

20,000,000 Points Jackpot

Become a Points millionaire!

Simply be a top selling agent between 2 - 31 March 2020
and win a share of **20 million Velocity Points!**

5x	1,000,000 Points	10x	250,000 Points	15x	100,000 Points	20x	50,000 Points	CORPORATE
5x	1,000,000 Points	10x	250,000 Points	15x	100,000 Points	20x	50,000 Points	RETAIL

How it works:

Be one of the top 50 Corporate agents and top 50 Retail/Wholesale agents with the highest revenue sales of Virgin Australia tickets during the promotional period.

How to enter:

1. Register [here](#)
2. Book and ticket any eligible Virgin Australia operated flight anywhere on our network (VA 795 ticket stock) during the promotional period for travel before 30 June 2020.
3. Register or be an existing Velocity Frequent Flyer Program member[^]
4. Enter the relevant OSI entry into the GDS at the time of PNR creation with Million and your first and last name**

What's next:

To learn more about the incentive visit:
virginaustralia.com/millionaire

velocity
frequent flyer

Virgin
australia

*Terms and Conditions - The Promoter is Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of registered address 56 Edmondstone Road, Bowen Hills, Queensland 4006. The Promotion commences at 00:01 AEST on 2 March 2020 and ends at 23:59 AEST on 31 March 2020 (Promotion Period). Entry is open to Australian residents aged 18 years or over who are employed as a retail or corporate travel agent or wholesale consultant located in Australia, have a valid individual work email address (generic agency/consultancy or shared email addresses are not valid) and use a GDS to make bookings, (excluding online travel agents, on-line corporate booking tools and group bookings) and are a member of the Velocity Frequent Flyer Program or sign up to the Velocity Frequent Flyer Program HYPERLINK "https://join.velocityfrequentflyer.com/#/join/account" here (Entrants). To enter, Entrants must make an Eligible Booking, which requires Entrants to: (1) Register via the Google form link provided by the VA Industry Sales Team and located on the incentive flyer and landing page; (2) book and ticket an Eligible Flight. An Eligible Flight means any new flight booking operated and marketed by Virgin Australia across our network, or Delta Air Lines to North America, and made on Virgin Australia (795) for travel on or before 30 June 2020 (Travel Period); and (3) enter the following OSI entries in their employer's applicable booking system at the time of PNR creation for the Eligible Booking: Sabre: 3OSI VA VAIN VA/Million/Agents first name and last name, Galileo: SI VA*VAIN VA/Million/Agents first name and last name, Amadeus: OS VA VAIN VA/Million/Agents first name and last name. Note: When entering your work email address in the OSI field use // instead of @. If you have an underscore () in your email address, replace _ with -. Each Eligible Booking must be unique to an individual travel agent. The Winners will be determined on 14 April 2020. The Winners (a Winner) will be selected and notified by phone or email by 20 April 2020 in accordance with the prize table located on the incentive landing page. The top 100 Entrants will receive a prize based on the number of Eligible Bookings made based on revenue sales during the Promotion Period. The prizes for the top selling Entrants will be split between retail/wholesale and corporate consultants. For avoidance of doubt if there are 10 prizes, 5 prizes will be awarded to the Top Selling retail/wholesale Entrants and 5 prizes will be awarded to the Top Selling corporate Entrants. The total prize value is \$740,000 AUD including GST. Entrants will only be eligible to win a maximum of one (1) Prize during the Promotion Period. The prizes will be awarded to the Entrant named in the entry and are not exchangeable, transferrable and cannot be taken as cash. The Velocity Membership Terms and Conditions apply available at <https://www.velocityfrequentflyer.com/content/TermsConditions/>. Full competition terms and conditions can be accessed at virginaustralia.com/millionaire.

Travel Daily

First with the news

Tuesday 3rd March 2020

MTA MOBILE TRAVEL AGENTS

The mobile travel business that works for you...

MTA Advisor Julia Campbell

Let's chat - 1300 682 000 | mtatravel.com.au/joinus



DNSW Air NZ pact

THE NSW Government, through Destination NSW, has signed its fourth consecutive Memorandum of Understanding with Air New Zealand worth more than \$1m in a move to bolster tourism numbers from New Zealand.

The two-year deal includes joint consumer advertising, trade partner campaigns promoting packages, sharing of digital assets, database marketing and trade and media famils.

Flight Centre invests in NDC

FLIGHT Centre Travel Group (FCTG) has secured a 22.47% interest in TPConnects Technologies to ensure "access to the widest choice of airfares and content, including offers that sometimes sit outside the traditional channels".

