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JOURNEY BEYOND
CRUISE SYDNEY

*Artist impression

Express Travel tools

EXPRESS Travel Group is today highlighting its independence and reminding agents that “independent doesn’t mean alone”.

The group provides tools and support for over 700 agents across Australia - see **page 10**.



EXCLUSIVE

Greek Island Escorted

- Small group tour
- Max 16 people
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VIEW TOUR

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AFTA coronavirus advice

AUSTRALIAN Federation of Travel Agents (AFTA) has issued an advisory to its members providing general advice on dealing with the challenges presented by coronavirus and reminded agents the AFTA team “is at your service and on alert to assist”.

Members are recommended to monitor the latest travel advice from DFAT **HERE**, which currently sits at “reconsider your need to travel to China”.

“This means that people may still travel to China and that the decision to go or not to go sits with the individual themselves,” Chief Exec Jayson Westbury said.

The notice says if insurance is to be relied upon for any cancellation fees to be covered, the terms and conditions must be confirmed with the issuing company before taking any action on the clients behalf.

It also reminds agents that suppliers are not required by law to waive cancellation fees, this is completely at their discretion.

Cruise Sydney open

JOURNEY Beyond has opened bookings for its new cruise product on Sydney Harbour, Cruise Sydney.

The luxury vessel seats 90 people and guests can choose either a lunch or dinner cruise, serving seasonal and regionally sourced ingredients alongside NSW wines - see the **cover page**.

“As is the case usually in times of challenges, most suppliers are open to credit transfers, date changes and alterations without fees - but we stress this needs to be checked before making changes,” AFTA said.

“Some suppliers may also be willing to refund.”

Cancellation arrangements must also be well explained to the client before taking action, with AFTA recommending agents advise clients via email and request a written reply, unless they have a voice recorder on their phone system.

The latest updates from the Department of Health are also available **HERE**.

“AFTA is highly engaged with the various Federal Government agencies as they seek to do what they feel is in the best interests of Australians and the country,” Westbury said.

“It is a difficult situation – nobody wants to see this spread, clearly nobody wants any more deaths and we definitely want to minimise any risk to Australian Travellers,” he added.

More on the coronavirus on **page three**.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **Journey Beyond**, plus full pages from:

- Express Travel Group
- Travel Trade Recruitment

Golden suspended

AFTA has suspended the ATAS participation of Golden Globe Travel in Blacktown, in accordance with the ATAS Charter Section 2.3.

In accordance with the ATAS Charter, Golden Globe Travel has 14 days before any further action is taken.



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POLAR EXPLORATION *the* VIKING WAY

2022/2023 INAUGURAL SEASON NOW OPEN FOR SALE





Reflect with us on the year that we've had in 2019 in the December issue of *travelBulletin*.

[CLICK to read](#)

travelBulletin

TD footy tipping

TRAVEL Daily is reminding readers the highly anticipated 2020 Super Rugby season starts tonight, which also marks the deadline for Week One of the tipping competition.

All tips must be in for the opening week by 4.55pm AEDT, before the first game begins, with the first match seeing the Blues hosting the Chiefs.

For those who have not yet signed up, you can do so **HERE**, and best of luck to all pundits this week in attempting to break away from the scrum and score a try!

Cant can join AA

DAVID Cant has joined American Airlines as Sales Manager Australia & New Zealand.

He will oversee regional sales teams, as well as the performance of the recent joint business between American and Qantas (**TD** 22 Jul).

WA flight trial a success

WESTERN Australia Minister for Tourism Paul Papalia has hailed the success of the ongoing China Eastern Airlines flight trial between Perth and Shanghai.

The trial began on 12 Jan, marking the first direct flight linking Western Australia and Shanghai and will wrap up on 17 Feb (**TD** 26 Sep 2019).

Speaking to **Travel Daily**, Papalia lauded the healthy gauge on the flights, despite noting the effect the of the coronavirus outbreak.

"In terms of seats sold the trial has been a success," Papalia said.

"94% of seats on the flights have been sold, excluding 'dead legs' where flights are returning passengers to China after the flight trial...even with the dead legs, 83% of seats have been sold."

Papalia also said his state's tourism industry remained relatively insulated from the full brunt of the effects of

coronavirus, when compared to eastern states.

"China is our fifth-largest source of visitors in terms of numbers; in every other jurisdiction China is the number one or two source."

