



Kirsty Eccles
Meridian Travel & Cruise

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NT offers vax saving

TOURISM NT has launched a new domestic campaign offering vaccinated Aussies who reside in non-hot spots discounts of up to \$1,000 per person.

Partnering with Helloworld and Holidays of Australia on the NT Summer Sale marketing push, NT Tourism is offering savings across flights, accommodation, tours, attractions and vehicle hire, based on a set discount of \$200 for every \$1,000 spent on a new booking to the Top End.

The sale will run from 01 Oct to 31 Mar 2022, with the tourism body the first to offer vaccine-specific discounts - details [HERE](#).

QF exec pay "discipline"

PAYMENTS to Qantas senior executives continued to reflect "discipline and leadership in difficult times," according to the carrier's annual report released on Fri, which showed that after some months of restraint, the CEO, executive management and non-executive directors returned to full pay from 01 Nov 2020.

CEO Alan Joyce received actual remuneration of \$1.979 million, slightly above his 2020 result, while Jetstar Group CEO Gareth Evans receive \$1.457 million.

Andrew David, who became CEO of both QF Domestic and

International from 01 Sep last year, was paid \$1.411 million, and Chief Financial Officer Vanessa Hudson took home \$1.202 million.

Qantas Loyalty chief Olivia Wirth received \$1.254 million, while former CEO International Tino La Spina, who departed the carrier on 30 Nov, received \$1.544 million including a termination benefit worth over \$760,000.

Including share-based payments and long term incentives, the statutory remuneration for Alan Joyce was \$5.288 million.

Annual incentives were not paid, but the QF Board warned it was critical to retain talent, noting that the pandemic had significantly increased demands on key staff who at the same time had a significant reduction in their overall remuneration.

Accordingly QF's Directors said in the coming months they are developing "remuneration initiatives that are designed to reward and incentivise all employees in setting up Qantas for post-pandemic success".

Cruise mentors

THE Travel Industry Mentor Experience (TIME) is reminding people in travel that Silversea Cruises' scholarship applications close at the end of next week.

The 27 Oct intake is open to qualified applicants from any background across the travel, tourism, hospitality and aviation industries - [CLICK HERE](#).

Today's issue of TD

Travel Daily today has five pages of news.

Travel Moore joins

THE Australian Travel Agents Co-operative has welcomed Travel Moore to its family.

Based in the Macedon Ranges in Victoria, owner Kristy Moore is the only Certified Autism Travel Professional in Australia.

Moore's agency specialises in assisting families with their travel bookings, particularly those who have an autistic child.

As the mother of a child on the autism spectrum, Moore is able to use both her personal and professional experience when planning a holiday.

Lead us, pleads ART

AUSTRALIAN Regional Tourism (ART) has called out Australia's "piecemeal response" to COVID-19 restrictions, saying the failure of state and territory governments to successfully collaborate on a coordinated response and lack of a national strategy is crippling the nation.

ART Chair Coralie Bell said "small business remains at the front line of this ongoing debacle," highlighting the inability of jurisdictions to put aside egos and work across borders for the greater good of Australia.

"If we can't even get our own backyards straight, how are we ever to return to a place where international visitors feel confident to travel?" she said.

JAPAN VIRTUAL ROADSHOW



JNTO

**AGENT
EDUCATION SESSION**

Wed, 17 November
12:00pm to 2:00pm AEDT

Hurry, limited places!
Registrations close:
Tues, 28 September

**REGISTER
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JAPAN WITH US**



Become a Territory Expert

Win one of two awesome NT travel packages valued at \$5,000*

Join a live webinar, register now
Tues 21 Sep 11am AEST | 10.30am ACST
Wed 22 Sep 1pm AEST | 12.30pm ACST

[Register now](#)

*For registration and eligibility, visit trade.northernterritory.com



New deal hits the road

TO HELP meet road trip demand, Amadeus and Expedia Group are teaming up to expand access to their content.

The partnership will see customers have more options to search and book their preferred car vendors on Expedia Group sites, with the company's family of brands – Expedia, Egencia, Travelocity, Orbitz, CarRentals.com and CheapTickets - to benefit long-term from Amadeus' global footprint, technology and depth of car content.

Expedia Groups said its ability to harness the power and scale of data to help travellers at every stage of their journey means car partners would benefit from end-to-end booking experiences.