The Dubai-based travel tech platform has a New Distribution Capability (NDC), Global Distribution System (GDS) and ONE Order based travel technology platform and software development resources, which FCTG said is "enhancing airline-travel agent connectivity".

FCTG has also entered into a commercial arrangement to access TPConnects' Software as a Service function and use its International Air Transport Association (IATA) NDC Certified Travel Aggregator platform, which

aggregates NDC and GDS content.

FCTG Executive General Manager Global Air Distribution Business Greg Parker said the company had been working closely with TPConnects and had been impressed by its capability and flexibility of its NDC-enabled retail and distribution technology.

"The TPConnects SaaS platform enables agencies to intelligently control content sources across all major GDS providers, as well as directly connected NDC application programming interfaces (APIs), ensuring the best content is surfaced for customers," he said.

"We look forward to working with our preferred partners to leverage connectivity to drive additional retailing capabilities at scale and to provide our leisure and corporate customers with an easy-to-use and highly personalised one-stop-shop for trip planning, shopping and booking."

FCTG said the terms of the investment are immaterial to the company and "are currently confidential".

Velocity giveaway

VIRGIN Australia is offering agents the chance to become a points millionaire under its 20m points jackpot incentive.

The promo will see the top 50 corporate agents and top 50 retail/wholesale agents with the highest revenue sales of Virgin Australia tickets between 01-31 Mar win a share of 20 million Velocity points.

For more information, see the cover page.

bulanaires.com

BÜLANAIRES
(n). people rich in happiness



Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for **Virgin Australia**, a photo page from **Travellers Choice**, plus full a page from:

- TMS Talent

AFTA ROADSHOW

Join AFTA this March as we embark on a National Member Roadshow to discuss the most pertinent issues affecting AFTA / ATAS Members.

ATAS
travel accredited

afta
AUSTRALIAN FEDERATION
OF TRAVEL AGENTS

afta
AC S

REGISTER
Click here >

RAILEUROPE
a trusted distributor of **Eurail**

You really don't want
to **pass** on this deal!

Get up to

15% off
Eurail Passes

Buy now



Business Class - Global Fares

Europe

from **\$7,741***

Sell now for your chance to WIN a trip for 2 to Europe

Valid from 28.02.2020 to 31.12.2020 for travel from 28.02.2020 to 31.12.2020

* Travel from SYD via NYC & MIA to Europe and return via SIN. Subject to availability, inclusive of YQ, fares exclude taxes, fees and surcharges.

Fare Details

LUFTHANSA GROUP





QAC changes

QANTAS has revealed changes to Qantas Agency Connect (QAC), merging domestic fare basis codes and releasing a function to add manager contact details.

For tickets and reissues made on or after 02 Mar, Economy fare basis codes for domestic flights are being merged to form one single fare basis code, where previously, separate codes applied for both inbound and outbound travel.

There are no changes being made to Business class fares.

MEANWHILE, Agency Managers will be able to add their contact details via My Agency Profile.

Agency Managers will also be able to add or remove managers, select a primary contact, view the managers list and edit existing manager contact details.

QF also updated its standard agency terms and conditions in Oct (**TD** 11 Oct 2019).

SQ to discount NDC fares

SINGAPORE Airlines new KrisConnect NDC-based travel agent platform (**TD** 04 Feb) will give travel agents the opportunity to access NDC-exclusive discounted fares and sales, as well as earn commission on the sale of ancillary products (**TD** 06 Feb).

The new system is being showcased across Australia and New Zealand this week in a series of industry seminars, with SQ GM National Agency Sales, Greg McJarrow, today stressing the airline's strong desire to collaborate with travel agents.

"In Australia, NDC is not new, and rollouts so far have caused some angst, which has resulted in some trepidation towards our position at Singapore Airlines - understandably.

"Our approach, I hope you will find, will be that of a collaborative nature - we want to work together with you," he said.

SQ is offering a variety of connection options to access the airline's rich NDC content, ranging from GDS and other aggregators through to a new Agent360 website and also API connectivity.

"We believe NDC will enable you to transact more than you do today, and give more scope to offer your customers an enhanced product and service," McJarrow told agents.

As well as preferential NDC fares and deals, the system allows the creation of customised, rich fare bundles to better address customer needs, as well as a complete shopping experience with NDC-enabled ancillaries.

Agents will be offered incentives for the sale of fare add-ons, such as seat selection, excess baggage and even the option of a No-Bag fare for corporates.

