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Wendy Wu China return

WENDY Wu Tours (WWT) has advised it expects all of its tours in China to operate in full from the start of next month.

An update to the industry notes significant signs of a return to normality within China following the unprecedented COVID-19 response, with the company saying "after months of home stay, citizens in China are now returning to work as companies, factories and shops are finally reopening for business".

The upbeat assessment also confirms that Apple has reopened its manufacturing facilities outside of Hubei province, and by the end of this week almost three quarters of Chinese enterprises will have resumed production.

"Reported cases within China are now at an all-time low, with only nine reported new cases outside

of Hubei province in the last 24 hours," founder Wendy Wu said.

The Chinese Ministry of Culture and Tourism is also now reviewing all tourist attractions as they reopen, with an expectation that everything will be once again operational from Apr onwards.

"In light of these developments all Wendy Wu tours are expected to operate in full from 01 Apr," the company said, adding that it would follow the advice of DFAT.

WWT's current policy allowing free cancellations for trips departing up to 31 Mar remains in place.

WWT trips to other destinations are also operating as normal, and in the event of any changes pax will be contacted three weeks prior to departure to discuss options.

Silversea bonuses

SILVERSEA Expeditions is highlighting its bonus commission and "Sell 3, Sail free" promotion, valid for new expedition cruise bookings confirmed between 14 Feb and 31 Mar 2020.

For more, see the **cover page**.

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Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for **Silversea**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

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Qatar pauses Italy

QATAR Airways has confirmed a temporary adjustment to its Italy flights, reducing frequencies to Milan and Rome effective immediately due to “significant operational challenges caused by entry restrictions”.

The carrier is also temporarily suspending services to Pisa and Venice, with ongoing review initially through until 31 Mar.

TIME EOIs due Fri

APPLICATIONS for the 38th intake of the Travel Industry Mentor Experience close this Fri 06 Mar - one of just a few opportunities left to join this year - travelindustrymentor.com.au.

Albatross for Xmas

ALBATROSS Tours has released its 2020 European Christmas, New Year and Northern Lights programs, including new tours in Switzerland - see [page nine](#).

Viking 24hr canx policy

VIKING Cruises overnight released an “unprecedented” change to its cancellation policy, allowing travellers to postpone any booked river, ocean or expedition cruise at any time up to 24 hours before departure without cancellation costs.

The company says the change will give its guests and travel agents complete peace of mind when planning their travel, with the policy applying to any upcoming Viking cruise booked in 2020, 2021 or 2022.

Those who cancel will receive a Future Cruise Voucher for the full value of the amount paid, valid for 24 months from the date of issue on any upcoming voyage across the Viking portfolio.

“Viking guests are experienced travellers...we know that for your clients, travel is a way of life,” said Viking Australia/NZ Managing Director, Michelle Black.

“Our new policy is designed to give your clients peace of mind and the certainty to continue planning their travels,” she said.

Current offers in market include the Viking Explorer Sale, with savings of up to \$4,000 per couple and options such as free flights, bonus city-stay extensions and companion fly-free offers.

The temporary change to the cancellation policy also applies to new bookings confirmed between now and 30 Apr 2020.

HAL, Princess hack

PRINCESS Cruises and Holland America Line are offering free credit monitoring and identity protection services to customers after an investigation revealed “unauthorised third-party access” to guests’ personal information.

The cruise lines’ cyber-intrusion occurred in late May 2019.

SQ battens hatches

SINGAPORE Airlines has revealed wide-ranging capacity cuts across its global network, reacting to reduced demand due to the COVID-19 crisis.

In Australia, frequencies will be reduced on SQ flights to Adelaide, Brisbane, Melbourne, Sydney and Perth, while other destinations impacted include London, Frankfurt, Los Angeles, Paris, San Francisco, Tokyo and Seoul.

The evolving situation is expected to see further cuts, with SQ GM National Agency Sales, Greg McJarrow, yesterday acknowledging that it is “far from business as usual”.

He confirmed that senior SQ management had taken a pay cut as part of cost containment measures, while the local team was working around the clock to assist agents with cancellations.

McJarrow also foreshadowed upcoming fare sales aiming to stimulate consumer demand.

Qantas 100

Earn double points this month on all Asia bookings. March prizes include Around the World trip and Bose Bluetooth Speakers. Registrations close 6 March.

