



Today's issue of TD

Travel Daily today features six pages of news plus a full page from **Abercrombie & Kent**.

Air NZ extends

AIR New Zealand has extended the expiry date on all current credits, giving customers until 31 Jan 2024 to book a new flight for travel until 31 Dec 2024 - around 500,000 pax will receive the good news shortly via email.

Any new credits issued by Air New Zealand from 01 Oct will have a 12-month expiry date to book new flights and a further 12 months to travel.

Win big with A&K!

ABERCROMBIE & Kent is giving travel agents the chance to win a six-day private luxury tour in India valued at \$9,500, for every passenger booked before 30 Nov - for details, see the **back page** for further information.

Australia key for Princess

EXCLUSIVE

PRINCESS Cruises sees Australia as a key growth driver, with MD John Padgett telling *Travel Daily* the launch of the new *Sun Princess* (**TD** breaking news) as well as Channel 10's upcoming *The Real Love Boat* reality TV series are expected to see consumers "chasing the Princess brand in the Australian market".

Padgett this morning unveiled details of the highly anticipated new Sphere class, which is 20% larger than previous Princess vessels but maintains the line's capability of deploying its ships anywhere in the world.

The *Sun Princess* name sees the return of the iconic ship which featured in the original *Love Boat* TV series, paying tribute to Princess' heritage and tradition alongside a host of innovations on the new vessel.

The shipwide Princess Medallion allows for a personalised, high

touch holiday for all guests regardless of cabin class, amid a "big ship" experience with multiple dining venues, entertainment and more.

As well as a central architectural sphere forming the iconic Piazza, *Sun* will also feature a giant glass dome on the top deck with an indoor/outdoor pool, transforming into a new entertainment venue at night.

The ship, to debut in the Mediterranean in early 2024, also introduces a new Signature Collection of suites with their own restaurant, sun deck & lounge.

Padgett was enthusiastic about local prospects, saying "From an Australia standpoint, Princess is committed to the market...we're going to continue to build our capacity there".

A strong response from local guests means "we couldn't be more happy to be opening up to such a cruise friendly market".

Glading to Virtuoso

FORMER Holland America and Seabourn sales leader Nikki Glading has today been named as Virtuoso's new Account Director, Partner Relations.

Glading will "leverage her deep cruise knowledge to support Virtuoso's in-region partner cruise lines to grow the high-value Australian and NZ cruise market," said Virtuoso GM Fiona Dalton.

QR A380 to Perth

AIRLINES continue to boost capacity into Perth, with Qatar Airways the latest to announce the deployment of additional seats in the form of daily Airbus A380 operations.

Effective 06 Dec QR will up gauge PER from its current 777-300ER operations, accommodating an additional 163 daily passengers.

The upgrade follows the recently announced strategic partnership between Qatar Airways and Virgin Australia.



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Window Seat

A SMALL Cessna plane in Colorado has been going out of its way to intentionally buzz boaters trying to enjoy their leisurely lake sailings.

The single-engine Cessna was seeing “buzzing” water-goers in Fort Collins, or, “making a series of fast passes-by intended to scare” people on the round trip, before crashing nearby in Horsetooth Mountain Open Space, according to *The Coloradoan*.

Only minor injuries were sustained in the crash, with the prop-engine aircraft disassembled on site, forcing the closure of several hiking trails in the area.

“It landed in a really small clearing, and the plane was pretty well intact,” Horsetooth Mountain Open Space District Manager Stephen Gibson said.

“There was really no damage to the resource and no one was hurt so, as airplane crashes go, it was good as you could get.”

Witnesses said it looked like the pilot was “showing off”.



VA in talks with carriers?

INDUSTRY sources claim that Virgin Australia is holding discussions with Air New Zealand regarding a possible merger, and assessing the viability of purchasing Rex Airlines, according to a report in *The Australian*.

Virgin Australia declined to comment on the report when contacted by *Travel Daily* this morning, with Air New Zealand releasing its own statement to the ASX today, denying any talks have taken place.

“Air NZ confirms that it has not been approached and is not in discussions with any parties regarding a potential merger,” Chair Therese Walsh said.