Bonuses will also be offered for achieving high NDC usage, he said.

APT updates policy

APT is temporarily extending the terms of its deferral policies and fees for international bookings, as part of its response to the COVID-19 situation.

Effective immediately, guests with deposited bookings are being given the option to defer their trip to later in the year, or transfer to another destination for 2020 travel before payment date, with a \$250 deferral fee per person.

For fully paid bookings departing 100 to 31 days from date of travel pax can also similarly defer or switch destinations with a reduced fee of \$1,000pp, rather than APT's normal 50-100% cancellation cost.

Additional airfare and third party fees may apply, and the move excludes Tailor Made Holidays and trips within Australia.

The new policies apply across the full APT, TravelMarvel, Botanica and TravelGlo portfolio.

MADE FOR THE MEMORY MAKERS

FOR THE ENTREPRENEURS OF ADVENTURE
Discover where adventure and entrepreneurship meet
[Find out more >](#)

[travel counsellors](#)



Jetstar achieves truce

JETSTAR has reached an agreement with its ground staff and baggage handlers regarding a long-running pay dispute, with the carrier negotiating a 12% pay rise over four years.

The agreement follows the cancellation of several Jetstar flights in Australia earlier last month, seeing ground staff walk off the job, resulting in major travel disruptions (**TD 17 Feb**).

Jetstar's Group CEO Gareth Evans described the deal as a win against a campaign of "misinformation" from the Transport Workers Union (TWU).

"The TWU tried to dictate how we run our business by pushing us to guarantee some part-time workers more hours regardless of what work the airline actually needs," he said.

Despite staff agreeing to terms on a resolution, the TWU said the airline had used "disgraceful

blackmail tactics" in achieving its aims, claiming the airline was threatening to withhold a planned pay increase if staff did not agree.

"It is not easy to stand up at your workplace along with your mates and say no to your manager, Jetstar workers did this for as long as they could but for low-paid workers the prospect of being denied money from a rate increase that was due a year ago was too much," said TWU National Secretary Michael Kaine.

The TWU chief also took aim at the Federal Govt for not backing the rights of airport workers.

"Thousands of workers across the airports are underemployed, some on as few as 60 hours a month," he said.

"Our Federal Govt is standing by and allowing this to happen at a time when...low wage growth is dragging our economy down".

Air Vanuatu ups MEL

AIR Vanuatu will increase capacity on its Melbourne-Port Vila route from 12 Jul 2020, boosting frequencies from three to four flights per week.

The extra service comes about a year after NF first launched its non-stop route from the Vic capital, and will depart each Sun evening at 11.55pm, arriving the following day at 5.35am & offering onward connections to domestic ports in Vanuatu & other South Pacific destinations.

VN suspends Korea

VIETNAM Airlines has announced the temporary suspension of flights to South Korea in a bid to help prevent the spread of COVID-19.

Operations will cease effective 05 Mar, while services today and tomorrow will be rerouted away from Hanoi and Ho Chi Minh City at the request of authorities, with crew fitted with protective gear.



Window Seat

HELLOWORLD Travel Chief Executive Officer and Managing Director Andrew Burnes was in fine form at last weekend's MTA - Mobile Travel Agents conference.

On stage discussing the abject seriousness but acute reality of the global coronavirus impacts on the travelling public, Burnes explained some of the safety advice for countries around the globe, as laid out by key authorities including the United States' Centers for Disease Control and Prevention (CDC).

Coming to Japan, Burnes explained the CDC's guidelines urging the public to "practice enhanced precautions".

The HLO chief brought the house down when he quipped: "My mum's been telling me to do that since I was 18!"



TravelManagers The **Number 1** network and support team

Start your own mobile travel business in 2020 and enjoy the support of 60+ travel industry professionals at TravelManagers national partnership office.

With our marketing, fares and ticketing, training, IT, operational and business planning experience - you'll find our team's assistance invaluable as you grow your own business.

Your business partnership manager will also be there supporting you every step of the way.

Join the No. 1 mobile travel network – and be a part of the future of our industry.



TravelManagers
As individual as you are

join.travelmanagers.com.au



afta
NATIONAL TRAVEL
INDUSTRY AWARDS

Earn. Travel. Live. More.

1800 019 599 join.us@travelmanagers.com.au

Sayonara to Sno'n'Ski famil



SNO'N'SKI Holidays' first 2020 mega famil to Japan wrapped up on Sat in Hakuba.

