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Book multiple products in a single transaction



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Travel Daily First with the news

Thursday 12th March 2020



Today's issue of TD

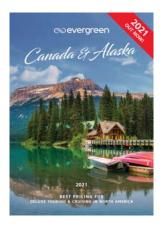
Travel Daily today has six pages of news and photos, including a front cover page from **ANZCRO**, plus full pages from:

- Tauck
- AA Appointments jobs
- Hurtigruten



CANADA & ALASKA 2021 Preview

OUT NOW!



Start Planning Now Best Dates Available Best Pricing & Offers

VIEW BROCHURE >

Prepare for recovery: TA

TOURISM Australia (TA) today unveiled a new global broadcast advertisement which aims to reassure international audiences that "despite the bushfires and current coronavirus outbreak, Australia is still a great destination to visit".

Appropriately dubbed There's Still Nothing Like Australia, the campaign was described as an interim marketing response to the current situation by Tourism Australia MD, Phillipa Harrison at the 2020 Destination Australia conference in Adelaide.

She said the new collateral would allow Australia to maintain an international marketing presence in an appropriate way, and remain front of mind when people consider booking their next international holiday.

Details of the campaign rollout are unclear at this stage due to sensitivities around COVID-19, and there is no current plan to run the ads in markets where travel bans are in place.

But "we need to be ready for

ANZCRO for NZ

ADVENTURES and activities on New Zealand's west coast are being showcased by ANZCRO today, with the company's online platform allowing multiple products to be booked in a single transaction.

Glaciers, cycleways, rainforests and more are available - further info on the cover page.

the recovery," Harrison said. Simon Birmingham, Federal Tourism Minister, also spoke at the conference, telling delegates the government was standing

alongside the industry. The Minister provided details of the support package unveiled

today by PM Scott Morrison.

As well as payments for business and households, a \$1 billion relief and recovery support fund will target the sectors most impacted by coronavirus, with further details expected to be unveiled in the coming days so Australia can enjoy "as much of a surge back to success as possible," he said.

The new TA TVC can be seen at traveldaily.com.au/videos.

MEANWHILE Phillipa Harrison spoke about whether the planned upcoming Australian Tourism Exchange conference would go ahead, promising to "make a call early" regarding whether it would proceed, to help the industry plan.

Travel Daily en route to Bangkok, Thailand

Today's issue of TD is coming to you courtesy of Travel Partners, which is this week holding its annual conference in Bangkok.

MANY of Travel Partners' agents, executives and industry partners are on their way to Bangkok today ahead of the group's annual conference.

Tonight, guests will meet over drinks before the conference kicks off tomorrow morning.

Themed Partners in Evolution, attendees will hear from business and industry leaders, attend a Supplier Showcase, get hands-on for a good cause and have the chance to network at three evening events, with the conference wrapping up on Sat with a gala dinner.











*For full terms and conditions please see visit agents.vivaholidays.com.au







US bans Euro travel

US PRESIDENT Donald Trump has taken the sensational step of banning all travel from Europe to the United States for 30 days to combat the impact of COVID-19 on the American public (*TD* breaking news).

The ban will come into force from midnight this Fri, and will apply to every European country except for the United Kingdom.

"I am confident that by continuing to take these tough measures we will significantly reduce the threat to our citizens and ultimately and expeditiously, defeat this virus," Trump said during a nationally televised address today.

"These restrictions will be adjusted subject to conditions on the ground, there will be exemptions for Americans who have undergone screenings," the President added.

Trump referred to the travel restrictions as an "unprecedented response" to such an emergency.

India to suspend visas

THE Indian Government will tomorrow suspend all tourist visas until 15 Apr in response to COVID-19 concerns, excluding those held by travellers already in the country.

With the exception of diplomatic, employment, official, and project visas, all existing visas will be suspended from noon GMT (11pm AEDT) on 13 Mar.

The country's port closures has seen Celebrity Cruises cancel *Celebrity Constellation's* 17 Mar sailing, which was scheduled to visit Cochin, Mormugao and Mumbai, as well as its 02 Apr departure.

