

20,000,000 Points Jackpot

Become a Points millionaire!

Simply be a top selling agent between 2 - 31 March 2020
and win a share of **20 million Velocity Points!**

5x	1,000,000 Points	10x	250,000 Points	15x	100,000 Points	20x	50,000 Points	CORPORATE
5x	1,000,000 Points	10x	250,000 Points	15x	100,000 Points	20x	50,000 Points	RETAIL

How it works:

Be one of the top 50 Corporate agents and top 50 Retail/Wholesale agents with the highest revenue sales of Virgin Australia tickets during the promotional period.

How to enter:

1. Register [here](#)
2. Book and ticket any eligible Virgin Australia operated flight anywhere on our network (VA 795 ticket stock) during the promotional period for travel before 30 June 2020.
3. Register or be an existing Velocity Frequent Flyer Program member*
4. Enter the relevant OSI entry into the GDS at the time of PNR creation with Million and your first and last name**

What's next:

To learn more about the incentive visit:
virginaustralia.com/millionaire

velocity
frequent flyer

Virgin
australia

*Terms and Conditions - The Promoter is Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of registered address 56 Edmondstone Road, Bowen Hills, Queensland 4006. The Promotion commences at 00:01 AEST on 2 March 2020 and ends at 23:59 AEST on 31 March 2020 (Promotion Period). Entry is open to Australian residents aged 18 years or over who are employed as a retail or corporate travel agent or wholesale consultant, located in Australia, have a valid individual work email address (generic agency/consultancy or shared email addresses are not valid) and use a GDS to make bookings, (excluding online travel agents, on-line corporate booking tools and group bookings) and are a member of the Velocity Frequent Flyer Program or sign up to the Velocity Frequent Flyer Program. HYPERLINK "https://join.velocityfrequentflyer.com/#/join/account"here (Entrants). To enter, Entrants must make an Eligible Booking, which requires Entrants to: (1) Register via the Google form link provided by the VA Industry Sales Team and located on the incentive flyer and landing page; (2) book and ticket an Eligible Flight. An Eligible Flight means any new flight booking operated and marketed by Virgin Australia across our network, or Delta Air Lines to North America, and made on Virgin Australia (795) for travel on or before 30 June 2020 (Travel Period); and (3) enter the following OSI entries in their employer's applicable booking system at the time of PNR creation for the Eligible Booking: Sabre: 3OSI VA VAIN VA/Million/Agents first name and last name, Galileo: SIVA*VAIN VA/Million/Agents first name and last name, Amadeus: OS VA VAIN VA/Million/Agents first name and last name. Note: When entering your work email address in the OSI field use // instead of @. If you have an underscore () in your email address, replace _ with -. Each Eligible Booking must be unique to an individual travel agent. The Winners will be determined on 14 April 2020. The Winners (a Winner) will be selected and notified by phone or email by 20 April 2020 in accordance with the prize table located on the incentive landing page. The top 100 Entrants will receive a prize based on the number of Eligible Bookings made based on revenue sales during the Promotion Period. The prizes for the top selling Entrants will be split between retail/wholesale and corporate consultants. For avoidance of doubt if there are 10 prizes, 5 prizes will be awarded to the Top Selling retail/wholesale Entrants and 5 prizes will be awarded to the Top Selling corporate Entrants. The total prize value is \$740,000 AUD including GST. Entrants will only be eligible to win a maximum of one (1) Prize during the Promotion Period. The prizes will be awarded to the Entrant named in the entry and are not exchangeable, transferrable and cannot be taken as cash. The Velocity Membership Terms and Conditions apply available at <https://www.velocityfrequentflyer.com/content/TermsConditions/>. Full competition terms and conditions can be accessed at virginaustralia.com/millionaire.

09 Days

Sri Lanka Express

From only **\$2,999pp** Land Only Twin Share
From Colombo to Galle

mjTours

\$3m HLO Fly365 hit

EXCLUSIVE

HELLOWORLD Travel Limited (HLO) has emerged as the largest creditor of the collapsed online travel agency Fly365 (**TD** 24 Feb), with figures from the company's liquidators indicating that HLO offshoot Air Tickets is owed more than \$3.1 million.