The trip took 30 agents from across Australia to experience the best of the Tohoku region and Nagano Prefecture for four nights each, before concluding in Hakuba.

Visiting Shizukuishi, Appi, Nagano and Hakuba, the travellers experienced ski resorts such as Appi Kogen and Shiga Kogen, and stayed at the Shizukuishi Prince Hotel, where they made use of the property's onsen.

Agents also visited Amihari Onsen and Iwate Kogen Snow Park.

Sno'n'Ski GM Daniel Walker confirmed the return of the annual famil in 2021, with details on where it is headed to be released at a later date.

The group is **pictured** enjoying Shizukuishi's famous Cat Skiing.

Hit the slopes in NZ

TOURISM New Zealand has launched a new campaign targeting inexperienced Aussie skiers, offering to help them learn during a New Zealand holiday.

"Around 66% of the growing Australian ski market are beginner skiers seeking an easy and accessible winter escape," Tourism New Zealand Chief Executive Officer Stephen England-Hall said.

MEANWHILE, Tourism NZ has unveiled a new 14-day itinerary aimed at encouraging visitors to experience its native wildlife.

GoCCL Navigator

GOCC Navigator, Carnival Cruise Line's new booking engine, will be available from late Apr.

As part of the new features, travel agents will be able to create and manage FIT and group bookings, with the cruise line flagging its long-held intentions to "move back to our owned and operated system," from Polar.

Other features available on the new platform include interactive deck plans, easier price comparisons across staterooms, a revamped groups program, enhanced search options, improved quick quote pricing and personalised e-mails.

Best Western Elite

BEST Western Hotels & Resorts will maintain Elite status for all Rewards members globally in light of the COVID-19 crisis.

Worldwide members will maintain their current status through to 31 Jan 2022 without needing to fulfil qualifications.

Cassis moves on

DISNEY Destinations International has today bid farewell to its Travel and Business Development Manager Michael Cassis, with his Sydney-based role being relocated to Melbourne.

Cassis has been with the entertainment company for five years, departing with some words from his favourite Pixar film *Up*, "adventure is out there".

Old tourism deal

THE Queensland Government plans to mine the data from social travel site Travello, in a bid to better understand the habits of travellers and accelerate the sector's recovery following recent bushfires and the COVID-19 outbreak.

The Government has agreed to invest \$300,000 in the Brisbane-based start-up, so that industry bodies such as Tourism and Events Queensland can fine-tune its marketing efforts.

"Data is crucial to ensuring we market the right experiences to the right people, this initiative will help change the way we market to visitors in destination," said Qld Tourism Industry Council Deputy CEO Brett Kapernick.

Bailey Residences

CRYSTALBROOK Collection will launch Bailey Residences in Cairns later this week, featuring 38 one-, two- and three-bedroom apartments.

Amenities available to guests at the property include two pools, a 24-hour fitness centre, a day spa, a specialist milk bar for children, and a Bar and Grill restaurant.

Bailey Residences will also boast a strong sustainability ethos, featuring wooden key cards, no plastic water bottles or straws, instead reusable large-pump bottles.

Prices for rooms lead in at \$225 per night.

Dyson Busabout fan

BUSABOUT has introduced a new "music-inspired" Europe trip, hosted by former Triple J host Alex Dyson.

The trip was personally developed by Dyson, and takes travellers through the musical attractions of Paris, Amsterdam and Berlin.

CREATIVE CRUISING

Earn Bonus Commission!

01 FEB - 31 MAR 2020

For ALL new Celebrity Cruises & Royal Caribbean bookings

Celebrity Cruises
SAIL BEYOND

Royal Caribbean
INTERNATIONAL

BOOK NOW AT CREATIVECRUISING.COM.AU

T&C's apply



Wendy Wu Tours

2020 ON SALE

WELCOME ABOARD THE VICTORIA MEKONG



[SHOW ME MORE](#)

ATAS
TRAVEL ACCREDITED

Customer the key

VIRTUOSO Managing Director Asia-Pacific Michael Londregan has highlighted Mobile Travel Agents' (MTA) customer-centric model as key to its partnership with Virtuoso.

"[Virtuoso Chief Executive Officer Matthew Upchurch] has a really simple philosophy around the brand, and it's that he wants to do business with people who believe what he believes, and you can really tell the guys at MTA put the customer at the middle of their model," Londregan told *Travel Daily* at MTA's National Conference on the Gold Coast over the weekend.

"We want to work with that model, we want to be with the best people in that model, and we want to work with people who align with our values.

