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## 2020 footy tipping!

WE MAY be in the height of summer, but “winter is coming” as they say, and so are this year’s **Travel Daily** footy tipping comps.

**TD** is excited to heat things up with the launch of competitions covering Super Rugby, NRL & AFL.

This year’s tournament is starting earlier this year, kicking off next Fri 31 Jan - and to be a part of the full season you will need to register before then.

Emirates is once again generously supporting the **Travel Daily** footy tipping competitions, with return Economy airfares for two people for the top tipper in each code this season.

The Super Rugby comp winner will receive two Emirates tickets to Christchurch, New Zealand; the AFL top tipper will receive two tickets to Dubai; and the winner of the NRL tipping competition will get two tickets to anywhere in Europe across the Emirates network.

And the winner of each weekly round in all codes will receive a \$100 travel voucher courtesy of Expedia TAAP.

Entry is open to all members of the travel industry, so **CLICK HERE** to join - and remember to sign up before Fri 31 Jan in time for the Super Rugby kickoff to have the best chance to top the ladder!

The NRL competition will commence Thu 12 Mar, and AFL a week later, on Thu 19 Mar.

Sign up for all three codes at [traveldaily.com.au/footy-tipping](http://traveldaily.com.au/footy-tipping).

## Smartraveller ups Wuhan

**SMARTTRAVELLER** has upgraded its advice for Wuhan City in China’s Hubei Province to exercise a high degree of caution, due to the outbreak of novel coronavirus (**TD** yesterday).

Travellers who have visited Wuhan and developed symptoms of respiratory illness are being told to contact their doctor.

The new strain of coronavirus has not been previously identified in humans and common symptoms include fever, cough and difficulty breathing, with severe cases able to cause pneumonia, kidney failure, and even death.

It was initially linked to a large seafood and live animal market in Wuhan City and on Mon Chinese authorities confirmed the novel coronavirus is spreading person-to-person.

Yesterday Australia’s Chief Medical Officer Brendan Murphy advised the three direct flights a week from Wuhan to Sydney were being met by border security, biosecurity officers and New South Wales Health.

“No international travellers have yet been confirmed as having this

coronavirus in Australia,” Murphy said yesterday, with reports today indicating a Brisbane man who returned from Wuhan and was being tested for coronavirus has been released from isolation and deemed “no risk” to the public.

Smartraveller has also released a list of recommendations and precautions for Australians who are considering travelling to any destination with detected cases of the novel coronavirus, including avoiding high-risk areas.

For more, **CLICK HERE**.

The level of advice for China overall remains at the lowest level, exercise normal safety precautions, but higher levels also apply in Tibet and Xinjiang.

## Affordable Africa...

**BENCH** Africa is inviting travel agents to think again about Africa, which has long been seen as an expensive destination but is now within the reach of all.

The Dark Continent is showcased on a special Bench update on the **last page**.

## Boeing Aus head

**BOEING** has appointed former Defence Minister and Australian War Memorial director Brendan Nelson as President of Boeing Australia, New Zealand and the South Pacific.

He will commence the role on 11 Feb.

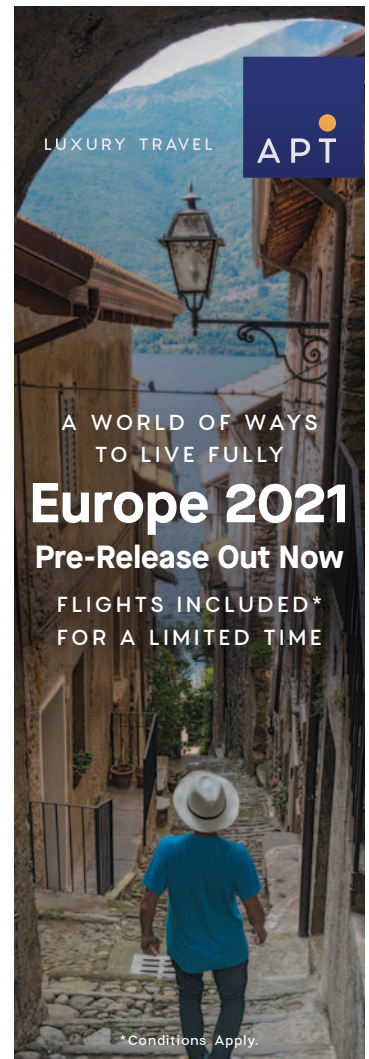
## Today's issue of TD

**Travel Daily** today has eight pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Bench product profile page

## Albatross Spain

**ALBATROSS** Tours’ 2020 trips to Spain are 100% guaranteed to depart, with the operator offering a free marketing toolkit and a \$100 gift card incentive for travel consultants - for details see **page nine** of today’s **Travel Daily**.



