two oceans, one journey

FIFTY YEARS





find time

It's the 50th year of our iconic train, and to celebrate, we're launching five amazing new packages featuring bonus inclusions at some of our most sought-after travel destinations and experiences across Australia. Your clients will have the opportunity to embark on an all-inclusive expedition to experience two oceans on one unforgettable journey, plus so much more.

AGENT TOOLS

A TRIP FOR TWO ON THE INDIAN PACIFIC

As part of the 50th anniversary celebrations, we're offering \$50 gift cards to the first 50 agents who book any of our five packages.

Plus, the lucky agent that makes the actual 50th booking will win their very own journey for two on the Indian Pacific.

FIND OUT MORE







Travel Daily First with the news

www.traveldaily.com.au Tuesday 21st January 2020

Win Indian Pacific

TO CELEBRATE its 50th year of operation, the Indian Pacific is giving agents the chance to score a train ride for two if they take the 50th booking during the promo period.

The first 50 agents to make a booking will also pick up a \$50 gift card - see **front page** for info.



Europe River Cruising 2021 Preview **OUT NOW!**



Best Pricing Best Deals Open Availability

VIEW BROCHURE >

Cover-More agent support

EXCLUSIVE

COVER-MORE Travel Insurance is offering confidential, free-ofcharge professional counselling support for travel agents impacted by the bushfire crisis.

The service is being provided by Cover-More's Benestar business, described as one of Australia's "leading providers of workplace wellbeing and incident management services".

Cover-More Executive GM of Sales & Distribution Mike Stein told *Travel Daily* that Benestar's assistance teams were experts in providing psychological and emotional support during critical incidents.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for Journey Beyond, plus full pages from:

- TMS Talent
- Windstar Cruises

"Our agent partners can access invaluable professional support at a time when many travel agents are both personally and professionally impacted by the devastating bushfires across Australia," he said.

Agents wanting to utilise the service can contact one of Benestar's clinicians by calling 1300 360 364 and requesting Cover-More's Bushfire Support.

The Wright job

JACQUI Wright, formerly the long-standing GM Travel & Leisure for The Entertainment Book, has taken a new role as **GM** Commercial Partnerships for Australian Motoring Services.

CEO Michael Reed (ex Jetset Travelworld), and will be responsible for negotiating travel deals for NRMA, RACV, RACQ, RAA, RAC and RACT members.

She reports to the organisation's

Pick your Perk

WINDSTAR Cruises is offering a range of bonus add-ons such as wi-fi and onboard credit as part of a "Pick your Perk" promotion valid for bookings confirmed before 28 Feb 2020.

Other value-adds are also available as part of the deal - for details see the last page.



Europe River Cruising 2021 Preview OUT NOW!



Best Pricing Best Deals Open Availability

VIEW BROCHURE >





GROWING **APPLY NOW**

BUSINESS DEVELOPMENT PARTNER

(FULL-TIME - NSW)

We're looking for a high performing Business Development Partner who knows how to generate growth with ongoing recruitment of new customers. Based in NSW.

BUSINESS DEVELOPMENT PARTNER

(FULL-TIME - WA)

We're looking for a high performing Business Development Partner who knows how to generate growth with ongoing recruitment of new customers. Based in WA.

ACCOUNT MANAGER

(FULL-TIME - SYDNEY)

We're on the hunt for an experienced Account Manager who with our Member Agencies and Travel Partners internal teams.

NETWORK SUPPORT ROLE

(FULL-TIME - SYDNEY)

Exciting opportunity for a support role where you will provide operational, account management, communication and



Tuesday 21st January 2020



Loyalty chief departs

VIRGIN Australia has announced the resignation of its Velocity Frequent Flyer Chief Executive Officer Karl Schuster, effective 31 Jan.

He leaves the company after serving nearly five years in the role, presiding over a number of achievements including close to doubling memberships from 5.3 million to over 10 million members, forging partnerships with a number of brands such as flybuys, as well as increasing the division's annual revenue to more than \$411 million.