Sources told *The Australian* that investment banks Goldman Sachs and Jarden have been offering advice to VA on a potential merger deal, with talks not believed to have progressed to any final agreement phase.

If any deal with Air NZ were to go ahead, it is claimed it would likely involve a back door dual listing in Australia and NZ.

Meanwhile, sources also suggest VA is examining the prospect of purchasing Rex, but only if the carrier returned exclusively to regional routes.

Interestingly, VA CEO Jayne Hrdlicka was asked this week at a CAPA summit in Adelaide whether the airline would contemplate ramping up its focus on servicing regional routes and recommence flying turboprop planes, to which she said the

airline remains open to improving its regional services so long as it maintained an overall simplicity in its business model.

“Regional Australia is incredibly important to us and we appreciate the importance of getting people to move across our huge country,” she said.

“For remote communities that we don’t service as well as we might, we will always continue to look at ways to contemplate that, but going back to the simple rule, which is working hard to maintain a focus on simplicity...we do not want to add complexity with different fleet types, but we will always work creatively to ensure that there’s great connectivity.”

Vale Stephen Gregg

THE travel industry is mourning the passing of Stephen Gregg, one of Queensland’s “most inspirational leaders”.

Gregg oversaw some of the largest and most important innovations the industry has experienced in his 40+ year career in travel, and was previously CEO of Tourism Queensland for nearly seven years in the 1990s, before taking on roles as head of Dreamworld, and then Cairns and Mackay airports.

Gregg also led the industry as Chair of the Queensland Tourism Industry Council (QTIC), and Chaired Tourism Tropical North Queensland and Queensland Rail, and served on the board of Tourism Noosa.

SENIOR EXECUTIVE Digital Marketing & Public Relations

The Hong Kong Tourism Board (HKTB) markets and promotes Hong Kong as a travel destination worldwide, driving inspiration and enhancing visitors’ experience once they arrive. HKTB, Australia, New Zealand & South Pacific operations is looking for an experienced Digital Marketing & PR Executive to join their marketing team.



Based in Sydney, this role will focus on a combination of creative digital and publicity campaigns working with the Marketing & PR lead to support strategic development, campaign implementation and optimisation across the two disciplines.

Ideally, candidates will have relevant tertiary qualifications, excellent written & communication skills, extensive software capabilities & digital landscape knowledge.

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Travel Daily

AC orders 30 electric planes

AIR Canada has formalised a purchase agreement for 30 battery-powered aircraft with manufacturer Heart Aerospace - with the carrier also taking a US\$5 million equity stake in the Swedish planemaker.

The ES-30 regional turboprop hybrids are said to generate zero emissions when operating on lithium-ion battery power, with

capacity for 30 passengers.

Each plane also has onboard backup generators which can be powered by sustainable aviation fuel, with AC CEO Michael Rousseau saying that the ES-30 is projected to have an all-electric range of 200km, which can be doubled to 400km under hybrid operation, and up to 800km if loads are restricted to 25 pax.

The electric planes are forecast to enter service in 2028, with Rousseau saying the order will be a "step forward to our goal of net zero emissions by 2050".

"Already Air Canada is supporting the development of new technologies, such as sustainable aviation fuels and carbon capture, to address climate change," he said.

Charging time for the ES-30 is expected to be 30-50 minutes.

Oz still on the radar

DESPITE ongoing economic and political tensions between China and Australia, new research from Morning Consult reveals that Australia is the third most popular destination on the list for Chinese citizens to visit when they are once again allowed to travel.

While the most popular travel market was Europe, 16% of respondents said they were "very interested" in travelling to Australia, with 30% stating they were "somewhat interested".

However close to one in three expressed little to no interest in visiting our shores, with a growing number of Chinese citizens flagging a reluctance to travel to either the United States, Japan and Down Under.

The US experienced the biggest drop off in travel interest, fuelled by a fear of gun violence, according to the report.

Before the pandemic shut down travel, China had become the largest source market for tourism, overtaking New Zealand.

QR loyalty lounge

QATAR Airways has unveiled a new Frequent Flyer Lounge which caters exclusively for Privilege Club members and oneworld alliance partners in Terminal 4 of Heathrow Airport.

The loyalty lounge is the first for the carrier to be opened outside of Doha, and offers guests hot & cold beverages, a buffet selection, and views of the tarmac.