Upchurch had been scheduled to take part in the MTA conference but deferred his trip due to the COVID-19 crisis.

Save \$200 in 2020

INSIGHT Vacations is celebrating the 100-year anniversary of its parent company The Travel Corporation by offering savings of up to \$200 per couple for select trips across Europe, Britain, India, the US and Canada.

The promotion is applicable to 117 different itineraries, including newly introduced trips such as the Classical India with Nepal adventure exploring traditional culture along the Ganges.

The deal will be available until 30 Apr.

Bischof takes charge

JENS Bischof has been named as Chairman of German low cost carrier Eurowings, succeeding Thorsten Dirks in the role who will remain on the Lufthansa Group Executive Board.

Bischof was previously the CEO of Turkish airline SunExpress and arrives with more than 30 years of industry experience.



THE team at VisitBritain had a ball during Sydney's iconic Gay and Lesbian Mardi Gras over the weekend, launching VisitBritain's first official float in the parade.

The tourism organisation fused together the liberating spirit of the night with a very British feel, including British gay musicians performing Spice Girls hits, as well as a London black cab with a giant sparkly rainbow Union Jack on top.

VisitBritain organised its presence in collaboration with the British Consulate Generals in Sydney, Melbourne and Brisbane.

Pictured: The VisitBritain Australia and New Zealand team were Kayla Bourke, Country Manager Maria Sykes (dressed as the legendary David Bowie), Digital Marketing Executive Natalie Hone and Trade Engagement Executive Erika Stewart.

Solomons changes

SOLOMON Airlines has unveiled a new domestic schedule that it said would make it more reliable & increase access to the country's western province.

The changes will come into effect between 03 May and 24 Oct, and is made possible by the carrier's reassignment of the Dash-8-100 and DHC-6-300 Twin Otter aircraft types.

Destinations that will see increased flights include Munda, Gizo, Choiseul Bay and Ballalae and Mono.

I Love NY discounts

NEW York State's tourism division, I Love New York, has collaborated with Expedia Australia to launch a new campaign which offers TAAP travel agents up to 20% off select NY attractions and hotels.

A landing page has been developed on the Expedia site, providing info on deals across NY's 11 regions - more info [HERE](#).

MONEY

WELCOME to Money, *TD's* Tue feature on what the Australian dollar is doing.

AU\$1 = US0.653

THE AUD continues to endure a rough time against all of the major global currencies, experiencing heavy losses over the last seven days.

The increased spread of coronavirus across Asia is the major driver of the fall, with over 3,500 cases now reported in South Korea and more than 1,500 in Iran, driving new fears across the ASX the outbreak could reach Australia soon.

Wholesale rates this morning.

US	\$0.653
UK	£0.512
NZ	\$1.044
Euro	€0.586
Japan	¥70.85
Thailand	฿20.55
China	¥4.565
South Africa	10.097
Canada	\$0.871
Crude oil	US\$50.52

VIKING EXPLORER SALE
DESIGNED FOR TRAVELLERS WITH CURIOUS MINDS AND TRUE EXPLORER SPIRITS

FLIGHT OFFERS **FREE CITY EXTENSION** **NEW TO VIKING SAVE \$200**

EXPLORE A SELECTION OF SPECIAL OFFERS ON OCEAN AND RIVER CRUISES

[CLICK HERE](#)

Danna Langkawi rep

THE Danna Langkawi in Malaysia has appointed Destination Rep Services as its representation partner for Australia & New Zealand, who will conduct all the property's sales and marketing activities.

MH ups Travelport

MALAYSIA Airlines and Travelport have signed a new multi-year agreement, with the extended pact to cover distribution, merchandising and digital marketing, in addition to content.

AFTA UPDATE

from Jayson Westbury



I HAD the great pleasure of attending the MTA conference on the Gold Coast over the weekend and while there were plenty of topics to discuss, the top subject on everyone's lips was the COVID-19 virus. More on that shortly.

For all those involved in MTA conference, a very big congratulations goes out to Roy and Karen Merricks and their team for putting together such a professional event and in celebration of their 20 years.

That is a milestone in anyone's books and there is no doubt that MTA has become a home for so many who have taken their travel careers to new heights.

A great event, plenty of fun of course, but also some sobering conversations about the current industry challenges and the challenges ahead for 2020.

On the COVID-19 situation, there seems to be two key questions.

First, how long will this go on for, and second, how do I advise my client what they should do?