"Velocity plays a very important role in the group's future and Karl has helped set up the program for success in its next phase," said Virgin Australia Group Chief Executive Paul Scurrah.

Virgin has appointed former Velocity CEO Neil Thompson to the position in the interim, with a global recruitment process now underway to find Schuster's permanent replacement.

Trivago "tricked" users

AUSTRALIA'S Federal Court has ruled hotel comparison site Trivago breached Australian Consumer Law when it made misleading representations about hotel room rates via its website and through TVCs.

The court ruled that from at least Dec 2016, the Expedia Group-owned Trivago presented a false claim to consumers that it identifies the cheapest rates available, when in fact it deployed an algorithm to promote the hotels paying the company the highest cost-per-click fee further up the search ranking.

Australian Competition and Consumer Commission (ACCC) Chairman Rod Sims said the site knowingly "tricked" its users into believing the most visible search results on its site were also the most economical.

"By prominently displaying a hotel offer in 'top position' on its website, Trivago represented that the offer was either the cheapest available offer or had some other extra feature that made it the best offer when this was often not the case," he said.

The court also determined the company created a false impression of savings when it used strike-through prices and different coloured text, often comparing standard room rates with luxury room prices at the same hotel.

"Trivago wasn't comparing apples with apples when it came to room type for these room rate comparisons," Sims said.

"We brought this case because we consider that Trivago's conduct was particularly egregious," he added.

The court also found that Trivago misled users by promoting itself as providing impartial price comparisons.

A court hearing on penalties will be held at a later date.

KPMG not cancelling Excite bookings

EXCLUSIVE

THE KPMG Administrators of the collapsed Excite Holidays have denied allegations that they are cancelling pre-paid bookings.

A number of outraged Travel Daily readers have contacted us in recent days, complaining that the Administrators have been contacting hotels to cancel fully paid bookings - even in cases where the agents have been given written assurances by the properties that payment had already been received and the client reservations were safe.

Hotels are now telling the agents the bookings have been cancelled "by the travel agent".

One agent said the bookings were being "cancelled from under our noses, in some cases with clients already travelling".

Tomorrow, the first Excite Holidays creditors' meeting will take place in Sydney at 11am.





Tuesday 21st January 2020

Aurora's expansion plan

EXCLUSIVE

AURORA Expeditions is mulling adding another purpose-built expedition ship to its fleet, with Managing Director Robert Halfpenny confirming the line has the option for a third newbuild.

The company would make a decision within the next 12 months and the vessel would likely come into operation in Oct 2022, Halfpenny told TD.

The line has undergone a rapid expansion, shifting from chartering polar ships to purposebuilt newbuilds, with the launch of the first vessel in the series, Greg Mortimer, late last year (TD 01 Nov 2019) to be followed by Sylvia Earle in Oct 2021 (TD 07 Jan).

"There's obviously a demand for this kind of product," Halfpenny said, but said he doesn't see Aurora Expeditions ever being a large operator.

"[Three ships is] probably where

we would have to stop," he said.

"When you start getting past three ships for our model, where you start struggling is repositioning the ships," he explained.

"We can't really do repositioning voyages because that's not in the core principles of Aurora.

"We go to designated destinations where we do the type of travel and exploration that we do so we have to do deadheads between those destinations," Halfpenny said.

The cruise line does offer some destinations in between the poles, with a new itinerary for Ireland released in the 2021/22 program last week (TD 14 Jan).

"In between there's a lot of places to go but there's a lot of sea in between them and our people don't particularly go on the ship for sea days," he said.



Albatross reduces

ALBATROSS Tours will reduce its small group sizes on its 2020 European Festive Tours from 40 to 28.

The move covers 2020/21 European Christmas, New Year and Northern Lights tours, with Managing Director and Tour Designer Euan Landsborough guaranteeing tours would run with a minimum of 10 pax.

Spirited competition

NORWEGIAN Cruise Line (NCL) has launched a new competition that gives agents the chance to score a cruise for two on board the line's newly refurbished Norwegian Spirit during her inaugural Asia sailing.