Amadeus has also added 13 new car rental providers onto its platform, which brings its total portfolio to 40 car rental and 33 transfer providers in more than 3,500 cities and 191 countries

worldwide.

The travel technology company offers customers easy access to find and book cars, and a greater breadth of content, helping boost conversions and gain traction with this new content, as domestic travel gains momentum.

The collaboration between the duo and car rental companies will further promote availability and choices to travellers, "critical" in helping the industry rebuild.

Working together to expedite the implementation has come at an ideal time, as countries start to reopen and travellers hit the road, with Expedia Group car bookings in Amadeus climbing 96% year-to-date compared to 2020, according to survey results.

A new study from Market Research Future estimates that the global market size of the car rental industry will grow 7.9% by 2023, with North America the major contributor to this growth.



We're back on trenz

TOURISM Industry Aotearora has revealed its future TRENZ plans, an event which will showcase New Zealand's tourism industry to travel buyers.

Arrangements to hold TRENZ for the next two years are underway, with the first event to be held on 17-19 May in Auckland, and the second to be held in Christchurch in 2023.

Tourism Industry Aotearora Chief Executive Chris Roberts said given the uncertainty over when and how New Zealand's borders will reopen, it was unknown whether or not int'l tourism buyers would attend in person.

Viking winners

VIKING has announced the winners of its **Travel Daily** Training Academy incentive.

All travel advisors who completed the training modules in Jul and Aug went into the draw to win \$50 gift cards, which have been won by: Gloria Chiu, Chung Pak Travel, Steven Dickey, Flight Centre, Sandra Graham, Wonders of the World Travel, Marion Hogg, Caboolture Travel, Esther Lee, Travel Associates, Monique Menel, Travel Associates, Veronica Newman, Albury Kent Travel, Natalie Osborn, Flight Centre, Jennie Ready, Fine Travel, and Crystal Venus, RACT.

The September issue of *travelBulletin* is out now. Read about CATO's reforms, vax the way forward for travel, Hurtigruten heading to Africa and more!

travelBulletin [CLICK to read](#)



Bali travel by Nov?

FULLY vaccinated Australians could be able to travel to Bali as soon as Nov, with Balinese authorities revealing plans to reopen its borders to "safe countries" from Oct.

For Australia to join Bali's safe list it will need to reach 80% of the adult population fully vaccinated, a possibility by Nov, however visitors will still need to serve eight days of quarantine.

COVID restrictions in Bali officially eased this week following a strong drop in cases.

SYD traffic stymied

THE latest traffic figures released by Sydney Airport show the full impact of domestic restrictions on travel, with the number of passengers dropping by 72.5% in Aug when compared to the same period last year.

Only 25,000 travellers passed through the airport's gates in Aug, with 91,000 noted in 2020.

Rex mandates staff to vax

REX Airlines has followed similar moves made by rivals Qantas and Virgin Australia, opting to make vaccinations mandatory for frontline staff.

All of Rex's customer-facing employees will be required to be fully vaccinated against COVID-19 by 01 Nov, two weeks ahead of Qantas and VA which have slated 15 Nov as their target date.

The mandate will include those working at check-in desks, as well as all pilots and cabin crew members across its network.

Today's decision followed initial consultations with various union groups, workplace health & safety representatives and its own staff members, with the results of the consultations forming the basis of Rex's health policy.

Prior to meeting with stakeholders, Rex conducted a survey of its employee base, with the results showing that even without the mandatory

requirement for vaccination, about 90% of its workforce would have already been vaccinated by the deadline voluntarily.

The survey also found 59% of staff members are already fully vaccinated, and almost a third (31%) had either received their first vaccination or had booked an appointment to be vaccinated.

Less than one in 10 (8%) were not sure about vaccination; and only 2% described themselves as opposed to vaccination for medical or other reasons.

"We have a duty of care to both our passengers and staff to provide the safest possible environment," Rex's Deputy Chairman John Sharp said.

"As we provide an essential service operating to regional centres and remote communities throughout Australia, it is incumbent upon us to do whatever we can to help those residents remain safe," he added.



Window Seat

WON'T somebody please think of the anti-vaxxers!

Well, it seems at least one eco retreat in Wales is doing just that, recently rolling out the conspiratorial red carpet exclusively for the unvaccinated.

The owner of the Blaeneinion resort in Machynlleth has taken the opposite path to most accommodation providers, banning only those who have received the jab from entry, labelling COVID-19 vaccines as "experimental".