All booked guests will receive a full refund and 25% future cruise credit.

Wendy Wu Tours, who currently has several groups travelling to India, said it was "working closely" with airline partners and ground operators regarding customers impacted by this latest development.

"Wendy Wu Tours acknowledges it is an extremely difficult time for agents and the industry," said MD Andrew Mulholland.

"Please rest assured we are urgently working through all bookings and our team will be in touch with agents as soon as possible," he added.

Meanwhile G Adventures announced it will continue to operate tours for any travellers already in India, and is contacting those who are confirmed on departures up to 18 Mar.

Indians have also been "strongly advised" to avoid all nonessential travel abroad.

New WA campaign

WESTERN Australians are being encouraged to holiday in their home state, in a new tourism campaign launched today under the slogan Do it in WA.

The multi-million dollar campaign urges the state's hotels and tourism businesses to share their best holiday deals with WA's regional tourism organisations or Tourism Council WA, to be included on a new dedicated website, doitinwa.com.

The initiative, which will be rolled out across multiple platforms featuring the hashtag #DoitinWA, will highlight the state's wide range of destinations and experiences in an aim to get Western Australians to "explore their own backyard".

Tauck is the best

TAUCK is today showcasing some of its most popular itineraries through Europe.

The Holland & Belgium in Spring journey, the Budapest to the Black Sea itinerary and the Impressions from the Seine are all on show on page seven.









Travelzoo APAC shutdown

TRAVEL deals publisher Travelzoo has announced the closure of its local operations, with the business having incurred losses for some years.

Announced earlier this week in New York, CEO Holger Bartel said the company had "consistently explained we will exit Asia Pacific if we cannot create shareholder value from this business activity by 2020.

"Unfortunately, the uncertainty about economies in Asia Pacific does not, in our opinion, allow us currently to deliver the shareholder value within the promised timeline and without further operating losses from this segment," he said.

Bartel said last year Asia Pacific accounted for 5.7% of Travelzoo's global revenue, with the local operation's customer base amounting to 3.6 million.

Figures unveiled in his statement confirmed the Asia-

Pacific business had lost about US\$8 million in 2019, with the closure estimated to increase the company's overall earnings per share by about 200% this year.

Travelzoo's local operation, covering offices in seven Asia-Pacific countries, has been headed up by Jacqui Timmins for almost three years (*TD* 27 Jul 2017).

New CLIA platform

CRUISE Lines Industry
Association (CLIA) Australasia
has launched a "new generation
online platform", which will see
all of its education and member
services hosted on a single portal.

Combining the existing CLIA Learning Academy and CLIA Member Hub, it aims to give agents a comprehensive onestop-shop for CLIA activities and resources.

More info in today's issue of *Cruise Weekly*.



Christening delayed

AVALON Waterways has made the difficult decision to cancel the christening celebration for its new *Avalon View*, scheduled to take place in Europe next month.

The Globus Family of Brands said it understood the importance of its industry partners being close to home and connected with clients and teammates.

The company said it would "look to a new day of celebration for all of us when the situation eases".

AF/KL flexibility

AIR France and KLM are allowing passengers to postpone travel until 31 May 2020 without incurring change fees.

Deferrals are valid to the same destination and in the same class, across the whole AF/KL network for existing and new reservations.

Those who postpone travel beyond 31 May will receive a non-refundable voucher valid for one year.



IN AUSTRALIA it was loo paper panic, but in France it's cocaine. An official government update in Paris has formally warned the country's citizens that cocaine does not cure coronavirus, after a series of false claims were apparently propagated on social media last week.

The French Ministry of Social Affairs joined the online conversation, tweeting that "No, cocaine does NOT protect against COVID-19. It is an addictive drug that causes serious side effects and is harmful to people's health".

Other official posts have reassured the French public that coronavirus cannot be transmitted via mosquito bites, and that disinfectant hand sanitisers do not cause cancer.

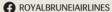
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True tourism innovation



THERE'S no doubting the creativity and resilience of the Australian tourism sector.

Just before Christmas, Tourism Australia (TA) debuted its Matesong campaign in the UK, featuring a star-studded cast of Aussie celebrities including Kylie Minogue (TD 02 Jan).