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Qantas Vancouver

QANTAS will extend its seasonal Sydney - Vancouver return service by a month, to run thrice weekly from 12 Dec 2020 to 27 Feb 2021 during Canada's ski season.

The route will be operated on the Qantas Boeing 787-9 Dreamliner for the first time.

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TTC flags new digital tack

EXCLUSIVE

THE Travel Corporation (TTC) is gearing up to introduce a rejuvenated TTC.com website in Australia, aimed at improving the overall user experience and emphasising the value and accessibility of all 42 of its brands.

A soft launch of the new site is flagged to roll out next week, with updates to include a greater focus on the TTC parent brand's family heritage and history, as well as a more strategic grouping of brands on the basis of demographic and interest.

TTC's Global Chief Digital Officer Dan Christian told *Travel Daily* that one of the objectives of the relaunch was to ensure agents understood its value proposition from a more holistic perspective.

"We want to make sure everyone has a better appreciation of our family of brands, especially our travel agent partners who have traditionally referred to them as sister brands, and haven't always been able to draw a successful connection between brands like Insight and Trafalgar," he said.

"It used to be the case that we would position The Travel Corporation and our brands at the footer of the website, and less than 5% of people scroll to the bottom of the page and less than 1% click through, so in order for us to really get serious in cross-promoting our brands, that needs to be moved to the header,

whether these are youth brands or day tours brands so that agents can easily navigate the website and understand the different propositions," Christian added.

Another major aspect of the refresh will see a greater role played by interactive media and user-generated content.

"We've really invested a lot in video because it helps our travel partners sell our product and really understand the value of our experiences," Christian said.

"The other big focus has been our Social Army, where we encourage our guests and team members to lead from the front and highlight the amazing experience they are having... now when you enter our new homepage, you will be welcomed with all that content.

"We've also been moving away from the staged photo shoots and really making sure we are representing the experiences that people are having," he added.

Christian also flagged a greater investment in its TTC Agent Academy, with the goal of introducing at least one tailored course for each of its brands, signalling the imminent launch of a new training module for the Adventure World brand.

In terms of marketing support for agents, Christian said more money would be channelled towards heightening demand, including more consumer marketing to drive strong traffic.

1000 Mile manager

1000 Mile Travel Group has appointed Craig Constable as Country Manager of the company's Australian team.

Constable has 30 years of industry experience, and was previously Head of HRG dnata for Emirates Group in the UAE.

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Tech boost for Rail Euro

RAIL Europe has rolled out several new features for its booking platform, with the specialist wholesaler confident the enhancements will deliver “superior service and support” to the retail travel trade.

Rail Europe reps gathered with members of the trade last night in Sydney to showcase the new developments and features.

Mooted last year (TD 12 Nov 2019) for launch in 2020, these features include more online tools to incentivise the trade to self-service, including the ability for agents to save bookings throughout the selling process enabling easy retrieval of all information when payment is ready to be made.

Other enhancements include a request reminder that prompts agents when rail segments are available to be booked to better manage fare rules.

Now 90% of rail product

is available to be purchased instantly online, with e-tickets instantly generated when payment is made through enett, payment gate and credit cards.

Rail e-tickets can also be purchased within 24 hours of travel, reduced from four days to benefit many corporate travellers who require flexibility.

The wholesaler said that bookings can now be linked by agents online, eliminating multiple booking fees, with the \$15 booking fee entirely waived for bookings in excess of \$599.

Rail Europe Regional Sales Manager AUNZ James Hooper said the enhancement allows the company to service agents quickly and effectively, following a boost in business after Infinity Rail and Rail Tickets both closed down their GSA agreements.

“90% of our agents are now coming through the website where they can transact there.”

Fly365 liquidator gets extra help

NICARSON Natkunarajah, the Administrator of collapsed online travel agent Fly365 (TD 24 Feb) has successfully applied to the Federal Court of Australia to appoint Vincent Pirina and Ian Niccol from Veritas Advisory as “additional liquidators of the company”.

The appointment was sought to assist with the liquidation, with the Administrator inundated with thousands of requests for information from consumers impacted by Fly365’s shutdown.

All queries relating to the OTA’s collapse should now be directed to fly365@veritasadvisory.com.au.

MEANWHILE the formal “Report on Company Activities and Property” (ROCAP) tendered by Fly365 director Scott Mayne claims the company does not owe any money to staff or creditors, and has no assets apart from a bank account.