Qatar Airways has also reopened its Premium Lounge at London Heathrow Terminal 4, as well as a brand new premium check-in area.

Vanuatu restarting

P&O Cruises Australia and Vanuatu will work together to achieve a restart of cruising in the country later this year.

Two P&O cruises from Australia in Nov will be used to test protocols and procedures in Vanuatu to allow for a broader restart of cruising to the archipelago.

P&O has already helped pioneer cruise restarts in Australia, as well as New Zealand and Fiji this season, among other destinations.

"Vanuatu's decision to reopen completes the network of cruise destinations that makes the Pacific one of the world's most dynamic regions for cruise tourism," said Carnival Corporation President Australia Marguerite Fitzgerald.

EY is most punctual

ETIHAD Airways has been rated one of the world's most punctual airlines, amid a challenging northern summer season.

Based on data from global aviation analytics group OAG's Punctuality League ratings, Etihad has achieved an on-time arrival performance rating within 15 minutes of 83% since Apr.

OAG lists Etihad as one of the few airlines in the Middle East that consistently operates towards an 80% on-time arrival performance, while at the same time, managing to maintain one of the lowest cancellation rates worldwide.

Avalon to Portugal

AVALON Waterways has announced plans for a new ship called the *Avalon Alegria* to debut in 2024 on Portugal's Douro river.

The custom-designed vessel will carry 102 guests and 33 crew, with 14 Deluxe Staterooms and 37 Panorama Suites.

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Manly hotel refurb

BEACHFRONT hotel Manly Pacific - MGallery is preparing to unveil the results of its \$30 million transformation in Nov, including a refreshed interior design inspired by the beach and a new exclusive residence.

The new residence will offer an additional nine suites with enhanced services and amenities, and bespoke wellness experiences centred around the ocean.

Charging up hotels

MG MOTOR is set to deliver 3,000 heavily discounted EV chargers to hotels in major cities and metropolitan centres across the country as part of its Hotel ChargeHub Partner Program.

Venue operators can submit an expression of interest for the charging stations **HERE**, with successful applications required to pay a one-off \$330 admin fee, saving up to \$1,660 off the RRP for a single EV charging unit.

55 years of Singapore to Perth



SINGAPORE Airlines held a function at Optus Stadium in Perth on Wed to celebrate its 55th anniversary of flying to the capital of Western Australia.

SQ and more than 120 travel advisors and key stakeholders celebrated the occasion, and the return to travel at large, at the new stadium's Victory Lounge.

The event saw SQ's Agency Sales team joined by key partners and Perth Airport management for an evening of Asian-inspired food and drinks (including of course,

Singapore Slings), providing an opportunity for the airline to thank the trade for its long-standing support.

Entertainment was provided by local performers 'String Musicians', and there was a number of winners from the night's lucky door prize, including Orba Travel Brokers' Richard Van Kempen, who won two Business class tickets to anywhere on the Singapore network, presented to him by SQ's Greg McJarrow and Lerna Cale (pictured).

Events boost hotels

TOURISM Accommodation Australia (TAA) believes the upcoming bumper 12 months of events will significantly boost the hotel industry's recovery in the country's major cities.

General Managers from TAA and the Accommodation Association's leading New South Wales hotels met with Business Events Sydney yesterday to discuss the pipeline of events, which has 72 bookings before the end of next year.

Cook Islands cuts

THE Cook Islands has removed its COVID-19 vaccination requirements, effectively reverting the nation back to its pre-pandemic status.

Announcing the decision, the country's Prime Minister Mark Brown said, "the removal of these final restrictions means that, as a country, we are sending a signal to the world that we are serious about getting back to business".

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CORPORATE UPDATE

Behaviour change to stay

BETWEEN 20-30% of Australian business travellers don't expect to go back to their pre-pandemic behaviours moving forward, according to L.E.K. Consulting Partner Emily Davis.

Speaking during a CAPA summit panel session in Adelaide this week, Davis suggested that the prolonged nature of the travel shutdown has enabled doing business via remote technologies to become more ingrained.

Citing US research, she also claimed that on average, business travellers prior to the pandemic were taking around 4.2 trips per person, per year, with L.E.K. data models suggesting that will likely reduce in the short-term by approximately 10-12%.