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OFFERS END 31 JANUARY 2020



## Silversea Med open

**SILVERSEA** has opened sales for its new Grand Voyage in the Mediterranean in 2021.

The 59-day trip takes place aboard *Silver Shadow* between 08 Sep and 05 Nov, with guests visiting 45 destinations in 17 countries - **CLICK HERE**.



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## Excite suppliers now creditors

**EXCLUSIVE**

**NO EXCITE** Holidays forward bookings secured with the company's Virtual Credit Card (VCC) facility or credit accounts will be honoured, with the company's suppliers across the globe informed that they are likely to be creditors to the collapsed company for any amounts outstanding to them.

A new update from Excite's KPMG Administrators to service providers - many of whom distributed rates to Excite Holidays via a channel manager such as Siteminder, PrimalRes, DHISCO, Derbysoft or Ratetiger - confirms that all payments have been suspended.

"The Administrators do not accept any liabilities with respect to forward bookings.

"If you are holding unpaid forward bookings Excite Holidays is unable to issue any form of payment and your standard commercial practices should apply," the Administrators said.

However, in cases where suppliers have received payment, bookings must be fulfilled.

Suppliers who are owed money by Excite Holidays for refunds, unpaid bookings, cancellations or commissions/rebates are now creditors of the failed business - but at this stage it's unsure whether moneys are owed by an overseas entity or one of the five Australian Excite companies subject to Voluntary Administration, KPMG noted.

The Administrators confirmed that the Excite Holidays cancellation and amend functionality was suspended on 13 Jan 2020.

Cancellations requested via the Excite platform prior to that date should have been processed, "however this is not guaranteed [and] you may wish to contact the booking source to confirm," the update advised.

"If travel agents contact you regarding a forward booking you may wish to check the intent to travel with them directly."

**MEANWHILE** it appears that Excite Holidays was experiencing cash flow issues for some time, with agents advising *Travel Daily* there had been difficulties in securing refunds from at least early Nov 2019.

Several consultants confirm they had been told by their Excite BDMs that "there is nothing to be concerned with about Excite Holidays" and that issues of refunds taking more than a month simply related to a "changed payment gateway".

The first creditors meeting for Excite Holidays is today at Sydney's Wesley Centre.

## Sabre, Google deal

**SABRE** has entered into a 10-year-strategic partnership with Google, with the companies to work on improving Sabre's tech and capability and use Google Cloud to optimise travel.

## Time is now for Aus

**NEW** entrant into the Australian cruise search scene, Cruisewatch, told *TD* now was the perfect time for it to launch in Australia due to the disjointed nature of the slowly-maturing cruise market in the country (*TD* 17 Jan).

"There is no price parity between different channels and competitors [in Australia], which makes this a perfect place for a metasearcher like us," Chief Executive Officer and co-founder of the price comparison website Markus Stumpe told *Travel Daily*.

"Although the interest in cruises is actually increasing in Australia, there was no data-driven service that compares various sources and informs the customer about every price variation."

## Emirates ups fares

**EMIRATES** has advised of fare increases following a tariff review of year-round fares from Australia to Dubai and all long haul destinations.

Economy class year-round return fares will increase by \$30, and Business class year-round return fares will increase by \$120, effective on 29 Jan.

One-way year-round fares will also increase by half of these amounts, but some exceptions apply to selected London fares.

All First class fares and fares from Australia to Asia and New Zealand will remain unchanged.

All changes will come into effect from 29 Jan & bookings at current fares must be ticketed by 28 Jan.

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## AAT's #EmptyEsky help

AAT Kings has moved swiftly to launch a range of Bushfire Recovery Giveback trips across New South Wales, Victoria and South Australia, with a goal to help the livelihoods of small communities affected by the fires.

All of the trips are 100% not-for-profit, and have been designed in collaboration with the local community to best inject funds where they are needed most.

Guests travelling on the trips are also encouraged to bring an empty Esky or reusable bag to fill with locally made products, in collaboration with the Empty Esky movement.

More trips will be released in the coming days and weeks, with the first to run on Fri, travelling to the Southern Highlands from Sydney.

The trip will see travellers journey to Kangaroo Valley and Nowra, including the Nowra

Farmer's Market, followed by lunch at Bangalay Dining.

Priced from \$110 for adults, the full-day tour departs Sydney at 8am and returns between 5pm and 6pm - [CLICK HERE](#) to book.