A statutory summary of the affairs of the company sent to creditors last Fri by Ian Niccol from Veritas Advisory indicates that Air Tickets (Australia) is a creditor to the tune of \$2,359,823, while the company's NZ operation is owed A\$752,875.

The total amount of unsecured Fly365 creditors is estimated by the Administrators to be \$3.66 million, with meta-search site Skyscanner owed \$247,598 and Kayak with a debt worth \$200,937.

The only other creditor listed is Express Travel Group, which is owed \$100,822.

China is reopening: Wu

CHINA has begun reopening its tourist attractions ahead of the peak season in Apr, Wendy Wu Tours (WWT) founder told A Force for Good attendees in Sydney on Fri.

Wu said she was in conversation with the Minister of Tourism in China urging the government to tell travellers of its plans, admitting "the only problem is the government is not very good at communicating."

"You've got to tell the Australian people and British travellers... that you are looking at all the numbers, the new cases, and you are already starting to open lots of attractions and you are planning to open in Apr, which is the peak season," Wu told the Minister.

Wu told attendees WWT's performance in the Australian office compared to last year was down 13%, and in the UK it had

slid 5%.

"And considering 50% of our business is actually China, then we are doing pretty well," she said, adding "however, to be down is a very unusual thing at Wendy Wu Tours because we're used to growth".

Wu said when the SARS outbreak occurred, China accounted for 85% of the business.

The company moved to diversify outside of China, to Vietnam and Cambodia, a move which allowed it to grow by 3% during the outbreak.

After SARS, she said the company became number one for China and was "very well accepted and respected in the destination" because it was the first "to go back with magnitude".

Last week WWT announced it expected all of its tours in China to operate in full from the start of next month (**TD** 04 Mar).

QR offers flexibility

QATAR Airways is offering complete flexibility for both new and existing bookings, allowing customers to change travel plans free of charge or exchange their ticket for a travel voucher valid for one year.

The new commercial policy is valid for travel up to 30 Jun, with changes able to be applied up to three days before departure.

"The safety, security and good health of our passengers and employees is our highest priority," said CEO Akbar Al Baker.

The new policy is valid for all QR published fares, purchased either directly from the carrier or via travel agents.

Today's issue of TD

Travel Daily today has five pages of news and photos, a front cover wrap for **Virgin Australia**, plus full pages from:

- Hurtigruten
- Travel Trade Recruitment

SILVERSEA®

Cruise with confidence

At Silversea, our top priority is to ensure the comfort, safety, and well-being of each of our guests and crew members. There's a lot of information circulating regarding the COVID-19 virus and it's impact to our global community. Here are some of the things we are doing to address the situation.



Voyages departing between now and 31 May 2020 will receive a Future Cruise Credit if cancelled up to 48 hours before departure - [more info](#)



Generous cancellation policies for sailings departing between 1 June and 31 July 2020, offering 100% refunds or FCC's* - [more info](#)



Dedicated web pages available to you and your guests, providing the most up to date information on the virus and our procedures



We invite you to view a message from Barbara Muckermann, Chief Marketing Officer - Silversea Cruises

COOK ISLANDS
ON SALE!
 Flights & 6 nights from \$1,049pp*
[BOOK NOW](#)
SALE ENDS - 18 MAR
*Conditions Apply. Prices are per Person based on Twin Share

OMNISCHE
EXCLUS: South Pacific. Specialty package. Photo Credit: David Kirkland

QF COVID flights

QANTAS has published a list of recent flights on which passengers have subsequently tested positive for coronavirus.

“Medical advice says that customers sitting in the same row, or within two rows of these customers, are at a higher risk of exposure,” the airline said.

The affected services are:

- QF92 LAX-MEL 04 Mar (row 69)
- QF10 LHR-PER 04 Mar (row 42)
- QF840 SYD-DRW 03 Mar (row 16)
- QF52 SIN-BNE 01 Mar (row 53)
- QF2 LHR-SIN 29 Feb (row 53)
- QF82 SIN-SYD 29 Feb (row 32)
- QF1509 SYD-CBR 28 Feb (row 4)
- QF2 SIN-SYD 27 Feb (row 5).