To win the prize, agents need to show their "Norwegian Spirit" and caption their photo by telling NCL in 30 words or less what excites them about the refreshed vessel - CLICK HERE to enter.



Window

THE next time you complain about being seated next to a baby on a flight, just be thankful you don't have to contend with a wild pig slurping up your spaghetti bolognaise.

As air travel gets cheaper, more and more people are deciding to take their pets with them when they travel overseas, with cats and dogs the most common, and goats, pigs and rabbits also known to hop aboard flights more regularly.

The practice is becoming popular in New Zealand in particular, with several pet travel agents telling local media that business is "booming".

In the past month, the majority of NZ pets travelled to Australia, with Milan, Denmark, and London close behind.

Qantas Global Sale

Over 40 global destinations on sale now. Sale ends 3 February.*

Find out more







*Ends 3 Feb 2020, unless sold out prior. Selected travel dates, days and conditions apply.

Tuesday 21st January 2020

We are open for business

FIRE-AFFECTED regions around the country have reminded Aussie travellers that they are now "open for business".

The first major domestic tourism campaign spruiking that message has launched on the back of a multimillion dollar funding injection from the Federal Government (TD 20 Jan), with the South Australian Tourism Commission (SATC) encouraging visitation to Kangaroo Island and the Adelaide Hills wine region.

The Help them out, #BookThemOut push focuses on encouraging tourists from interstate to visit the areas and reinvigorate the local economies, as well as share their experiences online with the hashtag: BookThemOut.

"Tourists can play a big part in helping these regions get back on their feet by sharing their experiences on social networks," the SATC said.

Meanwhile, Destination Southern Highlands has begun encouraging people to return to towns within the Southern Highlands area, stretching from Warragamba Dam and Picton through to Wingello, Mittagong, Bowral and Moss Vale, while Visit Victoria has also reiterated much of the state's tourist draws are accessible, including Ballarat, The Great Ocean Road, Phillip Island and the Mornington Peninsula.

The Caravan Industry Association of Australia has kicked off a Keep on Camping initiative, urging caravan/camping travellers to visit affected areas.

The industry body's push includes info on which regions are safe to visit - more info HERE.

Tourism Council WA is also asking businesses to start posting "reassuring images" on social media and via EDM campaigns.

A KURIOS incentive



A GROUP of 10 Queensland agents recently scored tickets to **KURIOS** - Cabinet of Curiosities by Cirque du Soleil, thanks to Las Vegas Convention and Visitors Authority and Viva Holidays.

The agents were selected for booking the most nights of accommodation in Las Vegas via Viva Holidays from 01 Oct to 15 Dec, with bonus points being scored by those who booked a Cirque du Soleil production in the

The Sunshine State agents joined their compatriots in Sydney, who experienced Cirque du Soleil in Oct, while Melbourne agents will join them this Mar for their currently active incentive

(18 Nov to 16 Feb), with 24 agents to be selected.

Pictured having their Kurios-ity piqued are, back row: Samantha Stiles; Rhonda Sutton; Sky Gander; Kim Knight; Krista Cain; Leonie Blair and Tina Pizzoni.

In the front row: Andrea Cole; Denielle Rooney & Lynsey Barling.

VSC appointment

VISIT Sunshine Coast (VSC) has announced destination tourism expert Jo Prothero as its new Head of Marketing.

Prothero's last role was Director of Marketing & Communications at Falls Creek Resort, Vic.

For more, see today's BEN.



*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 12 December 2019, subject to currency fluctuation and availability. Offer ends 28 January 2020. Business Class fares are for travel commencing 4 February to 30 November 2020. Economy Class fares are for travel commencing 24 January to 20 March, 30 March to 31 May, 1 September to 10 September and 20 September to 30 November 2020. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emiratesagents.com/au, see your GDS or call Emirates on 1300 303 777. Offer subject to change.



Tuesday 21st January 2020

MSC beefs Qld sales

MSC Cruises has appointed Shannon Morgan to the role of Business Development Executive, Queensland.

He has previous sales experience with travel brands such as Wendy Wu, Globus and most recently as Pandaw River Expeditions Sales Director.