Window Seat

TV SHOWS about dog makeovers are now a thing, but a banana makeover!

This week has seen Coffs Harbour’s iconic Big Banana receive a slight discolouration, with a representative of Allen’s confectionery company climbing atop the attraction and dousing it in a “chocolate-like syrup” (pictured).

The initiative was, of course, a promotional venture, with Allen’s promoting its new Chocolate Bananas.



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Milan	\$1,379*	\$7,299*
Athens	\$1,399*	\$7,349*
Rome	\$1,399*	\$7,499*
Edinburgh	\$1,469*	\$7,789*

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*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 14 February 2020, subject to currency fluctuation and availability. Offer ends 16 March 2020. Business Class fares are for travel commencing 18 March to 31 December 2020. Economy Class fares are for travel commencing 7 March to 23 March and 30 March to 11 June and 12 July until 3 December 2020. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Inbound flights may be restricted for travel between 1 July to 30 July and 20 September to 10 October 2020. Additional destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please visit emirates.com/au, your local travel agent or call Emirates on 1300 303 777. Offer subject to change.



TOURISM Fiji's new Bulanaires campaign (**TD** 14 Feb) is being showcased to key trade partners this week, with the organisation's CEO Matt Stoeckel telling *Travel Daily* the concept of celebrating those "rich in happiness" (rather than with material wealth) has been enthusiastically embraced by the Fijian tourism sector.

Rather than focusing on high-profile "influencers," the campaign instead showcases the true heroes of Fiji who have welcomed guests to hotels, resorts, on activities and cruises with unfailing hospitality, in some cases over many years.

The latest iteration also aims to "nurture and celebrate the Bula Spirit in Fiji," he added, with the country's tourism businesses encouraged to nominate their own Bulanaires.

The grass-roots brand is being offered for anyone in the industry to use as they please, and is being showcased on Fiji Airways inflight entertainment, at Nadi Airport and even by the country's customs and immigrations staff as they welcome visitors.

Stoeckel is **pictured** above with newly appointed Tourism Fiji Country Manager Rob Thompson.

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Agent offering free coronavirus holidays



WA TRAVEL agency Helloworld South Perth is firmly on the front foot when it comes to COVID-19.

A billboard outside the store has this week been offering "Free holidays" (**pictured**).

Some conditions apply - customers must book and pay for their trip up front as normal.

But "if you come into contact with the coronavirus while on your holiday we will then refund you the full amount", the entrepreneurial offer goes.

That means there's a "one-in-45 million chance of being refunded" the company added.

SilkAir Japan cut

SINGAPORE Airlines regional offshoot SilkAir will indefinitely suspend flights to Hiroshima from 26 Mar, citing weak demand, which has been exacerbated by the COVID-19 outbreak.

Royal Flight Finder

ROYAL Caribbean Cruises has launched a new booking tool, Flight Finder, allowing flights to be booked by travel agents on Royal Caribbean International's, Celebrity Cruises', and Azamara's booking programs.

The tool is available on Espresso via www.CruisingPower.com today and comes with a lowest airfare guarantee.

The tool also features assured arrival, with specialists monitoring flights to ensure delays and cancellations don't jeopardise clients' travel plans and it offers the flexibility to pay for select flights with the final cruise payment.

An advanced search function also allows agents to search flights by ship and sail date and browse multiple classes and airlines on one screen.

UTracks new ship

EUROPE holiday specialist UTracks will launch a new 67-metre vessel, *Magnifique IV*, next month.

The 36-passenger luxury barge comprises of eight cabins on the lower deck and 10 suites on the upper deck, each with a private ensuite bathroom, air conditioning, flat screen satellite TV, mini safe and hair dryer.

Magnifique IV will sail the canals of the Netherlands and Belgium, operating three eight-day guided cycle tours from \$2,490pp.

Meet Your Mediterranean Experts

Olivia

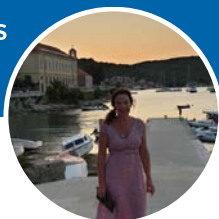
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Favourite Destination: Croatia

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Expert Tip/s: Ensure that you experience the Croatian islands whether it be independent Island Hop or one of our stunning Cruises.