"We've worked with local businesses to bring much-needed benefit through the tourism economy directly back to restaurants, cafes, farmers markets and local stores, to help start providing immediate support to the regions that need it the most," said Managing Director Matt Cameron-Smith.

"We are so privileged to be able to take advantage of our experience and network, to facilitate bringing as many visitors as we can back to our most affected townships.

"Working in partnership is the best way that we know how to help, and we invite the industry to join us," he said.

## Want to generate enquiries?

Send your clients the Summer edition of *Travel & Cruise Weekly* magazine

[CLICK TO READ](#)

Travel & Cruise  
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## KAYAK Trip Builder

ONLINE travel agency KAYAK is launching a Trip Builder function, in an effort make planning multi-city travel easier.

The feature calculates the cheapest routes between multiple cities, with the initial test launch powered by fellow online travel agency Kiwi.com, a platform which combines flights and ground transport options.

"To help travellers visiting more than one city find the perfect route, KAYAK introduced multi-city search options back in 2005," said Chief Technology Officer Giorgos Zacharia.

"Now, with the introduction of Trip Builder, we will not only show you the perfect route but also the cheapest, so you can see more of the world for less."

KAYAK also recently partnered with another online travel agency, Trip.com, to host the Chinese company's car rental options on KAYAK in the Asia-Pacific region.



## Window Seat

WITH Valentine's Day just around the corner, Airbnb is joining in on the fun by replicating the experience of one of the most tragic stories of star-crossed lovers.

For one night only, guests will be able to spend Valentine's Day at Juliet's House in Verona, Italy.

The gothic-style 1300s house and museum and its stone balcony are said to have inspired William Shakespeare in his writing of the tragedy.

The experience will include a candlelit dinner prepared by Michelin-starred chef Giancarlo Perbellini, and served in a room usually reserved for movie sets.

The night holds exciting experiences for the couple - full details [HERE](#) - let's just hope the ending to this story is different!

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## AA on Trivago

**THE** Federal Court's decision on hotel metasearcher Trivago (**TD** yesterday) reinforces the importance of booking direct, the Accommodation Association (AA) claims.

The body, formerly known as the Accommodation Association of Australia, welcomed the decision, which found Trivago had made misleading representations about hotel room rates, with AA Chief Exec Dean Long praising the Australian Competition and Consumer Commission (ACCC).

"The verdict not only sent a strong message on misleading and deceptive conduct but clearly demonstrated that the ACCC is prepared to take strong enforcement action when online travel agents are found in breach of Australian Consumer Law," Long said.

"The verdict reinforces the importance of guests booking directly with their accommodation."

## Rottneest Is funding

**ROTTNEST** Island's West End will receive a boost, as a \$33 million infrastructure program gets underway.

The \$1.92 million project will see the installation of tourism infrastructure, and is one of nine similar windfalls provided by the Federal Government \$17.2 million Tourism Icons project.

The WA State Government will also commit \$16.2 million towards a new fuel jetty and a new barge landing.

## Explore to neutral

**EXPLORE** revealed it is in the process of reducing carbon emissions from its flight and ground operations, in addition to working with ClimateCare to offset all of its remaining carbon emissions since 01 Jan.

The UK-based tour operator has appointed Prue Stone as Head of Sustainability to lead its carbon neutral strategy.



**OVER** 130 multi-day tours and 200 day trips are featured in a comprehensive new travel partnership between Lonely Planet and Intrepid Travel.

Formally launched this morning in Sydney, the new Lonely Planet Experiences aim to bring the iconic Lonely Planet guidebooks to life for the first time.

Intrepid offshoot Urban Adventures will operate the day tours, while the multi-day trips, with a maximum of 16 passengers led by a local leader, are being operated by Intrepid.

The new product was launched by Lonely Planet Asia-Pacific

Director of Sales and Marketing Chris Zeiher - well known to the ABC's Triple J audience as a regular travel contributor.

Zeiher said Lonely Planet Experiences had been designed to have a low environmental footprint along with a positive impact on local communities.

Like all Intrepid trips they will be 100% carbon neutral, and all tours will include exclusive discounts on Lonely Planet guidebooks and free access to the publisher's flagship Guides app.

Zeiher is **pictured** at the launch with Intrepid Chief Operating Officer, Brett Mitchell.