Both are very tricky questions. In terms of the how long – I have come to the following conclusion which is my 6-4-2 strategy.

Plan for six months (so till Aug), pray for four months (so till Jun) and hope for two months (so till end of Apr).

Implementing a rolling strategy that follows this 6-4-2 model, it allows a business to consider the subject at the end of each month or period and determine what the status of the virus is, how people are viewing travel, what bookings or cancellations are being made

and what to do next.

Of course nobody wants this to run until Aug or even further, but if plans are considered for that length of time with an ability to step up activity quickly should things come good more quickly, then at least you have a plan.

To the second question about what to tell clients – this is a very complex question as nobody has the same set of circumstances or bookings in place.

Cancellation polices, insurance cover, personal choice & common sense all play a big part in how to respond to this question.

If there was an easy way to respond, then I guess nobody would be asking AFTA or myself what to do.

There is not an easy answer.

As we all keep a keen eye on the government's announcements and the Smartraveller travel advisories, the ongoing media coverage of every twist and turn does present the industry with a daily challenge of what to say and how best to advise.

At the end of the day, there have been no laws implemented or changed to accommodate cancellation or requirements by suppliers so we can only rely upon Australian Consumer Law, terms and conditions, & as I mentioned before, common sense.

From where I see things, most suppliers are taking a very reasonable approach to these things and for travel agents, it is best to check first before any action is taken on behalf of clients to ensure everyone is clear on the consequences of decisions taken.

Hang in there – I am sure we will all manage to get through this.



MOBILE Travel Agents founders and Managing Directors Karen and Roy Merricks surprised Guy Sebastian, special guest at their National Conference last weekend, with a portrait of himself, but this was not a piece for his wall.

The gift was painted by Karen Merricks' nephew and professional artist Paul Trappett, with the Merricks donating it to the singer-songwriter's charitable cause, The Sebastian Foundation.

The presentation followed a Q&A session with Sebastian, hosted by Nine Network reporter Allison Langdon, and a personal show to the delegates later that night at the Conference's gala dinner at Warners Bros. Movie World.

Pictured against a backdrop of MTAs are Roy and Karen Merricks with a pleasantly surprised Sebastian.

WRD's new client

WORLD Resorts of Distinction (WRD) has welcomed Sri Lanka's luxury resort collection Resplendent Ceylon to its network.

The new client encompasses three resorts: Cape Weligama, Ceylon Tea Trails and Wild Coast Tented Lodge.

WRD will be responsible for the group's sales, marketing and representation in Australia, with Chief Executive Tess Wilcox saying Resplendent Ceylon's commitment to sustainability and philanthropy was in synchronicity with WRD's brand vision.

Grand Nikko in May

RESERVATIONS are now open for Grand Nikko Tokyo Bay Maihama, which is set to open on 01 May.

Currently operating as the Tokyo Bay Maihama Hotel Club Resort, the property will be looked after by Okura Nikko Hotel Management Co from that date.

As part of an opening campaign, guests can receive 5% off the best available rate, or 10% off for One Harmony members.

Celebrate International Women's Day at The Fullerton Hotel Sydney



This week The Fullerton Hotel Sydney & *Travel Daily* are offering readers the chance to attend a lavish purple-themed International Women's Day Afternoon Tea held each day during the month of March.

The Fullerton Hotel Sydney is awarding an Afternoon Tea for two to five readers with most creative responses received.

Send your answers to fullerton@traveldaily.com.au

Q: In 25 words or less tell us who you would like to bring to The Fullerton Hotel Sydney's International Women's Day Afternoon Tea, and why?



Africa charms Gold Choice winners

TRAVELLERS Choice's top 10 members recently paid homage to Africa's Big Five on a spectacular journey to Zimbabwe, Zambia and Botswana.

The trip, courtesy of The Africa Safari Co., included a visit to Victoria Falls, game drives along the banks of the Chobe and Zambezi Rivers and magical nights at some of southern Africa's most luxurious properties.

The exclusive educational trip was just one of the rewards the high-flying agents received for winning the national retail group's Choice Awards, which are presented each year to 30 members based on their support for preferred suppliers. Along with the group's Silver and Bronze Choice award recipients, the Gold Choice Award winners will also attend an exclusive peer-to-peer networking event in Jul and receive service grants that they can use towards the group's innovative suite of business and marketing services.