"China's restrictions on group travel will impact some parts of WA's tourism sector that rely on groups but will have a lower impact on the wider WA tourism industry because the majority of our Chinese visitors are free independent travellers who do not travel in groups."

He noted that in other states, group travellers make up a large proportion of the China market.

"Perth currently has only eight direct flights from China each week: five from Guangzhou and three from Shanghai as part of the trial, and none from Wuhan."

"By comparison, Melbourne has 14 direct flights from China every day and Sydney has 12."

Viking river brox

VIKING has released its 2021 River Cruise Brochure, featuring over 200 pages of itineraries throughout Asia, Egypt, and Europe.

The brochure also features details on Viking's new ship, *Viking Osiris*, as well as new itineraries and shore excursions, and two new pre- and post-cruise extensions.

Arriving in the letter boxes of travel partners this week, one of the highlights of the publication is *Osiris'* new Egyptian 12-day Pharaohs & Pyramids itinerary.

Osiris is the third ship from the line to be deployed on the Nile River and limited availability remains on for 2021 already, with remaining spots able to be booked from \$6,995 per person - **CLICK HERE** for more.

The brochure also showcases the Portuguese eight-day Douro's Valleys & Vineyards, roundtrip from Porto - **CLICK HERE**.

A silhouette of a person standing on a rocky ridge, looking out over a vast landscape under a night sky with a vibrant aurora borealis. The text is overlaid on the image.

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Coronavirus on Tigerair

TIGERAIR Australia is working closely with Queensland Health after a passenger travelling on TT566 on Mon tested positive for coronavirus.

The airline told *Travel Daily* it learned the news yesterday and immediately began contacting other passengers on the flight.

Tigerair has also advised crew who worked on the flight, and provided passenger details to Qld Health, who will also contact pax.

The carrier has since cleaned the aircraft, & maintains the risk of contracting coronavirus is low for those who travelled on the same plane in the following days.

The passenger, flying from Melbourne to the Gold Coast, was travelling with a companion.

MEANWHILE, Costa Cruises has reacted to coronavirus fears, which saw pax on *Costa Smeralda* locked down over thoughts a passenger was infected.

The 54-year-old passenger and her companion were put in isolation on Wed, however it has now been reported that she has a strain of influenza.

Costa said it enacted "sanitary protocol", with the ship now docked in Civitavecchia.

"As soon as the suspected case was detected, the medical team on board immediately activated all the relevant health procedures to promptly isolate and manage the clinical condition," said a spokesperson for the company.

Korean Air is taking its own steps to prevent the spread of coronavirus, including suspending flights between Incheon and Wuhan until 27 Mar.

Other routes to China will also be suspended or reduced.

United Airlines is also adjourning a number of flights from its hub cities to Beijing, Hong Kong and Shanghai.

AFTA surcharges

THE Australian Federation of Travel Agents (AFTA) has released information on how the Australian Competition and Consumer Commission is enforcing credit card surcharging laws, warning of recent penalties issued to several major companies in the travel sector.

The update reminds agents on how to ensure their business is compliant - **CLICK HERE** for details - with a timely refresher of large penalties recently handed out, including \$350,000 worth of retribution inflicted on Europcar in Aug for excessive surcharges on Mastercard and Visa debit cards (**TD** 15 Aug).

RV rental agency Cruisin was also ordered to pay \$12,600 for excessive surcharges (**TD** 18 Jul 2018), as was experiences platform RedBalloon, whacked with a \$43,200 fine in 2017 for just four instances of overcharging (**TD** 20 Nov 2017).



Window Seat

NEW York's Hotel Pennsylvania is getting ready to host some VIPs (very important puppies) for the 2020 Westminster Kennel Club Dog Show.

To celebrate, the hotel will offer exclusive services and amenities for good boys and girls, including the largest indoor doggie spa in the region, which includes bathtubs and grooming and fitness areas.

It is definitely a hotel which we would approve for the **TD** mascot, Mia, (**pictured**) to stay.



Go your
OWN WAY



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Scenic hits the road

SCENIC will take its Agent Cruising Showcase on the road over the next two months, providing product updates and famil opportunities.

From 04 Feb until 27 Apr, Scenic's Business Development teams will take the roadshows to metro and regional centres across the country, with the events covering topics including, *Scenic Eclipse*, *Scenic* and *Evergreen Europe River Cruising*, and *Scenic* and *Evergreen South East Asia River Cruising*.

