





Travel Daily First with the news

www.traveldaily.com.au Thursday 25th June 2020

Today's issue of TD

Travel Daily today has six pages of news including our PUZZLE page.

Agents fear future

ALMOST 90% of local travel agents responding to a Celebrity Cruises survey said they were "not very confident" or "somewhat confident" that their businesses will return to normal in six months time.

The poll reveals insights into the key priorities of the cruise line's travel partners, with almost 70% indicating that health and safety precautions are the top factor to be able to sell cruise confidently.

Onboard credits, upgrades and other perks were seen as key to attracting business, rather than pricing alone, indicating the industry should adopt long-term value strategies which will in turn support agent commissions and earning potential.

More in today's Cruise Weekly.

QF international shutdown

QANTAS will ground almost all of its international fleet for up to 12 months (TD breaking news), as part of a wide-ranging plan announced this morning to help the carrier survive the COVID-19 pandemic.

About 15,000 staff associated with QF's international operations will continue to be stood down, while the airline will also reduce its overall workforce by about 6,000 compared to precoronavirus levels.

QF CEO Alan Jovce said the airline needed to position itself for "several years where revenue will be much lower.

"And that means becoming a smaller airline in the short term.

"Most airlines will have to restructure in order to survive, which also means they'll come through this leaner and more competitive...for all these reasons we have to take action now."

Measures also include raising

\$1.9 billion in new capital, the immediate retirement of QF's six remaining Boeing 747s and the deferral of Airbus A321neo and Boeing 787-9 deliveries.

He admitted that the job losses and stand-downs were confronting, particularly with the carrier growing strongly before the pandemic hit.

"We're now facing a sudden reversal of fortune that is no one's fault, but is very hard to accept," Joyce lamented.

Despite the cuts, the longer term strategy focuses on the eventual ramp-up of flying and pursuit of new opportunities, including ambitions for more non-stop international flights.

"COVID represents the biggest challenge ever faced by global aviation and the Group's response to this crisis is scaled accordingly," the airline said, with the plan targeting savings of \$15 billion over three years.

Spanner in VA works

AN ELEVENTH hour rescue bid for Virgin Australia has complicated the final stages of the possible sale of assets by VA's Deloitte administrators, who now have an additional option to consider beside the shortlisted Bain and Cyrus Capital.

The proposal comes from representatives of about 30 financial institutions as well as retail investors who purchased Virgin Australia unsecured notes late last year (TD 25 Oct 2019).

The plan involves providing \$125 million up front to Deloitte to continue the rest of the administration process, plus another \$800 million capital injection and would leave VA as a publicly listed company.

Debt held by the investors would be converted to equity, clearing \$3 billion from the Virgin Australia Holdings Limited balance sheet, while the proposal guarantees full employee entitlements and travel credits.

#LoveNSW





The time has come to hit the road and reboot 2020... one unforgettable experience at a time! After months of inspiring travellers to dream about their next adventure, we can finally encourage people to plan and take their next NSW holiday. Thank you for helping them turn those dreams into a reality.

Click here to receive all the latest news and information on travel in NSW





visitnsw.com/love-nsw





US quarantines

THREE states in the north-east of the USA are now requiring travellers from other parts of the country with high rates of COVID-19 to quarantine for 14 days upon arrival.

The Governors of New York, New Jersey and Connecticut announced the initiative ironically three months since Florida, Texas and South Carolina imposed similar measures on travellers from New York.

At that time New York was the epicentre of the US coronavirus outbreak but now the situation has reversed, with Florida identifying thousands of new cases of COVID-19 each day while New York is seeing about 700.

MEANWHILE the proposed relaxation of many border restrictions in Europe from 01 Jul has seen European Union (EU) authorities debate whether US citizens will be able to enter.

The New York Times says the EU is considering keeping Americans out at this stage due to its high rates of COVID-19.

Even if inbound restrictions are relaxed, the US State Department and the Centers for Disease Control continue to advise against international travel.

flydubai returns

DUBAI-BASED low cost carrier flydubai has reopened bookings for travel to 24 destinations across eastern Europe, central Asia and the Middle East effective from 07 Jul.

TD survey highlights change

THE Australian travel industry will have to evolve significantly if the JobKeeper wage subsidy ends without some other form of Government support, according to the results of last week's Travel Daily reader survey.