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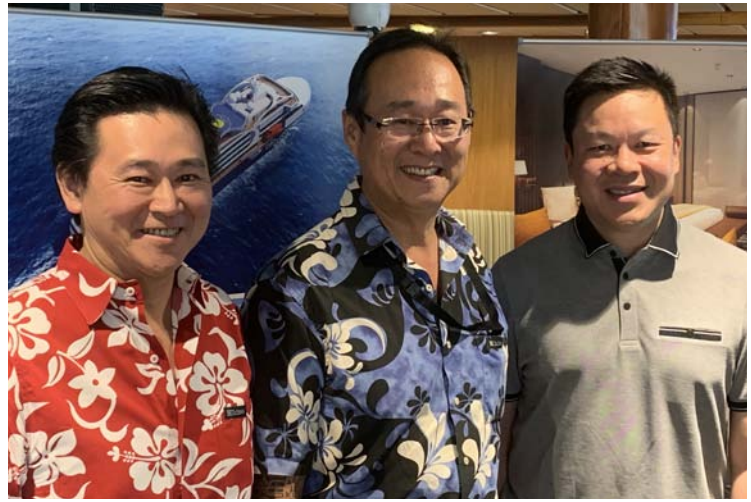
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### airBaltic reaches 5m

**LATVIAN** airline airBaltic revealed it carried five million passengers in 2019, 22% more than the year before and the highest number in the airline's history, on more than 62,000 flights - up 12% from 2018.

The carrier will launch 14 new routes in 2020, including four new direct destinations from Tallinn, Estonia, and five from Vilnius, Lithuania.

### Star Clippers new

**STAR** Clippers is introducing 21 new themed sailings departing in 2020, including yoga and meditation, and photography, heading to destinations in the Mediterranean, South East Asia and the Caribbean.

Guests can save up to 30% on select sailings for bookings made by 31 Jan, with earlybird prices starting from \$2,740pp for a seven-night sailing from Phuket on board *Star Clipper*.

### No more Astoria

**CRUISE & Maritime Voyages** (CMV) has revealed it will not be renewing the charter contract for *Astoria*, with the ship set to retire towards the end of this year after her farewell season.

CMV Australia is offering up to 65% off *Astoria's* final sailings, including the nine-night Autumn Fjordland voyage, scheduled to depart 09 Oct, with the price now \$1,169pp, down from \$2,339.

Sale fares for Sep and Oct departures are valid until 30 Jan. "Although we will be sad to say farewell to *Astoria*, we are excited at the prospect of *Pacific Dawn* (to be renamed) joining the fleet in 2021," said Group Commercial Director Chris Coates.

**MEANWHILE**, the cruise line will restructure its sales team in Australia and New Zealand, with Damien Wolff and Greg Morris to join over the next two months as Business Development Managers (for South Australia and Queensland, respectively).

**ARANUI** Cruises has released further details regarding its new ship, set to launch in mid 2022.

The update was delivered during a media tour of the line's *Aranui 5* mixed freight and passenger vessel in Sydney yesterday, and included the name of the upcoming \$100 million ship as *AraMana*, translating to "Path of the Polynesian Spirit" in the Tahitian language.

Aranui Cruises Regional Representative Australia and New Zealand Laurent Wong said the new vessel would break new ground for the company because it is the first ship designed exclusively with cruising in mind.

"There are some similarities to

*Aranui 5* in terms of the layout of the ship but *AraMana* is our first foray into leisure cruising so the new ship will all be about comfort and relaxation," he said.

Amenities on board the 280-passenger vessel will include an observation lounge, a spa, dance floor, two restaurants, a swimming pool, an amphitheatre, and 11 cabin categories.

*AraMana* will sail itineraries to French Polynesia's Tuamotu, Gambier, Society and Austral Islands, and the Pitcairn Islands.

**Pictured:** Aranui Cruises' Laurent Wong, CEO Philippe Wong and Executive Vice President of the Americas Eric Wong in Sydney yesterday.



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\* Offer valid until 12 February 2020, unless sold out prior. Fares (AUD) quoted above are the lowest adult return prices per person including taxes, fees, and airport charges departing from Melbourne. Other sale dates may be available. Other sale fares are also available departing from Sydney, Adelaide, Perth, and Canberra. Economy Class fares shown above are for departures from 20 January - 20 March 2020, 14 April - 16 April 2020, 19 April - 22 May 2020, and 21 September - 27 November 2020. Business Class fares shown above are for departures from 14 January - 6 December 2020. Further blackout periods may apply. Fares may vary due to currency fluctuations. Seasonal surcharges and weekend surcharges may apply. For all other terms and conditions please review at time of booking.

## A Portuguese adventure



**BACK-ROADS** Touring recently hosted six agents from TravelManagers on a nine-day famil in Portugal, where they ventured beyond the major cities and experienced the destination's culture and cuisine.

The famil began with a tour of the capital city Lisbon before heading north to Alvados, via the fishing town of Nazare and the medieval town of Obidos.