Agents who attend the events will have the opportunity to win prizes at each of the showcase nights, and be entered into a draw for the chance to land a Scenic River Cruise for two.

Space is limited and agents are urged to register now to secure a place at their preferred location.

For a full list of dates and locations, and to register attendance, [CLICK HERE](#).

Exodus Edits

EXODUS Travels has launched a range of compact adventure tours for travellers in their 30s and 40s.

The Exodus Edits collection includes itineraries that mix adrenaline-inducing moments while providing time to rest and relax, over the course of a five to 13-day trip.

Exodus Australasia Territory Manager Louisa Day said the Edits collection was developed in response to demand for "slightly shorter itineraries that still delivered an exceptional and uniquely Exodus experience.

"These shorter itineraries make them perfect for the 30s and 40s demographic as they tick off a lot of action packed experiences, take them to unique places and don't use up their whole annual leave balance," she said.

To mark the launch, Exodus is offering a 10% discount on select Europe and Middle East tours when booked by 13 Mar.



THE women's tennis singles semi-final matches played out at the Australian Open in Melbourne yesterday, with Emirates providing another opportunity to host an array of travel industry delegates.

In addition to some of the best seats in the house to spectate the world's top ranked players, including Australia's own Ash Barty, the Emirates marquee provided a cool environment from the searing heat with guests mingling and indulging in delectable cuisine, cocktails and champagne.

Emirates has been the official airline partner of the Australian Open since 2015

with sponsorship of major tennis tournaments around the globe key to the airlines brand marketing objectives.

Pictured with Emirates cabin crew in the marquee yesterday from left are: Allisa O'Connell, Flight Centre; Jo Arancibia, AFTA; Rachael Attard, Flight Centre; Marie Micallef, Flight Centre and Sinead Phillips, TravelManagers.

QF VLI changes

QANTAS has issued a commercial update for travellers affected by changes on Air Vanuatu services to and from Port Vila - [CLICK HERE](#) for more.

SYDNEY ➤ TOKYO

DOUBLE DAILY FLIGHTS

Day and night from Sydney to Haneda

from **A\$724***
All-in Return

*Blackout period and terms apply, available until sold out.
Day flight departs from 29 March 2020 onwards.

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Hahn's new solution

Hahn Air has launched HR-Corporate, a new solution which allows corporations to outsource corporate shuttle business.

Hahn Air has made the shuttle flights available in the GDS (Global Distribution System) using the inventory system of sister company Hahn Air Systems.

This allows a company's dedicated business travel company to book the flights under the Hahn Air code HR via the standard reservation and ticketing processes and issue them on a Hahn Air HR-169 ticket.

As a result, the company has access to all booking-related data and can track and review all bookings and benefits from detailed sales reports.

It will also receive technical support and a convenient online check-in for corporate travellers.

"With 20 years of experience supporting airlines in indirect

distribution, we are the natural choice to manage the distribution of corporate shuttle flights," Hahn Air Systems Head Alexander Proschka said.

"Any company operating corporate flights can benefit from optimised and simplified processes, thereby saving time, money and resources," Proschka added.

Foulsham Plateau

SALES representation company Plateau International has appointed Nicci Foulsham as Sales and Trade Manager for Australia and New Zealand.

She brings 30 years of experience to the role in tourism sales, marketing and management, primarily in the airline industry, including Qantas and Air Pacific.

She joins from Tahiti Tourisme Australia and Wild Earth Travel.

Introducing Everhome



CHOICE Hotels has introduced a new midscale extended-stay brand which aims to "empower guests' success on the road".

Called Everhome Suites, the brand will offer apartment-style accommodation that allow travellers to "adapt their environment to the way they live and work during longer-term stays," Choice said.

The company marked the launch by breaking ground on the first hotel expected to display the brand, in Corona, California.

Choice also announced multi-unit development agreements for 13 hotels in the Austin, Texas and Los Angeles markets which are anticipated to adopt the Everhome Suites brand.

"Our target guest is driven to be successful personally and professionally, and we designed

Everhome Suites to empower them to live and work more efficiently on the road so they can tackle whatever comes next," Choice Hotels VP Brand Strategy and Operations, Extended Stay, Anna Scozzafava.

Everhome Suites will offer studio and one-bedroom apartment-style layouts with a roll-in, variable height workstation, full-sized closet and bathrooms with ample counter space & high-quality fixtures.