Qantas has advised passengers on the impacted flights to seek medical attention if they believe they are showing symptoms.

The airline also stressed its quality air filtration and high standards of aircraft cleaning, and urged pax to adopt good hygiene.

Borders starting to close

BHUTAN is believed to be the first country to completely close its borders to foreign visitors in response to the coronavirus crisis.

The move follows the diagnosis of a 79-year-old American tourist who arrived on a flight from India last week.

The patient is now in hospital isolation in Thimpu, with a statement from Bhutan’s Health Ministry saying “the government will impose two weeks’ restriction on all incoming tourists with immediate effect.

“This is to enable rigorous monitoring, source assessment of infection and mitigate the situation,” officials said.

A host of other countries have introduced new screening measures, targeting travellers arriving from or transiting through China, South Korea, Italy or Iran in the last 14 days.

The presence of coronavirus has

now been confirmed in Jordan, Austria, Germany, Belgium, South Africa, Russia and the UAE.

While in most cases enhanced border measures are being implemented, some countries including several in the South Pacific are completely banning entry to people arriving from affected regions, or imposing a mandatory 14 day quarantine.

MEANWHILE, authorities in Italy have placed the north of the country under quarantine, affecting about 16 million people including the cities of Milan and Venice - more on [page four](#).

Hurtigruten deals

HURTIGRUTEN is reminding agents there is just one week left in its Explore the World Global Sale, with deals available in Alaska, the Arctic, Norway and Antarctica.

For details see [page six](#).

20m points on offer

VIRGIN Australia is giving travel consultants the opportunity to become a “points millionaire”.

A total of 20 million Velocity Rewards points are up for grabs for the top-selling travel agents this month, valid for tickets anywhere on the VA network for travel through to 30 Jun.

Prizes on offer for the top 100 agents - see the [cover page](#).

Burnes buys more

HELLOWORLD Travel CEO Andrew Burnes has paid about \$31,000 for the on-market purchase of another 10,000 shares in the company.

The acquisition boosts his direct holding to 10,495,531 shares along with 18,530,105 owned by The Burnes Group Pty Ltd and 10,000 by Longbush Nominees.

The shares were bought on 03 Mar; since then Helloworld’s share price has slumped further, alongside all other travel stocks.

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- FREE WIFI PACKAGE
- 3rd & 4th GUEST SAIL AT A REDUCED RATE

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ONBOARD CREDIT*

UP TO US\$4,400 IN VALUE*

7-DAY GREEK ISLES

ROUND-TRIP ATHENS (PIRAEUS):
 SANTORINI, MYKONOS & RHODES
 NORWEGIAN SPIRIT | APR - OCT 2020

7-DAY HAWAII

ROUND-TRIP HONOLULU
 PRIDE OF AMERICA
 DEPARTS EVERY SATURDAY, YEAR ROUND

9-DAY SCANDINAVIA, RUSSIA & BALTIC

FROM COPENHAGEN
 NORWEGIAN ESCAPE | MAY - OCT 2020

10-DAY NORWAY, NETHERLANDS & FRANCE

FROM COPENHAGEN
 NORWEGIAN ESCAPE | 11 OCT 2020

CLICK HERE FOR MORE INFORMATION | CALL **1300 255 200 (AU)** OR **0800 969 283 (NZ)**

*Offer correct as at 3 March 2020 and subject to change or withdrawal. Offer ends 17 March 2020 unless extended. For full terms and conditions click here.

Air NZ suspends guidance

AIR New Zealand has withdrawn its earlier profit guidance for the year to 30 Jun, with CEO Greg Foran this morning saying “it is increasingly clear that COVID-19 has created an unprecedented situation and it is difficult to predict future demand patterns”.

He said over the last week NZ had seen additional softness in demand, driven by the further spread of coronavirus to countries outside of China.

In response the carrier has implemented further capacity cuts, including extending the suspension of its Auckland-Shanghai flights until the end of Apr and additional consolidation of services across its Tasman, Pacific Islands and domestic networks.