Korcula is my favourite with it's quintessential quiet coves and small sandy beaches. If you are given the opportunity to have a swim stop in one of the remote bays on one our Cruises, do it!



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Shepherd resigns

TOURISM Northern Territory chief Simonne Shepherd has announced her departure from the role she has held for just under two years (**TD** 25 May 18).

She will step down for family reasons effective 20 Mar, saying "it has been an absolute pleasure to lead the Department during a period of significant growth for tourism".

The role will be filled on an interim basis by Shepherd's deputy, Andrew Hopper.

Rail Europe steams ahead



THE team from Rail Europe gathered a number of their partners together in Sydney yesterday to announce several new enhancements to their online booking platform.

Speaking with *Travel Daily*, Rail Europe GM Business APAC Richard Leonard said that 2019 was a great year globally for business, achieving 14% growth over 2018 results.

Leonard was optimistic that any dip in business attributable to the impact of COVID-19 would be short-lived.

“We expect a bounce back and it won’t be prolonged,” he said.

“We’re managing everything as it comes, we’re in contact daily with our rail suppliers, making any changes and supporting our offices in the regions and importantly our agents here,”

Leonard said.

Pictured are James Hooper, Regional Sales Manager; Graham Muldoon, BDM; Richard Leonard; GM Business APAC; Kirsty Blows, Customer Care Manager; and Blaze James, Marketing & Partnerships Manager.

CLIA LIVE coming

THE city of Perth will kick off Cruise Line Industry Association’s (CLIA) 2020 CLIA LIVE series.

Opening at the Duxton Hotel Perth on 17 & 18 Mar, the event then heads to Adelaide, followed by Sydney, Brisbane, Gold Coast, Auckland and Melbourne, with the New Zealand dates already sold out.

The two-day program will see representatives from cruise lines share knowledge.

IATA suspension

THE International Air Transport Association (IATA) has requested the global suspension of slot rules for 2020 due to COVID-19.

The rules for slot allocation mean airlines must operate at least 80% of allocated slots under normal circumstances, lest they lose their right to the slot for the next equivalent season.

Regulators can relax this requirement in exceptional circumstances, which IATA claims the COVID-19 crisis qualifies as.

Slot rules have already been waived by regulators on a rolling basis during the crisis, primarily for operations to China and Hong Kong.

“Without certainty that these waivers will continue for the summer season (or winter season in the Southern Hemisphere), airlines are unable to plan ahead sufficiently to ensure efficient rostering of crew or deployment of aircraft,” IATA said.

New Europa 2 prog

HAPAG-LLOYD Cruises has opened bookings for its *Europa 2* 2021/2022 cruise season.

The program covers 27 cruises ranging from five to 95 days in length and features the new destinations of Easter Island and the US west coast.

RCL triple rewards

THIS month is the last of Royal Caribbean Cruises’ (RCL) Set Sail Consultant Rewards, and the company is celebrating with triple points on Hero Sailings throughout Mar.

The new initiative will see the points apply to three sailings: seven and 10 nights to the South Pacific from Brisbane aboard *Radiance of the Seas*, & 12 nights to New Zealand from Sydney aboard *Ovation of the Seas*.

An angelic prize

TRAVEL agents are this month eligible to win a trip to Los Angeles courtesy of Los Angeles Tourism, Expedia TAAP and Universal Studios Hollywood.

Two trips are on offer for sales made this month, with the winning agents to receive return Economy flights from Sydney, Melbourne or Brisbane, a four-night stay, a VIP Universal Studios Hollywood Experience Pass, a one-day Go LA card, and a 24-hour Hop On-Hop Off bus ticket with Starline Tours.

To win, agents must qualify as the top Expedia TAAP seller for participating Los Angeles hotels based on room nights sold, or the top seller for Universal Studios Hollywood, based on tickets booked - more **HERE**.

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HNA helping hand

HAINAN'S Government is extending help to Hainan Airlines, forming a joint working team to help the airline "manage risks" associated with its estimated debts of 700b yuan (AU\$152b).

This refutes rumours which have been circulating that HU would be nationalised, with government involvement to reportedly aid the airline in obtaining credit from its creditor banks in order to help with asset restructuring.

Budj Bim reopens

BUDJ Bim National Park in Victoria's Western District has reopened, with Parks Victoria Rangers and Field Services Officers assuring the park is safe for visitors following the fires.