There will also be fully equipped kitchens and public spaces including multipurpose lobby areas, fitness centres, business centres with printing capability, libraries, guest laundry facilities and 24/7 self-service marketplaces.

The first Everhome Suites hotel is expected to open in 2021.



PHIL INVITES YOU TO JOIN THE PHIL HOFFMANN MOBILE TRAVEL BRAND

This year Phil Hoffmann Travel will be celebrating 30 years of business in South Australia. Over the course of the 30 years we've been asked many times if we would expand outside of SA, the launch of Phil Hoffmann Mobile Travel now gives opportunity to extend the reach of our brand throughout Australia. We are very excited to be able to share the benefits of the Phil Hoffmann Travel brand with our interstate colleagues. Phil Hoffmann Mobile Travel offers experienced travel consultants the autonomy of their own business with the security and strength of our brand behind them. Having grown to a team of over 200 staff Phil Hoffmann Travel offers access to unique product and a full suite of support which covers all business needs. We recognise that there is a genuine need, now more than ever, for a healthy integration of work and life. Whether you're a parent seeking more time at home, wanting to experience the world on your terms, looking for balance, or transitioning to retirement Phil Hoffmann Mobile Travel may be the answer you're looking for.

HAVE A CHAT WITH BELINDA, OUR MOBILE BUSINESS COACH
ON 08 8179 9625

[MORE INFORMATION](#)

Phil Hoffmann
mobile travel

Aurora tempts agents at launch



THIS past week has seen the team from adventure cruise line Aurora Expeditions commence the first of eight travel agent events across the country to raise awareness of its 2021/22 Antarctic and Global voyages.

In addition to the new itineraries being touted, agents at each event will hear about the expanding fleet including news on the addition of the purpose-built expedition ship *Sylvia Earle* to be launched in 2021.

The cruise line is also providing an extra incentive for agents to attend their launch events, with one of two fam spots to be won on an 11-day Iceland circumnavigation fam.

Pictured at the Sydney event are Aaron Baynton and Tony Lon of Deja vu Travel getting themselves into an unbearable situation.

IATA carbon prog

THE International Air Transport Association (IATA) is partnering with commodity exchange company, Xpansiv CBL Holding Group (XCHG), to develop an Aviation Carbon Exchange, as part of its response to climate change.

The exchange platform will allow airlines and passengers to buy offsets and has been designed to reduce the impact of air travel on the environment.

The Aviation Carbon Exchange is part of the Carbon Offsetting and Reduction Scheme for International Aviation (CORSA), which represents the first of its kind for a single industry response to climate change.

XCHG President John Melby said airlines from all over the world are expected to use the exchange to offset carbon emissions.

Meet Your Mediterranean Experts

John S



Years in industry: 25+

Favourite Destination: Greece

Destinations Visited: Greece, Italy, Cyprus, Switzerland, Egypt, Turkey

Expert Tip: Amazing Greek Islands! Visit fewer for longer to appreciate the uniqueness of each. Book your ferry tickets in advance with us to eliminate collection points, cancellations, changes etc. for a hassle free holiday. Don't forget mainland Greece is a fantastic year round destination!

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Self-Drive Sri Lanka

THE Travel Concierge Sri Lanka is offering Australian guests the opportunity to tour Sri Lanka at their own pace with a variety of modern and fully equipped European motorhomes.

With a range of camping options from mist-capped hills to dense jungles and beaches, the self-drive packages give travellers the chance to fully immerse themselves in the country's culture and heritage.

A full-time driver/caretaker can be assigned to take care of on-board equipment, keep the motorhome clean, and free guests up to sample the island's beers and locally produce tippie, arrack.

Qld sees growth

QUEENSLAND'S accommodation sector saw year average daily rates hit an 18-month high of \$202.02 in Dec, up \$3.16 on the prior corresponding period.

Occupancy rates in Dec 2019 were also up (68%) compared with Dec 2018 (65.8%), while Revenue per available room climbed by \$6.40 to \$137.33 in the final month of 2019.

Helloworld TV back

TRAVEL show *Helloworld TV* will return to the Seven Network this weekend following a mid-season break.

The show will be aired on 7TWO at 6pm on Sat, with a focus on Australia and New Zealand, including cruising with Princess Cruises - **CLICK HERE** for a preview.