A host of cost-saving measures are being put in place, and Foran has agreed to reduce his base pay of NZ\$1.65 million by about 15% (NZ\$250,000) and the airline’s Executive Team has agreed to extend the salary freeze that has been in place since last May.

No new recruits are being taken on board for non-critical roles, and operational staff are being given the option to take unpaid leave in addition to managing annual leave balances.

“Air NZ is a strong and resilient business operated by a world-class team with deep experience, having navigated prior shocks to our business and industry.

“While we have already made swift adjustments to our operations, we are prepared to take further actions to address the ongoing demand impact of COVID-19,” Foran said.

Cruise line policies

ROYAL Caribbean Cruises (RCL), Norwegian Cruise Line (NCL) and Carnival Corporation have all issued generous new commercial policies as the industry continues to grapple with COVID-19.

On Sat, RCL released a new Cruise with Confidence policy, allowing cancellations up to 48 hours before sailing, valid on Royal Caribbean International, Celebrity Cruises, Azamara and Silversea Cruises.

Passengers will receive a full credit, usable on any future sailing in 2020 or 2021.

Within hours the RCL policy was matched with a new Peace of Mind policy from Norwegian Cruise Line, offering 48-hour cancellations for sailings through 30 Sep 2020 for new and existing bookings.

Carnival Corporation’s Princess and Holland America brands have also issued updated policies as well as boosted onboard credits for clients who do not cancel.

More details in today’s issue of *Cruise Weekly*.

ATAS suspension

THE participation of Melbourne-based Asia Vacation Group (ABN 74 608 656 800) in the AFTA Travel Accreditation Scheme (ATAS) has been suspended, according to an update on the ATAS website.

The company also has offices in New Zealand and Vietnam.

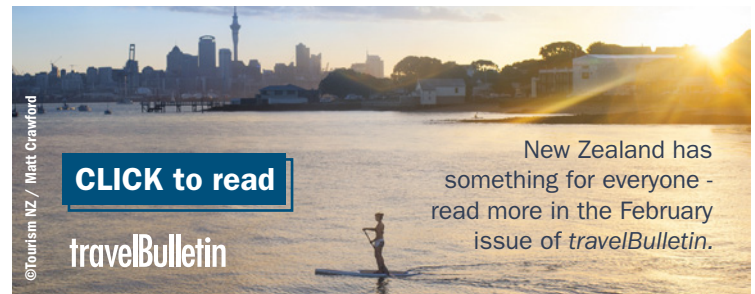
AFTA has also confirmed the cancellation of Sure Thing Travel (ABN 41 121 499 198) and Llama Travel (ABN 73 617 596 835) from the scheme, with both companies voluntarily withdrawing due to business closure.

PHT promotions

PHIL Hoffmann Travel has announced the appointment of Bianca Hoffmann as its new Head of Marketing.

She takes the role vacated by Michelle Mickan (TD 06 Mar), who is moving to G Adventures, with GM Michelle Ashcroft paying tribute to Mickan’s “smiling face, amazing work ethic and brilliant marketing brain”.

Sarah Murdoch has also been promoted to become Campaign Manager at Phil Hoffmann Travel.



Window Seat

SOMEONE had a square to spare.

Luxury Africa and Indian Ocean specialists Wildlife Safari were kind enough to offer us a roll of their most precious toilet paper, diligently shipped to **TD's** global headquarters in Sydney not 24 hours after our SOS went out in last Thu’s issue of *Travel Daily* (TD 05 Mar).

Helpfully the mercy pack also included a bar of soap so we can make sure we’re washing our hands properly to help minimise any COVID-19 spread.

A big thank you to Trevor Fernandes and the team - we’re currently rationing the loo paper at one square per person.



Unique Spain & Morocco Tours

- Max 18 guests
- English speaking only
- Accommodation in historic paradors
- Traditional cooking classes



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Travel Daily

SIGN UP FOR NRL FOOTY TIPPING

Prizes include flights to Europe with Emirates and weekly travel vouchers from Expedia

ENTER NOW



Northern Italy lockdown

COLLETTE Tours has cancelled all departures in Italy until the end of the month, with the Italian Government quarantining up to 16 million residents in the north of Italy in a move to contain the country's COVID-19 outbreak.