Almost 97% of business owners in the industry flagged major changes in their operations, with two thirds expecting to cut staff, a third likely to change premises and 17% saying they expected to leave the industry.

Nearly everyone polled had accessed JobKeeper, but by

SQ extends waiver

SINGAPORE Airlines has extended its global waiver policy by a month, to now cover tickets with original travel commencing up to and including 31 Aug.

The carrier has also updated its GDS inventory to remove first class availability on 777-300 and Airbus A380 routes including flights from Singapore to Sydney, Melbourne and Auckland.

NCL's Book-A-BDM

NORWEGIAN Cruise Line has launched a new "Book-A-BDM" platform allowing trade partners to connect with their NCL rep at a time and in a way that works best.

video or face-to-face meetings, allowing consultants to book a 30 minute session to discuss product, itinerary updates, training or more - trade.ncl.com.

Options include phone calls,

contrast just a third had received rental relief from landlords.

The report also found almost 30% had not done any planning for alternative scenarios post JobKeeper, whether or not border restrictions had been eased.

One of the most sobering statistics was the length of time participants said they expected to operate without support if border closures continued, with just 8.5% of respondents expecting to last more than a year.

A report on the results compiled by Malcolm Peak of Peak Corporate Solutions also notes the difficulty the industry has had in advocating for itself amid an avalanche of negative publicity.

Peak urged owners to plan for various post-COVID scenarios, with the full report now online at traveldaily.com.au.

Argentina DMC

ARGENTINA & Beyond is inviting travel agents to partner in the distribution of its exclusive South American itineraries.

The brainchild of Rita Ayoub from Winners World Travel, the newly formed DMC features trips crafted to fit in with flights, making it easy to sell land before air, with Ayoub saying she will work with agents in the post-COVID environment to help develop South America business.

Benefits include good commission, free nights, client bonuses and more - CLICK HERE for more details.



Window

WHILE the world of travel is temporarily on hold, how about you scratch that itch by playing the board game Pan Am, billed as the best way to "quench your thirst for all things Pan Am".

Released in the United States this week, the novel game challenges players to build an aviation empire by stamping out your competitors with more advanced planes, acquiring lucrative landing rights, and using your business connections to land the best deals.

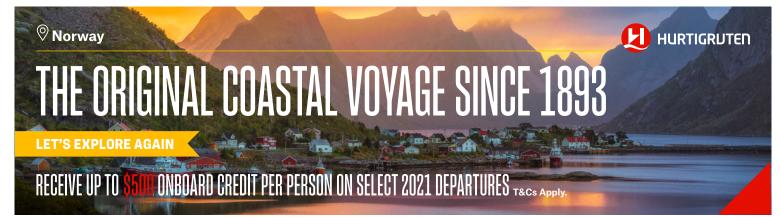
Pan Am comes complete with 52 airplane miniatures, a unique collection of airline routes, as well as a random assortment of historical events to simulate the feeling of being a real-life Richard Branson.

There is no smoking during this game and if you must use the loo, be prepared to ask for a flight attendant's permission.

Tripfuser into ATAS

TRIPFUSER has been accepted into the AFTA Travel Accreditation Scheme, with the move coinciding with the launch of a new "exclusive travel bubble gallery" of over 100 locally designed customisable itineraries.

The holiday options are targeted at Tripfuser's network of 2,400+ agents, with Australia, NZ and Pacific options - tripfuser.com.







Let's have a glass half full, not empty!

OPINION

Jennie Lemon is an Executive Travel Advisor with Goldman Group's Travelcall.

Got an opinion to share? Let us know in up to 400 words via email to

words via email to feedback@traveldaily.com.au.

I FIND the ongoing gloom and doom within our industry and about our industry so destructive.

It is one thing to hear politicians and the like expounding the limited opportunities for the return to travel any time soon, but when those within the industry start chiding us on how we have conducted business both past and present, the consumer can only believe that the industry is in a more dire situation than it really is.

Don't talk the industry as a whole into obscurity.

If you haven't conducted your business with the efficiency you thought it deserved, address it, don't throw the entire industry into your realm.

We are all different and operate with difference, which is what makes us a unique commodity.

We are indeed facing the biggest challenge our industry has had to endure – whether your career is 12 months or 50 years, it is earth-shattering.

66

Throwing the industry to the merchants of misery is not the solution

99

But, in saying all of that, our industry will return, albeit slowly and perhaps even in a different form

What we need to do in the interim though is prepare ourselves for this difference.