The remainder of the season will see the *Helloworld TV* team visit destinations including California, South Africa, Fiji, England, Vanuatu, Hawaii, Vancouver, Wales, Chile, Tasmania, and Peru.

Season two of the show is set to run for another 12 weeks.

Qantas satisfies

QANTAS remained Australia's top airline for customer satisfaction across both domestic and domestic business travel in Nov, Roy Morgan research reveals.

The results of the Nov satisfaction survey saw Qantas lead the way for the eighth consecutive month in the domestic category, while the carrier has yet to slip from the top of the domestic business satisfaction rankings.



NSW BUSINESS DEVELOPMENT MANAGER

APT Travel Group is Australia's largest and most awarded tour and cruise company, with 93 years of experience in innovation, customer service and being market leading.

We are looking for a dynamic new addition to our sales team in the role of NSW Business Development Manager.

If you are an experienced BDM that is passionate about delivering exceptional service and have a track record of strong industry relationships this may be the opportunity you have been waiting for.

Key focus of the role:

- Ensure sales budgets are met and ROI is ascertained on all sales spend.
- Maximise revenue growth through thorough business plans and carefully curated sales activities.
- Deliver presentations to large and small groups to drive business and promote the APT and Travelmarvel suite of products.
- Create and implement a training plan for the NSW territory to train and motivate travel agency consultants on product selling features.
- Develop market intelligence summary reports covering; product feedback, competitor analysis, APT product opportunities and general market trends.

If this sounds like you, why not find out more head to <https://applynow.net.au/jobs/ni/APT5215>

All smiles at HRS Group



GLOBAL business travel tech firm HRS Group held its annual “kick-off” for 2020 in Cologne, Germany last week with the event providing an opportunity to recognise key staff for their contribution and achievements from the past year.

Scooping up an award for “outstanding performance” for project delivery are colleagues Alexandar Bliecke and Lennard Klein **pictured** above together on stage with HRS group CEO Tobias Ragge (left) and Senior VP APAC Lukasz Dabrowski.

Need ideas for your clients' next London hotel stay?

Watch our preview of Mercer St Hotel



Brexit impact

TRAVEL to the European Union has slowed in growth since the Jun 2016 Brexit decision (**TD** 23 Jun 2016), a study by ForwardKeys, which analyses global aviation capacity, flight searches and over 17 million flight booking transactions a day, has confirmed.

This is in contrast to growth to other parts of the world, which has picked up.

The progressive decline in UK-EU travel has seen numbers dip from 11% growth in 2016 post the decision, versus the previous year, to 7.7% in 2017, 0.6% in 2018, and a shrink of 1.2% in 2019.

Travel to non-EU destinations grew by 3% in 2016 post the decision, 3.2% in 2017 and 5% in 2018.

MSC redeploys

MSC Cruises has rejigged its Grand Voyage itinerary, swapping out the first embarkation port of Shanghai for Singapore as a result of the coronavirus outbreak in China.

The cruise line has cancelled calls to Naha, Japan and Hong Kong, replacing them with Langkawi, Penang and Kuala Lumpur in Malaysia, plus Ho Chi Minh City in Vietnam, with funds for any pre-paid excursions in the cancelled ports to be refunded.

The 27-night voyage on *MSC Splendida* will depart Singapore on 14 Feb.

voco to Africa

INTERCONTINENTAL Hotels Group (IHG) will debut its upscale voco brand in Africa later this year, under a partnership with Valor Hospitality Partners Africa.

The 131-key voco The Bank, Rosebank will open as part of the pair's Master Development Agreement, which will see the two roll out multiple franchise hotels over the next 10 years across IHG's midscale, upscale and luxury brands.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd

Reconciling agency credit cards should be easy



Agencies often use their credit cards to pay for content on behalf of their clients, whether it's to meet TTL deadlines,

pre-pay LCC content, chargeback hotel bookings, or simply to earn extra points from their credit card provider.

However, managing how those credit card charges are accounted for can lead to unnecessary effort, costly errors, and make it difficult to reconcile credit card and commission statements at month's end.

Tramada's agency credit card workflow, a core *tramada*® functionality that's available at no extra cost, removes all this hassle. Agency credit card payments are recognised against the appropriate costing by way of an agency credit card receipt. Then, when the credit card statement arrives, an agency credit card reimbursement is issued that displays all available segments to refund, and these are easily matched against the statement - enabling the refund to be correctly processed.

