.

Challenges associated with Skynest's development are “immense”, said Air New Zealand's Head of Airline Programmes Kerry Reeves, but insists “it was a prize worth chasing”, with the product so far earning “outstanding” feedback from customers & crew.

Air New Zealand will make a final decision on whether to go ahead with the Economy Skynest next year, depending on the performance of its inaugural year of Auckland-New York operations.

“We see a future flying experience where an Economy-class customer on long-haul flights would be able to book the Economy Skynest in addition to their Economy seat,” said Air NZ General Manager of Customer Experience Nikki Goodman.

To learn more about what the Economy Skynest will look like and what features it will offer guests, [CLICK HERE](#).

MEANWHILE, Air New Zealand will be the first passenger airline in the world to join a NASA earth science mission, with one of its

Q300 aircraft to be fitted with next-generation satellite receivers in the last quarter of this year.

Data gathered in-flight will feed into NASA's Cyclone Global Navigation Satellite System.

## Airports' profit rise

THE Australian Competition and Consumer Commission (ACCC) has revealed the country's four monitored airports continue to rake in big profits, despite weak passenger growth.

This comes after the Productivity Commission concluded that the airports had “not systematically exercised their market power to the detriment of the community”, in its inquiry into regulation of the airports (**TD** 23 Oct 2019).

As detailed in the ACCC's *Airport monitoring report* for 2018–19, Brisbane, Melbourne, Perth and Sydney airports collectively earned \$863.5m in aeronautical operating profit (EBITA) over the year, up 3.6%.

Melbourne Airport reported the biggest increase in operating profit, up 11.1%, while revenue per passenger grew by 11.3% at Brisbane Airport; meanwhile, Sydney continued to dramatically outrank the others, generating a massive \$404.4m in aeronautical operating profit.

Perth Airport, however, took a loss, with aeronautical operating profit falling by 19.2%.

## SeaLink lifts profit

SEALINK Travel Group has reported an underlying net profit after tax of \$13.8 million for the six months to 31 Dec 2019, a 3.8% increase on the previous corresponding period.

Revenues for the travel company were also up, recording a 4.6% rise to \$132.9 million during the same period.

SeaLink managed to keep the bottom line healthy despite some significant headwinds, including the recent bushfire crisis, which affected its Kangaroo Island operations, as well as the coronavirus, which created the most ripples for its Captain Cook Cruises (CCC) subsidiary in NSW.

Despite the impact, CCC was a strong contributor to revenue growth, as was SeaLink's WA services like its Swan River cruises and Rottnest Island services.

Future strategies include a focus on domestic tourism to insulate against COVID-19, and capitalising on the recent purchase of bus company, Transit Systems Group.

## Bench East Africa

BENCH Africa's East Africa itineraries feature journeys in Kenya and Tanzania, complemented by unique activities such as gorilla trekking in Rwanda and Uganda as well as beach experiences in Zanzibar.

The Bench offering is showcased in a special **Travel Daily** product profile which can be viewed on the **last page** of today's **TD**.

# NT Muster 2020

## Awaken your senses

More products, phenomenal prizes!  
Find out why the Northern Territory is different in every sense.

Melbourne - Cargo Hall, 10 March

Brisbane - Howard Smith Wharves, 11 March

Sydney - GPO Grand, 12 March

[Register now](#)



**NEW CALEDONIA ON SALE**

Noumea Packages from **\$999PP**  
4 nights | ✈️ 🚗 🚚

**BOOK NOW**

**ENTIRE TRAVEL GROUP**

## New Crystal COO

**KARL** Muhlberger has been appointed to the role Crystal Cruises' Chief Operating Officer.

Muhlberger will report directly to President and Chief Executive Officer Tom Wolber, and will be based at headquarters in Miami.

The Austrian national has served in a number of food and beverage roles at a range of different cruise lines, including Cunard, Norwegian Cruise Line, Seabourn and Silversea Cruises.

## Wendy's mega famil

**WENDY** Wu has launched its Wu's Who's Who Mega Famil, giving its 10 top-selling agents plus an additional randomly drawn 15, the chance to win a spot on the 10-day South America incentive trip.

Flying LATAM Airlines, the tour will kick off in Buenos Aires and will include a tango show, an Argentinean culinary experience, and a visit to Iguazu National Park from both the Argentine and Brazilian sides.

The incentive runs until 30 Apr, with every booking equating to one entry into the draw.