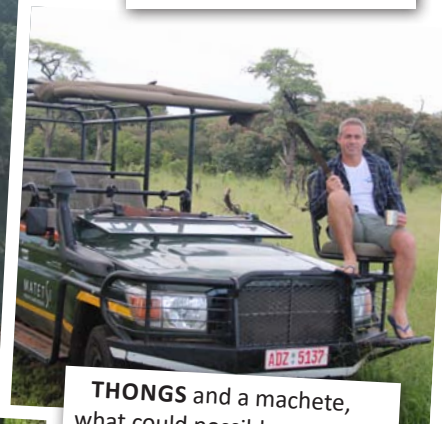
To find out more visit www.travelagentschoice.com.au.



ON SAFARI in Chobe National Park, Botswana.



GOLD Choice winners rest beside the spectacular Victoria Falls: Tania Allen, Oliver Travel; Christian Hunter, Travellers Choice; Michelle Popescu, Select World Travel; Dave Hulsman, Ucango Travel & Cruise Centre; Mark Brady, Ballina Cruise & Travel; Michelle Everson, Jamison Travel; Deb Long, Weston Cruise & Travel; Jack Brandon, Savenio; Susie Potter, The Africa Safari Co. and Brian Slater, Maria Slater Travel.



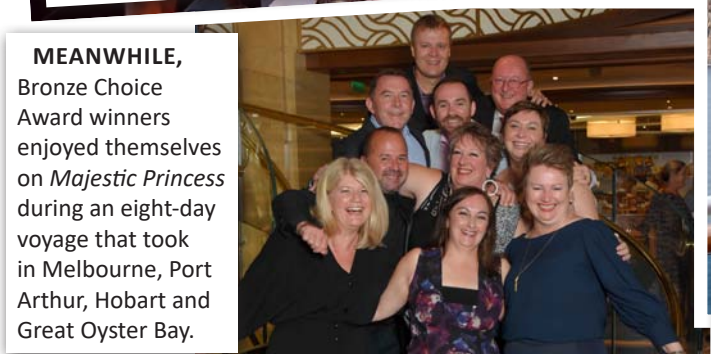
THONGS and a machete, what could possibly go wrong? Dave Hulsman tries his hand at being a park ranger.



A CANDLELIT dinner on the banks of the Chobe River.



VIEWING some of Zambia's few remaining black rhinos in North Luangwa National Park.



MEANWHILE, Bronze Choice Award winners enjoyed themselves on *Majestic Princess* during an eight-day voyage that took in Melbourne, Port Arthur, Hobart and Great Oyster Bay.



JIM Cooper, Queanbeyan City Travel & Cruise, and Kathy Granger, Burnie Travelcentre explore *Majestic Princess*.



BRONZE winners Mary Boxsell, Mudgee Travel & Cruise and Nancy Sinopoli, Travel House Group.



Jamaica gets tough

THE Caribbean nation of Jamaica will deny entry to any visitor who has been to China, Italy, South Korea, Singapore or Iran within the last 14 days of their arrival, DFAT has advised.

Tourists will either be denied entry or be quarantined to protect against COVID-19 spread.

Hilton hails APAC

HILTON Hotels & Resorts has revealed it has a record number of new properties planned for the Asia Pacific region, with contracts currently signed for 552 hotels.

"Asia Pacific remains at the forefront of the travel and tourism industry, with a growing middle class and increases in disposable income," said the company's President Asia Pacific Alan Watts.

The primary driver for growth in APAC has been Hilton's deal with Plateno Hotels Group to develop the Hampton by Hilton business in China - currently the fastest growing brand in the country.

AUSTRALIA India Travel & Tourism Council (AITTC) recently hosted an event in Sydney to highlight some of India's most interesting tourist experiences.

The information evening, titled India Calling, saw representatives and writers present to attendees the virtues of India's wildlife tours, river cruises, as well as train and aviation experiences.

Award-winning travel writer Julie Miller regaled guests with her accounts of horse riding and palace stays in Rajasthan, while India's Consul General in Sydney Manish Gupta discussed the country's economic development in the area of tourism.

Pictured: Attendees at the event pose for the camera during the productive information night.

SUPER RUGBY

**SUPER RUGBY
R5 WINNER**

Congratulations

**JOANNE
HASELER**

from Flight Centre

Joanne is the top point scorer for Round 5 of *Travel Daily's* Super Rugby footy tipping competition. Having won \$100 travel credit courtesy of Expedia.

Expedia TAAP

Travel Daily Super Rugby tipping competition is sponsored by Emirates, with the top tipper for the season winning flights from Sydney to Christchurch.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664

Six Senses Shaharut

SIX Senses Hotels Resorts Spas has revealed it will open the Six Senses Shaharut resort in Jun.