Unfortunately the bushfires intervened, and the promotion has since been paused.

That didn't stop the smart

people in Qld's Balonne Shire. who banded together for their own highly accurate parody promoting the St George region.

Balonne's Tourism Manager, Kim Wildman (pictured right with Tourism Australia MD Phillipa Harrison at Adelaide Oval), was a surprise guest at TA's Destination Australia conference in Adelaide.

Check out some true Australian tourism icons strutting their stuff at traveldaily.com.au/videos.





Latest virus advice

SMARTRAVELLER has updated its travel advice for a number of countries, including Vietnam, which now requires travellers to complete a mandatory health declaration on arrival.

Arrivals who have transited through China, South Korea, Italy and Iran in the last 14 days will need to go through an intensive health screening.

Meanwhile Greece has confirmed cases of COVID-19, leading to the suspension of mass gatherings throughout the country until at least 06 Apr.

Elsewhere, Hong Kong has enacted mandatory quarantine for anyone travelling from mainland China, Iran, Italy, and some regions in France, Germany, Japan, and Spain, excluding those only transiting through.

Additionally, those travelling to Thailand from or through China, Macau, Hong Kong, South Korea, Italy or Iran will be quarantined for 14 days.

Serko switches Chair

TRAVEL management software company Serko has announced that its Chair Simon Botherway has temporarily stepped down from his duties.

The company said the reason behind Botherway's leave of absence was to "enable treatment for a...non-life threatening medical condition".

Existing Serko Director Claudia Batten will act as Chairperson until Botherway's expected return later this year.

Airport turns the sod

MAJOR earthworks on the Western Sydney International (Nancy-Bird Walton) Airport (TD 30 Oct 2019) began yesterday in Badgerys Creek.

The airport's construction will generate more than 28,000 direct and indirect jobs before its opening in 2026, which will see it become Sydney's first 24/7 international airport.



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Freedom to change your client's cruise up to 24 hours before departure

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We're all in this together

PLUS, your clients can save up to \$4,000 per couple on our Explorer Sale when they book before March 31, 2020



P&O hops to SA

P&O Cruises has set sail on its South Australian cruise season this week, with the line heralding four dedicated Kangaroo Island voyages as providing an important economic boost to the troubled destination following the recent bushfire crisis.

"We're happy to be returning to this wonderful part of the country and helping to play a part in its recovery," said P&O Cruises President Sture Myrmell.

Pacific Aria will also offer six round-trip cruises from Adelaide until 06 Apr.

Viking workshops

VIKING has added three new travel agent information sessions which will relay details of the line's expedition product.

The workshops will be held in Sydney, Brisbane and Melbourne in Mar, and will provide insight into what Viking Octantis and Viking Polaris will offer in 2022.

RSVP a spot in the sessions by calling Viking on 138 747.

UA pax plummets

UNITED Airlines has endured a whopping 70% decline in passenger demand for US routes over the last few days as COVID-19 fears continue to bite.

The carrier's President Scott Kirby said he remains confident of weathering the storm, but has flagged a likely significant drop in revenue for Apr and May.

Marella cuts Asia

MARELLA Cruises has been forced to cut short a sailing in Asia as ports in the region continue to implement tougher travel restrictions to combat the COVID-19 outbreak.

Nobody on board Marella Discovery is suspected of having the virus, however Vietnam has refused the ship entry, meaning the majority UK passengers on board will need to be flown home from Singapore instead.

Parent company TUI has also flagged that future cruises for the vessel will be cut until 09 Apr, due to the "restrictive measures".

Lemala adds Lemala Villas



A THREE-SUITE private villa called Hamerkop House is the latest addition to Lemala **Authentic Camps and Lodges** portfolio of properties.

Located outside Arusha in Tanzania and boasting views of Mt Meru and Kilimanjaro, Lemala Villa has been designed for use by independent travellers or exclusive use by groups of up to 6 adults and six children as a preor post-safari stop.