This will be achieved by new learnings, new approaches, but first and foremost looking after our collective mind-set until that

day arrives.

Proactive behaviour will win, throwing the industry to the merchants of misery is not the solution.

Explore new ways of doing things, how can we as consultants/industry be better, smarter and more creative – how can we value-add to the transaction, our experience, our passion and our general desire to travel – the critical components to success.

If we look after the integrity of the industry, strengthening our resolve to embrace the forced changes that are afoot, perceived or otherwise, we will make it.

Our mind-set requires resilience at this stage, not the despair that is being bandied about with such gay abandon.

Our new opportunities are awaiting to reveal themselves, we just need to be ready.

In the words of Henry David Thoreau, "he who rides and keeps the beaten track studies the fences chiefly", shift your perspective!

Maldives reaches out

MALDIVES Marketing and Public Relations Corporation (MMPRC) is currently taking part in the online Dream to Travel Festival hosted by Pacific Asia Travel, a forum for the agency to link up with agents based in the APAC region.

MMPRC has a digital showroom for advisors where it is presenting all the latest news on the island destination, a well as informative videos, games and giveaways.

The Maldives is set to reopen its borders to international travellers from 15 Jul.

Visit the MMPRC toolkit for the event **HERE**.

Tackling more travel

RUGBY Australia has signed a six-year agreement with sports travel company STH Group, a deal which sees STH Australia become the official travel partner of Rugby Australia.

Travel packages on offer include trips to see Wallabies matches through its dedicated Wallabies travel site, as well as travel to see teams like the Wallaroos and AU7s play - more details HERE.

Qld's outback appeal

A RANGE of new tourism attractions are set to open in the Barcaldine region in Central West Queensland as part of the state's outback tourism push.

The new attractions have a heavy Aboriginal thrust, with the new Desert Dreaming Centre allowing tourists to experience authentic Indigenous and paleo pastimes, while Yambangku is also a new Indigenous ecotourism experience on the remote cattle property Gracevale.

Three new Freedom Parks have also been constructed in Aramac, Jericho and Muttaburra for recreational vehicle trips.

Desert Dreaming Centre owner Cheryl Thompson believes the Centre will be a major draw card for tourists looking for an affordable indigenous holiday.

Ski lifts delayed

FALLS Creek and Hotham are delaying the opening of their ski lifts until 06 Jul due to "challenging early-seasons conditions".

In response to the decision, operator Vail Resorts is offering full refunds on all lift, lesson and rental purchases made for the resorts for 24 Jun to 05 Jul, and has extended the Epic Australia Pass sales and refund deadline until the day before opening.

2020 Epic Australia Pass, 2019-20 Epic Pass and 2019-20 Epic Military Pass holders will be advised shortly of the timing and process for pass access reservations for the first week of opening.

The news follows the opening of Perisher yesterday, following a 30 centimetre snow dump.





Tourism Aust domestic push

TOURISM Australia (TA) has partnered with Australian Traveller magazine to produce a "collector's edition" and digital hub showcasing Aussie itineraries and destinations.

The "100 ways to **Holiday Here This** Year" promotion includes a new TV commercial (now online at traveldaily.com.au/

videos) with the core message "Finally, it's time to be reunited with this big and beautiful country".

The 156-page magazine which launched this morning is being distributed through Coles, and is priced at just \$3.95 to minimise any barriers to access.

Flight Centre's Travel Associates brand will also distribute 14,000 copies to its high-yielding travel clients looking for domestic experience and advice.

Events scholarships

THE NSW Government has introduced a new scholarship program for the meetings and events industry aimed at injecting some much needed life into the state's tourism sector.

Twelve scholarships will be offered under the scheme, each valued at \$7,500 each, and forms part of Destination NSW's \$6 million Regional Conferencing Strategy and Action Plan.

"The tourism and events industry has taken a massive hit as a result of the COVID-19 pandemic, with many businesses forced to stand down workers, reduce hours and staffing levels and in some cases, close their doors," said NSW Minister for Jobs, Investment, Tourism and Western Sydney Stuart Ayres.

"This is a wonderful opportunity for those working in tourism and events in regional New South Wales looking to further their career" - apply HERE.



Tourism Australia MD Phillipa Harrison said the publication was the "perfect travel companion," with in-depth editorial covering all states and territories under 10 experience categories such as coast, cities, outback, islands, icons, Indigenous, regional, family, food & wine and road trips.