The 60-suite property in Israel offers a range of activities such as sunrise yoga workshops, stargazing sessions, and camel trekking through the desert.

The magic of Harry

THE play *Harry Potter and the Cursed Child* attracted more than 325,000 visitors to the Princess Theatre in Melbourne in the first two years of its run.

Victorian Minister for Tourism, Sport and Major Events Martin Pakula said the production represented a major injection into the state's tourism sector.

"People who travel to see the play stay here, they eat and drink here and they take in attractions across the state, creating jobs and keeping businesses strong," the Minister said.

WIN A CRUISE TO RUSSIA



Terms & conditions + full prize details

This month Viking is giving *Travel Daily* readers the opportunity to win a deluxe stateroom on the Waterways of the Tsars river cruise.

Explore the Waterways of the Tsars aboard *Viking Akun*. Travel from Moscow to St Petersburg in style, where you and a partner can experience Russia like never before.

To enter simply:

- 1) Visit Viking's Marketing Centre & download at least one file [here](#)
- 2) In 25 words or less, let us know what else you'd like to see on the Viking Marketing Centre



Submit your answers to viking@traveldaily.com.au along with your name, state & travel agency details

Contact agents.anz@vikingcruises.com if you need assistance setting up an account

SEARCH JOBS

TMS
TALENT

TRAVEL CONSULTANT

Sydney - \$50K - \$60K + super

An exciting opportunity to work part-time or full-time as a travel consultant in a well-established brand. Multiple roles available across many retail agencies specialising in a high-leisure market. At least 3 years' travel consulting experience is required. A great opportunity to work near home and receive fantastic commission.

Contact Leanne

[VIEW JOB](#)

TRAVEL CONSULTANT - SKI

Sydney - \$55K - \$60K + super

This role is suited for a travel consultant who is a ski or snowboarding enthusiast. Based in Sydney's north shore, this established business has a strong and stable team who provide a supportive team environment. Book exciting ski packages across USA, Canada, Japan and Europe with great families and opportunities to travel on offer.

Contact Giulia

[VIEW JOB](#)

REGIONAL SALES & MARKETING MANAGER

Melbourne - \$70K - \$75K + super

Specialising in the UAE and Indian Ocean, this destination is truly unique. This part-time role will allow you to showcase your strong knowledge of luxury hotels, airlines and the travel trade by working closely with all key partners and manage all sales and marketing activities in Australia.

Contact Matt

[VIEW JOB](#)

BUSINESS DEVELOPMENT MANAGER

Melbourne - \$80K + super

Represent a global travel brand and enjoy meeting new and existing clients. Business development will be your primary focus and showcase your relationship building, business and networking skills. A proven track record of implementing business strategies will be essential. Fantastic earning potential with uncapped commission.

Contact Priyanka

[VIEW JOB](#)

RETAIL TRAVEL CONSULTANT

Sydney - Up to \$70K + super

Join a luxury award-winning travel company who create extraordinary travel experiences for avid travellers specialising in adventure, cruise, ski and honeymoon travel. Travel consulting experience and strong destination knowledge is essential. A highly competitive salary with a bonus structure on offer.

Contact Meenie

[VIEW JOB](#)

GROUPS TRAVEL CONSULTANT

Sydney - \$60K - \$70K + super

Be part of a corporate travel business whilst growing extensively to become the leader in customer-centric travel solutions. You are required to deal with corporate groups throughout, both domestic and international. Sabre and Tramada ticketing experience is highly desirable. Enjoy excellent educational facilities.

Contact Susan

[VIEW JOB](#)

WEDDING SALES MANAGER

Sydney - \$65K - \$70K + super

One of Sydney's most iconic and reputable venues are looking for a wedding sales expert to join one of their luxury venues. Take this opportunity to launch your events career and showcase your strong knowledge of the Sydney wedding market. Proven experience in sales is essential with a fantastic work-life balance.

Contact Giulia

[VIEW JOB](#)

PRODUCT & SALES SPECIALIST

Melbourne - \$70k pro rata + super

A fantastic role where you would be the important representative between the wholesale team and travel suppliers. Your role will be to negotiate rates, design and select product for programs and to liaise with suppliers. This role offers plenty of opportunity for travel with great hours to allow a better work-life balance.

Contact Priyanka

[VIEW JOB](#)

tmstalent.com



Auckland | Brisbane | London | Melbourne | Sydney