The park is now fully open, with the exception of a section of the Lake Surprise Walk and a staircase at Tunnel Cave, which require repairing.

The park was closed in early Jan.

Windstar chief goes

WINDSTAR Cruises President, John Delaney (**TD** 08 Jul 2016), is leaving the company effective immediately, with owner Xanterra Leisure Holding saying he is stepping down "to focus on personal priorities".

Xanterra CEO Andrew Todd remains as Windstar's CEO, while Christopher Prelog, VP of Fleet Operations, is being promoted to become Chief Operating Officer.

Tas Nat Park boost

THE Tasmanian Government has committed \$30 million to a transport solution to link the Cradle Mountain Gateway Precinct with the Dove Lake Viewing Shelter.

The Gateway Precinct is set to open later this month, on the edge of Cradle Mountain-Lake St Clair National Park.

Transport will link it with a Viewing Shelter, set to be completed in late 2021.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The **Lemala Ndotu Camp** in Tanzania has unveiled its total refurbishment. The camp now has new soft furnishings, the lounge dining tents have been completely remade, and interiors are "softer, warmer and elegant", without losing the charm and authenticity originally provided. The main lodge restaurant, common areas & pool deck are now linked to suites by raised wooden walkways.



A major upgrade and revitalisation has been debuted at Surfers Paradise property **Paradise Resort Gold Coast**, located a block back from Budds Beach and the Nerang River. The property has undergone a complete fit-out of all guestrooms, a modernised entrance and lobby and enhanced children's facilities, including a cinema and full-size games room.



Karma Kandara, located by the Uluwatu reef in Bali, has recently reopened following a drastic redesign. The boutique resort has been renovated to offer a more tropical feel to visitors, with designer Tina Kirschner promising the property now delivers a

"more modern, sexy twist".

Everest at the Eureka



G ADVENTURES recently hosted a range of microfamils across four Australian cities, treating agents to a taste of Nepal without ever having to leave their town.

Taking place in Sydney, Melbourne, Brisbane and Perth, Chief Experience Officer Suman Khatri guided the agents around their own city, sharing insights into the south Asian country.

Aiming to offer a "hands-on learning experience", Brisbane agents conquered the Story Bridge climb, Perth agents tackled Jacob's Ladder, and Melbourne agents trekked to the top of the Southern Cross railway station stairs.

Meanwhile, Sydney agents took a more relaxed approach, discovering G Adventures' wellness tour with a morning yoga class.

Agents had lunch at the Muglan in Sydney, Chilli Everest in Melbourne and Funky Momo in Perth, as they attempted to experience the G for Good project SASANE, and after lunch Sydney and Melbourne agents trekked to the top of Sydney Tower

and Eureka Tower respectively, to mock experiencing Mount Everest.

Pictured having conquered the lofty heights of Eureka Tower are, back row: Rachel Jones, Andrea Friend, Michelle McKinnon, Suman Khatri, Carly Harris, Stephanie Beard; and front row: Pill Attlee, Sarah Gillies, Maria Rainone, Theresa Kwong and Bev Edwards.

Celebrate International Women's Day at The Fullerton Hotel Sydney



This week The Fullerton Hotel Sydney & *Travel Daily* are offering readers the chance to attend a lavish purple-themed International Women's Day Afternoon Tea held each day during the month of March.

The Fullerton Hotel Sydney is awarding an Afternoon Tea for two to five readers with most creative responses received.

Send your answers to fullerton@traveldaily.com.au

Q: In 25 words or less tell us who you would like to bring to The Fullerton Hotel Sydney's International Women's Day Afternoon Tea, and why?



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AFTA Roadshow

THE Australian Federation of Travel Agents (AFTA) Members Roadshow has released details of what its guest presenter St George Bank Chief Economist Besa Deda (**TD** 13 Feb) will cover.

Deda will talk through "The Ups, Downs and Roundabouts for Australia's Economy in 2020" and provide insights on the economic outlook, interest rates and the AUD; potential risks and opportunities for the domestic and global economies; and the impact on the travel industry.

Soneva Stars push

SONEVA has revealed its new annual campaign, Soneva Stars, featuring a year-round line-up of “one-of-a-kind” guest experiences and visiting experts.

The 2020 calendar features wine expert Jancis Robinson, champion freediver Umberto Pelizzari, best-selling author Peter Frankopan, yoga practitioner Pawan Kumar, and more.