If you are having challenges with managing your agency credit card, or just want to find out more about how *tramada* can help you operate more efficiently, [contact us](#) today.

Chris Ellis, Senior Solutions Manager, Tramada - your travel technology partner



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EXPLORE A SELECTION OF SPECIAL OFFERS ON OCEAN AND RIVER CRUISES

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IATA Rail deal

THE International Air Transport Association (IATA) has signed a Memorandum of Understanding (MoU) with the International Union of Railways (UIC).

The deal will see the pair strengthen their cooperation in standard setting and interoperability initiatives, with a focus on data exchange standards supporting intermodal travel.

The MoU will facilitate dialogue and cooperation around standards and interoperability in areas such as check-in and validation control, journey planning and shopping, industry coding, ticketing, and accounting and settlement.

Back-Roads deal

BACK-ROADS Touring is offering savings of up to \$800 per couple on select tours and departures in 2020 and 2021, booked by 31 Mar.

The offer covers a range of Back-Roads' Europe, North America, Asia and UK itineraries, providing guests with off the beaten-track experiences.

[CLICK HERE](#) for more.

Jenolan reopening

VISITORS will be able to visit the Jenolan Caves when they reopen tomorrow after bushfires affected the area earlier this month.

Hotel and hospitality services at the heritage-listed Jenolan Caves House, Chisolm's Restaurant, the Caves Cafe and seven of the caves will be accessible tomorrow.

Jenolan Caves Trust Director Jodie Anderson said initially only online bookings will be accepted.

Jenolan's bushwalks are not yet safe to re-open.

KUL facial recog

KL INTERNATIONAL Airport (KUL) is conducting a three-month pilot trial of facial recognition technology for passengers travelling to Tokyo and Osaka, Japan.

The system provides passengers with a single identification verification that sees them through all the airport's touchpoints from check-in to boarding, meaning they will not have to present their passports or boarding passes as they go through checkpoints.

TTC's century of celebrations



A MAJOR milestone will be achieved in Aug 2020 when The Travel Corporation (TTC) celebrates its 100th birthday, with the company gearing up to share memorable moments each month in the lead up to the commemorative day.

"For the past century, we are grateful for the strong sense of trust we have developed with our loyal travel advisors, travellers and guests, by being driven by service and delivering truly immersive experiences and extraordinary holidays," said Brett Tollman, Chief Executive of The Travel Corporation.

"We are continuing to innovate into the next century with our digital transformation and creating personalised, life-

changing journeys for our valued guests," he said.

A special 100th anniversary video has been released featuring many members of the Tollman dynasty **pictured** above.

[CLICK HERE](#) to watch the video.

Old eco-tourism

THE Queensland Government has partnered with Spicers Retreats to build the largest ecotourism project in Queensland west of the Gold Coast, the Scenic Rim Trail.

Tourism Industry Development Minister Kate Jones today announced \$2.5 million of funding from the state to support the \$10 million project, which will offer six-day walking experiences.

SILVERSEASM

SALES & MARKETING COORDINATOR 12 MONTH FIXED CONTRACT SYDNEY OFFICE BASED ROLE

Silversea is the defining name in luxurious cruise travel and we are proud of our reputation as the "World's Best" cruise line and seek individuals who take personal pride in their work to join our award-winning team.

The Sales and Marketing Coordinator, Australia and New Zealand will report to the Director of Marketing, Australia & NZ and also support the Director of Sales and Director of Communications and Events. They are an important team member required to provide support to both the Sales and Marketing teams to ensure the timely and successful implementation of activities to support both trade and consumer sales.

The position will need to be proactive and show initiative in taking ownership of required tasks through on-the-job training. Furthermore, they will need to develop strong relationships internally - working closely with the two other members of the Australia and New Zealand Marketing team. They will also regularly liaise with the Sales team including the Business Development Managers and Inside Sales team.

Requirements

- University Education.
- Proficiency in Microsoft Word, excellent Excel skills and proficient in other Microsoft Office Programs
- Excellent written and verbal communication skills.
- Must be well organised and detail oriented.
- Must be self-motivated, proactive and able to take initiative.
- Must possess a positive, team-player attitude.