Highlights included a stay at the Quinta Nova Hotel, a luxury wine hotel in northern Portugal's Douro Valley, a walking tour through UNESCO World Heritage listed city Guimaraes, and an afternoon exploring the fairy-tale Pena Palace in Sintra.

"Each day became more magical than the one before," Personal Travel Manager Stacey Farnham said.

"The people, the food and the sightseeing are what made this

trip so special to me and I can't wait to go back."

**Pictured** in the small town of Pinhao during a morning cruise on the Douro River are Christie Gowan, Carli Hester, Teresa Reyes, Stacey Farnham, Kirsty Mckenzie and Allen Suss.

## KI fires contained

**THE** Kangaroo Island (KI) bushfire has officially been contained, with no forward spread of the fire & no flare-ups outside the perimeter for several days.

The bushfire had been raging on the island for more than three weeks, burning over 210,000 hectares, including Flinders Chase National Park.

"While there is no immediate threat from this fire and the fire is contained, there is the potential for the situation to change," the Country Fire Service advised.

## NT open for biz

**TOURISM** NT has brought forward it latest campaign under the slogan Different in every sense, set to launch 28 Jan.

The brand promotion is one of a number of marketing initiatives that are already live or will be rolled out in the coming months, with the aim of inspiring domestic and international tourists to visit the territory.

These marketing initiatives will be supported by the Australian Government's \$76 million tourism bushfire recovery package.

"We know we're not immune from the impacts of the bushfires, and that's why we are taking action right now to protect our tourism sector and protect the jobs it creates," said Acting Minister for Tourism, Sport and Culture Eva Lawler.

## Accor Grab deal

**ACCOR** has announced a partnership between its new lifestyle loyalty program, ALL – Accor Live Limitless (TD yesterday) & Southeast Asia-based app, Grab.

The deal will give members access to rewards and benefits including the ability to transfer points across programs and "make travel more seamless".

## Adv Canada rates

**ADVENTURE** Canada is offering compassionate rates to travellers affected by the One Ocean Expeditions collapse (TD 10 Jan).

Rates apply to a range of Adventure Canada's 2020/21 Canadian Arctic, Greenland, Labrador, Atlantic Canada, Scotland, Iceland, and Faroe Islands itineraries.



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- Work in a varied and fast paced environment with supportive leadership and excellent training
- Provide an outstanding level of customer service
- Become an expert on our wide range of adventure travel across the globe, with emphasis on the Arctic and Antarctic
- Consult with wholesale and retail clients to maximise every sales opportunity

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## Hurti fire appeal

**HURTIGRUTEN** will offer more than 40 Bushfire Appeal cabins on its Expedition Cruises and Original Coastal Voyages starting 22 Jan, with 100% of the profits to go towards the recovery of habitat, wildlife and communities affected by the Australian fires.

The Bushfire Appeal cabins, ranging from standard to suite, add up to a total value of \$250k. For more details, [CLICK HERE](#).

## APAC approach 1b

**ASIA** Pacific is set to welcome close to one billion international visitor arrivals (IVAs) over the next five years, Pacific Asia Travel Association revealed.

Asia is expected to maintain its position as the dominant destination region, accounting for almost 68% of all IVAs into the region in 2024.

## voco brand to Auckland



**INTERCONTINENTAL** Hotels Group (IHG) is bringing its sustainability-focused voco brand to Auckland, New Zealand in mid-2021, after signing a franchise agreement with boutique property investment firm, Pro-invest.

voco Auckland City Centre (render **pictured**) will mark the sixth voco property in Australasia, with voco Sydney Central set to open this year (**TD** 16 May 2019).

The hotel will be located in the city's centre at the corner of Albert and Wyndham Street, and will feature 200 guestrooms, an all-day restaurant and bar, and a guest gym.

The property will be dual-branded, sharing its site with the IHG-branded Holiday Inn Express Auckland City Centre.

It was announced as an **EVEN** Hotel in 2017, but IHG decided to make the switch following the launch of voco in 2018.

## Regent additions

**REGENT** Seven Seas Cruises has opened reservations for a new Marvels of the Pacific Rim collection, featuring seven new luxury voyages for 2022 on the *Seven Seas Mariner*.

The collection includes the 21-night A Golden Coast & Urban Wonders from Sydney to Singapore, departing 22 Feb 2022, with fares starting from \$19,000.

The fares are inclusive of unlimited shore excursions, multiple overnights, access to dozens of UNESCO World Heritage Sites, plus Free Pre- or Post-Cruise Land Programs on select voyages.