The magazine also flags experiences in bushfire and drought-affected regions to help Aussie travellers wanting to particularly help those local communities.

There's also a pull-out souvenir map (pictured).

Say no to quarantine

THE International Air Transport Association (IATA) is urging govts around the world to avoid implementing strict quarantine measures, instead campaigning for a "layered approach" that reduces the risk of transmission.

These include discouraging symptomatic passengers from flying, more testing from higher risk countries & contact tracing.

Hahn signs up seven

SEVEN airlines have signed up to ticketing and distribution company Hahn Air.

Air Century, Cambodia Airways, Divi Divi Air, Eastern Airlines, Eastern Airways, Emetebe Airlines and Thai Smile Airways have all joined Hahn's service, which will see the carriers able to sell flights in Amadeus, Sabre and Travelport under the code X1.



Discover how cruise lines are facing the new challenge of increased hygiene measures in the June issue of travelBulletin.

CLICK

to read trave Bulletin

Tafe NSW supports hotels



TAFE NSW students are supporting the state's hotel industry during the COVID-19 pandemic, ensuring the sector continues to receive a strong supply of skilled, job-ready workers.

More than 20,000 people have now been quarantined in New South Wales hotels, and returned travellers accounted for approximately 70% of cases reported in the state in the four weeks leading up to 06 Jun.

TAFE NSW Advanced Diploma of Management (Human Resources) student, Grace Anderson (pictured), recently landed an exciting new position with Accor in the talent and culture team, and has been supporting a number of the hospitality company's recent initiatives, including providing aid for frontline health workers in the Fork of Food drop-offs.

APPOINTMENTS



WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Dubai and will be responsible for the company's expansion plans in Africa. Meanwhile **Daniel Trappler** will take on the Senior Director, Development for Sub-Sahara position.

Josh Weinstein has been named Chief Operations Officer for Carnival **Corporation**. He will report directly to CEO Arnold Donald and be tasked with overseeing global maritime policy and IT auditing.

Adelaide Festival Centre has revealed that acclaimed cabaret writer and social activist Alan Cumming is now the Artistic Director for Adelaide Cabaret Festival 2021. He is the first international appointment to the role in the festival's history.

Former Tourism Australia chief John O'Sullivan has been recruited by Tourism Western Australia to be part of its board of commissioners. He joins on a 12-month term and currently holds positions on the board of Experience Co. and the Super Netball commission.

e info@traveldaily.com.au t 1300 799 220 **Travel Daily** w www.traveldaily.com.au page 4



Vietnam word search

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SEE if you can find these words. They are hidden horizontally, vertically and diagonally, forwards and backwards.

HOIAN ASIA BANHMI HUE **CHUCHITUNNELS PAGODAS HALONGBAY** PHO HANOI SAIGON **HOCHIMINHCITY TEMPLES**

Funnies Flashback



WE'VE trawled through the TD Window Seat archives to give you blast from the past. Here's some gems from 11 May 2012:

THE latest outlandish hotel proposal for Dubai is a \$120m plan for the first in a series of underwater properties.

The aquatic hotel will sit 10m below the surface of the sea consisting of 21 bedrooms adjacent to an underwater dive centre and a bar.

Developer Drydocks World says guests will be able to mingle with sealife via a number of miniature underwater vehicles.

A WAYWARD kite caused untold havoc for China's Dalian airport recently, forcing 23 flights that were approaching the northern Chinese facility to be diverted to alternative airports.

The kite, which had its string already cut, took 5 hours to blow out of the flight path and flights resumed soon after, with police unable to track the kite's owner.

Pub quiz

- 1. What is the capital of Colombia?
- 2. What is the term for the type of tourism that sees travellers visit places typically associated with death and tragedy?
- 3. What is the current population of Iceland?
 - a) 751,134
 - b) 503,134
 - c) 364,134
 - d) 101,134
- 4. On the border of which two US states would you find Death Valley?
- 5. What is the currency of Bolivia?
- 6. Which two countries recently clashed during a border dispute in the Galwan Valley?
- 7. Which country are you visiting if you travel to the ruins of Babak Castle?
- 8. Which airline's jet was accidentally shot down by Iranian military over Tehran earlier this year?
- 9. According to AboutFrance.com, which French city is the second most popular with tourists behind Paris?
- 10. What are the two middle names of the human headline and travel entrepreneur Richard Branson?