Morgan officially commenced in the position yesterday.

Lindblad fly free

LINDBLAD Expeditions has introduced a fly free offer, where guests will receive free return Economy airfares from Sydney or Melbourne to Santiago or Buenos Aires until 30 Jun.

The offer can be applied to the 12-day Journey to Antarctica: The White Continent for travel between 09 Nov and 19 Dec, with prices starting from \$20,450ppts including international flights.

CLICK HERE for bookings or more information.

A Force For Good

A FORCE For Good Hub has announced it is now taking nominations for its Force For Good Awards, offering recognition in three categories, including Supporting Women, Community Impact and Driving Diversity Impact.

The awards will be presented at two A Force For Good events; one in Sydney on 06 Mar and the other in Auckland on 09 Mar.

Nominations can be made **HERE** and close on 14 Feb.

TC 2020 conference

THE 2020 Travellers Choice Conference will be held in Melbourne from 20-22 Nov.

The three-day event will be held at Crown Melbourne, with delegates staying in the heart of the city at the five-star Crown Metropol Melbourne.

Travellers Choice said it intends to send sponsorship proposals to suppliers by the end of Apr.

Qantas lends (another) hand



QANTAS on Fri housed the New South Wales Rural Fire Service's (NSW RFS) 737 Large Air Tanker at Sydney Airport for a mechanical check and clean.

The aircraft has completed 442 drops so far this season, equating to over six million litres of water, gel and retardant.

The airline, along with its subsidiary Jetstar, also recently donated \$1 million to the Red Cross Disaster Relief and Recovery Fund (TD 16 Jan), in addition to setting up a special funding page -**CLICK HERE.**

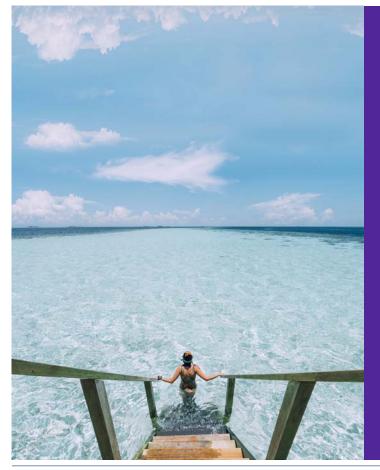
Pictured: the Qantas staff and one of the hardest-working members of the NSW RFS.

New Disney ride

THE highly anticipated new Star Wars: Rise of the Resistance attraction is now open at Disneyland Resort in California, bringing guests into the "middle of a climactic battle between the First Order and the Resistance".

The new attraction adds to the immersive experiences available to guests at the new Star Wars: Galaxy's Edge themed area, which includes almost six hectares of Star Wars-inspired sights and experiences, such as Millennium Falcon: Smugglers Run.

Star Wars: Galaxy's Edge is also available at the Florida park.



The back to holidays sale

Up to 30% off* a great range of flights.

Hurry, sale ends midnight tonight.



*Sale ends 21 January 2020, unless sold out prior. Travel periods and conditions apply.

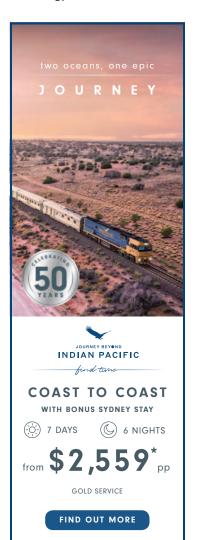
Tuesday 21st January 2020

MSC fleet expands

MSC Cruises' partnership with Chantiers de l'Atlantique has been extended to 2030, with the shipyard to construct a third and fourth ship powered by liquefied natural gas (LNG) for the cruise line's World Class.

The partnership will also focus on the development and utilisation of next-generation environmental technology, with the two newbuilds to be delivered in 2025 and 2027.

Signed yesterday, two memoranda of understanding between the two parties will also see the development of a new prototype class of four LNG-powered cruise ships, and another class which will explore wind power and other technology.



MEL aviation chief

MELBOURNE Airport has appointed Shane O'Hare as its new Chief of Aviation.