Another issue raised during the panel was that of cost, and whether businesses who have saved money on corporate travel spend during the pandemic will immediately see the full value of returning to 2019 norms.

Optus Corporate & Finance Operations Manager Lisa Ashton said decisions around what 'essential travel' is will occupy much of the decision-making regarding budgets this year.

"Back in 2019, [Optus] was doing \$32 million a year in travel costs, but for the last two years it's been less than \$1.5 million - now that's a nice saving," she admitted.

CWT joins council

CWT has become a member of the Global Sustainable Tourism Council's global network, which will see the travel management platform help drive the adoption of universal sustainable travel and tourism principles.

A long-term advocate of sustainable corporate travel, CWT recently launched enhanced CO2 emission reporting to underpin responsible travel programs (**TD** 08 Jul), along with its introduction of carbon footprint indicators in Mar of this year.

"So as soon as we see that the travel starts coming up, the questions are going to come back down asking 'what is essential travel?' 'Do we really need to be travelling to Brisbane to talk to colleagues when we can use Microsoft Teams'?"

Corporate Travel Management General Manager Susan Connor agreed, claiming she had observed that businesses were certainly "more sensitive to budgets" at the moment, but contended the biggest change has come in the form of technology adoption from customers.

"We have seen a big increase in technology usage...whereas in the past post-ticket changes and international was always something that went through the consultant," she said.

"I think customers are wanting to help and do as much as they can as TMCs and the supply change scale up their businesses," Connor added.

Rex FF to link with Delta SkyMiles

REX Airlines will connect its planned frequent flyer program with the Delta SkyMiles loyalty scheme, it has been confirmed.

Rex spokesperson Chris Hine told delegates at this week's CAPA Summit in Adelaide that the Rex partnership with Delta announced earlier this year would also extend to a SkyMiles tie-up, allowing members to earn and burn points on either carrier.

TK Seychelles pact

TURKISH Airlines has signed a new codeshare agreement with Air Seychelles, which will see the TK code placed on Mahe-Praslin flights, while Air Seychelles will codeshare on Turkish's flights from Istanbul to Mahe, Tel Aviv and Paris.

The carriers said they expect the agreement to be further expanded in the future.

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Voyages raises \$60,000



VOYAGES Indigenous Tourism Australia has raised over \$60,000 for the Anangu Communities Foundation at the inaugural fundraiser held this week at the Sydney Opera House.

Emceed by Anangu man & leading Indigenous actor, Trevor Jamieson, the event was attended by 120 guests, who were able to enjoy a performance by The Voice Grand Finalist Kristal West,

and hear about the community and the important projects which need funding from Indigenous artist Rene Kulitja.

The funds were raised through ticket sales, and silent and live auctions which included an array of prizes donated by companies such as Accor, Jetstar, and Journey Beyond.

Established by Voyages in 2003, the foundation will use the funds to support new initiatives to help build community capacity in the sectors of healthcare, education, and economic and social participation.

Wilcox joins team

GLEN Wilcox has been promoted to the role of General Manager for Corporate Travel Management's (CTM) Australia & New Zealand operations.

Wilcox has been with CTM for nearly 15 years in various management roles, most recently heading up the Government Services department.

Parkroyal invites

BUSINESS travellers can enjoy exclusive benefits when they stay at Parkroyal on Beach Road, situated in the heart of the Singapore's Kampung Glam district, in a Club Deluxe or Premier room.

Benefits include personalised check-in and check-out service, exclusive access to the club lounge, complimentary daily breakfast at Ginger and daily laundry service, and a 20% discount on the hotel's gourmet experiences and spa treatments.

Academy flying start

CORPORATE Travel Management's (CTM) recently launched travel consultant onboarding and training program, CTM Academy, has already seen the induction of four cohorts of travel industry newcomers into the CTM business across Australia and New Zealand.

QBT and AOTHotels, CTM's recently acquired subsidiaries, have also introduced their own academies, offering the same trainer-led program specific to QBT and AOTHotel processes.

"We are extremely impressed by the uptake of our CTM Academy program and the quality of talent it has attracted to CTM to support our customers and the travel industry's rebound," said CTM's Head of Support, Nicky Marshall.