For more details, [CLICK HERE](#).

Bridge Big Apple

SYDNEY will be promoted as a holiday destination in New York for the next two weeks, with the city’s icons, including the Harbour Bridge, set to light up 18 storeys of screens in Times Square.

The campaign will reach more than 1.5 million people daily.

Air Astana delivery

AIR Astana has taken delivery of its second Airbus A321LR (TD 24 Sep 2019), which will primarily operate on routes to London, Paris, Moscow and Istanbul.

The airline is also scheduled to take delivery of three new Airbus A320neo in the next few months.

Wellness summit

AUSTRALIA’S first Wellness Tourism Industry Summit, hosted by the Global Wellness Institute, will take place at Sofitel Noosa Pacific Resort in Queensland on 19 and 20 Mar.

The summit program will reveal the latest research, consumer trends and best practice in wellness travel and tourism, and will feature a line-up of more than 30 wellness travel experts.

Air Canada expands team



AIR Canada has welcomed three new additions to its national sales team across NSW and Queensland.

Janis McDonald has been appointed as Brisbane-based Sales Account Manager; Tracy Thomas has joined the Sydney

team as Sales Account Manager - Corporate; and Demetri Laris has taken on the role of Sales Support Coordinator.

Pictured: Air Canada’s Sarah Constable and Fei Revel with new recruits Demetri Laris and Tracy Thomas.

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- 2) In 25 words or less, let us know what else you’d like to see on the Viking Marketing Centre

Submit your answers to viking@traveldaily.com.au along with your name, state & travel agency details

Contact agents.anz@vikingcruises.com if you need assistance setting up an account



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Travel Recruitment Consultant

Sydney, Uncapped \$\$, Ref: 5432S19

Join one of Australia's leading travel recruitment companies & by utilising your strong travel industry experience & superb sales skills enjoy earning a fantastic salary package with a realistic OTE of \$82k but many earning over \$100k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self-motivated. CBD offices with Mon-Fri working hours & a fantastic team environment with the autonomy to run your own desk with great rewards.

For more information please call Sarah on (02) 9119 8744 or click **APPLY** now.

Senior Luxury Travel Consultant

MEL, Attractive Package, Ref: 4385A01

Are you a travel consultant who has a passion for selling luxury products and providing exceptional customer service? We are currently looking for an experienced travel consultant, working in a very successful boutique retail agency in Melbourne's South East Suburbs. Work alongside industry professionals, while providing your expert destination knowledge to a repeat clientele base. Fantastic opportunity to work in a successful agency. Monday-Friday, get your weekends back!

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

Business Development Partnership Manager

SYD, \$75k + Super + Bonuses, Ref: 3216R11

We are seeking a Business Development Partnership Manager who is responsible for generating growth through the ongoing recruitment of new customers. This role is Sydney based and responsible for whole of NSW region. The successful candidate would possess 5yrs experience in new business development and a proven track record in successful business relationship management. Extensive travel industry experience and exposure is a must. Self driven go getters please apply within for this opportunity.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Senior Product and Partnerships Manager

Sydney, Up to \$130k + Super, Ref: 1989A11

Oversee all operations for the Product side of this business, overseeing both the product and airfare teams. You will excel at creating and driving product strategy, have the ability to think outside the box and be happy to lead by example, sharing your knowledge while actively negotiating and contracting tour packages with supplier partners. You will have extensive experience within the Product side of the Travel Industry, have proven success leading teams and a strong network in place.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Luxury Travel Agent

SYD, Competitive + Commission, Ref: 1001RL2

Looking for Luxury Travel Consultants to join a well known travel company. Competitive Salary plus uncapped commission is on offer for the right candidates. Must have a love and passion for luxury travel. Successful candidates will be individuals who are self motivated, determined in strive for excellence and targets driven. A great opportunity to make this role your own and run your own desk all whilst being part of an already successful team.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Business Development Manager

MEL, Unlimited Earning Potential, Ref: 4423AB1

My clients are global leaders when it comes to Travel. They are seeking a BDM to join the Melbourne team and continue on with the success story. Your experience in Sales/BDM, and hunger for sales will be at the forefront of your day to day business where you will growing and maintaining an accurate sales pipeline. If you have a proven ability to plan, develop, and execute strategies, along with strong communication skills, this is the role for you. Contact me ASAP and APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