Responsible for leading the airport's operations, with a focus on driving growth, O'Hare has more than 40 years of experience in aviation globally, across airlines, private aviation, alliances, charter and tourism.

ANA donation

ANA Holdings will help fund wildlife relief in the wake of the bushfires with a \$20,000 donation to the Australian Red Cross.

The airline will also donate a portion of sales from ANA travel packages to other relief organisations.

In addition, a donation box will be placed at the ANA check-in counters at Sydney and Perth airports, with passengers able to contribute to funds currently being raised for WIRES.

Sunshine Coast adds Mercure



ACCOR has rebranded the Best Western Plus Lake Kawana Waters on the Sunshine Coast to Mercure Sunshine Coast Kawana Waters.

The property, located a onehour drive from Brisbane Airport, features 81 suites over four floors, with amenities including a restaurant, bar, & function rooms.

The Mercure Sunshine Coast Kawana Waters joins the Accor network under a franchise agreement, with the company's Chief Operating Officer Simon McGrath welcoming the new arrangement as the area enters a major growth phase.

"The Sunshine Coast has

experienced significant tourism increases into the region as of late, with a total of 3.8 million visitors spending \$2.4 billion for the full year 2018," he said.

"Domestic visitation grew by 1.8% whilst international visitation to the region outpaced Queensland's overall average, recording a growth rate of 8.5%".

The latest Mercure property joins a network of over 50 hotels across Australia & New Zealand.

The hotel's restaurant is above.





Tuesday 21st January 2020

Accor loyalty

ACCOR has launched a new multi-platform advertising campaign around its loyalty program, Accor Live Limitless (ALL), to coincide with the Australian Open 2020.

As an official partner of the Australian Open, Accor will welcome VIPs, media and ALL loyalty members, with opportunities for behind-thescenes tours, photo opportunities with the trophy, and the chance to meet leading players.

"Accor is proud to champion tourism to this beautiful country," said Accor Pacific Chief Operating Officer Simon McGrath.

"This is one of the first events we are hosting as part of ALL to deliver a world-class hospitality experience at one of the world's



Assistance stats

TRAVELPORT has revealed that requests for assistance for airline passengers with intellectual disabilities are up 762% among Asian travellers booked through its platform.

This comes after Travelport's 10-month long campaign to generate awareness of the dedicated Special Service Request (SSR) booking code that can be used to alert airlines when a traveller has a disability & needs assistance (TD 02 Oct 2019).

KLM, Jet Airways

DUTCH flag-carrier KLM is investigating a possible takeover of the Amsterdam part of the assets of Jet Airways, after the Indian carrier collapsed last year (TD 18 Apr 2019).

According to KLM, assets it might purchase include "marketing data, catering equipment, office furniture and also a Boeing 777-300 ER".

A-ROSA CLIA Aus

A-ROSA River Cruises has joined Cruise Lines International Association (CLIA) Australasia as a River Marketing Affiliate, to aid its brand growth in Australian and New Zealand markets after its launch in the region late last year (TD 25 Oct 2019).

"We now have the perfect platform to engage with the very best cruise agents... allowing us to establish further Preferred Partner agreements," said A-ROSA Regional Director Australia & NZ Birgit Eisbrenner.

Aus virus screening

FLIGHTS arriving to Sydney from Wuhan, China, will be met by border security and biosecurity staff as well as NSW Health officials, following the growing number of cases of a new strain of coronavirus in China, which can be passed from person to person.

The US and many Asian countries have also ramped up screening.

Thomas circles back to KI



GRAND Circle Corporation's David Thomas has spent the last week on Kangaroo Island (KI) helping the devastated community with recovery efforts, and promoting the destination is still open-for-business.

Thomas has helped tourism businesses with their new and/ or revised alternate itineraries, and spent three days finding and feeding surviving wildlife.

Thomas is **pictured** at Prospect Hill lookout in eastern KI, with no smoke in sight.

More photos available on Facebook HERE.

Qantas near miss

THE Australian Transport Safety Bureau is reviewing an incident in which two Qantas planes were involved in a near miss over Sydney in Aug.