For further details on the job description and to submit application please visit the Silversea Job page

<https://apply.workable.com/silversea-cruises/j/E1CF3A1A2A/>

Applications close - Wednesday 5 February 2020

Travel Daily

**SIGN UP FOR SUPER
RUGBY FOOTY TIPPING**

Prizes include flights to NZ with Emirates
and weekly travel vouchers from Expedia

ENTER NOW



El Al to Dublin

ISRAEL'S national carrier, El Al, has announced a new thrice-weekly service linking Tel Aviv to Dublin commencing 26 May.

Flights are scheduled to operate on Sun, Tue and Thu, utilising Boeing 737 aircraft with Economy and Business class services aboard.

Israel Government Tourism Office Director Sharon Bershadsky said "this will be a great boost for business and leisure tourism to Israel and Dublin".

Allegiant appoints

LAS Vegas-based integrated travel company Allegiant has announced the appointment of Scott DeAngelo to the role of Executive VP and CMO.

DeAngelo joined Allegiant in 2018 and will now oversee the strategic and commercial direction of the business.

Airport games

PASSENGERS travelling through Chicago O'Hare International Airport can get their computer game fix courtesy of a new installation in Terminal Two.

Students from DeVry University have created eight video games for travellers to enjoy as part of partnership with the Chicago Department of Aviation.

Rugby Union deal

WESTERN Australia is set to see high profile rugby matches take place in Perth over 2020/21, anticipated to bring thousands of visitors and inject millions of dollars into the local economy.

A deal struck between WA's State Govt, Tourism WA & Rugby Australia will see South Africa's world champion Springboks take on Australia while the city will host the Bledisloe Cup for the second time in 2021.

Muse inspires Wellington



SILVERSEA celebrated the inaugural arrival of flagship *Silver Muse* into Wellington on Wed, as part of her second season in the region.

The ceremony was welcomed by Wellington Mayor Andy Foster, Tourism New Zealand acting GM New Zealand & Government Relations Billie Moore, CentrePort Chief Executive Derek Nind, CentrePort Marine Manager Charles Smith and CentrePort Cruise Manager Victoria Hodson.

In the midst of a 15-night Sydney to Auckland itinerary, the ship will overnight in New Zealand's capital, before heading to Napier, Tauranga, and arriving at her final port of call.

Muse will call Wellington again on Tue, and remain in the region until the end of Mar.

Since her inaugural season in the region last year, *Muse* has upgraded its culinary offerings,

now providing Ars Italica caviar, the largest complimentary wine list at sea, and chilled champagne in all suites prior to departure.

In Wellington, Silversea offers guests a number of optional excursions, such as nocturnal wildlife spotting and guided walking tours of the Zealandia Eco-Sanctuary.

"We are continuing to increase the range of unique destinations on offer to our guests and we are thrilled to add Wellington to *Silver Muse's* itineraries," said Managing Director Australia New Zealand Adam Armstrong.

"I have no doubt that our guests will be delighted with everything that Wellington has to offer as we showcase the very best of our region.

"We are absolutely committed to the growth of the Australia and New Zealand market."

Silver Muse is pictured in Napier yesterday.

Hyatt Franklin

HYATT Hotels has opened the doors of the new 125-room Hyatt House Nashville/Franklin-Cool Spring hotel in Franklin, Tennessee.

Located 30 minutes south of Nashville, the property offers suites which include fully-equipped kitchens, flexible meeting spaces, 24-hour fitness centre and a pet-friendly policy welcoming most dogs and cats.

More food at PER

COFFEE Quarter and The Hatchery Collective Bar & Grill are the new gastronomic additions which have opened at Perth Airport's Terminal 4, under a partnership with Delaware North.

Coffee Quarter offers travellers a global range of coffee options, while The Hatchery Collective Bar & Grill provides craft and artisanal produce.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Savings of up to 15% are available on Two Bedroom Family Apartments at **Metro Advance Apartments & Hotel Darwin**. Deals are priced from \$218 per night, and offer free wi-fi, overnight car parking and a family entry pass into Crocosaurus Cove. For details, phone on (08) 7979 2222.

Wendy Wu Tours is inviting solo travellers to "alpaca" their bags for Peru, with the company extending its sale on its 15-day Panoramic Peru tour. Valid until 29 Feb, the tour is priced from \$7,880ppts, which offers a saving of \$1,880, thanks to the single supplement being waived - book **HERE**.

Book one of **Trafalgar's** top-100 selling trips at 15% off in celebration of parent company The Travel Corporation's 100-year anniversary. Valid until 27 Feb, phone 1800 002 007.