"There are many people with the same views about the experimental nature of the injections," Sharon Girardi said, adding that vaccinated people posed a serious health risk to the unvaccinated, such as creating swollen testicles.

AGENT INCENTIVE + COMMISSION

RED CENTRE 'MATES RATES' SALE

THE FIRST 100 AGENTS TO MAKE A MATES RATES BOOKING IN SEPTEMBER WILL RECEIVE A **\$50 BONUS**

LAST CHANCE!

Mates Rates
\$1000
up to **BONUS DISCOUNT** per person

HURRY, SALE ENDS 30 SEP 21.

TRAVEL UNTIL 30 APR 22.

CONDITIONS APPLY

NT Now



Full refunds a slippery slope

EXCLUSIVE

WITH interest in taking ski trips over the northern winter period gaining traction in the lead-up to a resumption of international travel in Dec, Ski Travel Company Manager Melissa Cowley has cautioned that travellers should be prepared to wear some of the cost in the event of cancellations due to external events.

Cowley's call follows a devastating loss of income for her business following the collapse of the trans-Tasman bubble.

"We worked day and night for NZ trips and when you convert more than a million dollars in sales over a couple of months and to end up with nothing is heartbreaking," she said.

Ski Travel Company told **TD** it recently amended its terms and conditions to include a small cancellation fee which Cowley said is designed to ensure her business is not left completely out of pocket for all of the work that goes into arranging ski trips.

"It just gives us a bit more confidence...if we end up with enough to break even or even cover our wages then it builds the confidence to really commit ourselves and our staff," she said.

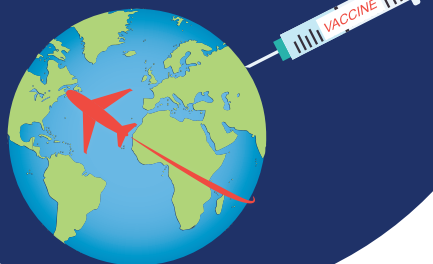
Cowley added that the business had noted an upswing in ski enquiries for northern hemisphere ski trips over the last couple of weeks, especially in light of Air Canada recently filing four weekly Sydney-Vancouver frequencies effective 17 Dec (**TD** 06 Sep), however up until last

week, the company had been deterring people to book until it was confident that international borders would definitely open in the coming months.

"We want nothing more than be able to say 'let's book it, let's get people to Canada' and just in the last week we have started to ramp it all up and prepare our packages and get everything going again and we're open for business, but we just need to find the right balance of procedures moving forward," Cowley said.

AUSTRALIANS WILL BE ABLE TO TRAVEL WHEN WE REACH 80% OF THE POPULATION VACCINATED, SO LETS

#givetravelashot
#letsgetto80



Tassie extension

THE Tasmanian Government has extended the time for travellers to redeem vouchers issued under its \$7.5 million tourism scheme.

The 25,000 state residents who received a voucher now have until 31 Oct to use vouchers designed to support the local tourism economy during the period of border closures.

"The previous round of vouchers generated an estimated \$27.5 million in additional tourism spending," Tasmanian Premier Peter Gutwein said.

Club Med APAC

CLUB Med is eyeing off Thailand, Vietnam and Indonesia as likely markets for future expansion over the next couple of years, citing the Asian markets as well suited to investment during the global rebound of international travel.

The resort operator has already reopened a number of its properties since the initial shutdown caused by the pandemic, including in China where domestic demand has climbed 250% so far this year.

Did you know?

Travel & Cruise Weekly's fortnightly consumer magazine called *Keep Dreaming* is specially designed for agents to send their clients.



It's time for some Real Talks



DELEGATES from 65 of the Sunshine Coast's major tourism businesses recently gathered for the inaugural Real Talks event, a new forum to hear tourism leaders discuss how the region's operators could better position themselves for a "renaissance in travel" over the year of recovery ahead.

Pictured: Emily Zinowki, Visit Sunshine Coast; Gareth Williamson, Sunshine Coast Airport; Fabrice Grau, Accor; Rod Carrington, Ignite Travel Group; and Jim Fuoco, Virgin Australia.

Tourism Whitsundays appoints new board

TOURISM Whitsundays has welcomed three new board members to its team for the 2021/22 period following an AGM held late last week.