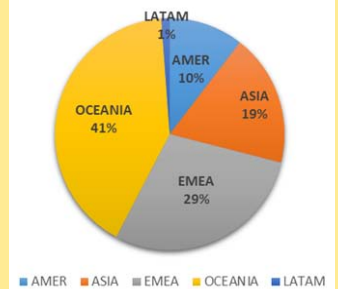
[CLICK HERE](#) for more details.

## HOT DESTINATIONS

THE TAAP TOP TEN  
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Expedia TAAP Destinations 2019



TAAP agents booked just under 2,000 different destinations, across 190 Countries in 2019. Just under 55,000 different properties were booked by Aussie Travel Agents on Expedia TAAP. Apart from the domestic Markets (Including NZ) the top outbound Countries were USA, UK, Italy, Japan, Singapore and Indonesia.

The top ten destinations booked in 2019 were Sydney, Melbourne, Brisbane, Singapore, London, Perth, Bali, Tokyo, Gold Coast and Adelaide. Rome, Paris, Cairns, Auckland, Los Angeles and Fiji were just outside the top 10.

Regionally, EMEA 29%, OCEANIA 41%, Asia 19% and North America 10% of the transaction mix.

Some of the out of the way destinations included Negril Jamaica, Hillsboro TX, Orebro Sweden, Lot-et-Garonne France, Wairarapa NZ and Lijiang China. Wherever they're going, we've got you covered.

**Expedia TAAP, keep your customers coming Back.**



## Fares & Tariffs Controller Australia

THAI AIRWAYS INTERNATIONAL

THAI has a full-time permanent position available for a Fares & Tariffs Controller, Australia, based in our Sydney office. Ideally candidates would have worked in this capacity with an international airline.

### Key areas of responsibility include:

- Developing pricing strategies and providing pricing support for pricing proposals
- Providing analysis of competitor pricing strategies and negotiation support from a pricing perspective
- Developing effective relationships and influence cross-functional teams
- Handling fares & tariffs
- Monitoring & analysing overall pricing data
- Managing yield growth for passenger sales in Australia
- Analysing interline Special Prorate Agreements
- Controlling TG's fare distribution system
- Co-ordinating fares for Australia and liaising with Head Office in Thailand

### Candidates must have the following attributes:

- Detailed knowledge of fares & ticketing, pricing & tariffs
- Understanding of yield management
- Analytical thought processes to develop and successfully implement profitable yield/revenue solutions
- Excellent communication & people management skills
- Working knowledge of ATPCO
- Computer literacy skills, particularly Excel and Word
- Aptitude for problem solving and decision making

Please submit applications to [hr@thaiairways.com.au](mailto:hr@thaiairways.com.au) by 31.1.20

## Buy Regional push

**THE** New South Wales Government's Buy Regional campaign has been expanded to help fire-affected businesses.

Shoppers keen to directly support trade in towns impacted by fires or drought can connect via a dedicated webpage - **CLICK HERE** to access.

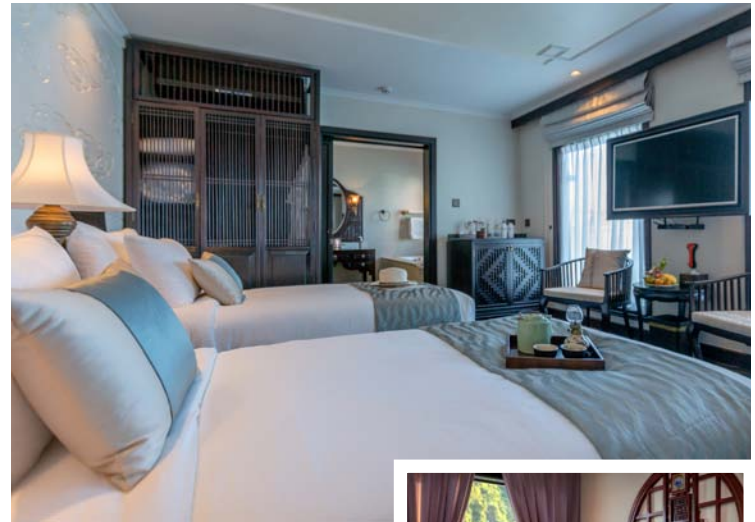
The platform is now also accepting new businesses, with consumers able to browse across categories such as food, wine, fashion, art & design and more.

## Avani Dubai launch

**AVANI** Hotels & Resorts has launched Avani Ibn Battuta in Dubai, located adjacent to Ibn Battuta Mall & Dubai Metro Link.

The new 18-storey hotel features 360 guest rooms and suites, and is close to the Dubai Marina and the site of the Dubai Expo 2020.

