

We know times have been tough, and that you long to do the things you love; live, breath, talk and sell travel.

We love what you do and the passion and drive with which you do it.

So let's make it happen again!

Move to one of the world's most up and coming global travel hubs as Qatar gears up to host FIFA World Cup Qatar 2022™. Join the world's best airline's holiday team, sell what you love, and travel again on our expansive network with some amazing travel benefits.

Create incredible holidays, memorable moments and help us make travel fun and safe again.

If this sounds like your ticket to a new future, come and join us at Qatar Airways Holidays today.



Current vacancies

● Retail Sales Manager

ID136096

As Retail Sales Manager, you will be responsible for the operational management of Qatar Airways Holidays. Ensure that the daily business of the division, its outstations and implants are performing according to company procedures and policies, and achieving outstanding customer satisfaction through all Qatar Airways Holidays touch points, in addition to being responsible for sales performing of the Retail Sales team.

<https://bit.ly/retail-sales-man-qrh>

● Retail Sales Coordinator

ID136184

As Retail Sales Coordinator for Qatar Airways Holidays, you will be responsible for all tasks related to the booking process whether it is an Inbound or an Outbound booking and done from Qatar Airways Holidays Doha or Qatar Airways Holidays in Outstations. You will provide appropriate holiday information to the customer with the highest level of customer service and as per Qatar Airways Holidays Retail Sales process. You will also provide customer support for Qatar Airways Holidays Retail Sales at all touch points.

<https://bit.ly/retail-sales-off-qrh>

● Retail Sales Officer

ID130278

As Retail Sales Officer in Qatar Airways Holidays, you will be responsible to provide and sustain 5-star standards in customer services and to achieve the sales and revenue targets by employing effective processes to provide quality holiday consultation and service through the team of holiday consultants.

<https://bit.ly/retail-sales-co-qrh>

● Regional Sales Manager Discover Qatar

ID137858

(1 x East region & 1 x West region)

Responsible for creating a sales plan for the assigned region and providing world class service to customers through exceptional commitment and self-managed, pro-active sales focus for the assigned region. Manages all sales activities within the region and is responsible for implementation of sales business plan for the assigned region. Design the annual sales and communications plan for the region based on strong understanding of the nature of the market, the relevant audiences for all available sales and distribution channels.

<https://bit.ly/retail-sales-man-dq>

● E-commerce Analytics Specialist

ID130561

Responsible for generating online sales reports, identifying market trends and opportunities and analyzing Discover Qatar and Qatar Airways Holidays e-commerce activities by evaluating changes in online sales statistics, identifying trends in customer purchases, and reviewing the return on investment of marketing campaigns and activities to ensure that the performance of the online platforms is well understood. Demonstrate experience of working with data analytics tools/platforms, MVT testing methodology and platforms to propose enhancements to websites and existing systems.

<https://bit.ly/Analytics-Specialist-DQ>

● Sales Support Manager

ID135700

Responsible for managing the support function for the Discover Qatar Sales Team, this role is critical in being the link with the Product and Marketing departments. Along with managing the Sales Support Team, role responsibility will provide leadership and direction for the future development of Discover Qatar. As well as identifying new opportunities, role functionality will coordinate all sales reporting to provide insights to the Regional Managers to support the development of the strategy. Discover Qatar Sales Team work closely together with the Qatar Airways Sales Teams and Qatar Tourism in order to contribute towards the performance of the Tourism Industry in Qatar.

<https://bit.ly/Sale-Support-Manager-DQ>