Speaking to *Travel Daily* during a visit to Sydney yesterday, Lemala CEO Leanne Haigh said "The game-changer for this property is the private airstrip on Kili Golf estate, allowing easy access for guests to and from Tanzania's National parks.

The villa includes three luxurious bedrooms with 90m² of space, an indoor and outdoor bathroom, wi-fi and an Executive chef in residence.

There is also a championship golf course at the doorstep of the villa, and other activities available include horse riding, a tour of a coffee plantation, and hiking.

Open year-round, the villa is priced from \$200pp, per night.

Haigh also revealed the company is eyeing new locations for their next property, specifically in Kenya.

Haigh is pictured third from left along with Australian African specialists at a celebratory dinner in Sydney last night.

WIN A SPOT ON THE FIJI MEGA FAMIL AND A HAPPINESS HAMPER

Fiji is often named one of the happiest countries in the world. With Bulanaires being people rich in happiness.

Tourism Fiji is offering agents the chances to win a spot on Tourism Fiji's Matai MegaFamil and a Happiness Hamper.

Feel the Bula spirit as you experience the amazing range of experiences and the warmth of the people of Fiji on this all expenses paid famil.

Follow Fijis Happiness month with #FijiHappyMoment

To enter register yourself to become a Matai agent and send us a photo that reflects your own happy moment to bulanaires@traveldaily.com.au



WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If

you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au. Perth Airport has named Pan Pan as Vice President Aviation Business

APPOINTMENTS

Development. Pan joins the airport following successful executive stints with Qatar Airways and China Southern Airlines.

World Resorts of Distinction (WRD) has appointed Lauren Anderson as its new Sales & Networking Manager. She takes up the newly created role at WRD from her most recent position as Head of Direct Sales & Revenue Retention for Trafalgar Travel.

Anthony Wieland has taken on a new Marketing Assistant role with **Switzerland Tourism**. He joins the destination marketing organisation, where he will replace the relocating Esther Grob, from his previous role

InterContinental Hotels Group has announced the appointment of Eugene Human as General Manager of Crowne Plaza Sydney Darling Harbour, set to open in May 2020. Human moves from his current role after more than three years as General Manager at Holiday Inn Sydney Airport.

Emma Mumford has taken on the Head of Marketing Australia & New Zealand role with Celebrity Cruises. She joins the cruise line from her previous role with Cruiseco.

Dark Mofo cancelled

ICONIC Tasmanian cultural festival Dark Mofo has been cancelled amid concerns of the COVID-19 outbreak and an ensuing dwindling of demand.

Tourism Industry Council Tasmania Chief Executive Luke Martin said the cutting of the event from the calendar would "severely impact" the state's visitor economy.

Meanwhile the Tasmanian Premier Peter Gutwein added that his govt would be working with stakeholders to identify new opportunities to help fill the void left by Dark Mofo.

"We are committed to ensuring Tasmania's visitor economy remains strong, particularly during the traditionally cooler months, and we will work with Mona and our tourism and event stakeholders...to attract visitors during this upcoming winter season," he said.

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Thursday 12th March 2020

Cloudbeds invests

HOSPITALITY management solution Cloudbeds has announced a number of investors will inject US\$82 million into the business to help facilitate growth.

According to Cloudbeds founder and CEO Adam Harris, the funding will be spent on innovating its technology platform, designing new products to increase connection between hoteliers and guests, enhanced automation, and expansion of the company's API.

US hotel declines

LAST week's occupancy rates in US hotels were down 7.3% to 61.8% compared to the same period last year.

Across the board, the industry noted negative year-over-year results, regardless of the hotel chain, type or location, reflecting concerns and cancellations around COVID-19.

The average daily rate also dropped 4.6% to US\$126.01, while revenue available per room was down 11.6% to US\$77.82.



This month Viking is giving Travel Daily readers the opportunity to win a deluxe stateroom on the Waterways of the Tsars river cruise.

Explore the Waterways of the Tsars aboard Viking Akun. Travel from Moscow to St Petersburg in style, where you and a partner can experience Russia like never before.