## AI restores Sydney

**AIR** India has adjusted its Delhi - Sydney frequency by adding two extra services from 04 Apr, in time for the Nth summer season.

The changes will see the carrier operate five weekly flights between the two cities for the period between 04 Apr & 31 Aug.

## Tauck expands local team

**TAUCK** this morning announced the appointment of David Clark as its new Australia Country Manager, along with the addition of Helen Eves and Sarah-Louise Scales as National Account Managers.

The tour operator is ramping up its local presence in partnership with its long-time GSA Travel the World (TTW), which will continue to provide call centre, reservations and finance services.

While dedicated Tauck specialists will be available in TTW's Sydney office, the company is also adding more US-based call centre staff to provide expanded round-the-clock support five days per week.

Clark is well known to the industry through former roles with Disney Destinations, Carnival Australia, Helloworld Travel Limited and Journey Beyond.

In his new role he will be in charge of all of Tauck's sales, marketing, market planning and other business functions for the Australian market.

Eves will support travel advisors in NSW, WA and the ACT, while

Scales' territory includes Qld, Vic, SA, Tas and the NT.

"We're thrilled to have David, Helen and Sarah-Louise leading the charge for Tauck in Australia," said Tauck VP for Global Sales and Partner Relations, Steve Spivak.

He said the new team's experience would be "invaluable as we take our service and support in the Australian market to the next level".

Tauck's expanded call centre operations across Australia and the USA will roll out from 06 Apr.

## Melb's Glamp-Inn

**HOLIDAY** Inn Melbourne on Flinders has revealed a range of new Glamp-Inn experiences.

A two-hour Glamp-Inn Brunch will open on the property's rooftop, while a new Glamp-Inn Suite Escape offers guests a stay in the Temple & Webster Glamp-Inn Spencer Suite, which includes a tee-pee and buffet breakfast.



## Window Seat

**WHILE** it's not uncommon to find a towel animal in your hotel room, one holidaying family was a little taken aback - and plenty amused - to find one perched on their toilet reading the paper.

Mike and Enda, who go by the handle @team\_daddy, shared the snap on Twitter, prompting other users to share their own funny towel creations, including ones styled with guests' sunglasses, or hugging toys left behind by kids in the room.



## Syd Tower refurb

**TOURISM** icon Sydney Tower, will close its 360 Bar and Dining space from 01 Mar to undertake a \$12 million revamp.

A bar on the top floor will be added, currently used for events, making it Sydney's highest.

## AFTA ROADSHOW

Join AFTA this March as we embark on a National Member Roadshow to discuss the most pertinent issues affecting AFTA / ATAS Members.



**REGISTER**  
Click here >

**GO FOR ELEVATED SERVICE**

SYD — ICN DAILY SERVICE

ICN — BUD 3 FLIGHTS A WEEK

\*FROM 23 MAY 2020

**go korean**  
KOREAN AIR

SYDNEY RESERVATION (02) 9262 6000

# Travel Daily

Wednesday 26th February 2020

## AIME wraps up

ASIA Pacific Incentives and Meetings Event (AIME), held last week in Melbourne, attracted more than 2,500 visitors and saw a 20% increase in registrations, despite the COVID-19 outbreak.

Many exhibitors have already booked in for AIME 2021.

## Splendor christened

REGENT Seven Seas Cruises has celebrated the christening of its new ship, *Seven Seas Splendor* (TD 06 Feb), with a private black-tie evening ceremony aboard the vessel in Miami.

Guests included travel partners, local community leaders, media and luxury travellers, while more than 35,000 people watched the ceremony broadcast live on Facebook and YouTube.

World-famous supermodel and actress Christie Brinkley delivered the traditional maritime blessing as the ship's godmother.

Wrapping up the celebration, British singer-songwriter Seal performed a series of his hit songs, as well as several Frank Sinatra tunes.

## NCL starts up 2021

NORWEGIAN Cruise Line (NCL) has launched Extraordinary Journeys, a new portfolio of 11 to 22-day "one-of-a-kind port-rich voyages" scheduled for 2021.

The 21-day African Safari and Seychelles cruise on *Norwegian Dawn* and the 15-day Alaska journey on *Norwegian Sun* are among the adventures included in the new collection.

NCL has also opened sales for the rest of its 2021 itineraries, featuring a range of destinations, including the British Isles, Panama, the Baltic region, the Greek Isles, Africa, Alaska, the Bahamas, and the Caribbean.