Whose flag is this?



THIS flag doesn't actually belong to an independent country, but it's still very different from the banner of the country that governs it.

The symbol in the centre is one

of the oldest continually used government symbols and has been used by this state since the 13th century.

Do you know whose flag it is? Check tomorrow for the answer.

ANSWERS 24 JUN

Pub quiz: 1 Sweden, 2 True – that way they don't have to follow the national flag code e.g. flying at half mast during times of mourning, 3 Three (Ecuador, Peru and Bolivia), 4 Cambodia, 5 Morocco, 6 True, 7 d) Hamburg, Germany, 8 Canada, 9 Japan, 10 Yosemite National Park, California, 11 Cambodia ([Scott] Cam + bow + d [note] + ahh)

Where in the world: The Nelson-Atkins Museum of Art, Kansas City, Missouri, USA

Unscramble: alit, aloha, alpha, alto, apical, caliph, capital, CHIPOLATA, clap, clip, clop, clot, cloth, coal, coalpit, coil, coital, cola, colt, hail, halo, halt, hilt, holt, latch, lath, lathic, litho, loach, loath, loch, loth, octal, opal, optical, pail, phial, pilot, plait, plat, plot, tail, tala, talc, toil, topical



"Smart pipe" tech

SATELLITE telecommunications company Inmarsat's new smart pipe technology is delivering "connected aircraft" with the new Boeing 777X.

The smart pipe independently allocates in-flight connectivity bandwidth to multiple applications, providing fast and secure broadband connectivity from the cockpit to the cabin.

The tech also allows airlines to use multiple third-party apps.

Even cleaner Coral

CORAL Expeditions has released new health protocols and domestic sailing schedule for safe operations post-COVID-19.

The revised plan focuses on nature-based expeditions in Australia's remote coastal wilderness, while Coral's SailSAFE protocols will see mandatory screening for guests, an enhanced patient care plan, and a reinforcement of health processes pre- and post-cruise.





Build an A-ROSA Ship &

Win a 7-night European River Cruise

This month Travel Daily has partnered with A-ROSA River Cruises to give you the chance to win a 7-night European river cruise.

Fascinated by Paris, its art, fashion and culture and the SEINE's mesmerising charm, breath-taking scenery and rich history?

To win visit A-ROSA's website www.arosa-cruises.com/au & check out which of their 12 ships operates the cruise of your dreams.

Pick your ship and use your imagination to draw, paint or build it!

Find any utensils suitable to create the A-ROSA ship that operates your favourite cruise on Rhine (Main/Moselle), Danube, Seine or Rhône.

Take a selfie with your creation send it to arosa@traveldaily.com.au. Don't forget to also tell us in 25 words or less why you chose this particular A-ROSA cruise.



Cruising differently

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Have you read the June issue of *travelBulletin*? Find out the future of AFTA, why SA is great for a road trip plus more news and analysis.

CLICK to read

travelBulletin

Delta ramps up donations



DELTA Air Lines (DL) has now donated more than 453,592kg of food to communities in need around the world.

The COVID-19 pandemic has created a number of opportunities for Delta's staff to make a difference, and with adjusted services both on board and in Delta Sky Clubs, the airline has donated food and other provisions from warehouses around the globe to hospitals, schools, food banks and other charitable organisations.

DL is working with long-standing US partners, including Feeding America, which is helping to distribute food to those in need.

The airline has also developed new philanthropic relationships with grassroots organisations and chefs in communities that are seeing a significant demand for food resources.

In the Philippines for example, DL has donated more than 39,000 packs of snacks, more than 25,000 drinks, almost 5,000 packages of coffee and 600 packs of tea to COVID-19 frontline workers and commendable first responders to the pandemic.

The airline has also made donations in Argentina, Brazil, El Salvador, France, Greece & Japan.

Pictured: The DL team during one of their charity food drops.

WA hiking strategy

A HIKING strategy to sustain the current boom in bushwalking and trail running in Western Australia has been announced.

The state's hiking trails have experienced record levels of patronisation during Apr and May, with the WA State Government recently allocating \$250,000 to help its hiking industry grow even further.

The new funding and 10-year strategy will aim to increase participation, tourism and Aboriginal engagement.

For confidential tip offs, connect with Travel Daily via our secure WhatsApp service on +61 2 8007 6760 or click HERE

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