Guests are being offered the option to change to travel on a date and tour of their choice, or receive a full refund.

More information is provided in a video-message from Collette President Jaclyn Leibl-Cote [HERE](#).

Uniworld Boutique River Cruises is also allowing guests to cancel their cruise up to 14 days prior to departure, and rebook in 2020 without any penalty.

Guests can also receive a future cruise credit for the penalty amount incurred at time of canx.

Travellers can also rebook with any Travel Corporation brand for 2020 or 2021.

Smartraveller, which updated its Italy advice today, informed

Australians they "may be subject to screening and other measures as determined by local authorities", while the Australian Government introduced increased health screening measures for travellers returning from Italy on Fri (**TD** 06 Mar).

Residents of Lombardy and 14 other central and northern provinces will need special permission to travel, with Milan and Venice both affected.

A number of airlines, including Italy's flag-carrier Alitalia, suspended flight operations at Milan Malpensa Airport.

The carrier will also only serve domestic routes from Milan's regional airport, Milan Linate.

However, the city's Il Caravaggio International has released a spirited video reminding flyers that they remain open for business - "even during the hardest times".

CLICK HERE to view the video.



THE team at Globus Family of Brands donned purple and white to represent women's equality, and baked delicious cupcakes (**inset**) on Fri to celebrate International Women's Day.

The company stated it is "very proud of our strong, female-filled team, and supportive men".



Pictured: The Globus team proudly displaying their #EachForEqual signs.

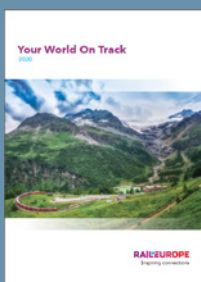
BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Amtrak Vacations - Travel Agent Reference Guide 2020

Amtrak Vacations has gone to press with its 2020 Travel Agent Reference Guide. The program offers over 50 national park packages, as well as top insider tips, a North American rail map and onboard experience & accommodation information. Popular rail holidays include jazz, blues, rock & roll, Rails to the Grand Canyon and Great American Majestic Landscapes from San Francisco.



Rail Europe - Your World on Track 2020

Rail Europe's latest brochure features 44 pages packed with detailed information on its wide range of global rail products, including rail tickets, passes, packages and luxury rail experiences. The six-day Great Southern Coastal Adventure package is highlighted in the brochure, and includes three days aboard the Great Southern from Adelaide to Brisbane, three nights accommodation in Brisbane, and a one-day Tangalooma Dolphin Feeding Cruise. The journey departs in Dec 2020 and Jan 2021.

Intrepid women

INTREPID Travel has launched new women's-only expeditions to Pakistan and Israel and the Palestinian Territories.

The additions are the 15-day Pakistan: Women's Expedition, which ventures to Pakistan's remote northern mountains, and eight-day Israel and The Palestinian Territories: Women's Expedition, which explores the different cultures in the region.

The destinations add to the existing portfolio of Iran, Jordan, Nepal, Kenya, Morocco, Turkey and India with customer numbers on the women's-only expedition range growing by 116% in 2019.

Qantas bassinets

QANTAS has introduced a new booking option which allows customers to reserve baby bassinets on its international flights.

Confirmed bassinets are free to book for Business and Premium Economy customers, while Economy travellers will need to pay \$40 for medium-haul flights and \$45 for long-haul.

Customers will still be able to request a bassinet at check-in without paying a fee, subject to availability.

WIN A SPOT ON THE FIJI MEGA FAMIL AND A HAPPINESS HAMPER

Fiji is often named one of the happiest countries in the world. With Bulainaires being people rich in happiness.

Tourism Fiji is offering agents the chances to win a spot on Tourism Fiji's Matai MegaFamil and a Happiness Hamper.

Feel the Bula spirit as you experience the amazing range of experiences and the warmth of the people of Fiji on this all expenses paid famil.

Follow Fijis Happiness month with #FijiHappyMoment

To enter register yourself to become a Matai agent and send us a photo that reflects your own happy moment to bulainaires@traveldaily.com.au





Contiki savings

CONTIKI is offering up to 20% off its worldwide trips as part of its Mega March sale for bookings made by 31 Mar.