For further information on the voyages, [CLICK HERE](#).



## KK Collection's new member



SRI Lankan hotel group KK Collection has revealed Noel Rodrigo Leopard Safaris as the latest member of its tourism portfolio, which includes the likes of Kahanda Kanda and KK Beach.

Leopard Safaris by KK Collection will offer eco-lodging and wildlife glamping experiences in Sri Lanka's Yala and Wilpattu National Parks, plus a range of all-inclusive educational and tailored tours delivered with "exceptional personalised service".

Leopard Safaris founder and Director Noel Rodrigo said each company "would bring a unique set of skills to the table" and is "confident that this union will help us perfect the ultimate guest experience, making our joint-venture a resounding success".

**Pictured:** Noel Rodrigo Leopard Safaris Director, Cecile Rodrigo; founder and Director, Noel Rodrigo; KK Collection founder/Director, George Cooper, and KK's Director, Mario Stubbs.

START THE TOUR WHERE YOU WANT

PAUSE YOUR TOUR AT ANY POINT

END THE TOUR WHERE YOU WANT

[Search Tours](#)

02 9281 4537  
info@touropa.com.au  
touropa.com.au

CREATIVE CRUISING

## Earn Bonus Commission!

01 FEB - 31 MAR 2020

For ALL new Celebrity Cruises & Royal Caribbean bookings

Celebrity X Cruises  
SAIL BEYOND

Royal Caribbean INTERNATIONAL

[BOOK NOW AT CREATIVECRUISING.COM.AU](#)

\*T&C's apply



PRINCESS®

ANNOUNCING SAPPHIRE PRINCESS®

## NEW WINTER SAILINGS

FROM AUSTRALIA

ON SALE 27 FEBRUARY • [CLICK HERE](#) OR VISIT [ONESOURCECRUISES.COM.AU](#) FOR MORE

March 12 2020, Sydney

**IT'S TIME TO TALK TRAVEL**

USE CODE **TRAVELDAILY150** TO SAVE \$150

**BOOK NOW**

## Frasers renovation

**LUXURY** property Fraser Suites Sydney, located in close proximity to Darling Harbour and the Queen Victoria Building, has commenced a \$4 million refurbishment that will include a transformation of its 201 suites.

Scheduled to be completed during the second half of 2020, updates will include the replacement of furniture, artwork, curtains and carpet, with additional in-room functions "improved to suit today's discerning business and leisure travellers".

"In our 13th year of operation, this soft refurbishment of all guest rooms will offer a further lift to our multi award-winning property," said Frasers Hospitality GM Matthew Rubie.

## Benefits of a "perfect storm"



**RAIL** travel is getting a significant leg-up from the "perfect storm" of three synergistic characteristics of the today's market, according to Journey Beyond Chief Commercial Officer Peter Eggleston.

Travelling on the Indian Pacific's (IP's) 50th anniversary commemorative coast-to-coast journey, Eggleston told *Travel Daily* that three market forces are combining to enhance the company's position.

"Firstly, as unfortunate as it is, the coronavirus is making Australians reconsider travelling overseas and opting instead to discover the beauty and wonders of their own country more than ever before," he said.

This trend is also being bolstered by Tourism Australia's Holiday at Home campaign, urging domestic travel.

Thirdly, Eggleston said these two elements happen to align perfectly with a major print, television and marketing campaign the company has

invested in, giving it a very high profile across broad segments of society, but especially the over 50s demographic.

Eggleston also said he attributes "roughly half" of the IP business to the trade, which he indicated was vital to the company's ongoing success.

As such he is quick to highlight IPs commitment to supporting the trade, while at the same time being agnostic regarding the channel of business supply.

Looking to the future, Chief Operating Officer Luke Walker said the rail operator is focusing on its continuous improvement programs, exemplified by the leadership travelling on the special anniversary journey Perth to Adelaide in the entry-level Gold Class cabins to see the guest experience first hand.

**Pictured** is Journey Beyond's GM Sales & Marketing Dave Atherton; Executive GM, Rail Expeditions David Donald; Executive GM Luke Walker, and Peter Eggleston.

## WHAT YOU NEED TO KNOW ABOUT NDC

brought to you by Amadeus

### Our NDC resolutions for 2020



The NDC protocol has been talked about by IATA for almost a decade. Now, announcements from key airlines

across APAC has brought this new technology standard to the forefront. For Amadeus, NDC is a pivotal part of our future strategy and we've heavily invested in its success. Our vision is to develop an integrated solution that can be widely adopted by travel agencies and airlines to deliver sustainable results on a scale that matters.