To enter simply:

1) Visit Viking's Marketing Centre & download at least one file here



2) In 25 words or less, let us know what else you'd like to see on the Viking Marketing Centre

> Submit your answers to viking@traveldaily.com.au along with your name, state & travel agency details

Contact agents.anz@vikingcruises.com if you need assistance setting up an account

Cheque out these grins



THE Salvation Army received donations from Oaks Hotels, Resort & Suites and AustCham Thailand yesterday, with the novelty cheques and financial gifts putting a smile on everyone's faces on the day.

Minor Hotels COO Craig Hooley presented the cheques, along with Vice President of AustCham Thailand Brenton Mauriello, to Victorian Senator David Van at Oaks Melbourne on Market Hotel.

The donations will go towards the Salvation Army's bushfire relief efforts and continues

CroisiEurope reacts

CROISIEUROPE has introduced a number of initiatives to give travellers greater peace of mind during the coronavirus outbreak, including more flexible terms and conditions allowing passengers to cancel without penalty or fees up to 30 days before departure.

The policy applies to new reservations booked between 09 Mar and 01 May via phone or email, for cruises departing through to 31 Aug.

The cruise line is also reinforcing its hygiene protocols with increased cleaning of public areas including daily disinfection of surfaces and stricter procedures for crew members, such as the prohibition of boarding to those who have recently travelled in high-risk zones.

Oaks Hotels, Resorts and Suites support for bushfire victims, which earlier in the year offered seven complimentary nights at any Oaks hotel in Australia to those affected by the bushfires (TD 07 Jan).

Pictured is Brenton Mauriello; Craig Hooley; The Salvation Army's Nine Greig-Towers, and Victorian Senator David Van.

Royal Jordanian deal

TRAVELLERS can snag a bargain on flights to Amman, Beirut and Iraq on Royal Jordanian as part of its Economy class Marhaba sale, with gross fares from SYD to AMM starting at \$500 return.

The flights are operated with interline partners QF, CX and MH via Bangkok, Hong Kong or Kuala Lumpur, or QR via Doha.

Tickets must be booked before 01 Apr for travel until 30 Nov.

Cable Beach special

DURING Apr and May guests can stay for four nights and only pay for three at Broome's Cable Beach Club Resort and Spa.

The free night accommodation is available for new, direct bookings only, for travel between 01 Apr and 31 May, with blackout dates over the Easter long weekend

To book call 1800 199 099 or **CLICK HERE** to email reservations.

For confidential tip offs, connect with Travel Daily via our secure WhatsApp service on +61 2 8007 6760 or click HERE





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Holland & Belgium in Spring

8 days from Amsterdam to Brussels (or reverse) Departing Southbound: 4, 11, 14 & 18 Apr Northbound: 4, 11, 18, 21 & 25 Apr 2021 Onboard ms Grace, ms Esprit, ms Treasures

Starting from \$5,390*pp twin share \$5.390* solo travellers

No single supplement on all departures

TAUCK VALUE INCLUDES

- TAUCK EXCLUSIVE Private gala dinner and tour at the Mauritshuis museum in The Hague
- Visits to Keukenhof Gardens, the Rijksmuseum in Amsterdam and the Red Star Line Museum
- Visits to Dordrecht and the UNESCO World Heritage Site of Kinderdijk's 18th-century
- Choice of a bicycling excursion among the windmills of Kinderdijk
- Excursions to the well-preserved medieval Flemish cities of Ghent and Bruges
- A visit to a local brewery for a "bier" tasting in Antwerp



View ltinerary

Budapest to the Black Sea

In one upfront price

13 days from Budapest to Bucharest (or reverse) Departing Eastbound: 4 May; 16 Jul; 10 & 24 Aug Westbound: 10 May; 8 Jul; 16 & 30 Aug 2021 Onboard ms Joy or ms Treasures