Avani Ibn Battuta also features three dining options and a resort-style swimming pool with large terrace, cabanas and day beds.



**HERITAGE** Line's *Violet* has just completed a comprehensive three-month renovation.

The Halong Bay-based "Art Deco-Indochinese" themed vessel has had each of her six suites completely overhauled, and all public areas redesigned.

The ship's restaurant and bar areas had flooring, furniture and decor updated, with partitions installed to enhance the private dining experience.

*Violet's* spa has now also been supplemented with an additional couple's spa room, alongside the



private massage room.

**Pictured above** is the new Imperial suite, and **inset** is the library lounge.

## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



North Georgia's **Chateau Elan Winery & Resort** has completed a US\$25 million renovation, the first major redesign since the property's inception in the mid 1980s. The 250 guestrooms and 24 suites have undergone a complete overhaul, along with four of the food and beverage outlets, the winery, atrium and the resort lobby. The existing pool terrace and spa have also had a facelift. The property now features a modernised design.



**Marriott Albuquerque** has introduced fully transformed guest rooms, meeting rooms, public spaces and restaurant following a makeover. The 411 guestrooms now sport a contrast of modern metal and wood tones with contemporary finishes. The new design aesthetic reflects the bright colours of the Albuquerque sky. The sacred Sun symbol of New Mexico's indigenous Zia tribe and icons of the New Mexico chilli pepper are also throughout the hotel.



**VIE Hotel Bangkok, MGallery Hotel Connection** has launched a new spa concept in collaboration with ORGANIKA, called VIE Spa by ORGANIKA. The spa offers organic and natural spa treatments developed by the Thai spa brand

ORGANIKA. The property's spa has undergone an extensive renovation and now features a fresh reception area with nature-inspired decor and six private treatment rooms.

## Reach Key West

**THE** Reach Key West has become the Curio Collection by Hilton's first property in the destination following a multi-million dollar renovation.

The 150-room resort is positioned on the area's only natural sand beach and now features a new oceanfront restaurant and bar.

## COMO Culinary

**COMO** Hotels and Resorts has launched COMO Culinary Journeys, a new collection which combines cooking classes and culinary experiences with stays.

The initial offering is a five-day retreat at COMO The Treasury in Perth in Feb, which promises to "bring to life" the regional's abundant artisanal produce.

Limited to 10 guests, the retreat will offer cooking classes from Italian Michelin-starred chef Giovanni Luca Di Pirro from COMO Castello del Nero in Tuscany, and Wildflower Head Chef Matthew Sartori.

A portion of proceeds from the launch experience will be donated to WIRES to support the rescue and rehabilitation of wildlife affected by the fires.

## Brisbane's record

**IT WAS** a record-breaking year for Brisbane Airport in 2019, with the gateway exceeding more than 24.1 million travellers for the first time.

It was the strongest international and domestic growth among Australia's major airports in 2019, with BNE's international travellers growing to more than 6.3 million, and domestic visitors increasing to more than 17.7 million.





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- Explore Plaza Mayor in Salamanca
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Book with confidence and be rewarded with a **\$100 Gift Card Per Person, Per Tour!**

Simply book your client on any available 2020 Albatross European Summer Tour before 28 February 2020\*



\*Albatross Tours 2020 Summer Tours Agent promotion is valid for NEW 2020 Europe and UK tour bookings made from 2 January until 28 February 2020. A \$500 per person non-refundable and non transferable deposit is required within 7 days and at the latest by 28 February 2020. The \$100 Mastercard Gift Cards can be accumulated and will be emailed to you as an e-voucher and are valid one (1) per person per tour. The Gift Cards will be sent to the eligible travel consultant upon the conclusion of the promotion (after 28 February, 2020).



*Working in partnership with the Australian Travel Industry*

### Marketing Director | Cruise Industry

**SYD, Up to \$150k + Super + Bonus, Ref: 4363PE1**

Working exclusively with my client we are in search of a Marketing Director to join this opulent luxury all-suite cruise line as they expand their team in the Australian office. As a member of the Global Marketing team, Position reports to the Chief Marketing Officer & Managing Director AU/NZ & oversees all marketing activities of AU/NZ for this luxury travel provider ensuring the marketing team effectively fulfils the global marketing strategy. Now is the time to join one of the world's best!

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

### Corporate Travel Consultant

**Perth, \$60-70k + Super, Ref: 54735J3**

We are on the lookout for a great Corporate Travel Consultant to join an exciting travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts both domestic and international bookings, I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.