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Travel Daily



Fiji a few years off on airport tech

FIJI is not likely to adopt cutting-edge biometric airport technology for at least a couple more years," Fiji Airways Executive Manager Strategy, Networks and Alliances, John Checketts believes.

Speaking in Adelaide recently at CAPA's Australian Pacific Aviation Summit 2022, Checketts characterised Fiji as an "industry follower" when it comes to newer travel technologies.

"As those technologies are adopted, of course, Fiji will bring them to light...for now it's really about customer facilitation and making sure that we can efficiently process as many customers as possible in a friendly way," he said.

Day beats a month

MORE passengers passed through Melbourne Airport on an average day in Aug 2022 than in the entire month of Aug 2021, as the appetite for travel returns.

A total of 2,315,210 travellers used the airport's four terminals last month, with international pax numbers jumping by 4,284% from 12,471 in Aug 2021 to 546,774 in Aug 2022, while domestic pax shot up from 61,334 to 1,768,436.

As the airport prepares for the Sep school holidays and next week's AFL Grand Final, CEO Lorie Argus predicts that around 1.5 million pax will pass through between now and the start of Oct.

The airport recently opened a new \$30 million connection between T3 and 4 (TD 11 Aug) and is currently upgrading T1.

New FC store opens in NZ



FLIGHT Centre Travel Group has opened a new store in Whangarei in the Northland region of New Zealand's North Island.

"With travel making a huge comeback, we're thrilled to be able to continue to create amazing travel experiences for our Northland customers once again," the company stated.

The new office will be headed by a clearly elated Alica, Liz and Vee (pictured), who boast combined 40 years worth of experience and have travelled to over 55 countries.

Upside to tough COVID protocols?

WHILE Australia's tough border rules during the pandemic proved costly for the travel and tourism sector, CAPA's Head of Research believes the protocols might pay dividends for the tourism sector in the longer-term.

"As much as we like to criticise our COVID pandemic response, internationally, the reputation of Australia came out after the pandemic improved," CAPA's Simon Elsegood said.

"We are seen as a low-risk destination and so while International is still a little bit in the doldrums, there is a generally positive view of Australia as a destination, particularly in comparison to some other sort of regional competitors.

"So there's an appetite for inbound travel in Australia and... if anything our reputation has probably been enhanced through the crisis - especially for risk-averse travellers from North Asia, for instance," he added.

TRAVEL SPECIALS



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Radisson Blu Plaza Hotel Sydney is offering up to 20% savings on stays in a superior twin room during school holidays between 14 Sep and 02 Jan 2023. Included in the deal is a special in-room treat and welcome pack for kids. Use promo code "FAMILY" - www.radissonhotels.com.

Cruisers can save up to \$2,000 per couple on **Viking's** Portugal's River of Gold journey, or enjoy up to \$4,000 savings on the 18-day South America & the Chilean Fjords voyage. Offer applies to selected 2023 departures - phone Viking on 138 747 to book.

Elysia Wellness Retreat in the Hunter Valley is offering up to \$1,000 savings on a summer retreat with the Sep Serenity Sale. Guests booking an all-inclusive stay for travel until 30 Jun 2023 can enjoy \$1,000 off a seven-night package - visit www.elysiaretreat.com.au for details.

Australian and New Zealand travellers can book any of **On Foot Holidays'** routes for 2023, including the newly released La Gomera hike in the Canary Islands, for 2022 prices, allowing them to save around 10%. Bookings must be made by 30 Sep - www.onfootholidays.co.uk.

Bike & swim NZ

ADVENTURE South NZ has launched two new multi-activity itineraries designed for fit travellers, including the four-day Coast to Coast NZ Bike, Hike and Raft, which features a mountain hike across the Southern Alps via the iconic Goat Pass.

Guests on the five-day Milford and Fiordland Hike Bike and Kayak will kayak to Pidgeon Island on the Lake Wakatipu - **CLICK HERE** for more on the new journeys.

Got a confidential tip? Contact *Travel Daily* via our secure WhatsApp service on +61 2 8007 6760 or click **HERE**

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- City tour of Jaipur & Amber Fort

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