Here are three ways we're delivering on this enhanced travel retailing vision in 2020.

1. Advocating for standardisation so all industry players are working on the same version of NDC to achieve large-scale adoption
2. Integrating post-servicing capabilities in our NDC solutions like cancellations and ticket changes so travel sellers can book and service trips with confidence
3. Driving high volumes of NDC transactions for agencies through high-performing and scalable solutions such as our travel API and Selling Platform Connect

Throughout the year I'll be bringing you the latest news on NDC. You can find out more [here](#).

**Justin Montgomery, General Manager Australia, Amadeus**

**amadeus**



**Double UP and SAVE**  
on Burgundy and Bohemia

**18 Nights from \$9,995\* PP**

**FLY FREE**

### Meet Your Mediterranean Experts

## Eleni

**Years in industry:** 5+

**Favourite Destination:** Greece

**Destinations Visited:** Greece, Spain, Turkey, Cyprus

**Expert Tip:** When checking in to a hotel, ask the staff where they like to grab a bite to eat locally when they knock off from work. Often they are just around the corner from where you're staying. Some of the best & most memorable discoveries are hole-in-the-wall spots that are not found in food guides.



**SUN ISLAND TOURS** 1300 665 673 [info@sunislandtours.com.au](mailto:info@sunislandtours.com.au)

## Abu Dhabi record

**UNITED** Arab Emirates' Abu Dhabi welcomed a record-breaking 11.35 million int'l visitors in 2019, with total revenues up 6.6% and revenue per room available up 6.4%.

The visitor number is a 10.5% increase over 2018, with India, China, the United Kingdom and the United States remaining the top four source markets outside of the United Arab Emirates.

## Emirates blockchain

**TECH** company Loyyal has signed a three-year agreement to provide its blockchain solution to The Emirates Group, becoming the first major airline to work with the Loyyal platform.

Now in production at Emirates Skywards, the new solution will bring transparency, efficiency and cost savings to Emirates Group's loyalty program.

Loyyal claims its platform also delivers enhanced security and reduces instances of fraud.

## Vic scores a hat-trick

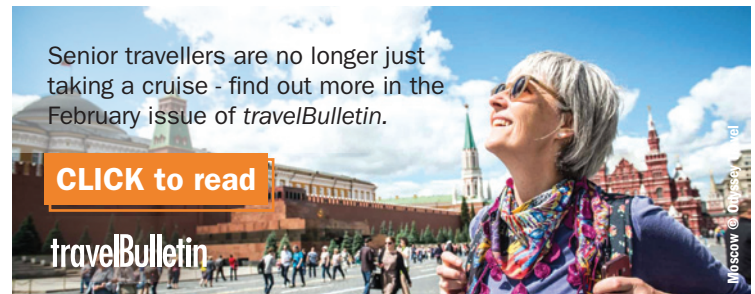
**THREE** new business events have been secured by the Victorian Government, set to bring 4,000 delegates to Melbourne and fill more than 10,000 hotel room nights.

The Harm Reduction International Conference in 2021, the 2022 Asia Oceania Geosciences Society, and Asian Racing Conference will all be held in Melbourne.

Secured by the Melbourne Convention Bureau, the additions will deliver more than \$23 million in economic benefit.

"These latest acquisitions show that we have the infrastructure, the expertise and the networks to attract international events in a variety of fields," said the state's Minister for Tourism, Sport and Major Events Martin Pakula.

"Business events make a significant contribution to Victoria's visitor economy and the benefits are spread across the state, with many delegates hitting the road for trips to the regions."



## Feel the joy with Karen & Roy



**MTA** - Mobile Travel Agents founders and Co-Managing Directors Karen and Roy Merricks have celebrated the group's 20th anniversary ahead of this weekend's national conference.

Gathering to celebrate at the head office on the Gold Coast

last week, the 50-strong team is **pictured**, with Karen and Roy pictured standing centre.

## Darwin hosts Asia

**A TOTAL** of 300 travel agents specialising in Australian travel will arrive from Asia for Tourism Australia's Corroboree Asia event in 2020.

Hosted in the NT with Tourism Northern Territory and Singapore Airlines from 23 to 27 Aug, more than 100 Australian tourism businesses will be on display.