### Wholesale Ski - Group Travel

**BNE, Competitive + Annual Ski Trip, Ref: 11842AW1**

If you have worked in travel for 12 months and ready for a new challenge - this is the role for you! This role is a combined Groups/Reservation role and gives you the chance to expand your knowledge, gain further experience and fast track your career! Have you hit the slopes?! Want a Ski/Snowboarding Famil Trip EVERY Year? Dedicated to providing outstanding service and the best ski deals, you will be working as part of the largest wholesale ski brand in travel. Ready to earn BIG \$\$\$ APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

### Luxury Travel Consultant

**MEL, \$60k + Super + Bonus, Ref: 3825AO2**

Looking for an experienced travel consultant who is passionate about customer service and providing customers with their dream holidays. This successful boutique agency has a fantastic reputation in Melbourne, specialising in selling luxury and high-end cruise and travel. This role is perfect for someone who has their own client base or is able to build one. This agency prides themselves on relationship building and providing their customers with once in a life time experiences.

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

### Scandinavia Specialist

**SYD, Up to \$55k + Super, Ref: 3566RL1**

Are you a person who lives and breathes the passion for Scandinavia, Russia and the Baltic's and have travelled there previously? My clients are on the look out for fun and energetic specialists to join their team of likeminded experts who are passionate in selling Scandinavia. Your team are the 'go to' for all things Scandi and your role is to also better educate agents and direct passengers as to why this region should be the top of their list when deciding on their next travel destination.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

### Business Development Manager

**SYD, \$80k + Unlimited Commission, Ref:7891AJ1**

If you're an experienced BDM or have extensive success in a sales based role, then I have the perfect opportunity available! Join a market leader in Corporate Travel in the position of a BDM, growing your network and working with potential clients while displaying the benefits of a specialist agency offering a comprehensive travel management service. With this brand name behind you, enjoy being able to get the deal over the line and the unlimited commission structure that comes with this!

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### Commercial Analyst - Travel

**BNE, Competitive Salary, Ref: 4346MT1**

If you are an up and coming accountant who wants to venture into the commercial finance space, then this role might be what you're after! Our client inspires people through life changing travel experiences. They are currently undergoing rapid change and transformation, with our key brands ever-expanding through diversifying our product range, growing our key sales markets, innovating our product delivery and ensuring a positive customer experience that is unique to each brand. APPLY NOW!!

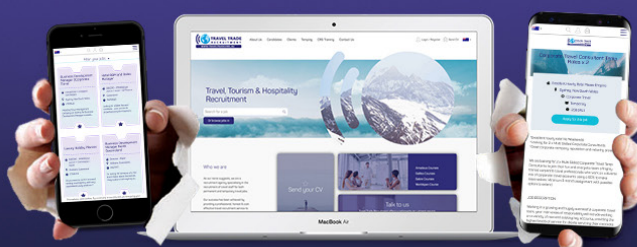
For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

### Senior Travel Consultant | Boutique Agency

**MEL, High Base + Super + Uncap Comm, Ref: 3792AB1**

Are you an experienced travel consultant (min 5yrs) looking for a step into the premium or luxury market? Do you like the sound of running your own client business within a supportive team environment? If so, this could be the role for you! The successful candidate will enjoy a competitive base salary with uncapped earning potential and a great commission structure. You'll also get to take advantage of huge flexibility options in terms of working hours. Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.



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# Experience affordable Africa

## Africa is a destination within the reach of all travellers.

**ALTHOUGH** long seen as an expensive destination Africa contains in its borders a wealth of travel opportunities and within that, a range of luxurious and affordable options. Sometimes, they are even the same thing. Africa doesn't have to be done in a tent to be affordable and great value.

The thing to remember is that all our packages include transfers and meals on safari, and there are no sneaky extras coming up to blow out

the budget.

Why not start with an 11-day Cape Town and Kruger tailor-made itinerary, a 3-star option coming in at only \$2,595 per person. You'll visit beautiful Cape Town and spend a week on safari all for the cost of a week in London.

If you want something 4-star then you can do a similar itinerary on the Secrets of South Africa tailor-made itinerary, coming in at \$3,550 per person. This one has less time on safari but spends two days in the sumptuous Cape Winelands.

And on it goes. \$5,595 per person for a 13-day luxury 5-star honeymoon? Why spend twice as

much to lie bored on a beach for one week when you can spend two weeks laying by your private pool, watching wildlife from your deck?

Explore Egypt for a week for only \$1,850? Spend a week on safari for only \$1,890! None of these options are camping but they are all affordable.

### **NEED HELP?**

Speak to the experts at Bench Africa for advice on budget-friendly options for your clients.



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