Included in the sale is the 14-day European Highlights tour, which explores London, Paris, Rome and more, now priced at \$2,532pp - [CLICK HERE](#) for details.

Women of Emirates

EMIRATES released a video to mark International Women's Day on Sun, featuring an all-women flight deck crew operating multi-stop cargo flights across four continents on Emirates SkyCargo's Boeing 777 freighter aircraft.

"We are happy and proud that our multinational women employees act as trail blazers in connecting the world and also as role models encouraging women and girls everywhere to pursue careers in aviation," said Emirates Group Executive VP of Human Resources Abdulaziz Al Ali.


[CLICK HERE](#) to see the video.

MOVENPICK Hotels & Resorts has opened Movenpick Resort Waverly Phu Quoc, situated along Ong Lang Beach in Vietnam ([pictured](#)).

The hotel comprises of 305 guestrooms with private balconies, plus restaurants, six

pools, a fitness centre, a spa and kids' and teens' clubs.

Movenpick Residences Phu Quoc has also opened, adjacent to the resort, offering 329 apartment-style residences and 79 pool villas, designed for families or extended stays.



A-LEAGUE
A-LEAGUE WINNER R22



Congratulations

PATRICK O'RILEY

from *globalCARS*

Patrick is the top tipper for R22 of *Travel Daily's* A-League footy tipping competition.

A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.

NSW permit LTPS/19/38955 ACT permit TP 19/04408

Mickey's new ride

MICKEY and Minnie's Runaway Railway officially opened in Walt Disney World, Florida, last week, inside the Chinese Theatre at Disney's Hollywood Studios ([TD 13 Dec 2019](#)).

The ride, which premieres the new cartoon short *Perfect Picnic*, uses a combination of technology and physical sets to "turn a two-dimensional cartoon world into a rich, vibrant environment".

Park After Dark

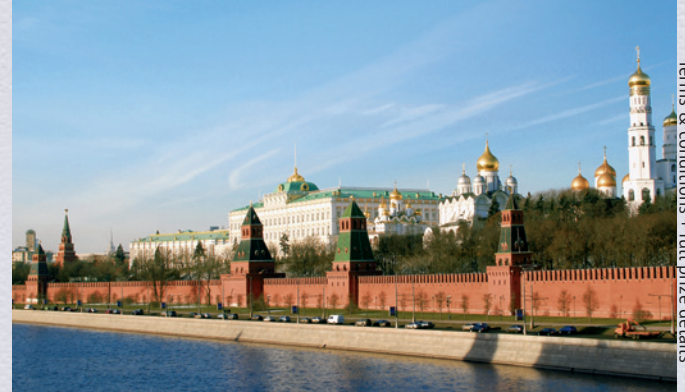
DREAMWORLD has announced a new night event, Park After Dark: Illusions, in time for the Easter school holidays.

The event, which will be held on Sat 04 Apr at 6.30-10.30pm, will feature stilt walkers, fire performers, aerial acrobats and roving magicians, plus guests will be able to enjoy their favourite rides after dark.

Tickets are on sale now for \$29 per person.

[CLICK HERE](#) for more details.

WIN A CRUISE TO RUSSIA



Terms & conditions + full prize details

This month Viking is giving *Travel Daily* readers the opportunity to win a deluxe stateroom on the Waterways of the Tsars river cruise.

Explore the Waterways of the Tsars aboard *Viking Akun*. Travel from Moscow to St Petersburg in style, where you and a partner can experience Russia like never before.