InterContinental Hayman Island Resort GM Arpad Romandy, Coral Sea Marina Resort GM Kate Purdie and BIG4 Adventure Whitsunday Resort owner Greg McKinnon have all joined the executive team, while Trevor Rees from Whitsunday Escape and Craig Turner have both been re-elected for another term.

The goal of the body over the next 12 months will be to restore overnight expenditure to better than pre-Tropical Cyclone Debbie and COVID-19 figures of \$850 million, and get total visitation to more than one million.

Ponant adds sailings

PONANT has launched sales for Antarctica 2022-23, offering semi-circumnavigations of the icy continent.

Unexplored Antarctic between Two Continents links the southern end of the Americas to NZ, while another voyage explores Adelie Land & Victoria Land - more details in today's **Cruise Weekly**.

CNS armed & ready

POLICE officers patrolling Cairns Airport will now carry high-powered rifles as part of a major upgrade of the facility's counter-terrorism measures.

Assistant Commissioner of the Australian Federal Police, Lesa Gale, said the move was designed to bring the aviation hub up to world's best practice before the resumption of overseas travel.

"It is vital we are equipped to respond immediately with the appropriate resources to any situation in Australian airports," Gale said.

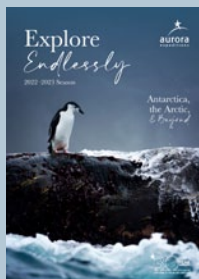
Fraser name change

THE Queensland Government has accepted a proposal to rename Fraser Island following a successful campaign by the Butchulla Aboriginal Corporation.

Steps to make the name change to K'gari are currently underway, Qld Environment Minister Meaghan Scanlon confirmed, with the local Indigenous inhabitants arguing the tribute to Scottish shipwreck survivor Eliza Fraser supported a narrative that directly led to the massacre and dispossession of the local Butchulla people.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Aurora Expeditions - 2022-2023

Aurora Expeditions has gone to press with its 2022-2023 brochure. The program has been expanded with 16 new and innovative itineraries, and several returning favourites, including unique itineraries to Alaska, the Northwest Passage, Ireland and West Papua. In addition, Aurora will return to the Arctic and Russian Far East, as well as Antarctica in its 30th year of operation. Aurora's newest ship, *Sylvia Earle*, will be making its debut during the season,



featuring a capacity of just 130-140 guests. The cruise line will also launch its Citizen Science Program across all of its voyages next year.



Collette - 2022-2023 Small Group Expeditions

Collette's new 2022-2023 Small Group Expeditions brochure provides a range of 36 unique itineraries from New Zealand to Costa Rica, with dates through to May 2023. Among the itineraries, Collette boasts 10 new Exploration Small Group tours which have been carefully crafted to provide unique immersive experiences. Travellers can stay overnight in a monastery amongst Bhikkhu in Japan, listen to ancient folklore told by a traditional

storyteller in Ireland or take a dip in a geothermal spring in New Zealand.

Catch up on the news of the week

[CLICK HERE TO LISTEN](#)

Seen it at the movies



PUZZLE

AFTER starting a mafia war between Italian mob families in New York, the main character of this movie flees to this small Sicilian town.

Called Savoca in real life, it stood in for the fictional Corleone

in the film and was chosen because at the time it was relatively untouched by progress and had fewer issues with the local mafia.

Can you name the movie in which it appeared in?

Answer: The Godfather

England overhauls

ENGLAND has streamlined its overseas travel protocols, scrapping the need for vaccinated travellers to take mandatory COVID tests upon entry from "safe list" destinations.

Although International Air Transport Association (IATA) Director General Willie Walsh labelled the decision a "move in the right direction", he blasted the United Kingdom for lagging behind the rest of Europe with regard to its travel protocols.

"Across the entire pandemic, the UK's travel rules have been two steps behind...this has devastated its travel industry with countless job losses," he said.

Green Island closure

GREEN Island Resort, situated off the coast of Cairns, has announced its temporary closure following a prolonged period of limited bookings.

The property's owner Quicksilver Group confirmed the tourist attraction would be closed at least until travel restrictions cease, citing NSW and Victoria as its primary source markets.

"While many people have held on to their bookings and haven't cancelled, the longer the closure in Victoria, the more cancellations we've seen flowing through," Quicksilver Group, Managing Director Tony Baker said, adding island day trips will be unaffected.