For more info, **CLICK HERE**.

## Mongolia protects

**SMARTTRAVELLER** has advised those travelling to Mongolia will be denied entry until 02 Mar, if they have travelled to or transited from China, Hong Kong or Macao - full advice **HERE**.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



A new wellness program for 2020 is being introduced at **Karma Kandara**, located on the southwestern tip of Bali. A new beachside yoga bale has been unveiled, offering an open-air meditative space, and playing home to a series of new yoga and holistic health-focused offerings for in-house guests and visitors.



**Mantra Chatswood Sydney** has emerged from a multi-million-dollar makeover, with all of the hotel's 155 guestrooms having been rejuvenated. The accommodation boasts a selection of one- and two-bedroom apartments, and its multi-functional public spaces have also been made over.



**Six Senses Yao Noi** has unveiled its new Hilltop venue following a four-month renovation, situated at the highest point of the resort, as well as expanded facilities including a dining area called The Tasting Room, a chill-out lounge in a bamboo dome and an Alchemy bar. Completing the look is the resurfaced infinity pool.

Travel Daily  
**SIGN UP FOR NRL FOOTY TIPPING**

Prizes include flights to Europe with Emirates and weekly travel vouchers from Expedia

**ENTER NOW**



## Cruiseco celebrates its 20th year

THE Cruiseco Conference 2020, which concluded yesterday, celebrated the consortium's milestone 20th year of business operations.

The six-night agenda, hosted aboard Royal Caribbean's *Voyager of the Seas*, provided guests with numerous learning and opportunities, inclusive of eight networking events, two plenary days featuring 19 presentations and panels from 23 speakers, and the annual awards night.

Networking events were hosted on board with activities ranging from cocktail parties and silent discos to golf tournaments and everything in between.

Delegates were also treated to a wealth of educational content designed to grow their cruise business and deepen their understanding of the industry.

Senior cruise line reps from six brands spoke about topics such as customer segmentation, revenue management and the importance of ports.



**PAUL** Hewett discussing the changing digital purchase path of travellers.



**GREG** Wilson, National Sales Manager at Cruiseco, with one of the prize-winners, Anne Calder from Oz Cruising.

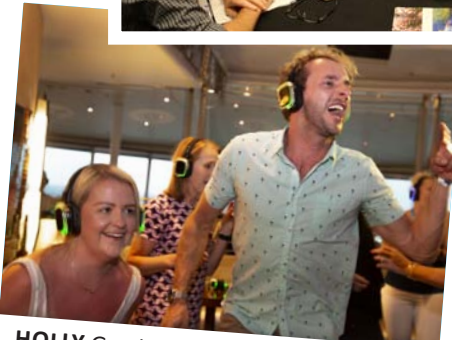
**SMALL** group networking with Oceania Cruises.



**NATALIE** Cherry, Noosa Cruise and Travel; Trevor Thwaites, Oceania Cruises; and Anne Calder, Oz Cruising.



**CRUISECO** members and staff enjoying Royal Caribbean hospitality.



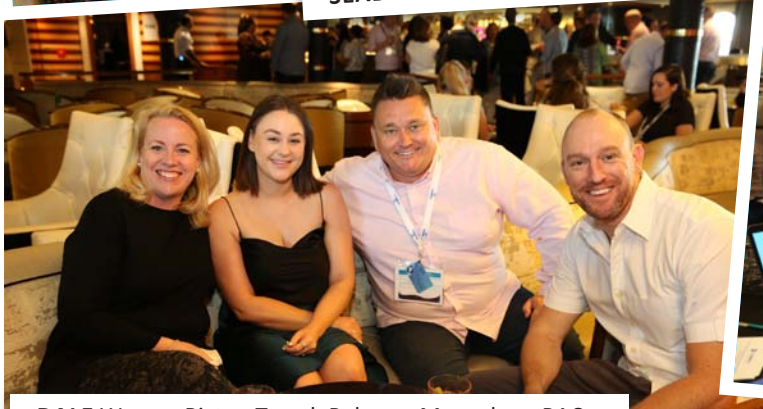
**HOLLY** Gurskis, RAA Travel and Shaun Kavanagh, Princess Cruises enjoying the Silent Disco.