To enter simply:

- 1) Visit Viking's Marketing Centre & download at least one file [here](#)
- 2) In 25 words or less, let us know what else you'd like to see on the Viking Marketing Centre

Submit your answers to viking@traveldaily.com.au along with your name, state & travel agency details

Contact agents.anz@vikingcruises.com if you need assistance setting up an account



EXPLORE THE WORLD



HURTIGRUTEN

GLOBAL SALE

2020/21

NORWAY COASTAL

Receive up to **AU\$500** Onboard Credits per person*

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Save **AU\$1,000** per person*

ALASKA/CANADA

Save from **AU\$1,500** up to **AU\$3,000** per cabin*

ANTARCTICA

Save up to **AU\$9,000** per cabin on lead-in suites*

NORTHWEST PASSAGE

Save **AU\$4,000** per cabin*

ICELAND

Save from **AU\$1,000** up to **AU\$4,000** per cabin*

GREENLAND

Save **AU\$1,000** per cabin*

SVALBARD

Save from **AU\$1,000** up to **AU\$4,000** per cabin*

*Visit our website for full terms and conditions. On sale now until 15 March 2020.

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Working in partnership with the Australian Travel Industry

Corporate Travel Team Manager

Mascot, Up to \$85k + Super, Ref: 4129PE2

An exciting opportunity has presented itself for an experienced Corporate Travel Manager to lead a team of experienced Corporate Consultants to provide superior customer service and meet/exceed their KPI's. In order to be successful for this role and reap the associated rewards, you will be experienced and confident when dealing with corporate clients as well as having experience in motivating and leading teams. Excellent base on offer, career progression plus monthly bonus, OTE \$95k + Super.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

Leisure Travel Consultant

Sydney CBD, Amazing Package, Ref: 4377SB1

Make the move to this award winning travel agency within the CBD. Offering Monday to Friday, no late nights with a supportive team. This role is perfect to get your work life balance back. I am seeking an experienced travel agent with a minimum of two years' experience to fill this role. With the ability to create customised travel itineraries. This fast paced, luxury travel agency offers a competitive salary and uncapped commission. This role will not last long. APPLY NOW!!

For more information please call Sam on (02) 9119 8744 or click **APPLY** now.

Travel Consultant

Perth, Competitive + Great Bonuses, Ref: 2767SJ1

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Perth area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.

Senior Luxury Travel Consultant

MEL, Attractive Package, Ref: 4385AO1

Are you a travel consultant who has a passion for selling luxury products and providing exceptional customer service? We are currently looking for an experienced travel consultant, working in a very successful boutique retail agency in Melbourne's South East Suburbs. Work alongside industry professionals, while providing your expert destination knowledge to a repeat clientele base. Fantastic opportunity to work in a successful agency. Monday-Friday, get your weekends back!

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

Inside Sales / Business Development Executive

Syd, \$60k + Comm (OTE 100k), Ref: 3442RL1

Looking for Hunters and Outbound sales experts to join a well-regarded travel company who are in the midst of growth and expansion in APAC region. Develop new and existing sales leads and grow the client base of potential customers as a part of the sales team strategy. Utilise existing CRM and also create new leads by any platform available. This role has a pure "hunter and gatherer" focus and is very lucrative for candidates who possess a "never say die attitude" and a strong will to succeed.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Business Development Manager

Sydney, \$80k + Commission, Ref: 7891AJ3

Join a market leader in Travel as a BDM, growing your network and displaying the benefits of a specialist company offering a comprehensive travel management service to potential clients. You will be a confident and experienced Hunter, able to identify new business opportunities and excel at getting new business over the line. Representing such a highly-regarded company within the industry, you will have no issues converting new clients and enjoying the high commissions that come with this.

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Luxury Travel Consultant

Townsville, Competitive, Ref: 2768SJ21

A new position has opened in Townsville for an experienced travel consultant looking to focus on high end bookings. This busy working environment with a friendly team are offering a highly competitive salary package and uncapped earnings. A loyal clientele following providing repeat bookings and supportive management makes this a sought after position. I am looking for current travel industry experience and a positive attitude. We are commencing interviews immediately so don't miss out!

For more information please call Sarah on (07) 3123 6107 or click **APPLY** now.

Hotel Sales Executive

West MEL, Attractive Package, Ref: 3331AB1

My clients are well known and have a strong brand presence through AUS/ NZ. They are seeking a Sales Exec to join the team and help launch the business further. Do you have strong sales skills within the retail or corporate space and looking to move into the exciting world of hospitality? Get your weekends back, and enjoy the mix of office and on the road work. You'll be rewarded with an attractive package, and have access to the company car to make client meetings. Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

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online... on mobile... in branch