The probe is investigating whether or not a trainee air traffic controller was to blame for the incident, which saw one plane's emergency system activated.





NSW BUSINESS DEVELOPMENT MANAGER

APT Travel Group is Australia's largest and most awarded tour and cruise company, with 93 years of experience in innovation, customer service and being market leading

We are looking for a dynamic new addition to our sales team to cover a maternity leave period - NSW Business Development Manager

If you are an experienced BDM that is passionate about delivering exceptional service and have a track record of strong industry relationships this may be the opportunity you have been waiting for.

Key focus of the role:

- Ensure sales budgets are met and ROI is ascertained on all sales spend.
- Maximise revenue growth through thorough business plans and carefully curated sales activities.
- Deliver presentations to large and small groups to drive business and promote the APT and Travelmarvel suite of
- Create and implement a training plan for the NSW territory to train and motivate travel agency consultants on product selling features.
- Develop market intelligence summary reports covering; product feedback, competitor analysis, APT product opportunities and general market trends.

If this sounds like you, why not find out more. Head to https://applynow.net.au/jobs/ni/APT2021.

Tuesday 21st January 2020

AFTA UPDATE

from Jayson Westbury



financial commitment (the first tranche, with more expected), with a \$76m funding plan that will see Tourism Australia reenter the promotion of domestic

The breakdown of the funds is well mapped out, including \$20 million to promote domestic tourism - more on that shortly; \$25 million as a supplement to the Tourism Australia efforts for a specific global campaign for inbound visitors; \$10 million to support regional events like concerts, festivals and other permanent visitor attractions; \$9.5 million for global media hosting to help restore the media messages; \$6.5 million to support tourism businesses and buyers to the Australian Tourism Exchange, which is all about selling Australia to the world; and \$5 million to help support the diplomatic network across the globe.

In all, it's additional money from the National Bushfire Recovery Fund to support the tourism industry both here on the ground, and in marketing and communications around the world. It is a targeted approach to get things moving and back on track for the thousands of small businesses who rely on visitors, both domestic and international, for their futures and survival.

For the travel industry, this plan presents an opportunity to be involved in the national recovery

efforts by ensuring that agencies, consultants and advisers are tuned in and up to speed on the various offers with domestic holiday options. I suspect we will see many of the domestic providers coming out with additional options - time will tell on this one

While many Australians will take a weekend away, or a short break with a simple drive and drop approach, others may consider an Aussie holiday over another overseas option this year, so the entire travel eco-system needs to be ready to support and advise those who might enquire about these options. It is always difficult to tell exactly what the Australian people will do when it comes to these types of decisions, and of course it will very much depend on the campaign that is mounted by Tourism Australia and the state tourism marketing agencies, but it's best to be prepared to assist, should the desire to book domestic by clients arise.

Many of the state marketing bodies have already commenced campaigns, and the Tourism Australia money will no doubt further support many of the ideas already in market.

There has also been a push for companies to consider holding their internal sales or strategy meetings in regional Australia or destinations that they may not normally consider – time will tell how that rolls out, but it is all worth having at the top of mind and ensuring that this type of national recovery thinking is in the narrative of all those in the travel industry.

AAT Kings make it sizzle



THE top brass at tour operator AAT Kings recently lent their humble culinary skills to the Aussie barbecue, cooking up a storm for the company's hardworking day tour drivers.

Managing Director Matt Cameron-Smith and Head of International Sales Peter Townsend (pictured) both hit the tongs and hotplates, grilling up some Aussie favourites.

Cameron-Smith even praised his fellow chef, claiming Townsend was "showing great form on the egg station".

Mercure Sth Viet

SOUTH Vietnam has officially welcomed its first Mercurebranded resort with the opening of the Mercure Vung Tau Resort.

Located on the beachfront of Nghinh Phong Cape in the Bien Hoa Province, the property offers 80 guestrooms, including a range of family suites.

The resort features an all-day dining restaurant, two bars, a fitness centre, pool and a dedicated kids' area.