**LEEANNE** Freeman, TravelManagers Australia, and Emily Soutter, St Ives Travel.



**SEABOURN-HOSTED** cocktails.



**DALE** Wynne, Bicton Travel; Rebecca Munachen, RAC; Barry Downs, Bicton Travel; and Steve Richards, Silversea.



**ENJOYING** small group networking with Crystal Cruises.



## W Hotels loves out loud



**W HOTELS** will showcase its float, Love Out Loud, at this Sat's celebratory Sydney Gay & Lesbian Mardi Gras parade, to "celebrate equality and inspire travellers to love out loud".

The float will feature special guests, including international drag superstar Alyssa Edwards (**pictured**), who has starred in *RuPaul's Drag Race* and *Dancing Queen*, and Australian singer-songwriter Vera Blue.

More than 80 guests, including 20 staff from W Brisbane and

the soon-to-open W Melbourne, as well as Marriott Bonvoy members, will dance and march alongside the float, a "super-charged fluoro boombox".

"Since day one, W Hotels has been committed to inclusivity and equality and that sense of acceptance remains at the core of the W DNA," said Marriott's Asia Pacific, VP Luxury Brands & Brand Marketing Bruce Ryde.

## A-ROSA expands

**A-ROSA** has added 67 new shore experiences to its excursion program, across five categories: discovery, action, family, bicycle and gourmet.

Highlights include a tour of Vienna by electric classic car, and a private yacht trip from Port St Louis through the Rhone Delta to an organic oyster farm.

A-ROSA will also offer a new three-course menu on its Danube and Rhine cruises from Mar.

## Hurtigruten goes it alone

**HURTIGRUTEN** has introduced a new solo waiver offer on a range of expedition sailings to Antarctica, Iceland, Greenland, Svalbard, Central America and the Caribbean.

Solo travellers can now save \$15,000 on Polar Outside Cabins on the 19-day Northwest Passage: In the Wake of the Great Explorers, while discounts of up to \$5,000 are available on the eight-day Alaska & Canada: Inside Passage Wilderness Expedition.

Bookings must be made by 31 Mar - for more, **CLICK HERE**.

## Chimu ups bargains

**CHIMU** Adventures is offering discounts on a range of its itineraries, including up to 30% off the 10-day Spitsbergen Highlights journey, now priced from \$5,850ppts.

Travellers can also save 40% off the eight-day Realm of the Polar Bear journey in the Arctic, and 30% off the Alya Cruise Western Islands, which explores the Galapagos Islands.

The sale ends 29 Feb - for more information, **CLICK HERE**.

## Vibe Melb date

**TFE** Hotels has announced the opening date for Vibe Hotel Melbourne (**TD** 09 May 2018) will be 16 Apr, with bookings now live.

Early reservations made will also receive a 20% discount opening special, with rates starting from \$143 per night.

## Travel vax access

**TRAVELLERS** in Queensland will be able to visit their local pharmacy to get important travel vaccinations, under new measures announced by Queensland Health this week.

The decision will allow pharmacists to administer jabs to immunise travellers aged 16 years and older against diseases including cholera, diphtheria and hepatitis A, without having to book an appointment with a specialist travel vaccination centre or their GP.

Pharmacists operating in other states and territories have yet to be granted approval to administer travel vaccines.

However, pharmacists in all states and territories can provide flu shots to those travelling to areas affected by influenza throughout the year to patients as young as 10 years in some regions.

# WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to [grecemed@traveldaily.com.au](mailto:grecemed@traveldaily.com.au)



**Q4 - Luxury isn't just all about fancy hotels and resorts! Send us your (or your clients) favourite experience.**



Full prize details here



Terms and conditions



**ALBATROSS  
Tours**

Come share our love of Europe

# BOOK NOW

## European Christmas, New Year & Northern Lights Tours

**VIEW TOURS**



Small Group Festive Holidays

Tour Departures | December 2020 - March 2021

## EXCITING NEW SWITZERLAND TOURS

**Christmas in a Swiss Spa Resort**  
12 Days - Munich to Luzern



**Swiss Alpine Christmas Markets**  
13 Days - Munich to Milan



Are you offering your clients Australia's leading Festive program of Europe?  
Contact our friendly reservation staff to find out more



*Working in partnership with the Australian Travel Industry*

### Corporate Group Air Consultant

Mascot, \$70k + Super, Ref: 4147PE1

If you have worked on group air before then this new role is an exciting opportunity for you to earn top \$\$ working for an award winning corporate travel agency as their group air specialist. Working Monday to Friday only, this company believes in work life balance and ensures that they can assist their staff in mapping out their career path through internal promotion, sitting within a boutique corporate office. No day will be the same and you will be rewarded for your hard work.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Specialist Reservation Consultant

Sydney, Great Package + Bonus, Ref: 4411SB1

I am currently looking for a reservations consultant with a passion for Italy or Canada. If you live and breathe one of these countries, you do not want to miss out on this opportunity. This forward thinking company offers a fantastic salary and has amazing perks including a Famil and bonus. You will need a minimum of two years' experience within the travel industry to be successful. If you feel as though this role is for you, send through your CV for a chat today!! Immediate start!!