Starting from \$8,340*pp twin share \$8,340* solo travellers

No single supplement on all departures

TAUCK VALUE INCLUDES

- TAUCK EXCLUSIVE Exclusive evening at Belgrade's Royal White Palace
- Two nights at a hotel in Budapest and three nights in Bucharest at a hotel with an ideal location next to the Parliament Palace
- Dinner at the massive Parliament building (the "People's Palace") in Bucharest
- A visit to the city of Pécs in Hungary, a UNESCO World Heritage Site
- Passage through the Iron Gate on the Danube River
- Choice of Romanian excursions exploring the story of Vlad Tepes, 15th-century inspiration for Bram Stoker's "Dracula"



View Itinerary

Impressions from the Seine

8 days from Paris to Normandy Departing 10 Apr; 23 May; 11 Aug; 23 Sep & 27 Oct 2021 Onboard ms Sapphire

Starting from **\$6,240***pp twin share \$6,240* solo travellers

No single supplement on all departures

TAUCK VALUE INCLUDES

- TAUCK EXCLUSIVE Dinner at 16th-century Château du Taillis in Duclair
- Choice of museum visits in Paris from the Musée d'Orsay, Rodin Museum or the Musée National de
- A locally guided walking tour of historic Rouen, including the Cathedral painted by Monet more than 30 times and Joan of Arc Square
- Guided exploration of D-Day sites with a local expert, including Pointe du Hoc, Omaha Beach and the American Cemetery, with lunch at the Omaha Beach Club
- A visit to the Château Gaillard ruins in Les Andelys
- Early-opening visit to Monet's house and gardens and the Impressionist Museum in Giverny



View Itinerary

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Previous experience in a similar role is a must.

A top salary package & benefits on offer.

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HOTEL GENERAL MANAGER AUCKLAND UP TO \$180K

Come and lead a large five-star property in the heart of Auckland. You'll be responsible for running all areas of this luxury property along with mentoring and managing staff and liaising with key stakeholders. Your previous experience in managing large scale five-star properties will be the key to success. A strong salary package and long-term career stability and progression on offer. Interviewing now.

BUSINESS DEVELOPMENT MANAGER - MICE

AWARD WINNING LUXURY RESORT SYDNEY
\$83K PACKAGE

Are you a talented BDM who is well networked within the MICE sector? Focusing on leveraging relationships with PCOs, Pharma and Financial sectors you will enjoy representing this luxury resort including attending major trade shows and expos.

Strong business development and account management are a must in this role.

DIRECTOR OF ROOMS

EXCITING UNIQUE HOTEL
CANBERRA
UPTO \$87K

Are you a talented FOM looking to move forward in your career? Or maybe you are a DOR looking to escape the cookie cutter hotels? We have a unique opportunity to join this fantastic hotel where your personality is as important as your experience. Managing front office, reservations, housekeeping and maintenance departments, your strong management and training skills are a must in this role.

RARE EXECUTIVE LEVEL ROLE

DIRECTOR – HOTEL PARTNERSHIPS SYDNEY - \$200K BASE PLUS BONUS

This company offers end to end hotel solutions to more than 7000 corporate businesses globally.

Bring your high-level leadership skills to this Global brand, leading commercial teams to increase sales activities with hotel partners across the APAC regions. You will need to have led high performing teams previously along with experience in the hotel and travel space at a senior level.

An amazing salary package is on offer.

BOUTIQUE 5 STAR LUXURY

HOTEL GENERAL MANAGER SYDNEY UP TO \$140K+

Calling all talented EAMs and Hotel Managers looking for that next step in their career. Here is your chance to take the reins of this gorgeous boutique hotel in Sydney's CBD.

Overseeing all facets of the business including their impressive F & B and C & E departments, you will work closely with the Area GM to implement national strategies.

Previous 5 Star experience is a must for this role.

NUMBER CRUNCHER

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SYDNEY
SALARY \$85K PLUS SUPER

Rare finance role based in the city, working for a well-established agency specializing in wholesale and retail, you will be part of a close team and handle accounts payable and receivable, payroll when needed, financial reporting, auditing, etc. Working hours are Monday to Friday and the office is close to trains and buses. Must be CPA qualified. Interviews to commence this week with a start ASAP.

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CORPORATE BUSINESS DEVELOPMENT MANAGER - HOTEL BRISBANE - UP TO \$80K PKG

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Save AU\$4.000 per cabin'

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