New Tas Premier

TASMANIAN Treasurer Peter Gutwein will step into the role of Tasmanian Premier, replacing Will Hodgman (TD 15 Jan).

The move comes following rival Michael Ferguson's decision to step down from the race, leading to an "unopposed" election, according to ABC News.

"It is clear to me that our state's best days are still in front of us; Tasmania's strengths are well recognised," Gutwein said in his Premier's speech.

MONEY

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

AU\$1 = U\$0.687

TRAVELLERS to Japan this week best keep a close eye on the exchange rate, after the AUD continued to fall overnight to 10-day lows against the JPY. Those heading to China are also in for a rough ride, with the dollar touching its lowest levels since Aug last year.

In other global markets the AUD inched slightly higher, including a small 0.1% gain for the AUDUSD.

Wholesale rates this morning.

US	\$0.687
UK	£0.528
NZ	\$1.040
Euro	€0.619
Japan	¥75.73
Thailand	ß20.86
China	¥4.719
South Africa	9.964
Canada	\$0.896
Crude oil	US\$58.54

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HR OFFICER - 6 MONTH CONTRACT Sydney - \$60K - \$70K + super

Work for this well regarded travel company located in Darling Harbour. This role will assist with all HR generalist duties including performance reviews, recruitment initiatives across the business and administration support to the general manager. This is initially a 6 month contract role with the view to go permanent.

Contact Susan

VIEW JOB

INBOUND TRAVEL CONSULTANT Sydney - \$55K - \$65K + super

Utilise your extensive knowledge of Australia to help incoming travellers have the trip of a lifetime. This rewarding role will need extensive geographical knowledge of Australia and preferably of New Zealand and the South Pacific Islands also. Famils available within Australia to keep you up to date on your product.

Contact Leanne

VIEW JOB

EVENT PRODUCER

Sydney - \$100K - \$110K + super

The role requires an outstanding producer to join an ever-growing team on a full-time basis. This role reports directly to the production director and will be responsible in supporting leading industry clients- inclusion of the planning and execution of all aspects of the event production. This events company specialises in large corporate events.

Contact Natasha VIEW JOB

CORPORATE/LEISURE CONSULTANT

Melbourne - \$65K - \$70K + super

Tokyo 2020 is calling...corporate and groups travel manager needed for sports and events company based in Melbourne. You'll be booking everything travel related from airfares to sightseeing tours and much more. This company is one of the market leaders when it comes to sports, events and entertainment travel.

Contact Matt

VIEW JOB

INTERNATIONAL PET TRAVEL SALES CONSULTANT

Melbourne - \$50K - \$60K + super

Super exciting opportunity for travel agents or call centre consultants looking for something very different. This company is widely regarded as Australia's trusted pet and animal experts, offering a competitive salary package with incentives and commission.

Contact Adrian

VIEW JOB

CORPORATE TRAVEL BUSINESS DEVELOPMENT MANAGER

Melbourne - \$90K - \$110K + super

Global corporate travel management company seeking an exceptional sales manager to join a highly successful team in Melbourne. Excellent training and career progression opportunities available along with flexible working hours. Must have B2B field sales experience.

Contact Giulia

VIEW JOB

CORPORATE TRAVEL CONSULTANT

Sydney - \$60K - \$70K + super

Niche corporate travel business, located in Northern Beaches, Mon-Fri 11am-7pm. You will work as part of a small team servicing a portfolio of corporate accounts - bookings flights and land for both domestic and international travel. A small, stable organisation that has staff working for them nationally.

Contact Susan

VIEW JOB

MULTI-SKILLED LEISURE CONSULTANT Sydney - \$60K - \$65K + super

This award-winning travel agency is looking for an experienced, polished travel consultant to be part of their fantastic team. You will be dealing with top level clients and their luxury travel needs with no weekend work required. This role will be a step away from traditional face to face travel consulting. Must have Sabre experience.

Contact Leanne.

VIEW JOB

tmstalent.com





DOWNLOAD FLYER

Hurry! Offer ends on 28 Feb 2020

For more information or to book contact our Inside Sales team on 1300 749 875