For more information please call Sam on (02) 9119 8744 or click **APPLY** now.

### Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432S19

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Consultant

SE MEL, Attractive Salary Pkg, Ref: 4384AO1

Are you an experienced corporate consultant looking for your next challenge or retail agent looking to upskill? This role is working for an established & successful corporate travel company. Located SE Melbourne, this role is responsible for providing both domestic & international travel solutions. Work in a fast paced environment while maintaining high levels of customer service. Competitive salary package & amazing industry perks and discounts. Apply with your CV or call for more information.

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

### Global Product Support Coordinator

Sydney, \$57k + Super, Ref: 4441RL1

A globally recognised travel icon is looking for a product support specialists to join their successful team in supporting the companies large network. Minimum 2 years travel industry experience is required (retail/wholesale/corporate/support/helpdesk) is ESSENTIAL. Native Calypso system knowledge is also highly desirable. Successful candidates are strong team players with high attention to detail and a drive to succeed. Please apply now for your chance to take your career to greater heights!

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Senior Product Manager

Sydney, Up to \$130k + Super, Ref: 1989AJ1

Oversee all operations for the Product side of this business, overseeing both the product and airfare teams. You will excel at creating and driving product strategy, have the ability to think outside the box and be happy to lead by example, sharing your knowledge while actively negotiating and contracting tour packages with supplier partners. You will have extensive experience within the Product side of the Travel Industry, have proven success leading teams and a strong network in place.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

### BDM Corporate Travel

BNE, Competitive Package + Travel Perks, Ref: 6043AW5

My client is an international travel brand, looking for a BDM who excels in B2B Sales and Key Account Relationships! Do you have a proven ability to plan, develop and execute business development strategies? Are you a confident and articulate communicator and collaborator? Are you comfortable in Networking/Creating new leads? Then this is the Corporate Travel BDM role for you! If 2020 is your year, take the challenge and start your new career now! Send your CV and APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Boutique Travel Team Leader

North ADL, Lucrative Package, Ref: 4401AB1

Do you live/breathe travel like nobody else? Are you an experienced manager looking to broaden your horizon? This could be the role for you. My award winning clients are on the hunt for proven team leader to join the tight knit team and help build the store where there are no bounds to success. You must have your own client database and have an entrepreneurial mindset, along with the highest customer service skills. If this sounds like you and you're interested- Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Find your ideal travel job at [www.TravelTradeJobs.com.au](http://www.TravelTradeJobs.com.au)  
online... on mobile... in branch





## Popular destinations in East Africa

### East Africa is the image of Africa most people have in their heads.

LARGE open savannah filled with wandering herds of animals and a 4x4 vehicle exploring along dirt roads. There are a wealth of national parks and experiences for travellers in Kenya and Tanzania as well as a range of extensions for unique activities like the gorilla trekking in Uganda/Rwanda and history on the beach in Zanzibar.

Most travellers end up doing either the northern circuit in Tanzania or the Southern circuit in Kenya, or both.

The Tanzanian northern circuit takes in famous areas like the Serengeti and the Ngorongoro Crater for amazing game drives. The Kenyan southern circuit also offers amazing encounters at parks like the Masai Mara, Lake Nakuru and Amboseli. As the names suggest there are multiple areas for a safari in each country and popularity doesn't always indicate quality, rather just how well known a place is. There are amazing animal encounters in the north of Kenya and the south of Tanzania, far away from the tourist crowds.

Whilst in East Africa most visitors will choose to relax post-safari on

the beaches, be it in Kenya or on the islands of Zanzibar or Pemba. Not to be outdone, Uganda and Rwanda offer unique safari experiences in addition to the gorilla trekking, taking you to see gorgeous scenery and animals like the chimpanzee.

There are a wealth of options available for all clients, depending on their style and budget.

### **NEED HELP?**

Speak to the experts at Bench Africa about which East Africa trip suits your client.