European Waterways is offering 20% off spring cruises across its European fleet. The offer includes cabin and charter prices on select voyages in France, Italy and Scotland. **CLICK HERE** for more.

INDEPENDENT DOESN'T MEAN ALONE.

At Express Travel Group we know how hard independent travel agents work. That's why we provide tools and support for over 700 agents across Australia. We make sure you have everything you need to improve backend efficiency and boost profitability. Join us today to improve your customer satisfaction and grow your business, all while remaining fiercely independent.

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Working in partnership with the Australian Travel Industry

Marketing Director | Cruise Industry

Syd, Up to \$150k + Super + Bonus, Ref: 4363PE1

Working exclusively with my client we are in search for a Marketing director to join this opulent luxury all-suite cruise line as they expand their team in the Australian office. As a member of the Global Marketing team, Position reports to the Chief Marketing Officer & Managing Director AU/NZ & oversees all marketing activities of AU/NZ for this luxury travel provider ensuring the marketing team effectively fulfils the global marketing strategy. Now is the time to join one of the world's best.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant

Central Coast, Competitive \$\$, Ref: 4369SB1

A rare opportunity to join a successful boutique agency on the Central Coast. My client is seeking an experienced retail travel consultant. This is a great chance to work Monday to Friday within the retail space. This role will see you delivering exceptional customer service to clients through face to face, email and phone consultations to assist with all of your clients travel needs. This position will not last long. If you are looking for the next step in your career, APPLY NOW!!

For more information please call Sam on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Ski - Group Travel

BNE, Competitive + Annual Ski Trip, Ref: 11842AW1

If you have worked in travel for 12 months and ready for a new challenge - this is the role for you! This role is a combined Groups/Reservation role and gives you the chance to expand your knowledge, gain further experience and fast track your career! Have you hit the slopes?! Want a Ski/Snowboarding Famil Trip EVERY Year? Dedicated to providing outstanding service and the best ski deals, you will be working as part of the largest wholesale ski brand in travel. Ready to earn BIG \$\$\$ APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant

MEL, \$60k-\$65k + Super, Ref: 4360AO1

Are you an experienced corporate consultant looking for your next challenge? This role is working for an established and successful corporate travel company. Located centrally in Melbourne CBD, this role is responsible for providing both domestic and international travel solutions. Work in a fast paced environment while maintaining high levels of customer service. High salary and the opportunity to work from home after 6 months. Apply with your CV or call for more information.

For more information please call Ashleigh on (03) 9988 0616 or click [APPLY](#) now.

Product and Contracting Manager

SYD, \$75k + Super, Ref: 1231RL1

We are on the look out for product and contracting managers who enjoy the negotiation side of the role. If you are a 'go getter' with a never say die attitude to get the job done then this role is calling for you. Strong presentation and client relationship management skills are required for this unique and exciting opportunity where no two days are the same. Candidates with Product and Account Managing experience is preferred. Role comes with great travel perks and career growth!

For more information please call Ronny on (02) 9119 8744 or click [APPLY](#) now.

Online Travel Consultant

Perth, \$53k + Uncapped Comms, Ref: 27059SJ1

I'm looking for an experienced travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays and using your excellent sales skills to convert enquiries into bookings. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative uncapped commissions & the chance to work for an industry leader.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Customer Relations Manager

BNE, \$70k-\$90k + Super, Ref: 4376MT1

We are an industry leading global company that provide travel specific solutions and information to clients ranging from Global agencies to Airlines to Smaller leisure travel agencies. We are looking for a Customer Relations Manager looking after customer relationships and building strong, trustful relationships. Serving as the face of the company and acting as a distribution channel. Must have excellent problem-solving abilities, sales experience with proven commercial results and Travel passion.

For more information please call Mark on (07) 3123 6107 or click [APPLY](#) now.

Wholesale Travel Consultant - EU Specialist

Melbourne, Industry High Package, Ref: 4374AB1

Are you ready for a new challenge in Travel and want to join a supportive passionate team who thrive on success? We're looking for a travel professional (min. 2yrs experience) with strong Europe product knowledge. You will be rewarded with a top salary package, access to yearly travel perks, and 5 weeks of annual leave! This is your chance to join this leading wholesaler where all enquiry is received by phone and email, no more face to face consulting! Interested? Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click [APPLY](#) now.

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